

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET
by WHOLESALERS (EXCLUDING PRODUCER CELLAR BOUND WHOLESALERS)
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



Category:	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total Still Wines	202201-202204	24 520 518		8 429 644		10 356 442		2 459 570		490 362		593 874		723 724		642 270		115 833		596 243		60 433		30 883		19 778	
Total White	202301-202304	22 979 323	93.7	7 504 128	89.0	9 011 970	87.0	2 340 782	95.2	1 155 005	235.5	474 942	80.0	733 641	101.4	886 473	138.0	104 883	90.5	425 989	71.4	285 764	472.9	34 836	112.8	19 371	97.9
Total Red	202201-202204	21 908 319		3 923 520		8 520 800		5 785 629		854 768		403 578		578 809		674 171		295 128		569 585		170 027		89 248		43 057	
Total Rosé/Blanc de Noir	202301-202304	20 976 664	95.7	3 707 377	94.5	7 265 347	85.3	4 497 792	77.7	2 529 586	295.9	525 273	130.2	373 945	64.6	702 934	104.3	350 139	118.6	531 368	93.3	349 408	205.5	102 246	114.6	41 249	95.8
Perlé	202201-202204	8 258 456		1 445 679		4 664 421		1 103 327		532 028		77 632		217 007		153 171		6 984		55 037		2 486		210		0	
	202301-202304	7 252 235	87.8	1 284 740	88.9	3 909 922	83.8	961 404	87.1	357 697	67.2	299 766	386.1	78 360	36.1	191 653	125.1	111 976	1603.4	31 461	57.2	18 401	740.1	6 866	3269.4	0	0.0
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	202201-202204	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202304	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	202201-202204	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202304	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL STILL WINES	202201-202204	69 963 863		13 798 842		37 587 503		10 022 017		2 425 980		1 083 502		1 519 541		1 469 613		417 945		1 220 865		232 947		120 341		62 835	
	202301-202304	67 636 766	96.7	12 496 246	90.6	33 313 946	88.6	8 752 676	87.3	6 391 427	263.5	1 299 980	120.0	1 185 945	78.0	1 781 060	121.2	566 998	135.7	988 818	81.0	653 572	280.6	143 948	119.6	60 621	96.5

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202201-202204	321 653		0		1 335		286		11 875		2 008		87 852		90 857		19 269		84 040		4 683		17 049		1 160	
	202301-202304	365 157	113.5	4 083	0.0	9	0.7	243	85.0	928	7.8	9 765	486.4	93 540	106.5	135 206	148.8	336	1.7	53 767	64.0	46 567	994.4	16 442	96.4	4 271	368.1
Chenin blanc	202201-202204	579 365		215 833		474		6 539		27 048		11 188		85 116		155 837		18 830		33 280		6 774		4 710		13 737	
	202301-202304	521 965	90.1	69 651	32.3	14 220	2998.4	2 707	41.4	41 427	153.2	16 612	148.5	107 186	125.9	170 151	109.2	18 437	97.9	42 258	127.0	25 679	379.1	5 678	120.5	7 961	58.0
Sauvignon blanc	202201-202204	1 311 187		1 653		389		302 729		35 426		175 753		241 578		175 386		51 618		282 827		31 924		7 896		4 010	
	202301-202304	1 408 191	107.4	1 978	119.7	0	0.0	61 450	20.3	286 388	808.4	29 198	16.6	281 011	116.3	364 501	207.8	22 142	42.9	158 197	55.9	190 092	595.5	7 777	98.5	5 458	136.1
Blends (cultivar)	202201-202204	268 649		37		37		315		3 220		94 645		149 165		3 516		2 626		13 820		844		424		0	
	202301-202304	125 017	46.5	2 057	5595.9	14	36.2	2 738	869.1	0	0.0	563	17.5	5 309	5.6	90 734	60.8	3 076	87.5	1 456	55.4	14 963	108.3	3 550	420.7	3 559	131.9
Other White (cultivar)	202201-202204	468 803		428 103		1 542		6 096		1682		314 229		5 027		38 709		719		1 247		784		0		3 447	
	202301-202304	506 334	108.0	449 649	105.0	617	40.0	2 199	36.1	3 291	195.7	1 771	12.4	15 994	318.1	30 110	345.7	893	124.2	712	57.1	827	105.6	41	0.0	231	51.7
Dry White (non-cultivar)	202201-202204	2 964 036		1 482 900		829 735		186 137		106 696		19 922		151 078		27 803		5 438		154 324		3		0		0	
	202301-202304	2 656 856	89.6	1 099 224	74.1	780 663	94.1	212 329	114.1	119 924	112.4	93 888	471.3	70 363	46.6	78 600	282.7	31 488	579.0	167 881	108.8	1 254	41800.0	352	0.0	892	0.0
Natural Sweet White (non-cultivar)	202201-202204	8 073 408		1 317 210		5 766 880		642 238		249 422		46 187		12 924		27		504		37 900		118		0		0	
	202301-202304	7 340 151	90.9	1 466 675	111.3	5 036 350	87.3	537 184	83.6	67 026	26.9	214 214	463.8	2 774	21.5	13 719	50811.1	0	0.0	0	0.0	526	447.4	145	0.0	0	0.0
Semi Sweet White (non-cultivar)	202201-202204	10 533 417		4 983 909		3 756 051		1 315 232		58 214		321 368		45 505		34 487		15 940		0		32 328		384		3	
	202301-202304	10 055 651	95.5	4 410 812	88.5	3 180 098	84.7	1 521 934	115.7	636 022	1092.6	108 932	33.9	157 464	346.0	3 453	10.0	28 511	178.9	1718	0.0	5 856	251.5	853	222.1	0	0.0
TOTAL	202201-202204	24 520 518		8 429 644		10 356 442		2 340 782		490 362		593 874		723 724		642 270		115 833		596 243		60 433		30 883		19 778	
	202301-202304	22 979 323	93.7	7 504 128	89.0	9 011 970	87.0	2 340 782	95.2	1 155 005	235.5	474 942	80.0	733 641	101.4	886 473	138.0	104 883	90.5	425 989	71.4	285 764	472.9	34 836	112.8	19 371	97.9

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202201-202204	511 367		76 048		587		7 173		14 029		9 520		69 658		164 186		37 011		71 122		45 528		8 801		7 704	
	202301-202304	447 748	87.6	7 653	10.1	32	5.4	0	0.0	9 606	68.5	38 394	403.3	54 689	78.5	125 401	76.4	78 606	212.4	28 765	40.4	76 688	168.4	25 593	290.8	2 321	30.1
Merlot	202201-202204	773 594		88 590		6 192		24 665		20 871		148 939		232 765		59 689		127 802		37 981		24 407		1 694		1 694	
	202301-202304	768 543	99.3	86 725	97.9	0	0.0	616	9.9	1 580	6.4	60 070	287.8	80 959	54.4	233 184	100.2	121 152	203.0	52 938	41.4	105 779	278.5	17 414	71.3	8 127	479.9
Pinotage	202201-202204	319 664		64 087		17		460		2 066		1 244		62 691		112 087		7 905		28 240		33 077		4 983		2 810	
	202301-202304	263 774	82.5	1 363	2.1	0	0.0	569	27.5	7 259	583.7	39 744	63.4	71 826	64.1	60 557	766.1	14 196	50.3	49 691	150.2	14 715	295.3	3 856	137.2	0	0.0
Shiraz	202201-202204	294 571		51 442		364		519		22 019		4 265		36 687		66 377		22 353		47 250		28 782		10 492		4 022	
	202301-202304	354 001	120.2	118 573	230.5	450	123.7	137	26.4	1 728	7.8	24 193	567.3	36 344	99.1	43 551	65.6	47 880	214.2	14 010	29.7	52 310	181.7	8 686	82.8	6 140	152.7
Blends (cultivar)	202201-202204	1 013 106		37 392		163 595		1 750		113 741		225 654		29 963		157 919		214 707		23 240		24 086		21 060		0	
	202301-202304	822 801	81.2	1150	3.1	0	0.0	41 835	2																		

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202201-202204	954 749		2 858		50		131		35 130		43 133		101 666		229 927		0		456 247		83 218		2 392		0	
	202301-202304	812 127	85.1	63	2.2	0	0.0	250	191.4	7 008	19.9	68 229	158.2	40 417	39.8	136 020	59.2	64 269	0.0	180 409	39.5	306 492	368.3	8 889	371.7	81	0.0
Total Red	202201-202204	428 050		0		50		7 758		98 334		43 247		239		0		45		257 198		21 179		2		0	
	202301-202304	562 705	131.5	18	0.0	0	0.0	41	0.5	73 140	74.4	277 575	641.8	9 736	4082.1	0	0.0	0	0.0	76 694	29.8	124 180	586.3	1 322	0.0	0	0.0
Total Rosé	202201-202204	207 974		406		0		278		39		3 137		162		340		0		193 690		9 923		0		0	
	202301-202304	167 912	80.7	419	103.2	0	0.0	1 043	375.1	438	1123.7	1 468	46.8	1445	892.1	224	65.9	0	0.0	66 544	34.4	95 409	961.5	923	0.0	0	0.0
TOTAL	202201-202204	1 590 773		3 263		99		8 167		133 503		89 518		102 067		230 267		45		907 134		114 319		2 393		0	
	202301-202304	1 542 744	97.0	500	15.3	0	0.0	1 333	16.3	80 586	60.4	347 272	387.9	51 598	50.6	136 244	59.2	64 269	142820.0	323 647	35.7	526 080	460.2	11 134	465.2	0	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202204	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202304	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized & Non- alcoholic wine [Alcohol content < 0.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202204	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202304	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202204	7 229 891		0		943 338		201 340		3 918 382		1 850 751		248 991		16 340		445		5 941		1 621		31 622		11 121	
	202301-202304	5 983 907	82.8	0	0.0	930 118	98.6	573	0.3	920 931	23.5	3 741 816	202.2	218 935	87.9	145 548	890.8	122	27.4	1 350	22.7	5 969	368.4	10 781	34.1	7 764	69.8

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price