

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET
by WHOLESALERS (EXCLUDING PRODUCER CELLAR BOUND WHOLESALERS)
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



Category:	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND	
Total Still Wines	202301-202301	6 794 714		1 945 938		3 268 692		790 970		59 660		178 912		214 378		146 234		24 206		134 700		20 610		5 645		4 707		
Total White	202401-202401	6 658 545	98.0	4 017 986	206.5	1 396 068	42.7	385 099	48.7	187 591	314.4	99 041	55.4	170 030	79.3	210 462	143.9	13 313	55.0	157 557	117.0	9 697	47.1	7 751	137.3	3 550	75.4	
Total Red	202301-202301	5 840 855		841 237		2 555 728		1 386 386		440 202		94 343		140 006		82 887		73 410		150 287		57 746		11 014		7 611		
Total Rosé/Blanc de Noir	202401-202401	4 789 401	82.0	2 917 773	346.8	685 247	26.8	376 451	27.2	159 828	36.3	171 800	182.1	128 035	91.4	48 446	58.4	99 795	135.9	135 108	89.9	32 558	56.4	26 282	238.6	8 079	106.1	
Perlé	202301-202301	2 303 559		344 330		1 309 525		384 946		97 220		54 204		69 542		10 551		22 063		9 969		437		66		0		
Perlé	202401-202401	2 101 330	91.2	1 445 669	419.9	327 570	25.0	57 425	14.9	140 411	144.4	24 826	45.8	39 265	56.5	47 961	454.6	3 992	18.1	13 010	130.5	1 093	250.5	110	166.4	0	0.0	
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0		0
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	202401-202401	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0.0
De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0		0
De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	202401-202401	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0.0
GRAND TOTAL STILL WINES	202301-202301	18 501 268		3 131 504		9 942 260		2 873 368		1 039 842		327 459		423 925		239 671		119 679		294 956		78 792		16 724		12 318		
GRAND TOTAL STILL WINES	202401-202401	17 838 562	96.4	9 951 494	317.8	4 100 107	41.2	842 344	29.3	487 830	46.9	295 667	90.3	337 329	79.6	308 173	128.6	117 100	97.8	305 676	103.6	43 349	55.0	34 143	204.2	11 628	94.4	

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202301-202301	89 725		0		14		153		23		9 849		22 856		31 310		104		17 678		4 128		3 037		572	
Chardonnay	202401-202401	112 075	124.9	13	0.0	14	0.0	153	0.0	23	35960.0	21 285	216.1	12 545	54.9	41 193	131.6	2 905	2793.0	17 889	101.2	5 873	142.3	1 848	60.8	420	73.5
Chenin blanc	202301-202301	182 492		63 629		5 076		347		3 240		15 100		29 464		39 913		5 744		15 471		802		1 374		2 333	
Chenin blanc	202401-202401	139 929	76.7	6 483	10.2	1 514	29.8	257	73.9	21 656	668.4	14 260	94.4	5 888	20.0	64 311	161.1	1 311	22.8	18 785	121.4	587	73.1	2 588	188.4	2 292	98.3
Sauvignon blanc	202301-202301	304 573		804		1 980		64 661		2 268		17 747		98 296		39 666		6 128		61 083		9 483		718		1 741	
Sauvignon blanc	202401-202401	423 225	139.0	30 845	3836.4	0	0.0	99 788	154.3	22 425	988.8	30 491	171.8	89 876	91.4	63 497	160.1	5 704	93.1	74 174	121.4	2 638	27.8	2 721	379.1	665	38.2
Blends (cultivar)	202301-202301	44 802		1 836		14		2 711		0		23		18 192		16 342		1 224		4 311		89		89		62	
Blends (cultivar)	202401-202401	47 663	106.4	27	1.5	27	200.0	18	0.7	63	0.0	3 566	15850.0	15 736	86.5	21 185	129.6	2 862	233.8	3 519	0.0	39	0.9	512	578.0	3 110	177.1
Other White (cultivar)	202301-202301	125 227		104 497		275		16		1 451		3 85		5 149		313 423				74		211		0		3	
Other White (cultivar)	202401-202401	95 913	76.6	80 390	76.9	158	1000.0	148	174.9	6 049	317.3	148	174.9	6 049	117.5	3 648	27.2	531	0.0	82	111.2	158	75.1	83	0.0	63	0.0
Dry White (non-cultivar)	202301-202301	663 418		280 960		209 157		56 049		22 441		9 037		38 113		864		6 159		40 395		83		160		0	
Dry White (non-cultivar)	202401-202401	640 902	96.6	420 101	149.5	103 089	49.3	5 934	10.6	37 680	167.9	198	2.2	29 196	76.6	6 674	772.4		0.0	38 031	94.1	83	0.0	160	0.0	0	0.0
Natural Sweet White (non-cultivar)	202301-202301	2 308 900		348 240		1 695 223		191 903		24 730		42 467		2 266		3 515						526		32		0	
Natural Sweet White (non-cultivar)	202401-202401	2 506 216	108.5	2 190 508	629.0	228 576	13.5	10	0.0	77 328	312.7	275	0.6	7 300	322.2	23	0.7	0	0.0	2 191	0.0	6	1.1	0	0.0	0	0.0
Semi Sweet White (non-cultivar)	202301-202301	3 075 578		1 145 972		1 356 968		475 131		5 508		84 606		43		1 202		4 847		0		31 067		236		3	
Semi Sweet White (non-cultivar)	202401-202401	2 692 623	87.5	1 289 619	112.5	1 062 849	78.3	278 934	58.7	15 745	285.9	28 819	34.1	3 441	8096.5	9 932	826.7		0.0	2 887	0.0	397	37.2	0	0.0	0	0.0
TOTAL	202301-202301	6 794 714		1 945 938		3 268 692		790 970		59 660		178 912		214 378		146 234		24 206		134 700		20 610		5 645		4 707	
TOTAL	202401-202401	6 658 545	98.0	4 017 986	206.5	1 396 068	42.7	385 099	48.7	187 591	314.4	99 041	55.4	170 030	79.3	210 462	143.9	13 313	55.0	157 557	117.0	9 697	47.1	7 751	137.3	3 550	75.4

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202301-202301	81 234		13						1 133		677		16 613		17 904		15 267		15 542		12 043		1 750		294	
Cabernet Sauvignon	202401-202401	99 410	122.4	493	3940.0		0.0	540	0.0	4 552	401.7	27 890	4119.6	5 630	33.9	11 064	61.8	22 186	145.3	14 604	94.0	9 947	82.6	1 703	97.3	803	273.2
Merlot	202301-202301	139 067		11		0		135		3 401		1 906		36 968		29 509		25 068		27 310		11 987		812		1 962	
Merlot	202401-202401	204 552	147.1	11	0.0	0	0.0	758	561.1	7 629	224.3	60 494	3173.9	50 759	137.3	16 187	54.9	33 654	134.3	24 264	88.8	6 930	57.8	3 434	422.8	444	22.6
Pinotage	202301-202301	60 921		5						569		1 148		19 633		8 924		14 343		6 738		7 791		834		937	
Pinotage	202401-202401	66 610	109.3	15	290.0	0	0.0	610	0.0	6 117	1076.0	18 814	1639.6	2 488	12.7	4 715	52.8	13 520	94.3	10 748	159.5	7 803	100.2	458	54.9	1 323	141.2
Shiraz	202301-202301	93 379		46 210		801		- 34		1 728		508		12 955		5 626		9 870		5 723		8 683		217		1 094	
Shiraz	202401-202401	129 575	138.8	56 479	122.2	330	41.2	5	-13.3	5 150	298.0	12 823	2524.2	16 229	125.3	3 847	68.4	13 626	138.1	11 138	194.6	4 958	57.1	4 329	1999.3	663	60.6
Blends (cultivar)	202301-202301	208 552				-18		44 574				2 419		50 395		6 681		2 847		77 669		16 446		4 979		2 560	
Blends (cultivar)	202401-202401	187 021	89.7	227	0.0	101	0.0	52 668	118.2	2 066	0.0	5 336	220.6	38 877	77.1	7 493	112.2	5 627	197.6	54 933	70.7	2 714	16.5	12 617	253.4	4 363	170.4
Other Red (cultivar)	202301-202301	47 709																									

Category: Rosé/Blanc de Noir	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Dry	202301-202301	137 788		293		6 210		29 134		2 234		6 538		62 253		2 800		17 603		9 950		0		65		0	
	202401-202401	124 028	90.0	4 940	1689.0	788	12.7	90	0.3	25 878	1158.2	8 921	136.4	37 530	60.3	29 106	1039.5	3 343	19.0	12 278	123.4	1 046	0.0	110	169.0	0	0.0
Natural Sweet	202301-202301	1 975 592		281 137		1 185 997		355 812		94 976		46 353		4 579		6 302						437		1		0	
	202401-202401	1 918 130	97.1	1 423 535	506.3	304 282	25.7	57 335	16.1	110 647	116.5	7 386	15.9	1 735	37.9	11 841	187.9	590	0.0	733	0.0	47	10.8	0	0.0	0	0.0
Semi-Sweet	202301-202301	190 179		62 900		117 318				10		1 314		2 710		1 449		4460		19				0		0	
	202401-202401	59 173	31.1	17 194	27.3	22 500	19.2	0	0.0	3 886	38860.0	8 519	648.3		0.0	7 014	484.1	59	0.0		0.0		0.0	0	0.0	0	0.0
TOTAL	202301-202301	2 303 559		344 330		1 309 525		384 946		97 220		54 204		69 542		10 551		22 063		9 969		437		66		0	
	202401-202401	2 101 330	91.2	1 445 669	419.9	327 570	25.0	57 425	14.9	140 411	144.4	24 826	45.8	39 265	56.5	47 961	454.6	3 992	18.1	13 010	130.5	1 093	250.5	110	166.4	0	0.0

Category: Perlé	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
GRAND TOTAL	202301-202301	3 562 141		0		2 808 315		311 066		442 760				0		0		0		0		0		0		0	
	202401-202401	4 289 286	120.4	1 570 066	0.0	1 691 223	60.2	23 370	7.5		0.0	0	0.0	0	0.0	1305	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Still Wine White	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202401	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Still Wine Red	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202401	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Rosé / Blanc de Noir	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202401	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202401	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Still Wine White	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202401	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Still Wine Red	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202401	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Rosé / Blanc de Noir	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202401	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202401	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Sparkling Wine	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cap Classique	202301-202301	77 167		0		0		0		0		0		0		0		0		5		21 081		41 793		14 289	
	202401-202401	72 865	94.4	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	10 007	222366.7	21 887	103.8	40 444	96.8		0.0
Other Sparkling	202301-202301	499 941		51				274		85 473		2 153		22 537		57 214		1 432		297 727		29 133		1 806		0	
	202401-202401	535 132	107.0	229	449.0	579	0.0	45	16.4	322 780	377.6	16 648	773.2	6 889	30.6	7 913	13.8	14 704	1027.1	149 941	50.4	12 444	42.7	2 107	116.7	0	0.0
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202401	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202401	209	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	209	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202301-202301	577 108		51		0		274		85 473		2 153		22 537		57 214		1 432		297 731		50 214		43 599		14 289	
	202401-202401	607 997	105.4	229	449.0	579	0.0	45	16.4	322 780	377.6	16 648	773.2	6 889	30.6	7 913	13.8	14 704	1027.1	159 948	53.7	34 330	68.4	42 551	97.6	0	0.0

Sub-Category: Cap Classique	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202301-202301	52 679		0		0		0		0		0		0		0		0				12 142		40 537			
	202401-202401	48 296	91.7	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	21 238	174.9	26 530	65.4		0.0
Total Red	202301-202301	24 488		0		0		0		0		0		0		0		0		5		8 939		1 256		14 289	
	202401-202401	24 569	100.3	0	0.0	0	0.0	0	0.0																		

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202301-202301	258 613				0		18		6 693		779		22 487		57 214		1 432		145 390		20 698		1 761		2 143	
	202401-202401	285 302	110.3	45	0.0	339	0.0	- 330	-1833.3	143 855	2149.5	6 720	862.4	2 693	12.0	7 783	13.6	14 704	0.0	102 087	70.2	5 880	28.4	1 518	86.2	9	0.0
Total Red	202301-202301	163 362		0		0		9		78 445		910				0				79 432		4 521		45			
	202401-202401	227 435	139.2	18	0.0	240	0.0		0.0	178 481	227.5	9 728	1069.2	4 196	0.0	0	0.0		0.0	27 738	34.9	5 600	123.9	589	0.0	847	0.0
Total Rosé	202301-202301	77 966		51		0		247		335		464		50				0		72 905		3 914		0		0	
	202401-202401	22 187	28.5	166	325.5	0	0.0	375	151.8	445	132.6	200	43.1		0.0	130	0.0	0	0.0	19 907	27.3	964	24.6		0.0		0.0
TOTAL	202301-202301	499 941		51		0		274		85 473		2 153		22 537		57 214		1 432		297 727		29 133		1 806		2 143	
	202401-202401	534 923	107.0	229	449.0	579	0.0	45	16.4	322 780	377.6	16 648	773.2	6 889	30.6	7 913	13.8	14 704	1027.1	149 732	50.3	12 444	42.7	2 107	116.7	0	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202401	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized & Non- alcoholic wine [Alcohol content < 0.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202401	209	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	209	0.0	0	0.0	0	0.0	0	0.0

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202301-202301	1 664 555		0		185 260		42		424 180		953 447		81 800		12 602		81		398		1 468		2 667		2 612	
	202401-202401	1 164 616	70.0	0	0.0	199 758	107.8	118 684	282579.8	763 833	180.1	35 965	3.8	33 378	40.8	43	0.3	5 735	7079.6	1 586	398.4	4 924	335.4	14	0.5	698	26.7

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price