

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET
by PRODUCER CELLARS, PRIVATE CELLARS AND WHOLESALERS
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



Category:	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND	
Total Still Wines	202201-202204	46 435 948		19 060 595		11 972 922		4 100 737		3 053 826		1 285 512		1 114 931		1 061 447		452 204		1 747 550		1 247 262		724 688		614 274		
Total White	202301-202304	45 577 112	98.2	18 789 626	98.6	9 894 353	82.6	4 346 482	106.0	2 772 343	90.8	1 631 921	126.9	1 551 231	139.1	1 536 254	144.7	617 449	136.5	1 774 713	101.6	1 091 938	87.5	920 875	127.1	649 928	105.8	
Total Red	202201-202204	40 326 376		10 939 041		10 693 086		7 335 196		2 129 446		1 334 289		908 702		958 247		720 811		946 990		1 773 751		1 088 633		1 498 184		
	202301-202304	42 101 009	104.4	11 752 817	107.4	10 130 408	94.7	5 981 848	81.5	3 507 006	164.7	1 844 147	138.2	825 548	90.8	1 412 801	147.4	756 916	105.0	1 031 392	108.9	2 136 833	120.5	1 159 170	106.5	1 562 124	104.3	
Total Rosé/Blanc de Noir	202201-202204	15 943 926		3 983 917		5 826 097		2 209 264		2 474 930		265 656		346 957		252 866		84 068		148 336		218 155		99 860		33 822		
	202301-202304	15 510 667	97.3	3 876 509	97.3	5 095 169	87.5	2 089 591	94.6	2 463 136	99.5	688 185	259.1	163 765	47.2	273 973	108.3	205 895	244.9	189 402	127.7	235 456	107.9	163 841	164.1	65 745	194.4	
Perlé	202201-202204	15 391 239		0		14 045 840		681 853		576 520		14 494		61 458		8 680		2380		0		14		0		0		
	202301-202304	16 627 030	108.0	0	0.0	13 126 708	93.5	952 698	139.7	2 370 851	411.2	19 434	134.1	127 592	207.6	4 091	47.1	2033	0.0	0	0.0	0	0.0	0	0.0	23624	0.0	
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	202201-202204	0		0		0		0		0		0		0		0		0		0		0		0		0		0
	202301-202304	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0.0
De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	202201-202204	14 164		0		0		3		31 350		9 533		0		429		754		298		0		0		0		
	202301-202304	42 383	299.2	5	0.0	0	0.0	0	0.0	3	0.0	11 801	123.8	292 382	0.0	0	0.0	428	56.7	868	291.4	0	0.0	0	0.0	0	0.0	
GRAND TOTAL STILL WINES	202201-202204	118 111 652		33 983 553		42 537 944		14 327 049		8 237 873		2 909 484		2 432 048		2 281 668		1 260 216		2 843 175		3 239 181		1 913 181		2 146 280		
	202301-202304	119 858 201	101.5	34 418 957	101.3	38 246 637	89.9	13 370 618	93.3	11 113 336	134.9	4 195 488	144.2	2 697 417	110.9	3 227 119	141.4	1 582 720	125.6	2 996 375	105.4	3 464 227	106.9	2 243 886	117.3	2 301 421	107.2	

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202201-202204	1 255 900		135 171		36 742		45 697		83 995		116 235		135 234		144 905		55 390		143 021		122 893		67 076		169 541	
	202301-202304	1 421 327	113.2	150 124	111.1	29 749	81.0	37 215	81.4	68 075	81.0	95 224	81.9	149 626	110.6	218 608	150.9	70 637	127.5	165 962	116.0	146 505	119.2	89 121	132.9	200 481	118.2
Chenin blanc	202201-202204	1 750 855		325 856		35 075		83 904		162 666		210 237		202 548		249 838		143 391		114 802		57 792		84 061		80 684	
	202301-202304	2 057 836	117.5	180 844	55.5	39 851	113.6	94 289	112.4	148 125	91.1	335 989	159.8	253 520	125.2	246 366	98.6	217 742	151.9	221 433	192.9	118 466	205.0	94 092	111.9	107 120	132.8
Sauvignon blanc	202201-202204	4 209 124		287 904		60 425		427 058		344 983		406 407		363 311		362 813		177 027		541 965		612 435		437 068		187 729	
	202301-202304	4 864 958	115.6	298 519	103.7	63 354	104.8	217 067	50.8	564 878	163.7	518 313	127.5	407 089	112.0	796 416	219.5	158 983	89.8	515 625	95.1	541 880	88.5	588 756	134.7	194 078	103.4
Blends (cultivar)	202201-202204	1 099 524		52 124		50 608		60 907		93 579		61 043		125 353		208 813		31 126		164 464		165 066		43 092		43 352	
	202301-202304	1 236 340	112.4	56 878	109.1	23 250	45.9	61 489	101.0	79 847	85.3	28 925	47.4	465 265	371.2	133 303	63.8	47 628	153.0	182 083	110.7	50 168	30.4	52 780	122.5	54 726	126.2
Other White (cultivar)	202201-202204	860 896		433 531		49805		125 331		13 773		25 426		29 755		19 631		4 644		12 181		19 293		30 163		97 364	
	202301-202304	1 169 686	135.9	465 841	107.5	31 274	62.8	412 425	329.1	24 757	179.8	16 380	64.4	24 007	80.7	40 321	205.4	17 299	372.5	32 338	265.5	26 070	135.1	27 546	91.3	51 429	52.8
Dry White (non-cultivar)	202201-202204	7 369 913		4 153 147		1 548 475		513 569		442 218		24 854		159 480		32 780		14 044		158 592		237 135		59 951		25 668	
	202301-202304	6 820 966	92.6	3 523 723	84.8	1 046 930	67.6	687 310	133.8	796 813	180.2	127 796	514.2	82 829	51.9	81 115	247.5	60 040	427.5	189 650	119.6	133 015	56.1	67 101	111.9	24 643	96.0
Natural Sweet White (non-cultivar)	202201-202204	13 599 701		5 055 962		6 345 182		1 381 207		638 355		76 185		45 758		5 368		2 225		38 086		2 195		3 168		6 011	
	202301-202304	13 146 778	96.7	5 811 813	114.9	5 466 808	86.2	1 160 523	84.0	365 033	57.2	295 771	388.2	3 892	8.5	14 984	279.1	12 769	574.0	449	1.2	283	12.9	1 430	45.1	13 024	216.7
Semi Sweet White (non-cultivar)	202201-202204	16 290 035		8 616 900		3 846 610		1 463 064		1 274 259		365 125		53 493		37 299		24 358		574 440		30 454		108		3 925	
	202301-202304	14 859 220	91.2	8 301 884	96.3	3 193 137	83.0	1 676 164	114.6	724 816	56.9	213 522	308.5	5 142	13.8	32 352	132.8	467 174	81.3	75 550	248.1	49	45.1	4 428	112.8		
TOTAL	202201-202204	46 435 948		19 060 595		11 972 922		4 100 737		3 053 826		1 285 512		1 114 931		1 061 447		452 204		1 747 550		1 247 262		724 688		614 274	
	202301-202304	45 577 112	98.2	18 789 626	98.6	9 894 353	82.6	4 346 482	106.0	2 772 343	90.8	1 631 921	126.9	1 551 231	139.1	1 536 254	144.7	617 449	136.5	1 774 713	101.6	1 091 938	87.5	920 875	127.1	649 928	105.8

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202201-202204	1 485 805		243 990		21 662		80 352		115 350		92 870		92 514		201 990		77 685		124 069		153 149		121 386		160 789	
	202301-202304	1 614 480	108.7	155 044	63.5	24 860	114.8	59 387	73.9	89 862	77.9	128 784	138.7	82 080	88.7	162 247	80.3	127 411	164.0	131 732	106.2	292 356	190.9	133 891	110.3	226 826	141.1
Merlot	202201-202204	1 850 154		270 727		42 230		20 216		148 303		136 948		179 227		275 607		152 333		170 343		175 931		173 801		104 488	
	202301-202304	1 904 496	102.9	289 412	106.9	28 211	66.8	46 253	228.8	94 521	63.7	228 160	166.6	109 508	61.1	278 082	100.9	205 197	134.7	104 642	61.4	291 807	165.9	92 335	53.1	136 369	130.5
Pinotage	202201-202204																										

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202201-202204	1 189 275		4 481		275		41 572		35 260		108 218		125 008		250 809		14 697		464 238		91 932		4 929		47 858	
	202301-202304	1 027 579	86.4	1 059	23.6	139	50.5	23 625	56.8	21 611	61.3	140 069	129.4	48 811	39.0	144 603	57.7	70 684	480.9	191 243	41.2	326 316	355.0	14 307	290.3	45 112	94.3
Total Red	202201-202204	634 159		921		140		42 630		98 342		51 691		5 849		93 533		6 291		279 838		30 795		1805		22 324	
	202301-202304	704 071	111.0	965	104.7	9 648	6879.1	20 929	49.1	76 565	77.9	285 069	551.5	17 227	294.5	49 812	53.3	2 408	38.3	94 900	33.9	134 636	437.2	2 343	129.8	9 572	0.0
Total Rosé	202201-202204	212 146		406		0		278		39		5 527		162		340		0		193 690		11 703		2		0	
	202301-202304	168 975	79.7	784	193.3	0	0.0	1 043	0.0	438	0.0	1 468	26.6	1 445	0.0	769	226.0	144	0.0	66 553	34.4	95 409	815.3	923	41000.0	0	0.0
TOTAL	202201-202204	2 035 580		5 807		415		84 480		133 641		165 436		131 019		344 682		20 988		937 766		134 430		6 735		70 182	
	202301-202304	1 900 625	93.4	2 807	48.3	9787	2359.7	45 597	54.0	98 614	73.8	426 606	257.9	67 483	51.5	195 183	56.6	73 236	348.9	352 695	37.6	556 362	413.9	17 573	260.9	54 684	77.9

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202204	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202304	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202204	515		0		0		0		0		0		515		0		0		0		0		0		0	
	202301-202304	9 644	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	221	0.0	263	0.0	9 160	0.0	0	0.0	0	0.0	0	0.0

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202204	8 063 958		1 353		960 202		274 897		4 132 713		1 852 613		582 485		23 465		35 108		14 674		89 080		40 388		56 980	
	202301-202304	6 805 786	84.4	8 640	638.7	978 345	101.9	6 777	2.5	1 132 774	27.4	4 085 897	220.5	221 742	38.1	153 037	652.2	46 529	132.5	21 438	146.1	71 599	80.4	33 112	82.0	45 896	80.5

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price