

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET
by PRODUCER CELLARS AND PRODUCER CELLAR BOUND WHOLESALERS
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



Category:	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total Still Wines	202201-202208	33 840 823		22 300 758		1 845 011		3 613 363		4 326 519		558 078		184 805		167 655		87 656		539 172		28 749		133 044		39 703	
Total White	202301-202308	34 945 424	103.3	23 191 347	104.0	2 621 963	142.1	3 181 577	88.1	2 383 729	55.1	1 323 842	237.2	970 125	524.9	104 356	62.2	192 112	219.2	628 880	116.6	99 925	347.6	143 152	107.6	104 031	262.0
Total Red	202201-202208	27 455 902		15 621 695		3 673 807		2 921 942		2 609 065		920 135		238 077		283 958		429 781		236 096		275 616		151 680		94 051	
Total Rosé/Blanc de Noir	202301-202308	32 376 648	117.9	16 751 666	107.2	7 314 239	199.1	2 034 083	69.6	1 616 993	62.0	1 669 035	181.4	320 606	134.7	1 053 479	371.0	281 097	65.4	458 108	194.0	512 413	185.9	176 584	116.4	187 870	199.8
Perlé	202201-202208	88 538		0		0		8 363		55 134		9 854		14 046		206		936		0		0		0		0	
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	202301-202308	112 921	127.5	1 541	0.0	32	0.0	5812	69.5	56 576	102.6	29 506	299.4	13 689	97.5	76	36.7	4 798	0.0	892	0.0	0	0.0	0	0.0	0	0.0
De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	202201-202208	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202308	0	0.0	0	0.0	0	0.0	0	0.00	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL STILL WINES	202201-202208	74 070 811		42 963 608		6 971 224		8 474 613		10 793 477		1 683 899		566 190		475 262		531 588		799 141		349 076		289 482		135 215	
	202301-202308	80 954 815	109.3	44 766 380	104.2	12 724 000	182.5	6 750 999	79.7	7 740 203	71.7	3 495 570	207.6	1 321 212	233.4	1 177 653	247.8	525 999	98.9	1 126 428	141.0	649 909	186.2	356 946	123.3	297 733	220.2

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202201-202208	573 343		231 860		43 925		61 569		61 312		116 718		7 254		13 743		6 057		16 341		5 534		5 108		3 923	
	202301-202308	624 342	108.9	252 095	108.7	46 940	106.9	50 806	82.5	74 369	121.3	54 886	47.0	72 747	1002.9	11 292	82.2	8 940	147.6	5 544	33.9	31 077	561.6	6 205	121.5	9 441	240.7
Chenin blanc	202201-202208	804 798		138 899		50 995		95 695		117 917		166 279		54 927		22 732		40 085		75 971		6 037		18 004		17 257	
	202301-202308	1 058 825	131.6	144 468	104.0	34 386	67.4	101 166	105.7	129 943	110.2	330 912	199.0	76 119	138.6	18 874	83.0	28 267	70.5	120 226	158.3	29 705	492.0	13 660	75.9	31 101	180.2
Sauvignon blanc	202201-202208	1 496 701		461 601		42 334		292 298		215 564		229 085		32 724		64 603		31 786		96 634		6 975		13 691		9 406	
	202301-202308	1 946 381	130.0	482 842	104.6	44 031	104.0	206 069	70.5	189 434	87.9	581 103	253.7	98 965	302.4	37 912	58.7	58 354	183.6	180 195	186.5	29 408	421.6	17 524	128.0	20 545	218.4
Blends (cultivar)	202201-202208	767 393		87 662		103 313		111 596		74 736		12 321		7 763		57 404		5 335		297 967		4 838		3 398		1 062	
	202301-202308	1 450 776	189.1	107 554	122.7	40 729	39.4	124 548	111.6	110 751	148.2	10 967	89.0	715 950	9222.3	27 458	47.8	38 912	729.4	254 983	85.6	5 863	121.2	8 483	249.7	4 579	431.3
Other White (cultivar)	202201-202208	627 436		14 433		61 824		486 066		3 473		16 212		24 041		7 092		423		5 549		318		1 655		6 350	
	202301-202308	919 969	146.6	28 309	196.1	30 696	49.7	790 127	162.6	8 929	257.1	15 119	93.3	2 259	9.4	5 460	0.0	6 744	1593.5	6 033	108.7	1 695	532.6	1 216	73.4	23 383	368.2
Dry White (non-cultivar)	202201-202208	7 688 580		5 213 443		852 440		812 226		678 262		0		6 364		68		302		32255		4 573		85 578		1110	
	202301-202308	7 708 907	100.3	4 748 762	91.1	753 480	88.4	749 497	92.3	1 179 904	174.0	90 168	0.0	1 949	30.6	123	0.0	30 323	10032.5	55 278	0.0	1 048	22.9	95 028	111.0	3 349	0.0
Natural Sweet White (non-cultivar)	202201-202208	10 975 664		7 923 713		585 668		1 640 621		755 183		0		51 146		506		1 616		135		398		1 733		595	
	202301-202308	13 132 972	119.7	9 900 068	124.9	1 553 232	265.2	1 059 597	64.6	530 254	70.2	65 281	0.0	1 141	2.2	790	156.0	16 758	1037.3	270	199.9	1 129	283.7	515	29.7	3 937	662.0
Semi Sweet White (non-cultivar)	202201-202208	10 906 909		8 229 147		104 514		113 292		2 420 073		17 463		587		1508		2 052		14 320		77		3877		0	
	202301-202308	8 103 252	74.3	7 527 250	91.5	118 469	113.4	99 769	88.1	160 145	6.6	175 408	1004.5	996	169.7	2 448	0.0	3 814	185.8	6 351	44.4	0	0.0	522	0.0	7697	0.0
TOTAL	202201-202208	33 840 823		22 300 758		1 845 011		3 613 363		4 326 519		558 078		184 805		167 655		87 656		539 172		28 749		133 044		39 703	
	202301-202308	34 945 424	103.3	23 191 347	104.0	2 621 963	142.1	3 181 577	88.1	2 383 729	55.1	1 323 842	237.2	970 125	524.9	104 356	62.2	192 112	219.2	628 880	116.6	99 925	347.6	143 152	107.6	104 031	262.0

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202201-202208	772 703		292 541		23 232		76 021		122 095		21 327		30 496		49 195		64 212		40 317		29 092		10 747		13 430	
	202301-202308	806 298	104.3	264 251	90.3	33 708	145.1	50 030	65.8	105 965	86.8	21 965	103.0	26 526	87.0	42 523	86.4	52 040	81.0	91 956	228.1	72 443	249.0	19 145	178.1	25 747	191.7
Merlot	202201-202208	980 207		405 720		52 593		46 053		185 068		38 108		26 456		83 874		75 943		13 434		33 740		11 369		7 850	
	202301-202308	1 088 107	111.0	367 028	90.5	40 234	76.5	103 964	0.0	167 449	90.5	37 907	99.5	54 030	204.2	41 131	49.0	72 677	95.7	56 348	419.5	81 871	242.7	24 348	214.2	41 120	523.9
Pinotage	202201-202208	753 559		88 149		2 139		204 865		91 253		102 855		43 578		71 937		55 051		35 949		35 974		11 618		10 194	
	202301-202308	814 745	108.1	78 296	88.8	2 771	129.5	55 935	27.3	193 145	211.7	71 107	69.1	154 170	353.8	41 370	57.5	29 420	53.4	62 250	173.2	87 666	243.7	13 006	112.0	25 609	251.2
Shiraz	202201-202208	557 166		88 914		18 084		34 697		98 902		116 540		31 995		42 214		42 274		32 169		24 901		15 005		11 473	
	202301-202308	863 597	155.0	110 520	124.3	18 295	101.2	15 398	44.4	69 863	70.6	448 108	384.5	28 100	87.8	14 557	34.5	38 161	90.3	33 940	105.5	49 932	200.5	14 355	95.7	22 368	195.0
Blends (cultivar)	202201-202208	1 804 571		102 684		476 932		319 275		118 150		383 416		53 873		11 728		190 132		79 814		31 202		26 679		10 686	
	202301-202308	2 328 576																									

Category: Rosé/Blanc de Noir	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Dry	202201-202208	756 387		8 050		211 535		313 742		32 287		110 882		23 187		12 337		7 158		17 704		18 329		1176		0	
	202301-202308	727 505	96.2	2 106	26.2	69 404	32.8	282 195	89.9	16 569	51.3	266 614	240.4	7 486	32.3	14 835	120.3	14 636	204.5	36 979	208.9	14 399	78.6	1 411	0.0	874	0.0
Natural Sweet	202201-202208	7 848 547		4 936 765		1 222 469		1 613 544		998		65 953		1 199		527		2 036		15		836		2745		1461	
	202301-202308	12 433 521	158.4	4 746 689	96.1	2 716 943	222.3	1 241 939	77.0	3 611 796	361888.9	70 699	107.2	1 125	93.8	599	0.0	33 243	1633.2	43	0.0	3 083	368.6	4 488	0.0	2877	196.9
Semi-Sweet	202201-202208	4 058 890		96 340		18 403		3662		3 769 475		18 997		104 876		10 580		4 022		6 154		25 545		837		0	
	202301-202308	337 874	8.3	73 032	75.8	1421	0.0	5 394	147.3	54 540	1.4	135 875	715.2	8 180	7.8	4 308	40.7	114	2.8	1 527	24.8	20 091	78.6	31 312	0.0	2 082	0.0
TOTAL	202201-202208	12 663 823		5 041 155		1 452 407		1 930 947		3 802 760		195 832		129 263		23 444		13 215		23 873		44 711		4 758		1461	
	202301-202308	13 498 900	106.6	4 821 826	95.6	2 787 767	191.9	1 529 528	79.2	3 682 905	96.8	473 187	241.6	16 791	13.0	19 742	84.2	47 992	363.2	38 548	161.5	37 572	84.0	37 210	0.0	5 833	0.0

Category: Perlé	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
GRAND TOTAL	202201-202208	88 538		0				8 363		55 134		9 854		14 046		206		936		0		0		0		0	
	202301-202308	112 921	127.5	1 541	0.0	32	0.0	5812	69.5	56 576	102.6	29 506	299.4	13 689	97.5	76	36.7	4 798	0.0	892	0.0	0	0.0	0	0.0	0	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Still Wine White	202201-202208			0		0		0		0				0		0		0		0		0		0		0	
	202301-202308	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Still Wine Red	202201-202208	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202308	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Rosé / Blanc de Noir	202201-202208	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202308	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202201-202208	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202308	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Still Wine White	202201-202208	7 412		0		0		0		0		6 049		0		0		1 364		0		0		0		0	
	202301-202308	6 276	84.7	0	0.0	0	0.0	0	0.0	0	0.0	1 154	19.1	4 112	0.0	0	0.0	916	67.2	95	0.0	0	0.0	0	0.0	0	0.0
Still Wine Red	202201-202208	11 409		0		0		0		3 150		7 492		0		0		0		767		0		0		0	
	202301-202308	10 490	91.9	0	0.0	0	0.0	0	0.0	0	0.0	1 512	20.2	7 723	0.0	0	0.0	0	0.0	1 256	163.6	0	0.0	0	0.0	0	0.0
Rosé / Blanc de Noir	202201-202208	2 903		0		0		0		0		2 284		153		429		37		0		0		0		0	
	202301-202308	4 156	143.2	7	0.0	0	0.0	23	0.0	0	0.0	693	30.3	3 182	0.0	251	58.6	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202201-202208	21 724		0		0		0		3 150		15 824		153		429		1 400		767		0		0		0	
	202301-202308	20 922	96.3	7	0.0	0	0.0	23	0.0	0	0.0	3 359	21.2	15 017	0.0	251	58.6	916	65.4	1 350	176.0	0	0.0	0	0.0	0	0.0

Category: Sparkling Wine	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cap Classique	202201-202208	68 377		672		0		617		0		2 330		6 086		27 441		759		4 805		14 702		2 591		8 375	
	202301-202308	68 646	100.4	682	101.5	2	0.0	3 701	600.2	1039	0.0	407	17.5	7 578	0.0	14 708	53.6	14 187	0.0	4 719	98.2	12 440	84.6	2 690	103.8	6 495	77.6
Other Sparkling	202201-202208	276 923		740		0		131 122		33 511		2 299		12 560		0		33 669		17 504		27 770		982		10 637	
	202301-202308	241 313	87.1	1 282	173.2	24	0.0	54 772	41.8	76 838	0.0	6 576	286.1	8 972	71.4	8 852	0.0	6 907	20.5	23 559	134.6	23 870	86.0	11 931	1215.3	17 731	0.0
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	202201-202208	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202308	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling	202201-202208	694		0		0		0		0		0		515		0		103		0		76		0		0	
	202301-202308	922	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	221	0.0	263	0.0	340	0.0	98	0.0	0	0.0	0	0.0
GRAND TOTAL	202201-202208	345 299		1 412		0		131 738		33 511		4 629		18 646		27 441		34 428		22 309		42 471		3 573		19 012	
	202301-202308	309 958	89.8	1 964	139.0	26	0.0	58 473	44.4	77 877	0.0	6 983	150.9	16 550	88.8	23 559	85.9	21 094	61.3	28 278	126.8	36 310	85.5	14 621	409.2	24 226	127.4

Sub-Category: Cap Classique	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202201-202208	56 916		336		0		603		0		2 330		6 086		25 677		338		4 231		11 563		2 122		3 630	
	202301-202308	57 194	100.5	253	75.2	1	0.0	3 700	613.6	1 039	0.0	407	17.5	6 046													

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202201-202208	133 007		26		0		72 601		589		1 389		6 411		0		16 194		9 060		13 601		16		8693	
	202301-202308	156 761	117.9	146	0.0	24	0.0	31 439	43	50 769	0.0	2 931	211.0	7 072	110.3	6 841	0.0	5 555	34.3	11 717	129.3	17 086	125.6	10 040	63742.9	13 144	0.0
Total Red	202201-202208	106 755		715		0		58 521		0		910		5 633		1 702		17 373		8 444		10 548		966		1 944	
	202301-202308	83 354	78.1	1 136	158.9	0	0.0	23 334	39.9	26 069	0.0	3 645	400.7	1 900	33.7	1 790	105	1 029	5.9	11 358	135	6 616	62.7	1 892	196	4 587	0.0
Total Rosé	202201-202208	36 467		0		0		0		32 922		0		0		0		0		0		3 545		0		0	
	202301-202308	276	0.8	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	61	0.0	145	0.0	71	2.0	0	0.0	0	0.0
TOTAL	202201-202208	276 229		740		0		131 122		33 511		2 299		12 044		0		33 566		17 504		27 694		982		10 637	
	202301-202308	240 391	87.0	1 282	173.2	24	0.0	54 772	41.8	76 838	0.0	6 576	286.1	8 972	74.5	8 631	0.0	6 644	19.8	23 219	132.6	23 772	85.8	11 931	1215.3	17 731	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202208	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202308	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202208	694		0		0		0		0		0		515		0		103		0		76		0		0	
	202301-202308	922	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	221	0.0	263	0.0	340	0.0	98	0.0	0	0.0	0	0.0

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202208	1 857 338		3 507		60 368		153 827		506 649		2 306		666 593		11 435		52 006		25 257		273 971		24 776		76 645	
	202301-202308	1 792 769	96.5	32 339	922.1	94 204	156.0	104 010	67.6	410 290	81.0	645 297	27983.4	16 364	2.5	11 373	99.5	124 059	238.5	45 644	180.7	194 085	70.8	4 368	17.6	110 736	144.5

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price