

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET
by PRODUCER CELLARS AND PRODUCER CELLAR BOUND WHOLESALERS
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



Category:	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total Still Wines	202301-202301	4 595 768		3 527 323		85 004		423 835		258 361		148 008		11 127		15 084		8 107		84 331		8 085		7 471		4 121	
Total White	202401-202401	3 960 530	86.2	2 868 962	81.3	390 859	459.8	68 497	16.2	287 749	111.4	142 796	96.5	63 966	574.9	21 532	142.7	33 044	407.6	56 017	66.4	16 651	205.9	2 478	33.2	6 973	169.2
Total Red	202301-202301	3 830 568		2 486 173		405 808		264 809		167 961		206 084		30 350		116 147		54 601		50 938		26 577		5 766		15 354	
Total Ros�/Blanc de Noir	202401-202401	4 201 921	109.7	3 213 597	129.3	248 577	61.3	126 770	47.9	149 204	88.8	174 357	84.6	15 291	50.4	199 887	172.1	11 124	20.4	5 185	10.2	42 372	159.4	10 961	190.1	4 597	29.9
Perl�	202301-202301	12 705		0		0		0		10 051		847		1 029		372		308		98		0		0		0	
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	202401-202401	24 921	196.2	14	0.0	302	0.0	0	0.0	22 782	226.7	35	4.1	497	48.3	692	186.1	250	0.0	350	0.0	0	0.0	0	0.0	0	0.0
De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202401	0	0.0	0	0.0	0	0.0	0	0.00	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
	202301-202301	3 077		0		0		0		0		2 178		512		0		253		134		0		0		0	
	202401-202401	- 2	0.0	0	0.0	0	0.0	0	0.00	0	0.0	- 2	-0.1	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL STILL WINES	202301-202301	10 681 423		7 214 981		633 979		974 238		977 777		410 812		43 268		133 485		64 091		141 026		37 059		13 246		19 475	
	202401-202401	10 039 431	94.0	7 186 906	99.6	837 082	132.0	200 464	20.6	948 464	97.0	364 348	88.7	80 015	184.9	222 599	166.8	46 384	72.4	67 653	48.0	59 378	160.2	13 566	102.4	11 570	59.4

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202301-202301	85 941		37 292		8 808		4 055		12 556		15 268		320		1 305		1 749		2 454		992		288		856	
	202401-202401	76 852	89.4	43 030	115.4	6 836	77.6	4 423	109.1	1 564	12.5	12 437	81.5	899	280.8	311	23.9	412	23.5	556	22.6	5 465	551.1	563	195.3	359	41.9
Chenin blanc	202301-202301	114 202		11 179		4 448		7 219		18 444		44 407		5 900		209		2 858		12 807		2 929		1 088		2 714	
	202401-202401	148 015	129.6	25 624	229.2	8 013	180.1	20 232	280.3	6 887	37.3	44 075	99.3	4 214	71.4	3 699	1770.2	7 537	263.7	16 867	131.7	7 418	253.2	446	41.0	3 004	110.7
Sauvignon blanc	202301-202301	252 993		76 128		1 388		29 350		32 897		75 145		2 934		6 161		2 252		22 843		3 272		201		423	
	202401-202401	237 991	94.1	67 716	89.0	26 974	1943.0	11 944	40.7	9 308	28.3	77 404	103.0	9 836	335.2	3 875	62.9	4 526	201.0	25 256	110.6	130	4.0	538	267.5	485	114.7
Blends (cultivar)	202301-202301	87 112		13 231		3 828		19 747		2 899		2 903		1 363		6 752		585		35 464		240		65		35	
	202401-202401	136 980	157.2	18 763	141.8	11 043	288.5	16 689	84.5	2 567	88.6	569	19.6	48 479	3557.5	13 444	199.1	20 535	3510.2	1 410	4.0	3 452	1438.1	14	21.8	15	42.6
Other White (cultivar)	202301-202301	101 461		280		4 566		89 037		522		5 367		105		522				772		23		269			
	202401-202401	105 683	104.2	358	127.9	92 351	2022.6	1 310	1.5	298	57.1	7 000	130.4	293	278.6	199	0.0	5	0.0	616	79.8	137	606.7	9	3.3	3 111	0.0
Dry White (non-cultivar)	202301-202301	857 650		606 913		37 649		75 650		112 858		0		274		83				9860		381		5 555		0	
	202401-202401	867 679	101.2	530 660	87.4	149 821	397.9	5 874	7.8	169 916	150.6	9	0.0	176	64.3			3	3.6	11 065	0.0	29	7.7	126	2.3		0.0
Natural Sweet White (non-cultivar)	202301-202301	1 449 156		1 170 111		24 256		182 239		65 192		0		165		551				18		42		5		92	
	202401-202401	1 426 163	98.4	1 263 915	108.0	81 378	335.5	515	0.3	78 178	119.9	1 294	0.0	68	41.4			0.0		11	58.3	21	51.3	783	17408.2		0.0
Semi Sweet White (non-cultivar)	202301-202301	1 647 255		1 612 191		60		16 539		12 994		4 919		66		135		30		114		207		0		0	
	202401-202401	961 167	58.3	918 897	57.0	14 444	24073.8	7 511	45.4	19 032	146.5	9	0.2			5	0.0	27	89.3	238	208.3	0	0.0	0	0.0	0	0.0
TOTAL	202301-202301	4 595 768		3 527 323		85 004		423 835		258 361		148 008		11 127		15 084		8 107		84 331		8 085		7 471		4 121	
	202401-202401	3 960 530	86.2	2 868 962	81.3	390 859	459.8	68 497	16.2	287 749	111.4	142 796	96.5	63 966	574.9	21 532	142.7	33 044	407.6	56 017	66.4	16 651	205.9	2 478	33.2	6 973	169.2

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202301-202301	98 203		28 363		2 119		6 307		11 879		1 602		1 073		3 721		8 729		27 047		4 654		1 069		1 641	
	202401-202401	68 757	70.0	25 728	90.7	3 244	153.1	16 824	266.8	410	3.4	631	39.4	4 991	465.4	9 599	258.0	574	6.6	732	2.7	3 641	78.2	1 115	104.3	1 270	77.4
Merlot	202301-202301	81 874		35 432		7 044		5 207		11 967		2 026		1 432		2 228		9 719		1 322		5 309		37		153	
	202401-202401	75 859	92.7	38 142	107.6	5 819	82.6	10 052	0.0	180	1.5	2 203	108.7	1 063	74.2	5 782	259.6	2 133	21.9	1 802	136.4	7 622	143.6	1 062	2889.8		0.0
Pinotage	202301-202301	79 738		7 765				15 365		11 976		4 490		23 175		1 950		4 985		1 258		7 020		635		1 120	
	202401-202401	74 809	93.8	6 672	85.9	222	0.0	32 195	209.5	4 406	36.8	3 935	87.7	3 355	14.5	7 963	408.3	4 662	93.5	1 746	138.8	8 114	115.6	625	98.3	915	81.7
Shiraz	202301-202301	143 606		11 029		2 925		610		10 558		104 370		1 018		1 009		4 885		855		4 255		1 098		996	
	202401-202401	133 730	93.1	8 833	80.1	123	4.2	4 374	717.0	1 022	9.7	105 777	101.3	2 688	264.1	3 613	358.1	2 663	54.5	884	103.4	2 006	47.1	869	79.2	878	88.2
Blends (cultivar)	202301-202301	225 546		5 911		55 103		29 117		14 018		63 042		689		1 535		26 178		13 404		3 643		1 556		11 352	
	202401-202401	270 307	119.8	159 807	2703.7	7 993	14.5	4 335	14.9	1 382	9.9	50 740	80.5	2 880	418.3	24 238	1578.7	1 032	3.9	- 2 108	-15.7	15 956	438.0	3 382	217.4	671	5.9
Other Red (cultivar)																											

Category: Rosé/Blanc de Noir	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Dry	202301-202301	98 072		255				44 426		7 334		35 851		618		1 622		892		5 500		1 570		5		0	
	202401-202401	130 507	133.1	115	45.0	58 282	0.0	653	1.5	22 219	302.9	41 480	115.7	176	28.4	488	30.1	1 230	137.9	5 807	105.6	54	3.4	7	0.0	0	0.0
Natural Sweet	202301-202301	2 118 864		1 191 856		143 167		241 169		528 670		13 111		144		103		180		18		446					
	202401-202401	1 714 121	80.9	1 104 051	92.6	138 642	96.8	- 647	-0.3	466 357	88.2	4 735	36.1	86	59.3		0.0	666	370.0	5	0.0	227	50.8		0.0		0.0
Semi-Sweet	202301-202301	22 370		9 374						5 400		6 912				156		4		140		380		5		0	
	202401-202401	7 434	33.2	168	1.8	421	0.0	5 192	0.0	153	2.8	946	13.7				0.0	70	1948.3	290	206.4	75	19.7	120	0.0		0.0
TOTAL	202301-202301	2 239 306		1 201 485		143 167		285 595		541 404		55 874		762		1 881		1 075		5 658		2 396		9			
	202401-202401	1 852 061	82.7	1 104 334	91.9	197 345	137.8	5 197	1.8	488 729	90.3	47 160	84.4	261	34.2	488	25.9	1 966	182.8	6 101	107.8	356	14.8	127	0.0		0.0

Category: Perlé	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND		
GRAND TOTAL	202301-202301	12 705		0						10 051		847		1 029		372		308		98		0		0		0		0	
	202401-202401	24 921	196.2	14	0.0	302	0.0			22 782	226.7	35	4.1	497	48.3	692	186.1	250	0.0	350	0.0	0	0.0	0	0.0	0	0.0	0.0	

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND		
Still Wine White	202301-202301			0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202401	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Still Wine Red	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202401	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Rosé / Blanc de Noir	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202401	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202401	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND		
Still Wine White	202301-202301	764		0		0		0		0		0		512		0		253		0		0		0		0		0	
	202401-202401	30	3.9	0	0.0	0	0.0	0	0.0	0	0.0	30	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Still Wine Red	202301-202301	1 646		0		0		0		0		1 512		0		0		0		134		0		0		0		0	
	202401-202401	- 86	-5.2	0	0.0	0	0.0	0	0.0	0	0.0	- 86	-5.7	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Rosé / Blanc de Noir	202301-202301	666		0		0		0		0		666		0		0		0		0		0		0		0		0	
	202401-202401	53	8.0	0	0.0	0	0.0	0	0.0	0	0.0	53	8.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202301-202301	3 077		0		0		0		0		2 178		512		0		253		134		0		0		0		0	
	202401-202401	- 2	-0.1	0	0.0	0	0.0	0	0.0	0	0.0	- 2	-0.1	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Sparkling Wine	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND		
Cap Classique	202301-202301	8 805		82		0				0				38		3 670		67		2 771		198		311		1 669			
	202401-202401	8 637	98.1	272	333.0	0	0.0	113	0.0		0.0		0.0	399	0.0	4 830	131.6	287	0.0	1 267	45.7	695	350.8	288	92.5	487	29.2		
Other Sparkling	202301-202301	35 685		107		0		22 646				608		1 076		221		329		3 149		5 027		149		1 565			
	202401-202401	36 642	102.7	428	402.1	59	0.0	24 683	109.0	347	0.0	626	103.0	1 144	106.3	522	0.0	1 022	311.0	2 823	89.7	2 186	43.5	1 729	1164.1	1 076	0.0		
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202401	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling	202301-202301	221		0		0		0		0		0		0		221		0		0		0		0		0		0	
	202401-202401	604	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	604	0.0		0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202301-202301	44 490		188		0		22 646				608		1 115		3 891		395		5 919		5 225		460		3 234			
	202401-202401	45 279	101.8	701	372.1	59	0.0	24 796	109.5	347	0.0	626	103.0	1 543	138.5	5 352	137.5	1 308	330.9	4 090	69.1	2 880	55.1	2 017	438.7	1 563	48.3		

Sub-Category: Cap Classique	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND		
Total White	202301-202301	8 279		32		0		0		0		0		38		3 670		0		2 771		86		230		1 453			
	202401-202401	7 431	89.8	146	461.9	0	0.0	113	0.0		0.0	0	0.0	396	0.0	4 756	129.6		0.0	1 243	44.9	228	266.7	64	27.7	487	33.5		
Total Red	202301-202301	527		50		0		0		0		0		0		0		67		0		113		81		216			
	202401-202401	1 205	228.9	127	252.2	0	0.0	0	0.0	0	0.0	0	0.0	3	0.0	74	0.0	287	0.0	24	0.0	467	414.7	224	276.9		0.0		
Total Rosé	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202401	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
TOTAL	202301-202301	8 805		82		0		22 646				608		1 115		3 670		67		2 771		198		311		1 669			
	202401-202401	8 637	98.1	272	333.0	0	0.0	113	0.0		0.0	0	0.0	399	0.0	4 830	131.6	287	0.0	1 267	45.7	695	350.8	288	92.5	487	29.2		

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202301-202301	20 945		0		0		12 020				531		639		0		254		1 769		3 732		137		1 442	
	202401-202401	22 814	108.9	161	0.0	59	0.0	15 638	130	144	0.0	553	104.1	177	27.7	274	0.0	652	256.3	1 156	65.3	1 519	40.7	1 403	1022.4	1 080	0.0
Total Red	202301-202301	14 518		107		0		10 626		0		77		437		389		74		1 379		1 295		11		123	
	202401-202401	13 181	90.8	268	251.4	0	0.0	9 045	85.1	203	0.0	73	95.1	363	83.0	215	55	370	498.0	1 658	120	667	51.5	326	2 893	- 5	0.0
Total Rosé	202301-202301			0		0		0				0				0		0		0				0		0	
	202401-202401	43	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	33	0.0	0	0.0	10	0.0	0	0.0	0	0.0	0	0.0
TOTAL	202301-202301	35 463		107		0		22 646				608		1 076		0		329		3 149		5 027		149		1 565	
	202401-202401	36 038	101.6	428	402.1	59	0.0	24 683	109.0	347	0.0	626	103.0	540	50.2	522	0.0	1 022	311.0	2 823	89.7	2 186	43.5	1 729	1164.1	1 076	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202301-202301	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202401	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202301-202301	221		0		0		0		0		0				221.25				0		0		0		0	
	202401-202401	604	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	604	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202301-202301	140 546		3 202		6 184		165		23 990		84 330		1 135		404		3 520		1 055		10 148		283		6 130	
	202401-202401	201 772	143.6	20 481	639.6	1 619	26.2	60 930	36983.5	3 728	15.5	93 107	110.4	538	47.4	1 697	419.7	1 538	43.7	1 053	99.9	12 762	125.8	442	156.1	3 876	63.2

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price