

PARTICULARS OF WINE SOLD ON THE LOCAL MARKET
by WHOLESALERS (EXCLUDING PRODUCER CELLAR BOUND WHOLESALERS)
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED



Category:	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND	
Total Still Wines	202201-202202	12 472 035		4 332 485		5 375 379		1 222 677		179 560		352 447		329 790		296 478		48 022		283 687		28 524		13 293		8 380		
Total White	202301-202302	10 504 511	84.2	3 643 000	84.1	4 306 975	80.1	972 487	79.5	219 441	122.2	224 840	63.8	374 271	113.5	365 793	123.4	56 989	118.7	273 680	96.5	39 978	140.2	16 948	127.5	10 110	120.6	
Total Red	202201-202202	11 033 111		1 662 147		4 709 793		3 292 303		166 444		245 955		204 397		303 881		168 607		165 841		65 652		32 539		15 553		
Total Rosé/Blanc de Noir	202301-202302	8 825 488	80.0	1 615 908	97.2	3 090 078	65.6	2 072 332	62.9	841 936	505.8	207 363	84.3	182 295	89.2	250 883	82.6	179 913	106.7	233 937	141.1	100 692	153.4	34 508	106.1	15 645	100.6	
Perlé	202201-202202	4 397 231		695 662		2 615 952		562 328		240 709		60 009		118 745		69 984		5 450		27 297		754		110		0		
	202301-202302	3 436 866	78.2	650 937	93.6	1 743 979	66.7	578 081	102.8	142 384	59.2	123 272	205.4	73 363	61.8	56 619	80.9	43 905	805.6	21 252	77.9	2 902	385.0	185	167.6	0	0.0	
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	202201-202202	0		0		0		0		0		0		0		0		0		0		0		0		0		0
De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	202301-202302	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0.0
GRAND TOTAL STILL WINES	202201-202202	35 493 515		6 690 294		20 087 830		5 239 166		629 287		658 411		652 932		670 343		222 080		476 825		94 929		45 942		23 933		
	202301-202302	27 423 452	77.3	5 909 845	88.3	13 318 301	66.3	4 061 213	77.5	1 244 764	197.8	555 475	84.4	629 928	96.5	673 294	100.4	280 807	126.4	528 869	110.9	143 571	151.2	51 641	112.4	25 754	107.6	

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202201-202202	139 988		0		5		61		4 298		1 760		36 644		35 929		6 487		42 368		1 628		9 148		439	
	202301-202302	182 158	130.1	4 018	0.0	3	60.0	198	0.0	23	0.5	1 827	0.0	46 837	127.8	71 544	199.1	192	3.0	38 656	91.2	8 246	506.7	8 290	90.6	2 324	529.7
Chenin blanc	202201-202202	269 107		110 429		52		905		15 633		5 810		36 817		64 731		7 845		18 239		1 395		1 556		5 697	
	202301-202302	299 276	111.2	69 111	62.6	5 040	9645.9	239	26.5	19 944	127.6	4 363	75.1	55 164	149.8	95 751	147.9	6 573	83.8	33 665	184.6	1 624	116.5	2 909	186.9	4 894	85.9
Sauvignon blanc	202201-202202	626 288		1 555		315		129 900		15 359		79 370		105 050		108 943		22 629		143 920		14 742		2 511		1 994	
	202301-202302	594 147	94.9	849	54.6	0	0.0	61 190	47.1	87 473	569.5	12 728	16.0	143 364	136.5	125 993	115.6	13 346	59.0	123 405	85.7	19 288	130.8	3 869	154.1	2 644	132.6
Blends (cultivar)	202201-202202	108 844		29		26		90		656		41 682		55 481		1 595		944		8 136		7		198		0	
	202301-202302	64 739	59.5	14	0.0	51.4	3011.7	0	0.0	23	3.4	2 166	5.2	49 686	89.6	1 669	104.6	9	1.0	7 032	86.4	1 181	17500.0	3 248	0.0		
Other White (cultivar)	202201-202202	224 064		209 375		877		439		292		36 732		876		34 235		313		784		0		3 53		0	
	202301-202302	213 396	95.2	184 401	88.1	333	38.0	16	3.6	3 291	1126.1	166	2.5	11 835	0.0	11 780	278.2	893	0.0	244	78.0	349	44.5	90	0.0	0	0.0
Dry White (non-cultivar)	202201-202202	1 323 958		663 367		388 871		79 183		44 608		14 405		78 466		12 932		2 120		40 004		3		0		0	
	202301-202302	1 237 105	93.4	525 715	79.2	328 794	84.6	112 407	142.0	67 570	151.5	32 373	224.7	66 376	84.6	2 412	18.7	22 804	1075.9	77 701	194.2	698	23250.0	256	0.0	0	0.0
Natural Sweet White (non-cultivar)	202201-202202	4 130 043		594 926		3 060 278		305 399		79 797		45 949		5 687		27		37 900		81		0		0		0	
	202301-202302	3 212 662	77.8	714 977	120.2	2 098 491	68.6	277 424	90.8	27 865	34.9	84 016	182.8	2 266	39.8	7 035	0.0	0	0.0	0	0.0	526	653.1	63	0.0	0	0.0
Semi Sweet White (non-cultivar)	202201-202202	5 649 744		2 752 805		1 924 955		706 702		19 574		197 766		24 569		14 200		7 347		31 756		71		3		0	
	202301-202302	4 701 027	83.2	2 143 929	77.9	1 874 301	97.4	518 303	73.3	13 276	67.8	89 347	45.2	46 264	188.3	1 591	11.2	11 512	156.7	0	0.0	2 216	126.2	290	0.0	0	0.0
TOTAL	202201-202202	12 472 035		4 332 485		5 375 379		1 222 677		179 560		352 447		329 790		296 478		48 022		283 687		28 524		13 293		8 380	
	202301-202302	10 504 511	84.2	3 643 000	84.1	4 306 975	80.1	972 487	79.5	219 441	122.2	224 840	63.8	374 271	113.5	365 793	123.4	56 989	118.7	273 680	96.5	39 978	140.2	16 948	127.5	10 110	120.6

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202201-202202	194 132		32 785		335		56		5 504		6 159		17 213		79 300		3 123		24 080		17 196		3 658		4 725	
	202301-202302	194 158	100.0	6 708	20.5	0	0.0	0	0.0	5 350	97.2	13 246	215.1	33 365	193.8	42 673	53.8	37 722	1207.8	23 063	95.8	23 895	139.0	7 306	199.7	830	17.6
Merlot	202201-202202	312 828		62 801		437		816		9 237		6 539		46 052		113 508		6 342		43 427		14 504		9 422		560	
	202301-202302	332 028	106.1	37 351	59.5	0	0.0	323	74.1	816	8.8	19 317	295.4	40 316	87.5	102 749	90.5	63 514	1001.6	42 527	97.9	16 133	111.2	5 394	57.2	3 587	640.3
Pinotage	202201-202202	123 188		34 255		0		235		132		144		15 020		44 543		3 458		10 253		13 067		1 069		1 013	
	202301-202302	113 571	92.2	5	0.0	0	0.0	0	0.0	569	430.7	2 940	2041.3	12 458	82.9	33 437	75.1	31 927	923.2	12 621	123.1	12 793	97.9	5 295	495.4	1 528	150.8
Shiraz	202201-202202	139 846		49 429		292		61		7 578		2 309		10 333		34 039		765		18 359		10 839		4 452		1 392	
	202301-202302	172 791	123.6	77 234	156.3	0	0.0	- 29	-48.1	1 728	22.8	7 776	336.8	15 457	149.6	16 815	49.4	22 134	2893.3	10 832	59.0	16 279	150.2	1 623	36.4	2 945	211.5
Blends (cultivar)	202201-202202	475 827		37 071		66 485		499		52 593		103 001		9 021		153 248		31 301		9 217		7 850		5 540		0	
	202301-202302	329 100	69.2	0	0.0	0	0.0	41 453	62.3	30387	6089.6	3 597	6.8	61 676	59.9	37 127	411.6	3 950	2.6	110 214	352.1	28 173	305.7	7 331	93.4	5 194	93.8
Other Red (cultivar)	202201-202202	108 972		35 578		6 132		2 368		1 403		2 623		6 005		9 174		1 27									

Category: Rosé/Blanc de Noir	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Dry	202201-202202	240 891		2 882		288		2 966		48 931		1 297		99 828		52 454		5 450		26 480		0		85		0	
	202301-202302	221 444	91.9		0.0	6 210	2156.3	30 346	1023.3	21 092	43.1	2 268	0.0	65 688	65.8	37 704	71.9	34 921	640.7	21 233	80.2	1 799	0.0	184	216.8	0	0.0
Natural Sweet	202201-202202	3 841 071		562 130		2 467 593		547 502		191 734		54 361		11 558		4 668				817		683		26		0	
	202301-202302	2 915 729	75.9	540 062	96.1	1 569 233	63.6	547 735	100.0	121 282	63.3	117 305	215.8	4 956	42.9	14 061	301.2		0.0		0.0	1 095	160.3	1	3.9	0	0.0
Semi-Sweet	202201-202202	315 269		130 650		148 071		11 860		45		4 352		7 359		12 862		0		0		71		0		0	
	202301-202302	299 703	95.1	110 875	84.9	168 536	113.8		0.0	10	22.2	3 699	85.0	2 719	36.9	4 854	37.7	8 984	0.0	19	0.0	8	0.0	0	0.0	0	0.0
TOTAL	202201-202202	4 397 231		695 662		2 615 952		562 328		240 709		60 009		118 745		69 984		5 450		27 297		754		110		0	
	202301-202302	3 436 866	78.2	650 937	93.6	1 743 979	66.7	578 081	102.8	142 384	59.2	123 272	205.4	73 363	61.8	56 619	80.9	43 905	805.6	21 252	77.9	2 902	385.0	185	167.6	0	0.0

Category: Perlé	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
GRAND TOTAL	202201-202202	7 591 138				7 386 706		161 858		42 574				0		0		0		0		0		0		0	
	202301-202302	4 656 587	61.3	0	0.0	4 177 269	56.6	438 315	270.8	41 004	0.0		0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Still Wine White	202201-202202	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202302	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Still Wine Red	202201-202202	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202302	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Rosé / Blanc de Noir	202201-202202	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202302	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202201-202202	0		0		0		0		0		0		0		0	0	0		0		0		0		0	
	202301-202302	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Still Wine White	202201-202202	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202302	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Still Wine Red	202201-202202	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202302	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Rosé / Blanc de Noir	202201-202202	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202302	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202201-202202	0		0		0		0		0		0		0		0	0	0		0		0		0		0	
	202301-202302	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Sparkling Wine	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cap Classique	202201-202202	115 287		0		0		0		26		0		6		0		0		66		25 657		52 686		36 847	
	202301-202302	169 370	146.9	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	5	0.0	0	0.0	5	6.8	77 825	303.3	23 784	45.1	22 731	61.7
Other Sparkling	202201-202202	893 216		144		50		7 830		46 596		46 793		74 237		116 922		45		537 373		61 133		2 094		0	
	202301-202302	835 224	93.5	53	36.8		0.0	281	3.6	79 381	170.4	57 120	122.1	22 537	30.4	123 443	105.6	13 606	30235.6	282 911	52.6	252 293	412.7	3 600	171.9	0	0.0
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	202201-202202	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202302	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling	202201-202202	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202302	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202201-202202	1 008 504		144		50		7 830		46 622		46 793		74 243		116 922		45		537 439		86 790		54 780		36 847	
	202301-202302	1 004 594	99.6	53	36.8	0	0.0	281	3.6	79 381	170.3	57 120	122.1	22 537	30.4	123 448	105.6	13 606	30235.6	282 916	52.6	330 118	380.4	27 384	50.0	22 731	61.7

Sub-Category: Cap Classique	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202201-202202	74 716		0		0		0		26		0		6		0		0		66		12 919		47 131		14 569	
	202301-202302	85 909	115.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	5	0.0	0	0.0	5	6.8	64 796	501.6	21 107	44.8	0	0.0
Total Red	202201-202202	40 571		0		0		0		0		0		0		0		0		0		12 738		5 555		22 278	
	202301-202302	38 442	94.8	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	5	0.0	13 029	102.3	2 677	48.2	22 731	102.0
Total Rosé	202201-202202	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202302	45 020	0.0	0	0.0	0	0.0	45 020	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
TOTAL	202201-202202	115 287		0		0		0		26		0		6		0		0		66		25 657	</				

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202201-202202	538 664		32		0		131		15 207		19 127		74 237		116 854				269 384		41 600		2 094		0	
	202301-202302	456 570	84.8	0	0.0	0	0.0	18	13.8	5 896	38.8	7 400	38.7	22 487	30.3	123 443	105.6	13 606	0.0	143 720	53.4	136 466	328.0	3 535	168.8	0	0.0
Total Red	202201-202202	233 840		0		50		7 700		31 389		27 126		0		0		45		154 457		13 073		0		0	
	202301-202302	259 566	111.0	0	0.0	0	0.0	9	0.0	73 140	233.0	48 971	180.5	0	0.0	0	0.0	0	0.0	72 647	47.0	64 734	495.2	65	0.0	0	0.0
Total Rosé	202201-202202	120 712		113		0		0		0		540		0		68				113 531		6 461		0		0	
	202301-202302	119 089	98.7	53	47.1	0	0.0	254	0.0	345	0.0	750	138.9	50	0.0		0.0	0	0.0	66 544	58.6	51 093	790.9	0	0.0	0	0.0
TOTAL	202201-202202	893 216		144		50		7 830		46 596		46 793		74 237		116 922		45		537 373		61 133		2 094		0	
	202301-202302	835 224	93.5	53	36.8	0	0.0	281	3.6	79 381	170.4	57 120	122.1	22 537	30.4	123 443	105.6	13 606	30235.6	282 911	52.6	252 293	412.7	3 600	171.9	0	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202202	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202302	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized & Non- alcoholic wine [Alcohol content < 0.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202202	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202302	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND	
TOTAL	202201-202202	2 815 114		0		476 759		199 666		2 002 948		22 028		93 895		201		297		2 389		6		10 577		6 348		
	202301-202302	2 296 866	81.6	0	0.0	368 122	77.2	351	0.2	497 116	24.8	1 293 961	5874.1	82 827	88.2	42 427	21108.1	0.0	0	0.0	1 165	48.8	2 175	39545.5	4 542	42.9	4 181	65.9

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price