

**WINE IN PRICE RANGE AS % OF TOTAL QUANTITY OF WINE TYPE SOLD
by PRODUCER CELLARS, PRIVATE CELLARS AND WHOLESALERS**

TYPE OF WINE		PERIOD	LITRES	% SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 ml)								
				TO 200	>200-240	>240-300	>300-360	>360-450	>450-550	>550-650	>650-750	>750
Natural White	Chardonnay	JAN 2011 - DEC 2011	3 264 462	13.3	9.6	4.5	18.7	18.4	13.4	5.2	5.6	11.2
		JAN 2012 - DEC 2012	3 324 663	12.7	6.9	8.3	11.9	23.1	13.9	4.0	6.4	12.9
		TREND*	101.8									
	Sauvignon Blanc	JAN 2011 - DEC 2011	10 464 299	8.7	14.1	5.4	22.4	19.4	10.0	4.3	5.6	10.2
		JAN 2012 - DEC 2012	11 435 302	13.4	10.4	9.8	17.7	17.4	10.1	5.9	5.2	10.1
		TREND*	109.3									
	Chenin Blanc	JAN 2011 - DEC 2011	3 091 773	27.8	13.1	22.0	11.5	12.0	5.1	2.3	3.1	3.1
		JAN 2012 - DEC 2012	3 718 030	37.0	13.7	15.7	9.0	9.9	6.1	2.2	3.3	3.3
		TREND*	120.3									
	Dry White	JAN 2011 - DEC 2011	14 998 670	50.9	10.3	17.2	10.2	5.4	1.8	0.8	1.5	2.1
		JAN 2012 - DEC 2012	15 201 655	49.9	9.9	18.4	9.4	4.4	4.1	1.2	0.9	1.7
		TREND*	101.4									
	Semi Sweet	JAN 2011 - DEC 2011	3 651 855	11.4	26.5	37.4	18.7	3.4	0.7	0.8	0.4	0.7
		JAN 2012 - DEC 2012	3 665 671	10.0	21.5	45.8	17.1	2.7	0.9	0.8	0.6	0.8
		TREND*	100.4									
	Total White	JAN 2011 - DEC 2011	35 471 058	28.9	13.3	15.0	15.5	11.1	5.4	2.4	3.1	5.3
		JAN 2012 - DEC 2012	37 345 320	30.2	11.3	17.3	12.9	10.4	6.7	3.0	2.9	5.3
		TREND*	105.3									
Natural Red	Cabernet	JAN 2011 - DEC 2011	4 633 250	15.2	4.3	11.4	9.0	15.8	6.6	14.2	7.7	15.7
		JAN 2012 - DEC 2012	5 034 979	14.1	9.7	5.6	13.6	12.6	6.4	14.1	6.4	17.5
		TREND*	108.7									
	Pinotage	JAN 2011 - DEC 2011	3 585 270	6.2	6.0	7.0	8.7	22.8	11.2	7.2	20.6	10.4
		JAN 2012 - DEC 2012	3 617 006	5.3	3.9	9.1	13.2	17.5	11.2	7.9	22.6	9.3
		TREND*	100.9									
	Shiraz	JAN 2011 - DEC 2011	4 009 149	13.8	7.5	7.9	10.8	16.1	8.8	6.8	10.9	17.4
		JAN 2012 - DEC 2012	4 251 149	18.8	6.9	5.6	12.9	11.8	9.0	9.2	7.1	18.7
		TREND*	106.0									
	Merlot	JAN 2011 - DEC 2011	5 030 761	13.7	9.4	13.3	14.7	18.3	8.4	6.2	8.1	7.7
		JAN 2012 - DEC 2012	5 323 908	17.0	9.8	6.8	21.1	14.2	7.7	6.9	7.3	9.1
		TREND*	105.8									
	Other Red	JAN 2011 - DEC 2011	21 998 744	37.6	7.6	10.0	10.9	11.7	4.4	3.7	5.5	8.5
		JAN 2012 - DEC 2012	23 368 935	37.4	5.3	12.6	10.3	11.6	4.9	3.0	4.9	10.1
		TREND*	106.2									
	Total Red	JAN 2011 - DEC 2011	39 257 174	26.6	7.3	10.1	10.9	14.5	6.2	5.9	8.0	10.4
		JAN 2012 - DEC 2012	41 595 975	27.3	6.5	10.0	12.6	12.6	6.4	5.9	7.1	11.7
		TREND*	106.0									
Rosé / Blanc de Noir	JAN 2011 - DEC 2011	7 639 639	44.5	29.4	10.0	5.1	6.1	2.9	1.1	0.5	0.4	
	JAN 2012 - DEC 2012	8 372 134	42.0	18.3	24.0	3.9	7.0	2.6	0.7	0.3	1.2	
	TREND*	109.6										
Sparkling Wine	Cap Classique	JAN 2011 - DEC 2011	1 933 257	0.3	0.1	0.1	10.1	0.9	3.6	15.5	13.6	55.7
		JAN 2012 - DEC 2012	1 853 896	1.4	0.3	0.2	10.1	2.5	1.9	13.2	9.0	61.2
		TREND*	95.9									
	Other Sparkling	JAN 2011 - DEC 2011	6 858 385	0.4	0.7	6.4	8.9	8.5	73.5	0.2	0.2	1.2
		JAN 2012 - DEC 2012	6 621 439	0.3	0.1	3.0	12.0	9.9	72.1	0.4	0.6	1.5
TREND*	96.5											

*Trend - Current period / Previous period