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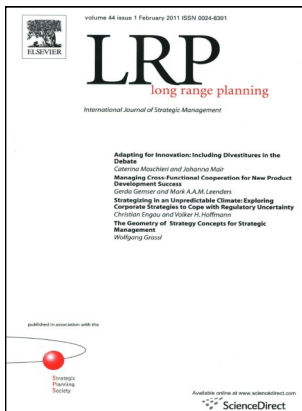
COMMENTS/SUGGESTIONS

Your comments and suggestions and even complaints are valuable to us. Please take the time to tell us what you need, want or even want to scream about.

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Journal of the month

Long Range Planning



This journal is well known for its management and business discussion.

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Sawis Information Centre

OPEN DAY!

Presentations available online

Our sincere thanks to all speakers and participants.

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LVMH: Moët Hennessy Louis Vuitton in Spirits

Global Report: Luxury focus

- Strongly focused on the luxury segment, LVMH separates its operations into five divisions: Wines & Spirits, Fashion & Leather Goods, Perfumes & Cosmetics, Watches & Jewellery and Selective Retailing. Of these, Fashion & Leather Goods generates the highest proportion of company revenue, with a share of around 37% in 2010, followed by Selective Retailing (26%), Wines & Spirits (16%), Perfumes & Cosmetics (15%) and finally, Watches & Jewellery (5%).
- In volume terms, wine makes the most significant contribution to LVMH's alcoholic drinks sales, around 64% in 2010, with champagne alone accounting for 40%. The company is the world leader in champagne, holding a share of 22% in 2010.

(Euromonitor, May 2011)

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Global Wine Village

- USA: Wine Sales Rebound**
After a two-year slump, domestic wine retail sales in 2010 increased 7% from the prior year; U.S. wine exports jumped 26%. And for the first time, the U.S. consumed more wine than France. [read](#)
- India: New player in the New World**
India has emerged as one of the fastest growing markets for wine consumption in the world. [read](#)
- Chinese wine consumers developing greater confidence**
Chinese wine consumers are starting to look beyond famous Bordeaux brands and developing greater confidence in their own tastes. [read](#)
- 2011 Southern Hemisphere Harvest Report: Part 3**
A first look at vintage quality in [Australia](#), [New Zealand](#), [Argentina](#), [Chile](#) and South Africa, with eyewitness reports from growers and winemakers. [read](#)

Latest released on databases

- Marketing of SA wines need a shake-up.**
Wine SA [read](#)
- Branding and branding SA.**
WineLand [read](#)
- Light unfiltered mountain-grown pinot noir.**
Wine & Spirits [read](#)
- The great escape.** Despite a difficult growing season in 2008 there are some fine Bordeaux at attractive prices.
Wine Spectator [read](#)
- Judging the advances of English sparkling wine.**
Harpers [read](#)
- Engaging the consumer: Pernod Ricard.**
IWSR Drinks Record [read](#)
- Maintaining key assets in the brewing industry.**
Brewer & Distiller [read](#)

SAWIS Nuus / News...

- On our website**
 - [May 2011 Wine Industry Information](#)
 - [The latest Harvest and Sales Estimate](#)
 - [2010 Statistics of Grape Vines](#)
 - [VinPro 2011 Harvest Report](#)
 - [The annual South African Wine Industry Statistics \(nr 35, 2011\)](#)
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