

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET
by PRODUCER CELLARS AND PRODUCER CELLAR BOUND WHOLESALERS
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



Category:	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total Still Wines	202201-202203	12 844 746		8 479 970		1 341 659		838 845		1 707 546		104 139		86 598		55 580		35 418		145 331		9 949		41 929		4 627	
Total White	202201-202203	12 770 598	99.4	8 463 408	99.8	335 740	25.0	1 459 651	174.0	1 104 704	64.7	498 895	479.1	415 897	480.3	55 031	99.0	63 710	179.9	258 755	178.0	39 079	392.8	53 163	126.8	22 567	487.7
Total Red	202201-202203	8 797 539		5 033 669		1 456 996		1 060 231		678 064		165 035		67 774		49 670		106 744		48 330		79 566		37 709		13 752	
Total Rosé/Blanc de Noir	202201-202203	11 099 584	126.2	6 311 845	125.4	1 730 574	118.8	910 225	85.9	644 077	95.0	515 728	312.5	87 406	129.0	452 466	910.9	110 627	103.6	121 257	250.9	124 683	156.7	42 195	111.9	48 502	352.7
Perlé	202201-202203	35 343		0		0		8 362		19 359		4 414		3 208		0		0		0		0		0		0	
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	202201-202203	0		0		0		0		0		0		0		0		0		0		0		0		0	
De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	202201-202203	5 189		0		0		0		0		4 107		0		429		396		257		0		0		0	
GRAND TOTAL STILL WINES	202201-202203	26 424 545		15 304 352		3 706 148		2 391 638		3 849 130		294 802		216 181		115 520		148 116		202 798		99 500		79 639		18 379	
	202301-202303	29 404 892	111.3	17 031 378	111.3	2 506 102	67.6	3 124 992	130.7	3 582 786	93.1	1 203 031	408.1	512 278	237.0	511 206	442.5	182 698	123.3	395 844	195.2	177 751	178.6	96 877	121.6	72 144	392.5

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202201-202203	202 144		88 115		10 886		31 722		11 643		43 617		4 036		4 460		1 250		1 586		3 513		400		918	
Chenin blanc	202201-202203	248 094		56 265		19 427		52 010		27 018		25 965		22 980		7 514		16 137		16 124		1 572		887		2 198	
Sauvignon blanc	202201-202203	424 178		160 628		28 097		82 518		62 722		19 464		17 432		16 479		14 209		16 395		2 640		2 663		934	
Blends (cultivar)	202201-202203	279 255		32 803		41 727		34 565		26 235		4 815		647		26 014		1 480		108 221		360		2 222		167	
Other White (cultivar)	202201-202203	47 674		2 761		13 454		5 810		1 788		7 581		12 411		756		202		2 250		129		325		207	
Dry White (non-cultivar)	202201-202203	3 197 409		2 050 983		610 981		232 970		265 994		0		845		0		110		0		1 579		34 448		0	
Natural Sweet White (non-cultivar)	202201-202203	4 441 325		3 225 499		526 708		368 636		296 435		0		27 995		74		1 004		40		90		986		203	
Semi Sweet White (non-cultivar)	202201-202203	4 004 668		2 862 916		90 380		30 617		1 015 712		2 697		253		284		1 027		716		67		0		0	
TOTAL	202201-202203	12 844 746		8 479 970		1 341 659		838 845		1 707 546		104 139		86 598		55 580		35 418		145 331		9 949		41 929		4 627	
	202301-202303	12 770 598	99.4	8 463 408	99.8	335 740	25.0	1 459 651	174.0	1 104 704	64.7	498 895	479.1	415 897	480.3	55 031	99.0	63 710	179.9	258 755	178.0	39 079	392.8	53 163	126.8	22 567	487.7

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202201-202203	188 634		81 782		4 821		31 020		17 939		6 582		6 962		6 265		15 962		8 354		4 269		2 684		1 995	
Merlot	202201-202203	252 161		121 688		29 944		1 161		40 805		10 643		6 706		11 490		20 113		2 281		4 265		71		2 995	
Pinotage	202201-202203	185 667		28 714		13		58 486		24 545		26 711		9 538		3 780		14 548		8 874		6 026		2 711		1 725	
Shiraz	202201-202203	132 347		32 843		4 277		19 858		20 493		8 177		5 587		9 676		11 773		9 314		5 060		2 664		2 625	
Blends (cultivar)	202201-202203	443 363		67 764		165 470		75 656		17 948		24 190		15 596		2 587		43 005		14 643		12 431		1 976		2 097	
Other Red (cultivar)	202201-202203	83 229		13 426		2 421		527		15 481		5 648		22 424		887		83		4 861		13 859		2 921		692	
Dry Red (non-cultivar)	202201-202203	3 789 076		2 929 287		422 284		367 590		14 282		332		743		7 995		293		0		21 168		23 604		1 498	
Natural Sweet Red (non-cultivar)	202201-202203	3 177 576		1 669 360		827 767		500 066		95 081		82 751		218		151		968		5		5		1080		125	
Semi-Sweet Red (non-cultivar)	202201-202203	545 487		88 806		0		5 866		431 491		0		0		6 840		0		0		12 484		0		0	
TOTAL	202201-202203	8 797 539		5 033 669		1 456 996		1 060 231		678 064		165 035		67 774		49 670		106 744		48 330		79 566		37 709		13 752	
	202301-202303	11 099 584	126.2	6 311 845	125.4	1 730 574	118.8	910 225	85.9	644 077	95.0	515 728	312.5	87 406	129.0	452 466	910.9	110 627	103.6	121 257	250.9	124 683	156.7	42 195	111.9	48 502	352.7

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202201-202203	57 315		0		0		35 407		27		1 283		2 922		0		5 830		2 448		4 412		5 134		0	
	202301-202303	56 681	98.9	50	0.0	0	0.0	22 213	63	5281	0.0	1 185	92.4	2 309	79.0	2 421		3 487	59.8	6 191	252.9	7 560	171.3	2 283	44.5	3 702	0.0
Total Red	202201-202203	48 951		193		0		33 693		0		104		3 731		704		2 548		3 642		3 908		429		0	
	202301-202303	36 022	73.6	451	233.9	0	0.0	20 886	62.0	1418	0.0	1 324	1279.0	952	25.5	866	123	233	9.2	4 670	128	2 597	66.5	680	159	1 945	0.0
Total Rosé	202201-202203	5		0		0		0		0		0		0		0		0		0		5		0		0	
	202301-202303	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
TOTAL	202201-202203	106 270		193		0		69 100		27		1 386		6 653		0		8 378		6 090		8 324		5 563		0	
	202301-202303	92 702	87.2	500	259.5	0	0.0	43 099	62.4	6698	0.0	2 509	181.0	3 261	49.0	3 287	0.0	3 720	44.4	10 861	178.3	10 157	122.0	2 963	53.3	5 647	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202203	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202303	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202203	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202303	448	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	221	0.0	130	0.0	97	0.0	0	0.0	0	0.0	0	0.0

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202203	526 574		112		6 802		72 148		66 948		811		303 863		3 196		7 058		5 087		43 408		235		16 908	
	202301-202303	588 378	111.7	6 014	5369.6	37 957	558.0	515	0.7	164 134	245.2	296 245	36539.6	2 304	0.8	4 005	125.3	14 807	209.8	10 954	215.3	34 772	80.1	801	341.4	15 872	93.9

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price