

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET
by PRODUCER CELLARS AND PRODUCER CELLAR BOUND WHOLESALERS
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



| Category: | PERIOD | LITRES | TREND | < R30 | TREND | R30 - <R40 | TREND | R40- <R50 | TREND | R50 - <R60 | TREND | R60 - <R70 | TREND | R70 - <R80 | TREND | R80 - <R90 | TREND | R90 - <R100 | TREND | R100 - <R120 | TREND | R120 - <R150 | TREND | R150 - <R200 | TREND | >R200 | TREND |
|---|----------------------|-------------------|--------------|-------------------|--------------|-------------------|--------------|------------------|-------------|------------------|-------------|------------------|--------------|------------------|--------------|------------------|--------------|----------------|--------------|------------------|--------------|----------------|--------------|----------------|--------------|----------------|--------------|
| Total Still Wines | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Total White | 202201-202207 | 28 327 066 | | 18 493 943 | | 1 729 610 | | 2 967 222 | | 3 703 793 | | 442 396 | | 162 357 | | 145 567 | | 74 203 | | 431 988 | | 26 558 | | 105 724 | | 28 536 | |
| | 202301-202307 | 30 619 531 | 108.1 | 20 117 021 | 108.8 | 2 104 935 | 121.7 | 3 111 257 | 104.9 | 2 077 155 | 56.1 | 1 201 371 | 271.6 | 907 881 | 559.2 | 90 697 | 62.3 | 174 190 | 234.7 | 542 516 | 125.6 | 86 521 | 325.8 | 128 989 | 122.0 | 77 004 | 269.9 |
| Total Red | 202201-202207 | 22 829 319 | | 13 046 615 | | 3 162 894 | | 2 267 557 | | 2 248 001 | | 650 933 | | 206 629 | | 268 087 | | 358 487 | | 192 385 | | 228 868 | | 121 389 | | 77 474 | |
| | 202301-202307 | 27 736 520 | 121.5 | 13 361 419 | 102.4 | 6 924 303 | 218.9 | 1 913 679 | 84.4 | 1 420 322 | 63.2 | 1 529 465 | 235.0 | 233 648 | 113.1 | 904 914 | 337.5 | 270 704 | 75.5 | 444 762 | 231.2 | 425 421 | 185.9 | 159 450 | 131.4 | 148 294 | 191.4 |
| Total Rosé/Blanc de Noir | 202201-202207 | 10 696 933 | | 4 108 509 | | 1 324 499 | | 1 601 531 | | 3 286 299 | | 160 649 | | 120 273 | | 15 253 | | 10 806 | | 19 720 | | 44 426 | | 3 879 | | 1092 | |
| | 202301-202307 | 11 948 009 | 111.7 | 4 075 518 | 99.2 | 2 501 574 | 188.9 | 1 486 994 | 92.8 | 3 246 739 | 98.8 | 448 378 | 279.1 | 15 956 | 13.3 | 18 149 | 119.0 | 46 641 | 431.6 | 33 666 | 170.7 | 37 621 | 84.7 | 34 742 | 0.0 | 2 031 | 0.0 |
| Perlé | 202201-202207 | 77 829 | | 0 | | 0 | | 8 363 | | 48 351 | | 8 481 | | 12 001 | | 169 | | 466 | | 0 | | 0 | | 0 | | 0 | |
| | 202301-202307 | 82 367 | 105.8 | 1 523 | 0.0 | 32 | 0.0 | 14 | 0.2 | 34 562 | 71.5 | 28 884 | 340.6 | 11 964 | 99.7 | 76 | 44.9 | 4 798 | 0.0 | 515 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] | 202201-202207 | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| | 202301-202307 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.00 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%] | 202201-202207 | 19 994 | | 0 | | 0 | | 0 | | 3 150 | | 14 432 | | 153 | | 429 | | 1 197 | | 634 | | 0 | | 0 | | 0 | |
| | 202301-202307 | 17 942 | 0.0 | 5 | 0.0 | 0 | 0.0 | 23 | 0.00 | 0 | 0.0 | 3 359 | 23.3 | 12 290 | 0.0 | 0 | 0.0 | 916 | 76.5 | 1 350 | 213.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| GRAND TOTAL STILL WINES | 202201-202207 | 61 951 143 | | 35 649 068 | | 6 217 003 | | 6 844 672 | | 9 286 444 | | 1 262 459 | | 501 259 | | 429 076 | | 443 961 | | 644 093 | | 299 852 | | 230 992 | | 107 102 | |
| | 202301-202307 | 70 404 369 | 113.6 | 37 555 482 | 105.3 | 11 530 843 | 185.5 | 6 511 945 | 95.1 | 6 778 777 | 73.0 | 3 208 098 | 254.1 | 1 169 448 | 233.3 | 1 013 835 | 236.3 | 496 332 | 111.8 | 1 021 460 | 158.6 | 549 563 | 183.3 | 323 181 | 139.9 | 227 329 | 212.3 |

| Category: Still White | PERIOD | LITRES | TREND | < R30 | TREND | R30 - <R40 | TREND | R40- <R50 | TREND | R50 - <R60 | TREND | R60 - <R70 | TREND | R70 - <R80 | TREND | R80 - <R90 | TREND | R90 - <R100 | TREND | R100 - <R120 | TREND | R120 - <R150 | TREND | R150 - <R200 | TREND | >R200 | TREND |
|------------------------------------|----------------------|-------------------|--------------|-------------------|--------------|------------------|--------------|------------------|--------------|------------------|-------------|------------------|--------------|----------------|--------------|----------------|-------------|----------------|--------------|----------------|--------------|---------------|--------------|----------------|--------------|---------------|--------------|
| Chardonnay | 202201-202207 | 485 733 | | 198 174 | | 36 826 | | 55 758 | | 44 967 | | 102 996 | | 6 749 | | 11 604 | | 5 069 | | 12 341 | | 4 959 | | 3 385 | | 2 906 | |
| | 202301-202307 | 542 562 | 111.7 | 218 153 | 110.1 | 37 384 | 101.5 | 40 174 | 72.1 | 67 762 | 150.7 | 41 301 | 40.1 | 72 183 | 1069.5 | 9 993 | 86.1 | 8 283 | 163.4 | 5 117 | 41.5 | 28 014 | 564.9 | 5 904 | 174.4 | 8 295 | 285.5 |
| Chenin blanc | 202201-202207 | 688 585 | | 130 676 | | 46 191 | | 91 905 | | 95 517 | | 137 745 | | 44 712 | | 22 356 | | 32 597 | | 62 480 | | 5 071 | | 6 779 | | 12 556 | |
| | 202301-202307 | 943 462 | 137.0 | 128 657 | 98.5 | 28 648 | 62.0 | 89 836 | 97.7 | 114 016 | 119.4 | 299 887 | 217.7 | 74 469 | 166.6 | 14 966 | 66.9 | 26 412 | 81.0 | 106 114 | 169.8 | 25 999 | 512.7 | 12 655 | 186.7 | 21 804 | 173.7 |
| Sauvignon blanc | 202201-202207 | 1 191 704 | | 396 540 | | 40 464 | | 195 571 | | 179 836 | | 167 747 | | 28 901 | | 56 246 | | 29 178 | | 74 327 | | 5 882 | | 10 685 | | 6 328 | |
| | 202301-202307 | 1 712 502 | 143.7 | 412 884 | 104.1 | 23 983 | 59.3 | 197 139 | 100.8 | 171 913 | 95.6 | 509 839 | 303.9 | 94 013 | 325.3 | 30 726 | 54.6 | 52 638 | 180.4 | 161 504 | 217.3 | 23 781 | 404.3 | 17 255 | 161.5 | 16 829 | 266.0 |
| Blends (cultivar) | 202201-202207 | 662 556 | | 74 888 | | 82 135 | | 99 102 | | 65 222 | | 11 388 | | 6 922 | | 49 360 | | 3 291 | | 263 730 | | 2 296 | | 3 272 | | 951 | |
| | 202301-202307 | 1 277 632 | 192.8 | 82 525 | 110.2 | 39 181 | 47.7 | 97 765 | 98.7 | 101 116 | 155.0 | 9 832 | 86.3 | 661 782 | 9560.9 | 27 134 | 55.0 | 29 722 | 903.1 | 215 522 | 81.7 | 5 295 | 230.6 | 3 884 | 118.7 | 3 876 | 407.6 |
| Other White (cultivar) | 202201-202207 | 499 193 | | 14 214 | | 53 882 | | 375 565 | | 3 223 | | 14 629 | | 21 611 | | 4 243 | | 290 | | 5 033 | | 281 | | 1 553 | | 4 669 | |
| | 202301-202307 | 907 315 | 181.8 | 26 937 | 189.5 | 27 199 | 50.5 | 789 517 | 210.2 | 8 443 | 262.0 | 12 172 | 83.2 | 1 947 | 9.0 | 5 463 | 0.0 | 6 414 | 2208.1 | 5 620 | 111.7 | 1 306 | 465.1 | 1 180 | 76.0 | 21 119 | 452.3 |
| Dry White (non-cultivar) | 202201-202207 | 6 749 703 | | 4 621 077 | | 797 784 | | 650 236 | | 590 112 | | 0 | | 5 811 | | 68 | | 221 | | 0 | | 4 573 | | 78 538 | | 630 | |
| | 202301-202307 | 6 482 443 | 96.0 | 4 055 978 | 87.8 | 430 102 | 53.9 | 743 031 | 114.3 | 1 004 071 | 170.1 | 89 643 | 0.0 | 1 891 | 32.5 | 123 | 0.0 | 30 323 | 13705.4 | 42 933 | 0.0 | 1 029 | 22.5 | 81 301 | 103.5 | 2 019 | 0.0 |
| Natural Sweet White (non-cultivar) | 202201-202207 | 8 922 035 | | 6 241 753 | | 567 905 | | 1 391 239 | | 654 924 | | 0 | | 47 153 | | 454 | | 1 616 | | 85 | | 385 | | 1 512 | | 497 | |
| | 202301-202307 | 10 937 058 | 122.6 | 7 906 527 | 126.7 | 1 405 527 | 247.5 | 1 058 144 | 76.1 | 480 452 | 73.4 | 63 425 | 0.0 | 1 141 | 2.4 | 341 | 75.0 | 16 583 | 1026.5 | 268 | 314.1 | 1 098 | 285.5 | 489 | 32.4 | 3 064 | 616.9 |
| Semi Sweet White (non-cultivar) | 202201-202207 | 9 127 558 | | 6 816 622 | | 104 424 | | 107 847 | | 2 069 994 | | 7 891 | | 498 | | 1238 | | 1 940 | | 13 992 | | 3 112 | | 0 | | 0 | |
| | 202301-202307 | 7 816 558 | 85.6 | 7 285 361 | 106.9 | 112 911 | 108.1 | 95 653 | 88.7 | 129 383 | 6.3 | 175 273 | 2221.1 | 457 | 91.7 | 1 953 | 0.0 | 3 814 | 196.6 | 5 439 | 38.9 | 0 | 0.0 | 6 321 | 0.0 | 0 | 0.0 |
| TOTAL | 202201-202207 | 28 327 066 | | 18 493 943 | | 1 729 610 | | 2 967 222 | | 3 703 793 | | 442 396 | | 162 357 | | 145 567 | | 74 203 | | 431 988 | | 26 558 | | 105 724 | | 28 536 | |
| | 202301-202307 | 30 619 531 | 108.1 | 20 117 021 | 108.8 | 2 104 935 | 121.7 | 3 111 257 | 104.9 | 2 077 155 | 56.1 | 1 201 371 | 271.6 | 907 881 | 559.2 | 90 697 | 62.3 | 174 190 | 234.7 | 542 516 | 125.6 | 86 521 | 325.8 | 128 989 | 122.0 | 77 004 | 269.9 |

| Category: Still Red | PERIOD | LITRES | TREND | < R30 | TREND | R30 - <R40 | TREND | R40- <R50 | TREND | R50 - <R60 | TREND | R60 - <R70 | TREND | R70 - <R80 | TREND | R80 - <R90 | TREND | R90 - <R100 | TREND | R100 - <R120 | TREND | R120 - <R150 | TREND | R150 - <R200 | TREND | >R200 | TREND |
|---------------------|---------------|---------|-------|---------|-------|------------|-------|-----------|-------|------------|-------|------------|-------|------------|-------|------------|-------|-------------|-------|--------------|-------|--------------|-------|--------------|-------|--------|-------|
| Cabernet Sauvignon | 202201-202207 | 648 866 | | 251 473 | | 18 692 | | 70 617 | | 95 338 | | 18 357 | | 24 027 | | 48 934 | | 53 497 | | 32 550 | | 16 932 | | 9 626 | | 8 823 | |
| | 202301-202307 | 699 841 | 107.9 | 223 357 | 88.8 | 25 772 | 137.9 | 42 542 | 60.2 | 96 766 | 101.5 | 17 927 | 97.7 | 18 792 | 78.2 | 33 097 | 67.6 | 51 003 | 95.3 | 87 383 | 268.5 | 63 771 | 376.6 | 18 597 | 193.2 | 20 837 | 236.2 |
| Merlot | 202201-202207 | 856 351 | | 354 997 | | 47 558 | | 35 921 | | 161 952 | | 32 685 | | 23 368 | | 80 839 | | 65 375 | | 10 750 | | 23 800 | | 11 360 | | 7 748 | |
| | 202301-202307 | 917 392 | 107.1 | 310 839 | 87.6 | 36 200 | 76.1 | 78 212 | 0.0 | 159 978 | 98.8 | 33 879 | 103.7 | 26 513 | 113.5 | 31 806 | 39.3 | 68 661 | 105.0 | 54 700 | 508.9 | 67 291 | 282.7 | 24 307 | 214.0 | 25 007 | 322.7 |
| Pinotage | 202201-202207 | 646 220 | | 74 710 | | 2 139 | | 180 537 | | 76 043 | | 80 840 | | 37 782 | | 70 654 | | 46 473 | | 31 677 | | 26 477 | | 9 915 | | 8 975 | |
| | 202301-20 | | | | | | | | | | | | | | | | | | | | | | | | | | |

| Category: Rosé/Blanc de Noir | PERIOD | LITRES | TREND | < R30 | TREND | R30 - <R40 | TREND | R40- <R50 | TREND | R50 - <R60 | TREND | R60 - <R70 | TREND | R70 - <R80 | TREND | R80 - <R90 | TREND | R90 - <R100 | TREND | R100 - <R120 | TREND | R120 - <R150 | TREND | R150 - <R200 | TREND | >R200 | TREND |
|------------------------------|---------------|-------------------|--------------|------------------|-------------|------------------|--------------|------------------|-------------|------------------|-------------|----------------|--------------|----------------|-------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|-------------|---------------|------------|--------------|------------|
| Dry | 202201-202207 | 636 163 | | 7 914 | | 206 370 | | 239 672 | | 29 194 | | 81 473 | | 22 327 | | 11 292 | | 5 401 | | 13 974 | | 18 250 | | 297 | | 0 | |
| | 202301-202307 | 618 490 | 97.2 | 2 065 | 26.1 | 1 425 | 0.7 | 274 539 | 114.5 | 12 438 | 42.6 | 246 482 | 302.5 | 6 940 | 31.1 | 13 741 | 121.7 | 13 945 | 258.2 | 32 110 | 229.8 | 14 115 | 77.3 | 559 | 0.0 | 131 | 0.0 |
| Natural Sweet | 202201-202207 | 6 554 859 | | 4 019 925 | | 1 099 726 | | 1 361 077 | | 522 | | 66 022 | | 1 047 | | 361 | | 1 505 | | 15 | | 824 | | 2745 | | 1092 | |
| | 202301-202307 | 11 012 453 | 168.0 | 4 011 992 | 99.8 | 2 499 519 | 227.3 | 1 210 504 | 88.9 | 3 182 793 | 609975.9 | 67 373 | 102.0 | 952 | 90.9 | 190 | 0.0 | 32 582 | 2164.6 | 41 | 0.0 | 3 636 | 441.5 | 2 872 | 0.0 | 0 | 0.0 |
| Semi-Sweet | 202201-202207 | 3 505 912 | | 80 671 | | 18 403 | | 782 | | 3 256 583 | | 13 155 | | 96 899 | | 3 600 | | 3 900 | | 5 731 | | 25 352 | | 837 | | 0 | |
| | 202301-202307 | 317 066 | 9.0 | 61 461 | 76.2 | 630 | 0.0 | 1 952 | 249.7 | 51 508 | 1.6 | 134 523 | 1022.6 | 8 064 | 8.3 | 4 218 | 117.2 | 114 | 2.9 | 1 515 | 26.4 | 19 870 | 78.4 | 31 312 | 0.0 | 1 900 | 0.0 |
| TOTAL | 202201-202207 | 10 696 933 | | 4 108 509 | | 1 324 499 | | 1 601 531 | | 3 286 299 | | 160 649 | | 120 273 | | 15 253 | | 10 806 | | 19 720 | | 44 426 | | 3 879 | | 1092 | |
| | 202301-202307 | 11 948 009 | 111.7 | 4 075 518 | 99.2 | 2 501 574 | 188.9 | 1 486 994 | 92.8 | 3 246 739 | 98.8 | 448 378 | 279.1 | 15 956 | 13.3 | 18 149 | 119.0 | 46 641 | 431.6 | 33 666 | 170.7 | 37 621 | 84.7 | 34 742 | 0.0 | 2 031 | 0.0 |

| Category: Perlé | PERIOD | LITRES | TREND | < R30 | TREND | R30 - <R40 | TREND | R40- <R50 | TREND | R50 - <R60 | TREND | R60 - <R70 | TREND | R70 - <R80 | TREND | R80 - <R90 | TREND | R90 - <R100 | TREND | R100 - <R120 | TREND | R120 - <R150 | TREND | R150 - <R200 | TREND | >R200 | TREND |
|--------------------|---------------|---------------|--------------|--------------|------------|------------|------------|--------------|------------|---------------|-------------|---------------|--------------|---------------|-------------|------------|-------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|----------|------------|
| GRAND TOTAL | 202201-202207 | 77 829 | | 0 | | | | 8 363 | | 48 351 | | 8 481 | | 12 001 | | 169 | | 466 | | 0 | | 0 | | 0 | | 0 | |
| | 202301-202307 | 82 367 | 105.8 | 1 523 | 0.0 | 32 | 0.0 | 14 | 0.2 | 34 562 | 71.5 | 28 884 | 340.6 | 11 964 | 99.7 | 76 | 44.9 | 4 798 | 0.0 | 515 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |

| Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] | PERIOD | LITRES | TREND | < R30 | TREND | R30 - <R40 | TREND | R40- <R50 | TREND | R50 - <R60 | TREND | R60 - <R70 | TREND | R70 - <R80 | TREND | R80 - <R90 | TREND | R90 - <R100 | TREND | R100 - <R120 | TREND | R120 - <R150 | TREND | R150 - <R200 | TREND | >R200 | TREND |
|--|---------------|----------|------------|----------|------------|------------|------------|-----------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|------------|--------------|------------|--------------|------------|--------------|------------|----------|------------|
| Still Wine White | 202201-202207 | | | 0 | | 0 | | 0 | | 0 | | | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| | 202301-202307 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Still Wine Red | 202201-202207 | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| | 202301-202307 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Rosé / Blanc de Noir | 202201-202207 | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| | 202301-202307 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| GRAND TOTAL | 202201-202207 | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| | 202301-202307 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |

| Category: De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%] | PERIOD | LITRES | TREND | < R30 | TREND | R30 - <R40 | TREND | R40- <R50 | TREND | R50 - <R60 | TREND | R60 - <R70 | TREND | R70 - <R80 | TREND | R80 - <R90 | TREND | R90 - <R100 | TREND | R100 - <R120 | TREND | R120 - <R150 | TREND | R150 - <R200 | TREND | >R200 | TREND |
|---|---------------|---------------|-------------|----------|------------|------------|------------|-----------|------------|--------------|------------|---------------|-------------|---------------|------------|------------|------------|--------------|-------------|--------------|--------------|--------------|------------|--------------|------------|----------|------------|
| Still Wine White | 202201-202207 | 6 936 | | 0 | | 0 | | 0 | | 0 | | 5 776 | | 0 | | 0 | | 1 160 | | 0 | | 0 | | 0 | | 0 | |
| | 202301-202307 | 4 916 | 70.9 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 1 154 | 20.0 | 2 751 | 0.0 | 0 | 0.0 | 916 | 78.9 | 95 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Still Wine Red | 202201-202207 | 10 426 | | 0 | | 0 | | 0 | | 3 150 | | 6 642 | | 0 | | 0 | | 0 | | 634 | | 0 | | 0 | | 0 | |
| | 202301-202307 | 9 124 | 87.5 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 1 512 | 22.8 | 6 356 | 0.0 | 0 | 0.0 | 0 | 0.0 | 1 256 | 198.1 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Rosé / Blanc de Noir | 202201-202207 | 2 633 | | 0 | | 0 | | 0 | | 0 | | 2 014 | | 153 | | 429 | | 37 | | 0 | | 0 | | 0 | | 0 | |
| | 202301-202307 | 3 902 | 148.2 | 5 | 0.0 | 0 | 0.0 | 23 | 0.0 | 0 | 0.0 | 693 | 34.4 | 3 182 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| GRAND TOTAL | 202201-202207 | 19 994 | | 0 | | 0 | | 0 | | 3 150 | | 14 432 | | 153 | | 429 | | 1 197 | | 634 | | 0 | | 0 | | 0 | |
| | 202301-202307 | 17 942 | 89.7 | 5 | 0.0 | 0 | 0.0 | 23 | 0.0 | 0 | 0.0 | 3 359 | 23.3 | 12 290 | 0.0 | 0 | 0.0 | 916 | 76.5 | 1 350 | 213.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |

| Category: Sparkling Wine | PERIOD | LITRES | TREND | < R30 | TREND | R30 - <R40 | TREND | R40- <R50 | TREND | R50 - <R60 | TREND | R60 - <R70 | TREND | R70 - <R80 | TREND | R80 - <R90 | TREND | R90 - <R100 | TREND | R100 - <R120 | TREND | R120 - <R150 | TREND | R150 - <R200 | TREND | >R200 | TREND |
|--|---------------|----------------|-------------|--------------|--------------|------------|------------|----------------|-------------|---------------|------------|--------------|--------------|---------------|-------------|---------------|-------------|---------------|-------------|---------------|--------------|---------------|-------------|---------------|--------------|---------------|--------------|
| Cap Classique | 202201-202207 | 55 323 | | 624 | | 0 | | 617 | | 0 | | 2 330 | | 5 868 | | 22 742 | | 432 | | 3 905 | | 12 710 | | 2 459 | | 3 637 | |
| | 202301-202307 | 57 756 | 104.4 | 599 | 95.9 | 0 | 0.0 | 3 701 | 600.2 | 949 | 0.0 | 407 | 17.5 | 832 | 0.0 | 14 708 | 64.7 | 14 017 | 0.0 | 3 911 | 100.1 | 10 990 | 86.5 | 2 629 | 106.9 | 5 015 | 137.9 |
| Other Sparkling | 202201-202207 | 247 796 | | 657 | | 0 | | 116 735 | | 33 258 | | 2 096 | | 11 112 | | 0 | | 25 118 | | 15 923 | | 25 622 | | 9 659 | | 1 944 | |
| | 202301-202307 | 209 598 | 84.6 | 1 103 | 167.9 | 9 | 0.0 | 43 112 | 36.9 | 69 698 | 0.0 | 5 648 | 269.4 | 6 830 | 61.5 | 7 952 | 0.0 | 6 425 | 25.6 | 21 750 | 136.6 | 21 984 | 85.8 | 10 422 | 107.9 | 14 666 | 0.0 |
| Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling | 202201-202207 | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| | 202301-202307 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling | 202201-202207 | 618 | | 0 | | 0 | | 0 | | 0 | | 0 | | 515 | | 0 | | 103 | | 0 | | 0 | | 0 | | 0 | |
| | 202301-202307 | 824 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 221 | 0.0 | 263 | 0.0 | 340 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| GRAND TOTAL | 202201-202207 | 303 118 | | 1 281 | | 0 | | 117 351 | | 33 258 | | 4 427 | | 16 980 | | 22 742 | | 25 550 | | 19 828 | | 38 332 | | 12 118 | | 5 581 | |
| | 202301-202307 | 267 354 | 88.2 | 1 702 | 132.8 | 9 | 0.0 | 46 813 | 39.9 | 70 647 | 0.0 | 6 055 | 136.8 | 7 661 | 45.1 | 22 659 | 99.6 | 20 442 | 80.0 | 25 661 | 129.4 | 32 974 | 86.0 | 13 051 | 107.7 | 19 681 | 352.7 |

| Sub-Category: Cap Classique | PERIOD | LITRES | TREND | < R30 | TREND | R30 - <R40 | TREND | R40- <R50 | TREND | R50 - <R60 | TREND | R60 - <R70 | TREND | R70 - <R80 | TREND | R80 - <R90 | TREND | R90 - <R100 | TREND | R100 - <R120 | TREND | R120 - <R150 | TREND | R150 - <R200 | TREND | >R200 | TREND |
|-----------------------------|---------------|--------|-------|-------|-------|------------|-------|-----------|-------|------------|-------|------------|-------|------------|-------|------------|-------|-------------|-------|--------------|-------|--------------|-------|--------------|-------|-------|-------|
| Total White | 202201-202207 | 49 424 | | 328 | | 0 | | 603 | | 0 | | 2 330 | | 5 868 | | 21 007 | | 164 | | 3 806 | | 10 085 | | 1 989 | | 3 245 | |
| | 202301-202307 | 49 179 | 99.5 | 216 | 65.9 | 0 | 0.0 | 3 700 | 613.6 | 949 | 0.0 | 407 | 17.5 | 832 | 0.0 | 13 391 | 63.7 | 12 3 | | | | | | | | | |

| Sub-Category: Other Sparkling | PERIOD | LITRES | TREND | < R30 | TREND | R30 - <R40 | TREND | R40 - <R50 | TREND | R50 - <R60 | TREND | R60 - <R70 | TREND | R70 - <R80 | TREND | R80 - <R90 | TREND | R90 - <R100 | TREND | R100 - <R120 | TREND | R120 - <R150 | TREND | R150 - <R200 | TREND | >R200 | TREND |
|----------------------------------|---------------|---------|-------|-------|-------|------------|---------|------------|-------|------------|-------|------------|-------|------------|-------|------------|-------|-------------|-------|--------------|-------|--------------|-------|--------------|-------|--------|-------|
| Total White | 202201-202207 | 116 857 | | 26 | | 0 | | 63 700 | | 336 | | 1 389 | | 5 387 | | 0 | | 12 722 | | 8 222 | | 12 254 | | 8 693 | | 0 | |
| | 202301-202307 | 131 346 | 112.4 | 97 | 0.0 | 9 | 0.0 | 22 227 | 35 | 43 632 | 0.0 | 2 593 | 186.7 | 5 188 | 96.3 | 6 091 | 0.0 | 5 386 | 42.3 | 10 940 | 133.1 | 15 914 | 129.9 | 8 859 | 101.9 | 10 412 | 0.0 |
| Total Red | 202201-202207 | 93 854 | | 632 | | 0 | | 53 035 | | 0 | | 707 | | 5 210 | | 1 543 | | 12 294 | | 7 700 | | 9 824 | | 966 | | 1 944 | |
| | 202301-202307 | 77 192 | 82.2 | 1 007 | 159.4 | 0 | 0.0 | 20 886 | 39.4 | 26 066 | 0.0 | 3 055 | 431.9 | 1 642 | 31.5 | 1 640 | 106 | 755 | 6.1 | 10 325 | 134 | 5 999 | 61.1 | 1 563 | 162 | 4 254 | 0.0 |
| Total Rosé | 202201-202207 | 36 467 | | 0 | | 0 | | 0 | | 32 922 | | 0 | | 0 | | 0 | | 0 | | 0 | | 3 545 | | 0 | | 0 | |
| | 202301-202307 | 237 | 0.6 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 22 | 0.0 | 145 | 0.0 | 71 | 2.0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL | 202201-202207 | 247 178 | | 657 | | 0 | | 116 735 | | 33 258 | | 2 096 | | 10 597 | | 0 | | 25 015 | | 15 923 | | 25 622 | | 9 659 | | 1 944 | |
| | 202301-202307 | 208 775 | 84.5 | 1 103 | 167.9 | 9 | #DIV/0! | 43 112 | 36.9 | 69 698 | 0.0 | 5 648 | 269.4 | 6 830 | 64.4 | 7 731 | 0.0 | 6 163 | 24.6 | 21 410 | 134.5 | 21 984 | 85.8 | 10 422 | 107.9 | 14 666 | 0.0 |

| Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling | PERIOD | LITRES | TREND | < R30 | TREND | R30 - <R40 | TREND | R40 - <R50 | TREND | R50 - <R60 | TREND | R60 - <R70 | TREND | R70 - <R80 | TREND | R80 - <R90 | TREND | R90 - <R100 | TREND | R100 - <R120 | TREND | R120 - <R150 | TREND | R150 - <R200 | TREND | >R200 | TREND |
|--|---------------|--------|-------|-------|-------|------------|-------|------------|-------|------------|-------|------------|-------|------------|-------|------------|-------|-------------|-------|--------------|-------|--------------|-------|--------------|-------|-------|-------|
| TOTAL | 202201-202207 | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | |
| | 202301-202307 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |

| Category: De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling | PERIOD | LITRES | TREND | < R30 | TREND | R30 - <R40 | TREND | R40 - <R50 | TREND | R50 - <R60 | TREND | R60 - <R70 | TREND | R70 - <R80 | TREND | R80 - <R90 | TREND | R90 - <R100 | TREND | R100 - <R120 | TREND | R120 - <R150 | TREND | R150 - <R200 | TREND | >R200 | TREND |
|--|---------------|--------|-------|-------|-------|------------|-------|------------|-------|------------|-------|------------|-------|------------|-------|------------|-------|-------------|-------|--------------|-------|--------------|-------|--------------|-------|-------|-------|
| TOTAL | 202201-202207 | 618 | | 0 | | 0 | | 0 | | 0 | | 0 | | 515 | | 0 | | 103 | | 0 | | 0 | | 0 | | 0 | |
| | 202301-202307 | 824 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 221 | 0.0 | 263 | 0.0 | 340 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |

| Category: Fortified | PERIOD | LITRES | TREND | < R30 | TREND | R30 - <R40 | TREND | R40 - <R50 | TREND | R50 - <R60 | TREND | R60 - <R70 | TREND | R70 - <R80 | TREND | R80 - <R90 | TREND | R90 - <R100 | TREND | R100 - <R120 | TREND | R120 - <R150 | TREND | R150 - <R200 | TREND | >R200 | TREND |
|---------------------|---------------|-----------|-------|--------|-------|------------|-------|------------|-------|------------|-------|------------|---------|------------|-------|------------|-------|-------------|-------|--------------|-------|--------------|-------|--------------|-------|--------|-------|
| TOTAL | 202201-202207 | 1 581 708 | | 2 608 | | 48 069 | | 153 568 | | 387 705 | | 2 086 | | 571 032 | | 9 751 | | 41 926 | | 19 012 | | 246 349 | | 24 401 | | 75 203 | |
| | 202301-202307 | 1 529 412 | 96.7 | 12 842 | 492.4 | 89 184 | 185.5 | 5 005 | 3.3 | 404 619 | 104.4 | 566 628 | 27169.9 | 13 619 | 2.4 | 10 221 | 104.8 | 120 764 | 288.0 | 41 150 | 216.4 | 170 193 | 69.1 | 2 933 | 12.0 | 92 255 | 122.7 |

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price