

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET
by PRODUCER CELLARS AND PRODUCER CELLAR BOUND WHOLESALERS
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



Category:	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total Still Wines	202201-202201	3 391 685		2 337 862		414 036		86 847		422 083		24 163		25 206		14 534		10 289		45 502		1 792		10 744		1 706	
Total White	202301-202301	4 595 768	135.5	3 527 323	150.9	85 004	20.5	423 835	488.0	258 361	61.2	162 921	674.3	11 127	44.1	15 084	103.8	8 107	78.8	84 331	185.3	8 085	451.2	7 471	69.5	4 121	241.6
Total Red	202201-202201	2 279 091		1 545 998		291 789		127 254		174 076		32 817		18 754		20 095		28 172		13 317		15 188		7 238		4 393	
	202301-202301	3 830 568	168.1	2 486 173	160.8	405 808	139.1	264 809	208.1	167 961	96.5	206 084	628.0	30 350	161.8	116 147	578.0	54 601	193.8	50 938	382.5	26 577	175.0	5 766	79.7	15 354	349.5
Total Rosé/Blanc de Noir	202201-202201	1 130 361		440 403		240 433		2 922		408 371		3 787		21 155		5 753		925		1 721		4 892		0		0	
	202301-202301	2 239 306	198.1	1 201 485	272.8	143 167	59.5	285 595	9773.1	541 404	132.6	55 874	1475.6	762	3.6	1 881	32.7	1 075	116.2	5 658	328.7	2 396	49.0	9	0.0	0	0.0
Perlé	202201-202201	9 388		0		0		0		7 429		786		1 173		0		0		0		0		0		0	
	202301-202301	12 705	135.3	0	0.0	0	0.0	0	0.0	6 051	81.5	4 945	628.9	1 401	119.4	0	0.0	308	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.00	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	202201-202201	2 969		0		0		0		0		2 368		0		316		185		101		0		0		0	
	202301-202301	3 077	0.0	0	0.0	0	0.0	0	0.00	0	0.0	2 178	92.0	512	0.0	0	0.0	253	137.0	134	133.6	0	0.0	0	0.0	0	0.0
GRAND TOTAL STILL WINES	202201-202201	6 813 493		4 324 263		946 257		217 023		1 011 959		61553		66 288		40 382		39 386		60 541		21 872		17 981		6 098	
	202301-202301	10 681 423	156.8	7 214 981	166.8	633 979	67.0	974 238	448.9	973 777	96.2	429 823	698.3	43 640	65.8	133 113	329.6	64 091	162.7	140 928	232.8	37 059	169.4	13 246	73.7	19 475	319.3

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202201-202201	46 824		21 174		2 832		7 246		3 044		9 023		432		1 497		514		272		566		195		31	
	202301-202301	85 941	183.5	37 292	176.1	8 808	311.0	4 055	56.0	12 556	412.5	15 268	169.2	320	74.1	1 305	87.2	1 749	340.3	2 454	903.9	992	175.3	288	147.7	856	2782.9
Chenin blanc	202201-202201	59 231		10 850		4 778		9 178		9 445		4 517		7 011		1 363		4 687		5 735		459		301		908	
	202301-202301	114 202	192.8	11 179	103.0	4 448	93.1	7 219	78.7	18 444	195.3	44 407	983.1	5 900	84.1	209	15.3	2 858	61.0	12 807	223.3	2 929	638.7	1 088	361.6	2 714	299.0
Sauvignon blanc	202201-202201	92 385		30 732		2 803		22 303		10 674		4 989		5 968		4 989		3 768		4 772		526		276		586	
	202301-202301	252 993	273.8	76 128	247.7	1 388	49.5	29 350	131.6	32 897	308.2	75 145	1506.2	2 934	49.2	6 161	123.5	2 252	59.8	22 843	478.7	3 272	622.4	201	72.8	423	72.2
Blends (cultivar)	202201-202201	78 449		8 812		8 855		10 487		6 518		1 311		169		6 685		613		34 270		57		668		5	
	202301-202301	87 112	111.0	13 231	150.2	3 828	43.2	19 747	188.3	2 899	44.5	2 903	221.4	1 363	807.6	6 752	101.0	585	95.4	35 464	103.5	240	421.1	65	9.8	35	783.3
Other White (cultivar)	202201-202201	13 776		2 046		3 649		1 210		116		4 316		1 902		0		103		336		52		35		11	
	202301-202301	101 461	736.5	280	13.7	4 566	125.1	89 037	7356.9	522	448.6	5 367	124.3	105	5.5	522	0.0	0	0.0	772	229.7	23	43.5	269	763.8	0	0.0
Dry White (non-cultivar)	202201-202201	907 671		626 015		229 767		267		43 028		0		479		0		5		0		33		8 643		0	
	202301-202301	857 650	94.5	1 066 913	96.9	37 649	16.4	75 650	28333.3	112 858	262.3	8 427	0.0	274	57.3	0	0.0	83	1571.4	9 860	0.0	381	1154.5	5 555	64.3	0	0.0
Natural Sweet White (non-cultivar)	202201-202201	1 432 516		1 164 334		129 977		35 843		94 468		0		9 129		0		444		8		34		626		166	
	202301-202301	1 449 156	101.2	1 170 111	100.5	24 256	18.7	182 239	508.4	65 192	69.0	6 486	0.0	165	1.8	0	0.0	551	124.0	18	228.4	42	123.6	5	0.7	92	55.7
Semi Sweet White (non-cultivar)	202201-202201	760 834		473 900		31 375		313		254 791		6		118		0		155		110		67		0		0	
	202301-202301	1 647 255	216.5	1 612 191	340.2	60	0.2	16 539	5283.9	12 994	5.1	4 919	81975.0	66	56.2	135	0.0	30	19.5	114	103.4	207	310.1	0	0.0	0	0.0
TOTAL	202201-202201	3 391 685		2 337 862		414 036		86 847		422 083		24 163		25 206		14 534		10 289		45 502		1 792		10 744		1 706	
	202301-202301	4 595 768	135.5	3 527 323	150.9	85 004	20.5	423 835	488.0	258 361	61.2	162 921	674.3	11 127	44.1	15 084	103.8	8 107	78.8	84 331	185.3	8 085	451.2	7 471	69.5	4 121	241.6

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202201-202201	46 247		18 368		1 262		3 979		7 278		712		2 477		3 285		3 890		2 501		1 041		417		1 039	
	202301-202301	98 203	212.3	28 363	154.4	2 119	168.0	6 307	158.5	11 879	163.2	1 602	225.0	1 073	43.3	3 721	113.3	8 729	224.4	27 047	1081.3	4 654	447.0	1 069	256.4	1 641	158.0
Merlot	202201-202201	69 781		37 617		971		332		12 364		1 905		949		7 834		6 062		792		669		25		263	
	202301-202301	81 874	117.3	35 432	94.2	7 044	725.8	5 207	1567.0	11 967	96.8	2 026	106.3	1 432	151.0	2 228	28.4	9 719	160.3	1 322	166.9	5 309	794.2	37	148.5	153	58.2
Pinotage	202201-202201	43 910		3 424		13		16 157		5 953		4 155		4 712		749		3 317		2 406		1 417		407		1 201	
	202301-202301	79 738	181.6	7 765	226.8	0.0	0.0	15 365	95.1	11 976	201.2	4 490	108.0	23 175	491.8	1 950	260.4	4 985	150.3	1 258	52.3	7 020	495.5	635	156.0	1 120	93.3
Shiraz	202201-202201	26 624		2 748		1 262		4 349		4 126		983		1 473		1 474		3 053		4 638		1 099		627		794	
	202301-202301	143 606	539.4	11 029	401.4	2 925	231.7	610	14.0	10 558	255.9	104 370	10622.9	1 018	69.1	1 009	68.4	4 885	160.0	855	18.4	4 255	387.3	1 098	175.1	996	125.5
Blends (cultivar)	202201-202201	108 165		42 546		3 341		32 903		5 843		2 109		6 590		500		11 498		1 492		206		569		568	
	202301-202301																										

Category: Rosé/Blanc de Noir	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Dry	202201-202201	101 736		1 964		85 421		1 429		829		3 571		617		3 593		632		1 253		2 429		0		0	
	202301-202301	98 072	96.4	255	13.0	0	0.0	44 426	3109.4	7 334	885.0	35 851	1003.9	618	100.2	1 622	45.1	892	141.0	5 500	439.1	1 570	64.6	5	0.0	0	0.0
Natural Sweet	202201-202201	595 702		438 371		155 012		1 494		109		175		285		0		194		0		63		0		0	
	202301-202301	2 118 864	355.7	1 191 856	271.9	143 167	92.4	241 169	16147.9	528 670	487253.0	13 111	7502.6	144	50.6	103	0.0	180	93.0	18	0.0	446	708.3	0	0.0	0	0.0
Semi-Sweet	202201-202201	432 924		68		0		0		407 434		41		20 253		2 160		99		469		2 400		0		0	
	202301-202301	22 370	5.2	9 374	13785.3	0	0.0	0	0.0	5 400	1.3	6 912	17066.7	0	0.0	156	7.2	4	3.6	140	29.9	380	15.8	5	0.0	0	0.0
TOTAL	202201-202201	1 130 361		440 403		240 433		2 922		408 371		3 787		21 155		5 753		925		1 721		4 892		0		0	
	202301-202301	2 239 306	198.1	1 201 485	272.8	143 167	59.5	285 595	9773.1	541 404	132.6	55 874	1475.6	762	3.6	1 881	32.7	1 075	116.2	5 658	328.7	2 396	49.0	9	0.0	0	0.0

Category: Perlé	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
GRAND TOTAL	202201-202201	9 388		0		0		0		7 429		786		1 173		0		0		0		0		0		0	
	202301-202301	12 705	135.3	0	0.0	0	0.0	0	0.0	6 051	81.5	4 945	628.9	1 401	119.4	0	0.0	308	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Still Wine White	202201-202201			0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Still Wine Red	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Rosé / Blanc de Noir	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Still Wine White	202201-202201	1 021		0		0		0		0		836		0		0		185		0		0		0		0	
	202301-202301	764	74.9	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	512	0.0	0	0.0	253	137.0	0	0.0	0	0.0	0	0.0	0	0.0
Still Wine Red	202201-202201	1 162		0		0		0		0		1 061		0		0		0		0		0		0		0	
	202301-202301	1 646	141.7	0	0.0	0	0.0	0	0.0	0	0.0	1 512	142.5	0	0.0	0	0.0	0	0.0	134	133.6	0	0.0	0	0.0	0	0.0
Rosé / Blanc de Noir	202201-202201	786		0		0		0		0		470		0		316		0		0		0		0		0	
	202301-202301	666	84.7	0	0.0	0	0.0	0	0.0	0	0.0	666	141.6	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202201-202201	2 969		0		0		0		0		2 368		0		316		185		101		0		0		0	
	202301-202301	3 077	103.6	0	0.0	0	0.0	0	0.0	0	0.0	2 178	92.0	512	0.0	0	0.0	253	137.0	134	133.6	0	0.0	0	0.0	0	0.0

Category: Sparkling Wine	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cap Classique	202201-202201	5 447		28		0		14		0		241		0		2 014		0		1 287		945		208		711	
	202301-202301	8 805	161.7	82	294.6	0	0.0	0	0.0	0	0.0	0	0.0	38	0.0	3 670	182.2	67	FALSE	2 771	215.3	198	21.0	311	149.8	1 669	234.7
Other Sparkling	202201-202201	34 690		3		0		26 345		0		122		1 370		548		2 327		1 216		2 474		286		0	
	202301-202301	35 685	102.9	107	3550.0	0	0.0	22 646	86.0	0	0.0	608	500.0	1 076	78.5	1 031	188.0	329	14.1	3 149	258.9	5 027	203.2	149	52.0	1 565	0.0
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	221	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	221	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202201-202201	40 137		31		0		26 358		0		362		1 370		2 562		2 327		2 503		3 419		494		711	
	202301-202301	44 490	110.8	188	612.2	0	0.0	22 646	85.9	0	0.0	608	167.7	1 115	81.3	4 700	183.5	395	17.0	5 919	236.5	5 225	152.9	460	93.2	3 234	454.9

Sub-Category: Cap Classique	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202201-202201	4 814		3		0		0		0		241		0		1 978		0		1 287		437		205		664	
	202301-202301	8 279	172.0	32	1050.0	0	0.0	0	0.0	0	0.0	0	0.0	38	0.0	3 670	185.6	67	0.0	2 771	215.3	86	19.6	230	112.5	1 453	218.9
Total Red	202201-202201	633		25		0		14		0		0		0		36		0		0		509		3		47	
	202301-202301	527	83.2	50	203.0	0	0.0	0	0.0	0	0.0	0	0														

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202201-202201	19 444		0		0		14 261		0		117		942		170		1 571		479		1 799		106		0	
	202301-202301	20 945	107.7	0	0.0	0	0.0	12 020	84	0	0.0	531	453.8	639	67.8	420	248	254	16.2	1 769	369.2	3 732	207.5	137	129.8	1 442	0.0
Total Red	202201-202201	15 242		3		0		12 084		0		5		428		379		756		737		671		180		0	
	202301-202301	14 518	95.3	107	3550.0	0	0.0	10 626	87.9	0	0.0	77	1700.0	437	102.1	389	103	74	9.8	1 379	187	1 295	193.2	11	6	123	0.0
Total Rosé	202201-202201	5		0		0		0		0		0		0		0		0		0		5		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
TOTAL	202201-202201	34 690		3		0		26 345		0		122		1 370		548		2 327		1 216		2 474		286		0	
	202301-202301	35 463	102.2	107	3550.0	0	0.0	22 646	86.0	0	0.0	608	500.0	1 076	78.5	809	147.6	329	14.1	3 149	258.9	5 027	203.2	149	52.0	1 565	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	221	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	221	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202201	120 744		24		56		23 920		338		517		76 406		940		1 359		1 611		11 867		59		3 649	
	202301-202301	140 546	116.4	3 202	13341.7	6 184	11092.8	165	0.7	23 990	7108.1	84 330	16319.4	1 135	1.5	404	43.0	3 520	259.1	1 055	65.5	10 148	85.5	283	480.1	6 130	168.0

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price