

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET
by PRODUCER CELLARS AND PRODUCER CELLAR BOUND WHOLESALERS
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



Category:	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total Still Wines	202301-202302	8 896 189		6 274 754		170 384		1 063 325		595 623		321 565		137 767		37 233		24 902		167 169		25 169		31 982		9 676	
Total White	202401-202402	6 621 362	74.4	4 634 488	73.9	501 901	294.6	188 809	17.8	580 852	97.5	289 760	90.1	131 013	95.1	49 158	132.0	71 863	288.6	108 794	65.1	33 090	131.5	5 192	16.2	24 431	252.5
Total Red	202301-202302	7 732 775		5 041 220		847 425		571 405		344 797		316 069		68 740		262 142		98 152		72 587		68 888		15 462		25 889	
Total Rosé/Blanc de Noir	202401-202402	10 273 850	132.9	8 056 719	159.8	700 739	82.7	295 365	51.7	333 930	96.8	244 594	77.4	50 045	72.8	408 376	155.8	21 086	21.5	27 380	37.7	89 172	129.4	24 055	155.6	22 390	86.5
Perlé	202301-202302	25 262		0		0		0		19 623		1 699		2 630		372		841		98		0		0		0	
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	202401-202402	34 151	135.2	32	0.0	869	0.0	6 899	0.0	22 986	117.1	57	3.4	1 292	49.1	692	186.1	704	0.0	620	0.0	0	0.0	0	0.0	0	0.0
De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	202301-202302	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202402	0	0.0	0	0.0	0	0.0	0	0.00	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
	202301-202302	5 936		5		0		0		0		3 332		1 769		0		356		474		0		0		0	
	202401-202402	1 697	0.0	0	0.0	0	0.0	0	0.00	1 614	0.0	83	2.5	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL STILL WINES	202301-202302	20 556 342		13 164 365		1 267 191		2 172 077		2 070 233		765 152		210 953		302 897		127 236		251 397		98 364		48 338		35 565	
	202401-202402	21 324 822	103.7	15 465 976	117.5	1 704 153	134.5	521 105	24.0	1 924 773	93.0	615 038	80.4	183 444	87.0	459 450	151.7	96 558	75.9	150 775	60.0	123 363	125.4	29 650	61.3	46 827	131.7

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202301-202302	175 770		75 778		12 921		9 563		26 663		30 175		731		3 186		4 097		3 025		6 557		1 182		1 894	
	202401-202402	184 201	104.8	85 802	113.2	20 990	162.5	17 357	181.5	3 240	12.2	38 186	126.5	1 522	208.3	587	18.4	1 879	45.9	1 129	37.3	10 541	160.8	1 248	105.6	1 722	90.9
Chenin blanc	202301-202302	271 577		42 302		8 190		14 664		42 119		99 394		12 470		2 821		4 534		30 233		7 601		3 776		3 473	
	202401-202402	284 799	104.9	41 803	98.8	17 331	211.6	46 850	319.5	14 318	34.0	79 298	79.8	9 248	74.2	6 852	242.9	18 470	407.4	31 642	104.7	8 806	115.9	1 361	36.0	8 822	254.0
Sauvignon blanc	202301-202302	540 647		146 936		3 548		57 156		71 231		170 129		12 287		15 833		4 703		49 629		7 029		1 476		691	
	202401-202402	541 683	100.2	160 633	109.3	59 494	1676.7	50 727	88.8	12 961	18.2	160 980	94.6	19 215	156.4	8 170	51.6	13 865	294.8	46 554	93.8	2 562	36.4	815	55.2	5 708	826.4
Blends (cultivar)	202301-202302	305 340		26 835		12 289		38 247		22 308		3 695		110 633		14 467		1 455		71 723		3 270		188		231	
	202401-202402	310 922	101.8	48 114	179.3	24 962	203.1	52 149	136.3	4 910	22.0	774	20.9	97 745	88.4	32 676	225.9	37 489	2576.6	6 136	8.6	4 242	129.7	1 498	795.6	228	98.7
Other White (cultivar)	202301-202302	233 889		717		7 662		210 503		1 192		7 961		332		522		201		1 174		23		719		2 885	
	202401-202402	114 348	48.9	629	87.7	94 886	1238.4	1 759	0.8	611	51.2	8 033	100.9	807	243.0	215	0.0	27	0.0	953	81.2	283	1256.7	9	1.3	6 137	0.0
Dry White (non-cultivar)	202301-202302	1 992 537		1 368 324		61 005		273 683		236 824		0		879		0		8 091		10 188		415		24 605		250	
	202401-202402	1 604 341	80.5	1 056 441	77.2	158 963	260.6	11 361	4.2	347 377	146.7	9	0.0	2 287	260.2	0	0.0	3	0.0	21 000	0.0	6 621	1596.3	231	0.9	50	0.0
Natural Sweet White (non-cultivar)	202301-202302	3 185 680		2 538 902		64 631		407 355		144 562		0		326		0		1 163		18		68		36		254	
	202401-202402	2 504 227	78.6	2 232 001	87.9	109 316	169.1	636	0.2	157 438	108.9	2 471	0.0	190	58.2	221	0.0	104	8.9	20	111.1	35	51.9	32	87.5	1 764	695.9
Semi Sweet White (non-cultivar)	202301-202302	2 190 749		2 074 961		138		52 154		50 725		10 212		109		405		659		1 180		207		0		0	
	202401-202402	1 076 843	49.2	1 009 068	48.6	15 959	11564.5	7 970	15.3	40 000	78.9	9	0.1	0	0.0	437	0.0	28	4.2	1 360	115.3	0	0.0	0	0.0	0	0.0
TOTAL	202301-202302	8 896 189		6 274 754		170 384		1 063 325		595 623		321 565		137 767		37 233		24 902		167 169		25 169		31 982		9 676	
	202401-202402	6 621 362	74.4	4 634 488	73.9	501 901	294.6	188 809	17.8	580 852	97.5	289 760	90.1	131 013	95.1	49 158	132.0	71 863	288.6	108 794	65.1	33 090	131.5	5 192	16.2	24 431	252.5

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202301-202302	170 927		58 799		4 092		9 409		19 895		3 112		3 977		6 646		12 479		36 711		9 803		3 021		2 985	
	202401-202402	165 568	96.9	61 349	104.3	7 787	190.3	35 616	378.5	4 850	24.4	4 519	145.2	13 543	340.6	20 468	308.0	1 334	10.7	2 246	6.1	7 142	72.9	3 073	101.7	3 644	122.1
Merlot	202301-202302	182 451		72 753		13 470		13 293		25 909		6 637		3 093		10 310		18 029		2 879		14 270		1 657		153	
	202401-202402	201 710	110.6	83 112	114.2	14 868	110.4	42 842	0.0	1 549	6.0	6 815	102.7	12 129	392.2	13 124	127.3	3 228	17.9	3 812	132.4	16 262	114.0	86	5.2	3 882	2537.3
Pinotage	202301-202302	154 490		15 709		9		31 960		18 966		17 897		27 975		6 633		9 465		3 005		14 642		2 423		5 807	
	202401-202402	150 157	97.2	17 896	113.9	794	0.0	57 187	178.9	14 831	78.2	6 600	36.9	7 364	26.3	17 237	259.9	5 406	57.1	3 718	123.7	14 288	97.6	1 258	51.9	3 580	61.6
Shiraz	202301-202302	182 839		20 802		5 246		822		18 092		107 615		2 555		1 821		10 742		2 239		8 666		1 774		2 466	
	202401-202402	184 017	100.6	21 566	103.7	435	8.3	11 859	1442.3	3 194	17.7	109 271	101.5	11 556	452.4	9 015	495.1	5 460	50.8	2 678	119.6	4 687	54.1	1 244	70.1	3 052	123.8
Blends (cultivar)	202301-202302	480 969		7 007		124 299		60 580		26 704		138 200		25 774		2 622		47 108		15 100		18 218		2 381		12 977	
	202401-202402	644 474	134.0	389 676	5561.4	29 607	23.8	17 272	28.5	3 694	13.8	100 298	72.6	4 256	16.5	51 033	1946.3	2 051	4.4	2 343	15.5	31 016	170.2	8 657	363.6	4 571	35.2
Other Red (cultivar)	202301-202302	56																									

Category: Rosé/Blanc de Noir	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Dry	202301-202302	237 962		344		26		120 797		8 538		86 748		1 651		2 804		2 906		10 325		3 821		5		0	
	202401-202402	258 282	108.5	87 695	25474.1	55 560	0.0	974	0.8	29 157	341.5	67 337	77.6	855	51.8	1 221	43.6	2 161	74.4	13 245	128.3	14	0.4	57	0.0	7	0.0
Natural Sweet	202301-202302	3 605 037		1 826 000		249 267		415 804		1 085 988		26 307		165		190		383		18		32		885		0	
	202401-202402	4 106 279	113.9	2 686 615	147.1	442 633	177.6	22 872	5.5	943 198	86.9	9 374	35.6	239	144.3	3	0.0	671	175.3	9	0.0	440	1395.2	227	0.0	0	0.0
Semi-Sweet	202301-202302	53 182		22 046		90		747		15 665		12 764		0		156		54		1 201		454		5		0	
	202401-202402	29 202	54.9	427	1.9	2 453	0.0	6 186	0.0	14 649	93.5	3 917	30.7	0	0.0	0	0.0	74	136.5	728	60.6	648	142.7	120	0.0	0	0.0
TOTAL	202301-202302	3 896 181		1 848 390		249 382		537 347		1 110 191		125 819		1 816		3 149		3 342		11 543		4 307		894		0	
	202401-202402	4 393 762	112.8	2 774 737	150.1	500 645	200.8	30 032	5.6	987 004	88.9	80 628	64.1	1 094	60.2	1 224	38.9	2 905	86.9	13 982	121.1	1 101	25.6	404	0.0	7	0.0

Category: Perlé	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
GRAND TOTAL	202301-202302	25 262		0		0		0		19 623		1 699		2 630		372		841		98		0		0		0	
	202401-202402	34 151	135.2	32	0.0	869	0.0	6 899	0.0	22 986	117.1	57	3.4	1 292	49.1	692	186.1	704	0.0	620	0.0	0	0.0	0	0.0	0	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Still Wine White	202301-202302	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202402	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Still Wine Red	202301-202302	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202402	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Rosé / Blanc de Noir	202301-202302	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202402	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202301-202302	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202402	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Still Wine White	202301-202302	2 022		0		0		0		0		1 154		512		0		356		0		0		0		0	
	202401-202402	724	35.8	0	0.0	0	0.0	0	0.0	694	0.0	30	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Still Wine Red	202301-202302	2 555		0		0		0		0		1 512		569		0		0		474		0		0		0	
	202401-202402	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Rosé / Blanc de Noir	202301-202302	1 358		5		0		0		0		666		688		0		0		0		0		0		0	
	202401-202402	974	71.7	0	0.0	0	0.0	0	0.0	920	0.0	53	8.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202301-202302	5 936		5		0		0		0		3 332		1 769		0		356		474		0		0		0	
	202401-202402	1 697	28.6	0	0.0	0	0.0	0	0.0	1 614	0.0	83	2.5	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Sparkling Wine	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cap Classique	202301-202302	18 073		194		0		0		0		0		409		8 899		773		2 793		2 231		850		1 925	
	202401-202402	20 685	114.5	389	201.2	0	0.0	113	0.0	0	0.0	1 304	0.0	7 233	0.0	4 848	54.5	408	0.0	3 404	121.9	782	35.0	723	85.0	1 483	77.0
Other Sparkling	202301-202302	63 737		252		0		38 527		206		1 080		2 699		221		824		7 823		6 554		1 335		2 928	
	202401-202402	80 683	126.6	596	236.3	151	0.0	52 462	136.2	1 118	0.0	1 470	136.1	2 400	88.9	2 273	0.0	2 388	289.9	4 525	57.8	4 369	66.7	3 953	296.1	4 979	0.0
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	202301-202302	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202402	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling	202301-202302	351		0		0		0		0		0		0		221		130		0		0		0		0	
	202401-202402	846	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	846	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202301-202302	81 810		446		0		38 527		206		1 080		3 107		9 120		1 597		10 616		8 785		2 185		4 853	
	202401-202402	101 368	123.9	985	221.0	151	0.0	52 575	136.5	1 118	0.0	2 774	256.9	9 633	310.0	7 121	78.1	2 796	175.1	7 928	74.7	5 150	58.6	4 676	214.0	6 462	133.2

Sub-Category: Cap Classique	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202301-202302	15 950		79		0		0		0		0		409		8 207		567		2 789		1 735		502		1 664	
	202401-202402	15 428	96.7	213	270.5	0	0.0	113	0.0	0	0.0	1 304	0.0	4 346	0.0	4 769	58.1	6	0.0	2 732	98.0	297	17.1	167	33.2	1 483	89.1
Total Red	202301-202302	2 123		115		0		0		0		0		0		692		206		5		497		348		261	

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202301-202302	38 519		0		0		22 177		108		891		1 927		0		555		4 307		5 141		1 018		1 782	
	202401-202402	51 053	132.5	201	0.0	151	0.0	32 896	148	528	0.0	1 166	130.9	834	43.3	1 377	0.0	1 906	343.4	1 539	35.7	2 576	50.1	3 364	330.5	4 516	0.0
Total Red	202301-202302	24 868		252		0		16 350		98		189		772		677		139		3 515		1 412		317		1 146	
	202401-202402	28 658	115.2	395	156.5	0	0.0	19 566	119.7	590	0.0	304	160.7	650	84.3	864	128	482	347.0	2 966	84	1 790	126.7	590	186	464	0.0
Total Rosé	202301-202302	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202402	126	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	70	0.0	33	0.0	0	0.0	20	0.0	4	0.0	0	0.0	0	0.0
TOTAL	202301-202302	63 386		252		0		38 527		206		1 080		2 699		0		694		7 823		6 554		1 335		2 928	
	202401-202402	79 837	126.0	596	236.3	151	0.0	52 462	136.2	1 118	0.0	1 470	136.1	1 555	57.6	2 273	0.0	2 388	344.1	4 525	57.8	4 369	66.7	3 953	296.1	4 979	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202301-202302	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202402	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202301-202302	351		0		0		0		0		0		0		221		130		0		0		0		0	
	202401-202402	846	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	846	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202301-202302	319 043		4 284		22 370		318		92 836		150 740		2 050		1 531		9 328		2 231		20 204		461		12 692	
	202401-202402	426 791	133.8	41 015	957.4	4 121	18.4	139 342	43887.2	7 787	8.4	185 551	123.1	2 546	124.2	2 848	186.1	2 957	31.7	2 821	126.5	25 459	126.0	1 557	338.2	10 787	85.0

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price