

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET
by WHOLESALERS (EXCLUDING PRODUCER CELLAR BOUND WHOLESALERS)
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



Category:	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total Still Wines	202201-202201	5 650 181		2 199 788		2 226 696		644 094		77 380		124 163		128 734		90 250		19 843		121 156		8 079		3 928		6 069	
Total White	202301-202301	6 011 172	106.4	1 931 630	87.8	2 698 979	121.2	670 031	104.0	71 889	92.9	136 654	110.1	190 311	147.8	130 604	144.7	23 747	119.7	129 656	107.0	18 020	223.0	5 504	140.1	4 149	68.4
Total Red	202201-202201	4 758 248		755 669		1 984 419		1 511 191		60 817		110 794		72 441		104 734		52 140		57 199		28 398		13 453		6 994	
Total Rosé/Blanc de Noir	202301-202301	5 168 071	108.6	828 552	109.6	2 019 269	101.8	1 345 474	89.0	428 822	705.1	77 752	70.2	128 969	178.0	65 045	62.1	70 786	135.8	131 238	229.4	55 544	195.6	10 339	76.8	6 282	89.8
Perlé	202201-202201	2 553 105				2 486 059		67 046		0		0		0		0		0		0		0		0		0	
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	202301-202301	2 092 606	102.0	335 137	105.0	1 152 937	89.7	359 605	169.0	91 442	70.3	47 710	162.8	62 069	181.1	10 550	34.9	21 915	993.5	10 032	123.1	1 144	405.6	66	176.7	0	0.0
De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL STILL WINES	202201-202201	15 013 561		3 274 571		7 982 716		2 435 077		268 179		264 267		235 454		225 249		74 189		186 508		36 759		17 419		13 063	
	202301-202301	16 147 313	107.6	3 095 319	94.5	8 451 453	105.9	2 652 124	108.9	610 335	227.6	262 116	99.2	381 349	162.0	206 199	91.5	116 447	157.0	270 927	145.3	74 708	203.2	15 908	91.3	10 430	79.8

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202201-202201	40 226		0						1 904				14 387		3 940		2 635		13 697		691		2 793		176	
	202301-202301	79 335	197.2	16	0.0		0.0	153	0.0	23	1.2	1 827	0.0	22 856	158.9	31 310	794.7	104	3.9	17 004	124.1	2 740	396.5	3 051	109.2	252	143.6
Chenin blanc	202201-202201	51 179		20		9		458		8 651		1 885		13 301		15 738		2 598		3 741		199		263		4 318	
	202301-202301	167 217	326.7	63 629	318145.0	5 040	56000.0	212	46.3	3 240	37.5	1 914	101.5	28 299	212.8	39 913	253.6	5 744	221.1	14 911	398.6	688	346.3	1 363	519.2	2 264	52.4
Sauvignon blanc	202201-202201	215 649		99		315		46 788		8 404		25 575		45 053		28 547		7 847		46 518		4 273		688		1 542	
	202301-202301	269 235	124.8	804	812.1	0	0.0	61 010	130.4	2 268	27.0	5 316	20.8	89 003	197.6	35 938	125.9	6 057	77.2	57 275	123.1	9 225	215.9	763	110.9	1 578	102.3
Blends (cultivar)	202201-202201	51 534		29		14		90		19 139		517		19 139		27 891		743		907		2 058		147		0	
	202301-202301	24 211	47.0		0.0	14	94.7	2 711	3011.7	0	0.0	23	4.4	855	4.5	16 232	58.2	836	112.6		0.0	3 482	169.2	5	3.1	3 55	0.0
Other White (cultivar)	202201-202201	131 429		123 998		634		125		263		32 460				33 145				54		721		0		3 34	
	202301-202301	119 647	91.0	104 132	84.0	167	26.3	16	12.6	1 451	551.7	85	3.4	11 835	0.0	1 631	51.9		0.0	72	133.3	211	29.2	49	0.0		0.0
Dry White (non-cultivar)	202201-202201	558 578		273 618		148 495		39 859		16 485		8 026		28 525		5 120		777		37 669		3		0		0	
	202301-202301	638 135	114.2	280 960	102.7	176 208	118.7	53 700	134.7	35 385	214.6	9 037	112.6	35 185	123.3	864	16.9	6 159	792.7	40 395	107.2	83	2750.0	160	0.0	0	0.0
Natural Sweet White (non-cultivar)	202201-202201	1 689 479		282 929		1 183 021		146 295		34 508		21 767		2 352		3				18 570		38		0		0	
	202301-202301	1 967 271	116.4	348 240	123.1	1 384 863	117.1	162 569	111.1	22 795	66.1	42 467	195.1	2 266	96.3	3515	0.0		0.0		0.0	526	1383.6	32	0.0	0	0.0
Semi Sweet White (non-cultivar)	202201-202201	2 912 107		1 519 095		894 209		410 479		7 166		63 935		5 977		5 870		5 244				3 97		38		3	
	202301-202301	2 746 123	94.3	1 133 849	74.6	1 132 688	126.7	389 661	94.9	6 728	93.9	75 986	118.9	14	0.2	1 202	20.5	4 847	92.4		0.0	1 067	1102.3	82	0.0	0	0.0
TOTAL	202201-202201	5 650 181		2 199 788		2 226 696		644 094		77 380		124 163		128 734		90 250		19 843		121 156		8 079		3 928		6 069	
	202301-202301	6 011 172	106.4	1 931 630	87.8	2 698 979	121.2	670 031	104.0	71 889	92.9	136 654	110.1	190 311	147.8	130 604	144.7	23 747	119.7	129 656	107.0	18 020	223.0	5 504	140.1	4 149	68.4

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202201-202201	65 297		777		158		53		3 245		3 780		6 156		28 485		1 777		7 277		7 883		3 080		2 627	
	202301-202301	75 342	115.4	8	1.0		0.0	0	0.0	1 111	34.2	677	17.9	18 325	297.7	12 199	42.8	14 433	812.3	15 137	208.0	11 595	147.1	1 490	48.4	368	14.0
Merlot	202201-202201	124 560		30 885		131		135		5 148		1 906		21 515		32 983		2 883		15 560		7 346		2 136		264	
	202301-202301	124 973	100.3	11	0.0	0	0.0	135	103.4	816	15.9	1 906	33.4	40 294	187.3	18 792	57.0	25 000	867.2	23 759	152.7	11 599	157.9	1 760	82.4	902	341.5
Pinotage	202201-202201	37 703		3 486		0		55		132				7 766		14 602		2 323		3 434		5 410		236		260	
	202301-202301	52 385	138.9	5	0.1	0	0.0	569	430.7	1 148	FALSE	12 314	158.6	8 527	58.4	14 343	617.5	6 441	187.5	7 402	136.8	1 001	423.8	637	245.3		
Shiraz	202201-202201	36 001		1 121		139				5 706		54		4 636		11 139		234		5 851		4 103		2 224		794	
	202301-202301	87 546	243.2	46 210	4122.2		0.0	- 34	FALSE	1 728	30.3	508	940.7	8 737	188.4	5 626	50.5	9 290	3970.1	5 461	93.3	8 409	205.0	219	9.8	1 393	175.4
Blends (cultivar)	202201-202201	188 242		37 048				29 919		67		26 849		29 699		2 586		43 910		9 512		3 300		3 320		2 033	
	202301-202301	181 616	96.5	0	0.0	0	0.0	41 336	138.2	0	0.0	1 367	5.1	45 814	154.3	6 339	245.1	1 685	3.8	63 276	665.3	16 187	490.5	3 370	101.5	2 243	110.3
Other Red (cultivar)	202201-202201	57 378		27 780		153		692		1 401		1 616		59		5 926		626		15 359		316		2 435		1 016	
	202301-202301	47 322	82.5	3 202	11.5	5 384	3519.0	1 350	195.1	0	0.0	11 974	741.0	49	82.2	41	0.7	5 563	888.3	16 341	106.4	228	72.2	2 451	100.7	739	72.8
Dry Red (non-cultivar)	202201-202201	2 189 634		620 938		329 179		1 200 239		322		29 122		2 106		7 277		387		0		40		23		0	

Category: Rosé/Blanc de Noir	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Dry	202201-202201	82 412				51		1 184		21 191				26 985		23 338		2 206		7 336		0		12		0	
	202301-202301	123 266	149.6		0.0	6 210	12176.5	28 957	2446.7	2 235	10.5	44	0.0	54 780	203.0	2 799	12.0	17 456	791.4	10 013	136.5	707	0.0	65	543.8	0	0.0
Natural Sweet	202201-202201	1 824 606		265 975		1 206 052		208 172		108 746		27 118		4 836		2 595				817		271		26		0	
	202301-202301	1 798 345	98.6	281 137	105.7	1 039 692	86.2	330 648	158.8	89 197	82.0	46 353	170.9	4 579	94.7	6 302	242.9	0.0	0.0	0.0	0.0	437	161.2	1	3.9	0	0.0
Semi-Sweet	202201-202201	145 010		53 140		79 440		3 390		45		2 192		2 459		4 334		0		0		11		0		0	
	202301-202301	170 996	117.9	54 000	101.6	107 035	134.7		0.0	10	22.2	1 314	60.0	2 710	110.2	1 449	33.4	4460	0.0	19	0.0	0	0.0	0	0.0	0	0.0
TOTAL	202201-202201	2 052 028		319 115		1 285 542		212 746		129 982		29 310		34 279		30 266		2 206		8 153		282		38		0	
	202301-202301	2 092 606	102.0	335 137	105.0	1 152 937	89.7	359 605	169.0	91 442	70.3	47 710	162.8	62 069	181.1	10 550	34.9	21 915	993.5	10 032	123.1	1 144	405.6	66	176.7	0	0.0

Category: Perlé	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
GRAND TOTAL	202201-202201	2 553 105				2 486 059		67 046		0				0		0		0		0		0		0		0	
	202301-202301	2 875 464	112.6	0	0.0	2 580 269	103.8	277 014	413.2	18 182	0.0		0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Still Wine White	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Still Wine Red	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Rosé / Blanc de Noir	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Still Wine White	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Still Wine Red	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Rosé / Blanc de Noir	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Sparkling Wine	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cap Classique	202201-202201	37 696		0		0		0		26		0		6		0		0		3		6 846		15 800		15 016	
	202301-202301	73 789	195.7	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	5	150.0	49 408	721.8	10 368	65.6	14 009	93.3
Other Sparkling	202201-202201	497 117		50		50		131		31 407		14 810		26 050		58 141		45		339 318		26 705		411		0	
	202301-202301	467 371	94.0	51	103.0		0.0	274	210.0	79 344	252.6	2 153	14.5	22 537	86.5	57 214	98.4	146	324.4	275 240	81.1	29 949	112.1	464	112.8	0	0.0
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202201-202201	534 813		50		50		131		31 433		14 810		26 056		58 141		45		339 321		33 551		16 211		15 016	
	202301-202301	541 160	101.2	51	103.0	0	0.0	274	210.0	79 344	252.4	2 153	14.5	22 537	86.5	57 214	98.4	146	324.4	275 245	81.1	29 949	112.1	464	112.8	0	0.0

Sub-Category: Cap Classique	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202201-202201	26 567		0		0		0		26		0		6		0		0		3		5 576		15 220		5 737	
	202301-202301	50 116	188.6	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	5	150.0	41 004	735.4	9 112	59.9	0	0.0
Total Red	202201-202201	11 129		0		0		0		0		0		0		0		0		0		1 270		581		9 279	
	202301-202301	23 673	212.7	0	0.0	0	0.0	0	0.0	0	0.0	0															

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202201-202201	278 593		18		0		131		203		13 681		26 050		58 141				168 277		11 683		411		0	
	202301-202301	245 502	88.1	0	0.0	0	0.0	18	13.8	5 869	2898.3	779	5.7	22 487	86.3	57 214	98.4	146	0.0	136 790	81.3	21 773	186.4	428	104.0	0	0.0
Total Red	202201-202201	145 236		0		50				31 205		590		0		0		45		104 786		8 562		0		0	
	202301-202301	150 264	103.5	0	0.0	0	0.0	9	0.0	73 140	234.4	910	154.3		0.0	0	0.0		0.0	71 907	68.6	4 262	49.8	36	0.0	0	0.0
Total Rosé	202201-202201	73 288		32		0						540		0		0				66 256		6 461		0		0	
	202301-202301	71 605	97.7	51	161.9	0	0.0	247	0.0	335	0.0	464	85.9	50	0.0		0.0	0	0.0	66 544	100.4	3 914	60.6	0	0.0	0	0.0
TOTAL	202201-202201	497 117		50		50		131		31 407		14 810		26 050		58 141		45		339 318		26 705		411		0	
	202301-202301	467 371	94.0	51	103.0	0	0.0	274	210.0	79 344	252.6	2 153	14.5	22 537	86.5	57 214	98.4	146	324.4	275 240	81.1	29 949	112.1	464	112.8	0	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized & Non- alcoholic wine [Alcohol content < 0.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202201	1 218 268		0		315 337		74 292		775 413		21 984		22 214		32		49		1 105		3		3 887		3 952	
	202301-202301	1 580 927	129.8	0	0.0	185 260	58.7	42	0.1	393 682	50.8	907 397	4127.5	75 167	338.4	12 601	39379.4		0.0	398	36.0	1 468	48933.3	2 416	62.1	2 495	63.1

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price