

**WINE IN PRICE RANGE AS % OF TOTAL QUANTITY OF WINE TYPE SOLD
by PRIVATE CELLARS**

TYPE OF WINE		PERIOD	LITRES	% SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 ml)								
				TO 200	>200-240	>240-300	>300-360	>360-450	>450-550	>550-650	>650-750	>750
Natural White	Chardonnay	JAN 2011 - DEC 2011	1 494 997	4.3	3.1	5.4	9.1	23.0	11.2	11.1	9.2	23.5
		JAN 2012 - DEC 2012	1 561 174	4.4	3.9	4.3	9.7	21.5	12.3	8.1	10.1	25.9
		TREND*	104.4									
	Sauvignon Blanc	JAN 2011 - DEC 2011	4 934 314	3.7	11.1	5.2	10.5	20.5	9.6	8.3	10.4	20.6
		JAN 2012 - DEC 2012	5 570 551	4.5	4.6	14.2	9.2	16.7	9.7	11.8	9.4	19.9
		TREND*	112.9									
	Chenin Blanc	JAN 2011 - DEC 2011	1 174 515	8.1	5.2	22.2	14.3	18.5	10.6	5.8	7.5	7.8
		JAN 2012 - DEC 2012	1 370 282	9.6	7.3	21.7	12.0	12.8	14.8	5.9	8.7	7.1
		TREND*	116.7									
	Dry White	JAN 2011 - DEC 2011	2 633 135	4.5	7.8	19.6	17.5	20.8	7.6	3.8	7.3	11.1
		JAN 2012 - DEC 2012	2 981 613	6.1	7.4	22.8	13.7	14.7	18.9	5.4	3.6	7.4
		TREND*	113.2									
	Semi Sweet	JAN 2011 - DEC 2011	442 175	8.6	23.3	18.7	24.5	5.7	3.7	6.5	3.1	5.9
		JAN 2012 - DEC 2012	473 442	13.6	4.3	34.6	19.3	6.7	6.8	6.0	4.3	4.4
		TREND*	107.1									
	Total White	JAN 2011 - DEC 2011	10 679 136	4.7	9.0	11.2	13.0	20.1	9.2	7.2	8.9	16.7
		JAN 2012 - DEC 2012	11 957 061	5.8	5.5	16.7	11.1	16.0	12.8	8.8	7.8	15.5
		TREND*	112.0									
Natural Red	Cabernet	JAN 2011 - DEC 2011	1 900 984	3.4	4.3	7.4	8.9	14.9	9.0	13.2	11.1	27.8
		JAN 2012 - DEC 2012	2 014 779	3.2	2.3	7.3	10.3	11.0	11.2	12.8	9.5	32.3
		TREND*	106.0									
	Pinotage	JAN 2011 - DEC 2011	1 828 766	0.9	2.0	4.7	5.5	16.1	7.6	7.1	38.1	18.1
		JAN 2012 - DEC 2012	1 842 755	1.6	2.7	3.5	4.2	12.2	9.5	8.7	41.8	15.8
		TREND*	100.8									
	Shiraz	JAN 2011 - DEC 2011	1 808 305	3.8	1.4	5.8	9.7	12.7	8.7	9.0	15.4	33.5
		JAN 2012 - DEC 2012	1 924 269	2.3	0.8	3.8	11.8	11.5	10.1	14.8	11.3	33.6
		TREND*	106.4									
	Merlot	JAN 2011 - DEC 2011	1 910 306	4.8	2.1	13.6	11.9	15.7	11.9	10.2	11.4	18.4
		JAN 2012 - DEC 2012	2 008 722	5.2	2.0	9.2	17.7	16.2	11.2	10.0	9.6	18.9
		TREND*	105.2									
	Other Red	JAN 2011 - DEC 2011	6 551 130	3.6	9.7	9.5	8.4	9.9	12.7	9.2	9.4	27.5
		JAN 2012 - DEC 2012	7 379 775	2.6	4.5	14.8	9.5	11.2	13.2	7.0	7.5	29.5
		TREND*	112.6									
	Total Red	JAN 2011 - DEC 2011	13 999 491	3.4	5.9	8.7	8.8	12.5	10.9	9.6	14.4	25.8
		JAN 2012 - DEC 2012	15 170 300	2.9	3.2	10.3	10.4	12.0	11.9	9.4	12.7	27.3
		TREND*	108.4									
Rosé / Blanc de Noir	JAN 2011 - DEC 2011	2 043 982	3.0	51.4	11.5	8.8	10.0	7.9	4.3	1.8	1.4	
	JAN 2012 - DEC 2012	2 555 233	3.7	15.0	49.0	8.4	8.6	8.5	2.4	1.1	3.3	
	TREND*	125.0										
Sparkling Wine	Cap Classique	JAN 2011 - DEC 2011	1 355 929	0.2	0.1	0.0	14.5	0.8	3.2	16.0	15.2	49.9
		JAN 2012 - DEC 2012	1 327 766	1.7	0.0	0.0	14.1	2.7	1.9	14.1	7.7	57.9
		TREND*	97.9									
	Other Sparkling	JAN 2011 - DEC 2011	430 560	2.4	0.8	21.1	12.0	43.0	5.8	3.1	1.9	10.0
		JAN 2012 - DEC 2012	476 069	2.0	0.0	26.3	2.2	45.5	6.9	1.7	8.8	6.6
TREND*	110.6											

*Trend - Current period / Previous period