

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET
by WHOLESALERS (EXCLUDING PRODUCER CELLAR BOUND WHOLESALERS)
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



Category:	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total Still Wines	202301-202302	12 141 322		3 662 423		5 448 711		1 232 571		231 046		330 163		411 683		397 592		56 915		283 873		54 913		17 233		10 090	
Total White	202401-202402	15 105 041	124.4	9 096 882	248.4	3 191 262	58.6	869 255	70.5	390 525	169.0	296 345	89.8	266 218	64.7	293 540	73.8	189 105	332.3	245 107	86.3	230 558	419.9	18 640	108.2	9 965	98.8
Total Red	202301-202302	10 104 741		1 642 137		4 025 910		2 205 902		815 874		285 496		231 837		272 337		185 851		272 652		111 417		37 093		18 238	
Total Rosé/Blanc de Noir	202401-202402	11 254 396	111.4	7 446 791	453.5	1 492 978	37.1	638 670	29.0	337 235	41.3	325 683	114.1	184 708	79.7	83 084	30.5	314 656	169.3	198 403	72.8	169 177	151.8	39 633	106.8	23 379	128.2
Perlé	202301-202302	3 978 459		667 083		2 136 931		675 696		152 101		137 587		81 207		58 806		44 052		21 909		1 103		185		0	
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	202401-202402	4 704 598	118.3	3 364 506	504.4	739 303	34.6	89 520	13.2	231 578	152.3	100 829	73.3	55 584	68.4	80 249	136.5	14 423	32.7	25 327	115.6	1 168	106.0	313	169.3	0	0.0
De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	202301-202302	6 216 992		0		4 716 097		497 377		1 003 518		0		0		0		0		0		0		0		0	
GRAND TOTAL STILL WINES	202401-202402	9 975 659	160.5	4 000 036	0.0	4 111 844	87.2	23 984	4.8	4 281	0.0	0	0.0	0	0.0	1 305	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
	202301-202302	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202402	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
	202301-202302	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202402	5	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	5	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
	202301-202302	32 441 514		5 971 643		16 327 649		4 611 546		2 202 539		753 246		724 727		728 735		286 818		578 434		167 432		54 510		28 328	
	202401-202402	41 039 694	126.5	23 908 215	400.4	9 535 386	58.4	1 621 429	35.2	963 618	43.8	722 857	96.0	506 509	69.9	458 178	62.9	518 183	180.7	468 836	81.1	400 903	239.4	58 586	107.5	33 343	117.7

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202301-202302	209 348		0		21		198		68		19 998		46 891		71 544		194		39 345		16 757		8 286		2 024	
Chenin blanc	202401-202402	245 980	117.5	823	0.0	1 274	0.0	0	0.0	21 535	31903.3	32 572	162.9	21 448	45.7	63 628	88.9	33 374	17225.4	23 197	59.0	40 892	244.0	6 180	74.6	1 058	52.2
Sauvignon blanc	202301-202302	343 146		69 125		11 805		425		19 944		36 017		56 329		97 029		6 573		36 263		1 736		2 891		5 011	
Blends (cultivar)	202401-202402	313 846	91.5	12 450	18.0	3 296	27.9	351	82.5	45 500	228.1	28 821	80.0	9 299	16.5	99 803	102.9	21 263	323.5	32 506	89.6	49 757	2866.2	5 269	182.3	5 532	110.4
Other White (cultivar)	202301-202302	693 399		881		2 848		65 043		111 214		57 537		152 839		130 239		13 448		129 582		23 092		3 880		2 799	
Dry White (non-cultivar)	202401-202402	1 065 070	153.6	69 135	7851.8	0	0.0	216 590	333.0	55 224	49.7	118 316	205.6	166 454	108.9	72 774	55.9	126 593	941.3	111 634	86.1	114 671	496.6	6 175	159.2	1 503	53.7
Natural Sweet White (non-cultivar)	202301-202302	103 531		4 203		14		2 711		0		23		19 541		63 723		1 478		737		9 541		1 305		257	
Semi Sweet White (non-cultivar)	202401-202402	116 662	112.7	427	10.2	27	200.0	1 348	49.7	111	0.0	28 931	128580.0	16 826	86.1	22 308	35.0	7 292	493.4	12 755	0.0	24 211	253.8	708	54.3	31 719	670.2
Other White (cultivar)	202301-202302	224 606		185 137		633		16		3 291		3 166		9 771		324 020		893		245		349		0		3	
Dry White (non-cultivar)	202401-202402	231 378	103.0	179 424	96.9	18	2.8	158	1000.0	13 467	409.2	13 343	8061.9	6 049	61.9	4 413	18.4	531	0.0	13 513	5509.8	158	45.4	154	0.0	153	0.0
Natural Sweet White (non-cultivar)	202301-202302	1 312 630		525 715		405 598		117 338		54 461		33 800		71 835		2 412		22 818		77 701		698		256		0	
Semi Sweet White (non-cultivar)	202401-202402	1 247 875	95.1	839 828	159.7	195 070	48.1	11 110	9.5	68 120	125.1	44 884	132.8	30 347	42.2	14 409	597.4	52	0.2	43 801	56.4	101	14.5	155	0.0	0	0.0
TOTAL	202301-202302	3 817 931		714 977		2 639 716		338 678		30 014		84 658		2 266		7 035		0		0		526		63		0	
	202401-202402	5 959 988	156.1	5 447 633	761.9	375 305	14.2	4 368	1.3	118 226	393.9	553	0.7	9 541	421.1	527	7.5	0	0.0	2 191	0.0	6	1.1	0	0.0	0	0.0
	202301-202302	5 436 732		2 162 387		2 388 077		708 163		12 056		97 966		52 212		1 591		11 512		0		32 216		553		3	
	202401-202402	5 924 244	109.0	2 547 163	117.8	2 616 273	109.6	635 331	89.7	68 342	566.9	28 928	29.5	6 254	12.0	15 679	985.6	0	0.0	5 512	0.0	763	34.4	0	0.0	0	0.0
	202301-202302	12 141 322		3 662 423		5 448 711		1 232 571		231 046		330 163		411 683		397 592		56 915		283 873		54 913		17 233		10 090	
	202401-202402	15 105 041	124.4	9 096 882	248.4	3 191 262	58.6	869 255	70.5	390 525	169.0	296 345	89.8	266 218	64.7	293 540	73.8	189 105	332.3	245 107	86.3	230 558	419.9	18 640	108.2	9 965	98.8

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202301-202302	213 034		6 966		9		9		5 839		13 246		39 146		48 894		38 760		24 050		26 885		8 225		1 006	
Merlot	202401-202402	218 469	102.6	865	12.4	0	0.0	909	0.0	17 759	304.2	45 160	340.9	16 686	42.6	13 880	28.4	53 395	137.8	32 318	134.4	32 254	120.0	2 984	36.3	2 260	224.7
Pinotage	202301-202302	360 206		37 464		0		346		4 142		19 317		48 047		113 839		63 916		46 850		16 983		4 857		4 445	
Shiraz	202401-202402	436 626	121.2	207	0.6	0	0.0	3 788	1095.7	19 731	476.3	109 873	568.8	76 730	159.7	21 508	18.9	102 656	160.6	42 029	89.7	53 304	313.9	6 272	129.1	528	11.9
Blends (cultivar)	202301-202302	135 524		19		29		0		1 272		3 638		30 269		33 835		32 660		13 252		13 385		5 012		2 155	
Other Red (cultivar)	202401-202402	147 950	109.2	1 428	7718.9	0	0.0	734	0.0	20 387	1602.7	28 329	778.8	3 936	13.0	7 688	22.7	37 238	114.0	16 450	124.1	27 606	206.2	1 548	30.9	2 608	121.0
Dry Red (non-cultivar)	202301-202302	188 843		77 579		1 710		16		1 728		7 776		27 776		16 824		22 731		11 539		16 759		1 694		2 713	
Semi-Sweet Red (non-cultivar)	202401-202402	234 860	124.4	87 755	113.1	476	27.8	5	28.6	13 731	794.6	28 414	365.4	16 357	58.9	4 247	25.2	33 125	145.7	22 176	192.2	17 705	105.6	8			

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202301-202302	502 246		50		0		54		6 915		7 569		22 487		123 443		17 205		152 746		162 973		5 074		3 731	
	202401-202402	605 178	120.5	1 239	0.0	339	0.0	0	0.0	251 985	3643.9	10 320	136.3	16 410	73.0	20 946	17.0	25 569	0.0	270 033	176.8	6 774	4.2	1 518	29.9	45	0.0
Total Red	202301-202302	295 811		5		0		9		78 828		50 460		0		0		0		80 351		86 083		75		0	
	202401-202402	474 256	160.3	276	0.0	240	0.0	0	0.0	363 283	460.9	11 585	23.0	7 535	0.0	0	0.0	10 566	0.0	72 718	90.5	5 600	6.5	589	0.0	1 865	0.0
Total Rosé	202301-202302	142 920		53		0		254		345		750		50		0		0		72 905		68 564		0		0	
	202401-202402	55 546	38.9	206	388.7	0	0.0	675	265.6	450	130.2	663	88.4	3 348	6763.6	148	0.0	0	0.0	49 093	67.3	964	1.4	0	0.0	0	0.0
TOTAL	202301-202302	940 977		107		0		317		86 089		58 779		22 537		123 443		17 205		306 002		317 619		5 149		3 731	
	202401-202402	1 134 979	120.6	1 721	1608.4	579	0.0	675	212.9	615 717	715.2	22 568	38.4	27 293	121.1	21 094	17.1	36 135	210.0	391 844	128.1	13 337	4.2	2 107	40.9	0	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202301-202302	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202402	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized & Non- alcoholic wine [Alcohol content < 0.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202301-202302	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202402	359	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	209	0.0	149	0.0	0	0.0	0	0.0

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202301-202302	2 484 480		0		368 122		351		534 623		1 432 759		89 517		46 278		81		1 165		2 175		5 007		4 403	
	202401-202402	3 940 672	158.6	0	0.0	617 042	167.6	296 574	84494.0	2 829 474	529.2	148 865	10.4	33 401	37.3	43	0.1	5 760	7110.8	1 959	168.1	5 830	268.0	19	0.4	1 707	38.8

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price