

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET
by WHOLESALERS (EXCLUDING PRODUCER CELLAR BOUND WHOLESALERS)
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



Category:	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total Still Wines	202201-202208	48 954 434		16 029 826		21 493 640		5 123 460		1 170 874		943 145		1 417 765		1 191 418		222 671		1 136 940		122 825		61 213		32 984	
Total White	202301-202308	49 685 584	101.5	15 193 044	94.8	17 947 645	83.5	7 423 607	144.9	3 325 513	284.0	976 908	103.6	1 045 888	73.8	2 141 365	179.7	175 277	78.7	695 693	61.2	662 911	539.7	65 327	106.7	30 711	93.1
Total Red	202201-202208	48 345 847		8 405 697		17 916 755		13 986 955		1 646 502		800 519		1 405 877		1 529 956		448 364		1 516 925		402 024		203 834		82 440	
Total Rosé/Blanc de Noir	202301-202308	42 497 147	87.9	8 060 690	95.9	17 051 249	95.2	6 564 569	46.9	3 850 936	233.9	1 212 747	151.5	838 812	59.7	1 679 488	109.8	836 072	186.5	1 080 728	71.2	952 920	237.0	237 887	116.7	131 052	159.0
Perlé	202201-202208	27 311 286		0		24 655 222		1 785 833		861 814		8 418		0		0		0		0		0		0		0	
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	202301-202308	29 107 474	106.6	0	0.0	24 177 557	98.1	1 962 791	109.9	2 932 624	0.0	0	0.0	32 451	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	202201-202208	0		0		0		0		0		0		0		0		0		0		0		0		0	
202301-202308	0	0.0	0	0.0	0	0.0	0	0.0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL STILL WINES	202201-202208	141 249 855		27 309 588		73 573 446		23 095 475		4 691 553		1 877 618		3 289 260		3 049 762		683 993		2 761 956		527 843		265 505		115 582	
	202301-202308	135 952 667	96.2	25 709 454	94.1	67 345 096	91.5	17 870 768	77.4	10 794 712	230.1	2 773 698	147.7	2 054 151	62.5	4 235 748	138.9	1 165 381	170.4	1 862 710	67.4	1 665 080	315.4	310 318	116.9	161 813	140.0

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202201-202208	636 767		0		1 430		533		29 261		6 357		172 035		179 172		34 108		157 062		12 031		35 421		2 082	
	202301-202308	716 052	112.5	15 437	0.0	292	20.4	581	108.9	2 573	8.8	36 725	577.7	137 416	79.9	294 769	164.5	2 891	8.5	67 474	43.0	124 844	1037.7	25 788	72.8	7 263	348.8
Chenin blanc	202201-202208	1 050 740		315 574		20 939		14 317		51 722		24 793		182 578		294 049		34 926		69 339		14 842		9 217		18 445	
	202301-202308	1 195 875	113.8	223 092	70.7	103 806	495.8	13 960	97.5	108 565	209.9	50 474	203.6	121 034	66.3	383 952	130.6	33 024	94.6	59 310	85.5	72 603	489.2	13 292	144.2	12 765	69.2
Sauvignon blanc	202201-202208	2 451 115		1 892		567		573 609		71 646		282 783		502 661		332 224		95 656		504 407		62 191		13 380		10 099	
	202301-202308	2 746 381	112.0	19 595	1035.5	0	0.0	62 405	10.9	633 091	883.6	94 502	33.4	303 415	60.4	907 629	273.2	32 179	33.6	236 373	46.9	432 682	695.7	16 112	120.4	8 242	81.6
Blends (cultivar)	202201-202208	424 940		65		60		549		7		12 058		120 217		242 668		13 501		5 339		26 712		3 182		582	
	202301-202308	307 228	72.3	14 830	22991.9	26	43.6	2 831	515.6	23	333.3	5 436	45.1	10 644	8.9	223 207	92.0	6 124	45.4	14 606	273.6	21 135	79.1	7 541	237.0	3 825	141.8
Other White (cultivar)	202201-202208	807 801		707 227		9 308		7 952		5 215		314 532		42 604		315 700		975		2 335		787		0		3 768	
	202301-202308	950 458	117.7	780 156	110.3	43 617	468.6	8 255	103.8	3 589	68.8	5 615	38.6	25 078	58.9	79 363	505.5	1 235	126.6	887	38.0	2 034	258.5	58	0.0	573	74.6
Dry White (non-cultivar)	202201-202208	5 792 805		2 695 744		1 673 151		356 062		303 713		29 694		306 280		54 546		13 149		360 440		26		0		0	
	202301-202308	4 710 066	81.3	1 712 430	63.5	1 640 637	98.1	361 855	101.6	136 543	45.0	194 818	656.1	80 471	26.3	217 414	398.6	60 529	460.3	302 638	84.0	1 336	5136.5	352	0.0	1 044	0.0
Natural Sweet White (non-cultivar)	202201-202208	17 008 339		2 957 156		11 947 433		1 415 126		561 357		56 927		30 656		45		1 512		37 900		41		11		176	
	202301-202308	16 787 141	98.7	2 969 297	100.4	11 933 150	99.9	1 250 224	88.3	154 774	27.6	444 171	780.3	8 720	28.4	24 244	53875.6	0	0.0	288	0.8	526	1282.3	210	1904.5	0	0.0
Semi Sweet White (non-cultivar)	202201-202208	20 781 928		9 352 167		7 840 752		2 755 313		147 954		516 002		60 736		73 014		28 843		119		36 195		1		3 833	
	202301-202308	22 272 383	107.2	9 458 208	101.1	4 226 117	53.9	5 723 497	207.7	2 286 357	1545.3	145 167	28.1	359 111	591.3	10 786	14.8	39 295	136.2	14 118	11863.9	7 751	125.1	1 976	174859.3	0	0.0
TOTAL	202201-202208	48 954 434		16 029 826		21 493 640		5 123 460		1 170 874		943 145		1 417 765		1 191 418		222 671		1 136 940		122 825		61 213		32 984	
	202301-202308	49 685 584	101.5	15 193 044	94.8	17 947 645	83.5	7 423 607	144.9	3 325 513	284.0	976 908	103.6	1 045 888	73.8	2 141 365	179.7	175 277	78.7	695 693	61.2	662 911	539.7	65 327	106.7	30 711	93.1

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202201-202208	1 092 666		76 156		866		11 192		31 719		30 524		188 957		351 488		79 403		182 044		111 644		18 332		10 342	
	202301-202308	1 056 217	96.7	13 060	17.1	56	6.4	233	2.1	17 605	55.5	108 299	354.8	115 593	61.2	278 817	79.3	198 478	250.0	43 125	23.7	225 711	202.2	46 748	255.0	8 493	82.1
Merlot	202201-202208	1 704 168		88 729		0		7 019		68 399		61 289		376 618		513 398		123 234		327 344		72 078		60 677		5 383	
	202301-202308	1 755 096	103.0	91 819	103.5	719	0.0	4 860	69.2	4 742	6.9	188 372	307.4	192 930	51.2	515 535	100.4	294 102	238.7	72 437	22.1	298 103	413.6	45 942	75.7	45 535	845.9
Pinotage	202201-202208	712 306		101 237		302		1 022		5 779		10 793		151 119		241 919		15 311		81 281		86 483		10 596		6 464	
	202301-202308	710 974	99.8	87 486	86.4	71	23.6	952	93.2	13 783	238.5	25 331	234.7	90 950	60.2	163 447	67.6	132 585	865.9	19 229	23.7	136 276	157.6	29 817	281.4	11 047	170.9
Shiraz	202201-202208	628 434		53 321		1 127		3 249		36 311		56 258		75 444		153 134		44 155		109 883		69 173		17 965		8 416	
	202301-202308	750 757	119.5	182 716	342.7	460	40.8	1 254	38.6	6 400	17.6	70 149	124.7	73 905	98.0	116 162	75.9	122 381	277.2	19 792	18.0	119 503	172.8	21 090	117.4	16 947	201.4
Blends (cultivar)	202201-202208	2 182 936		63 708		0		372 710		1 973		165 645		540 757		81 850		166 438		633 153		56 969		59 271		40 464	
	202301-202308	1 99																									

Category: Rosé/Blanc de Noir	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Dry	202201-202208	973 382		15 491		25 282		76 070		100 748		13 816		382 043		243 332		9 798		105 927		0		279		0	
	202301-202308	971 011	99.8	1 280	8.3	42 131	166.6	128 445	168.9	102 831	102.1	13 619	98.6	100 502	26.3	326 316	134.1	125 318	1279.0	78 263	73.9	45 386	0.0	6 921	2485.1	0	0.0
Natural Sweet	202201-202208	14 264 917		2 300 535		8 793 919		2 097 023		910 285		80 180		58 836		15 654		3 160		2 164		2 824		180		159	
	202301-202308	12 624 732	88.5	1 911 108	83.1	7 698 619	87.5	1 791 357	85.4	578 087	63.5	552 243	688.8	28 415	48.3	58 519	373.8	1	0.0	2 481	0.0	3 745	132.6	158	87.9	0	0.0
Semi-Sweet	202201-202208	1 399 989		558 040		688 630		26 135		1 330		31 541		24 739		69 403		0		0		171		0		0	
	202301-202308	1 066 718	76.2	543 332	97.4	427 896	62.1	0	0.0	4 722	355.0	18 182	57.6	8 083	32.7	30 060	43.3	28 713	0.0	5 546	0.0	119	69.7	26	0.0	50	0.0
TOTAL	202201-202208	16 638 288		2 874 066		9 507 830		2 199 228		1 012 363		125 537		465 617		328 388		12 958		108 091		2 995		459		159	
	202301-202308	14 662 462	88.1	2 455 720	85.4	8 168 646	85.9	1 919 801	87.3	685 639	67.7	584 044	465.2	137 000	29.4	414 895	126.3	154 032	1188.7	86 290	79.8	49 250	1644.5	7 105	1549.6	50	0.0

Category: Perlé	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
GRAND TOTAL	202201-202208	27 311 286		0		24 655 222		1 785 833		861 814		8 418		0		0		0		0		0		0		0	
	202301-202308	29 107 474	106.6	0	0.0	24 177 557	98.1	1 962 791	109.9	2 932 624	340.3	0	0.0	32 451	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Still Wine White	202201-202208	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202308	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Still Wine Red	202201-202208	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202308	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Rosé / Blanc de Noir	202201-202208	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202308	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202201-202208	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202308	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Still Wine White	202201-202208	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202308	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Still Wine Red	202201-202208	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202308	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Rosé / Blanc de Noir	202201-202208	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202308	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202201-202208	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202308	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Sparkling Wine	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cap Classique	202201-202208	486 296		0		0		0		56		32		6		0		15		3 992		61 721		268 819		151 655	
	202301-202308	530 629	109.1	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	1 838	0.0	0	0.0	1 526	38.2	52 073	84.4	184 020	68.5	245 437	161.8
Other Sparkling	202201-202208	2 871 875		4 640		158		12 241		438 015		184 587		108 671		394 894		6 097		1 513 271		205 989		3 308		0	
	202301-202308	3 220 846	112.2	1 791	38.6	294	186.7	23 350	190.8	86 721	19.8	1 012 626	548.6	151 673	139.6	159 049	40.3	78 727	1291.2	450 803	29.8	1 234 509	599.3	18 227	550.9	0	0.0
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	202201-202208	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202308	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling	202201-202208	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202308	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202201-202208	3 358 171		4 640		158		12 241		438 071		184 619		108 677		394 894		6 112		1 517 263		267 711		272 128		151 655	
	202301-202308	3 751 475	111.7	1 791	38.6	294	186.7	23 350	190.8	86 721	19.8	1 012 626	548.5	151 673	139.6	160 887	40.7	78 727	1288.1	452 329	29.8	1 286 582	480.6	202 247	74.3	245 437	161.8

Sub-Category: Cap Classique	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202201-202208	328 547		0		0		0		56		32		6		0		15		2016		13 094		259 587		53 741	
	202301-202308	334 153	101.7	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	1 838	0.0	0	0.0	0	0.0	632	4.8	176 195	67.9	154 773	288.

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202201-202208	1 653 499		2 948		63		2 241		140 526		113 612		105 426		393 652		5774		726 688		160 014		2 551		6	
	202301-202308	1 785 953	108.0	311	10.6	235	372.6	20 379	909.6	9 908	7.1	348 769	307.0	119 414	113.3	157 515	40.0	78 727	0.0	304 983	42.0	728 942	455.6	14 951	586.2	1 820	0.0
Total Red	202201-202208	832 388		9		95		7 902		297 273		62 749		2329		0		45		429 848		32 138		2		0	
	202301-202308	1 132 033	136.0	109	0.0	1	0.0	41	0.5	76 251	25.7	659 406	1050.9	29 921	1284.6	460	0.0	0	0.0	79 131	18.4	284 773	886.1	1 526	0.0	416	0.0
Total Rosé	202201-202208	385 989		1 684		0		2 098		217		8 226		915		1242		278		356 735		13 838		756		0	
	202301-202308	302 860	78.5	1 371	81.4	59	0.0	2 931	139.7	562	259.1	4 451	54.1	2 338	255.5	1 074	86.5	0	0.0	66 689	18.7	220 795	1595.5	1 749	0.0	842	0.0
TOTAL	202201-202208	2 871 875		4 640		158		12 241		438 015		184 587		108 671		394 894		6 097		1 513 271		205 989		3 308		6	
	202301-202308	3 220 846	112.2	1 791	38.6	294	186.7	23 350	190.8	86 721	19.8	1 012 626	548.6	151 673	139.6	159 049	40.3	78 727	1291.2	450 803	29.8	1 234 509	599.3	18 227	550.9	0	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202208	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202308	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized & Non- alcoholic wine [Alcohol content < 0.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202208	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202308	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202208	16 313 974		0		1 949 043		205 236		7 834 232		5 648 387		547 820		16 893		5 200		15 160		5 462		70 869		15 672	
	202301-202308	17 054 330	104.5	67	0.0	2 251 797	115.5	23 169	11.3	2 333 077	29.8	11 259 344	199.3	545 981	99.7	564 601	3342.3	7 141	137.3	6 019	39.7	21 625	395.9	23 165	32.7	18 345	117.1

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price