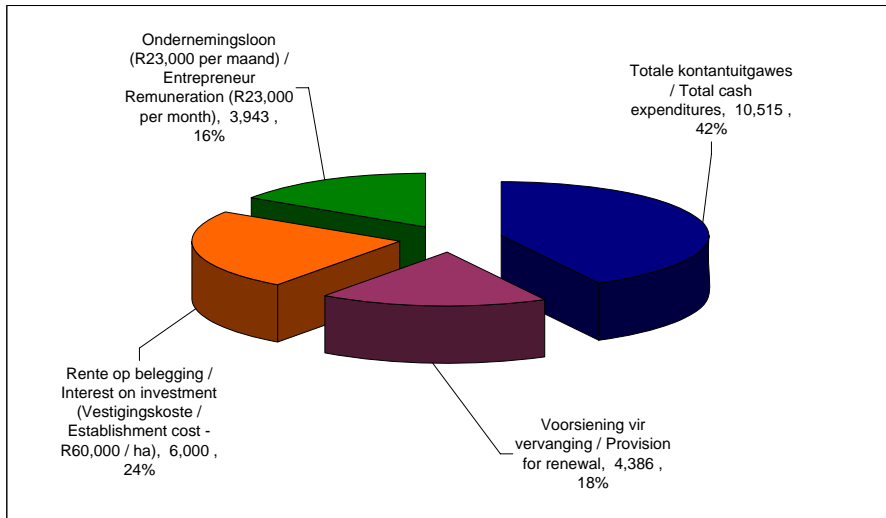


BEPALING VAN TEIKENINKOMSTE PER HA / DETERMINATION OF TARGET INCOME PER HA	70 ha eenheid / 70 ha unit R/ha
Totale kontantuitgawes / Total cash expenditures	10,515
Voorsiening vir vervanging / Provision for renewal	4,386
Teikeninkomste na Produksiekoste / Target income after Production cost	14,901
Rente op belegging / Interest on investment (Vestigingskoste / Establishment cost - R60,000 / ha)	6,000
Teikeninkomste voor ondernemingsloon / Target income before Entrepreneur Remuneration	20,901
Ondernemingsloon (R23,000 per maand) / Entrepreneur Remuneration (R23,000 per month)	3,943
Teikeninkomste na ondernemingsloon / Target income after Entrepreneur Remuneration	24,844

60000 10%
23000 12 70

Malmesbury Droëland / Drylands



BEPALING VAN TEIKENINKOMSTE / DETERMINATION OF TARGET INCOME	Ton/ha	Ton/ha	Ton/ha	Ton/ha	Ton/ha	Ton/ha	Ton/ha
Opbrengs / Yield	4	6	8	10	12	15	18
	R / TON	R / TON	R / TON	R / TON	R / TON	R / TON	R / TON
Totale kontantuitgawes / Total cash expenditures	2,629	1,753	1,314	1,052	876	701	584
Voorsiening vir vervanging / Provision for renewal	1,097	731	548	439	366	292	244
Teikeninkomste na Produksiekoste / Target income after Production cost	3,725	2,484	1,863	1,490	1,242	993	828
Rente op belegging / Interest on investment (Vestigingskoste / Establishment cost - R55,000 / ha)	1,500	1,000	750	600	500	400	333
Teikeninkomste voor ondernemingsloon / Target income before Entrepreneur Remuneration	5,225	3,484	2,613	2,090	1,742	1,393	1,161
Ondernemingsloon (R22,000 per maand) / Entrepreneur Remuneration (R22,000 per month)	986	657	493	394	329	263	219
Teikeninkomste na ondernemingsloon / Target income after Entrepreneur Remuneration	6,211	4,141	3,105	2,484	2,070	1,656	1,380
	R / L	R / L	R / L	R / L	R / L	R / L	R / L
#Teikeninkomste @ 700 liter herwinning per ton / Target Income @ 700 litre recovery per ton	8.87	5.92	4.44	3.55	2.96	2.37	1.97
# Voor Kelder koste / Before Cellar cost							