

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET
by PRODUCER CELLARS AND PRODUCER CELLAR BOUND WHOLESALERS
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



Category:	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total Still Wines	202201-202204	15 854 804		10 241 595		1 437 929		1 375 197		2 139 848		143 047		102 199		79 177		43 259		211 570		14 744		59 588		13 419	
Total White	202301-202304	16 528 609	104.2	10 950 914	106.9	700 670	48.7	1 726 454	125.5	1 289 450	60.3	716 051	500.6	504 808	493.9	64 728	81.8	96 917	224.0	319 388	151.0	52 383	355.3	73 254	122.9	33 592	250.3
Total Red	202201-202204	11 461 813		6 551 126		1 853 956		1 267 497		1 017 387		205 161		84 834		82 267		150 995		71 364		91 291		55 328		30 605	
Total Rosé/Blanc de Noir	202301-202304	14 166 226	123.6	7 634 401	116.5	2 576 364	139.0	1 137 825	89.8	769 393	75.6	740 593	361.0	143 216	168.8	512 438	622.9	141 660	93.8	184 803	259.0	201 946	221.2	58 267	105.3	65 322	213.4
Perlé	202201-202204	47 170		0		0		8 363		27 698		5 497		5 613		0		0		0		0		0		0	
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	202301-202304	50 147	106.3	0	0.0	0	0.0	0	0.0	21 215	76.6	19 434	353.6	7 466	133.0	0	0.0	2 033	0.0	0	0.0	0	0.0	0	0.0	0	0.0
De-alcoholized wine & Non-alcoholic wine [Alcohol content < 0.5%]	202201-202204	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202304	0	0.0	0	0.0	0	0.0	0	0.00	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
	202201-202204	14 164		0		0		0		3150		9 533		0		429		754		298		0		0		0	
	202301-202304	9 718	0.0	5	0.0	0	0.0	0	0.00	0	0.0	3 332	35.0	5 086	0.0	0	0.0	428	56.7	868	291.4	0	0.0	0	0.0	0	0.0
GRAND TOTAL STILL WINES	202201-202204	33 710 804		19 146 359		4 296 747		3 618 140		5 037 542		395 907		263 271		172 627		200 864		293 187		119 065		115 675		44 024	
	202301-202304	37 630 919	111.6	21 069 536	110.0	4 364 511	101.6	3 825 708	105.7	4 087 620	81.1	1 734 998	438.2	660 485	250.9	582 040	337.2	249 992	124.5	525 404	179.2	286 786	240.9	133 352	115.3	100 769	228.9

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202201-202204	271 250		114 850		13 922		32 379		27 055		61 095		4 543		6 358		1 685		2 741		3 886		1 391		1 345	
	202301-202304	324 221	119.5	123 431	107.5	22 989	165.1	25 983	80.2	42 630	157.6	35 627	58.3	34 529	760.1	5 243	82.5	6 060	359.6	4 380	159.8	16 406	422.2	3 420	245.8	3 524	262.0
Chenin blanc	202201-202204	332 185		71 560		26 122		55 914		50 924		36 044		28 408		8 442		20 243		22 022		3 221		3 120		6 166	
	202301-202304	547 555	164.8	83 553	116.8	21 945	84.0	42 397	75.8	71 431	140.3	185 929	515.8	26 978	95.0	9 298	110.1	15 434	76.2	55 082	250.1	16 302	506.1	6 994	224.2	12 211	198.1
Sauvignon blanc	202201-202204	577 659		218 206		33 254		97 355		101 158		28 722		18 850		27 145		16 890		23 266		3 565		6 131		3 118	
	202301-202304	1 029 630	178.2	236 803	108.5	6 072	18.3	130 354	133.9	111 280	110.0	325 099	1131.9	46 247	245.3	21 136	77.9	26 106	154.6	96 694	415.6	15 058	422.4	8 135	132.7	6 646	213.2
Blends (cultivar)	202201-202204	385 623		50 649		49 026		54 968		37 149		5 902		1 872		34 138		1 739		146 755		764		2 456		206	
	202301-202304	774 553	200.9	51 786	102.2	21 133	43.1	57 813	105.2	45 998	123.8	5 507	93.3	393 692	21030.5	26 782	78.5	15 729	904.6	147 824	100.7	3 662	479.1	3 607	146.8	1 022	497.1
Other White (cultivar)	202201-202204	137 782		3 893		18 052		82 341		1 811		8 587		14 357		2261		208		3 187		157		594		2 337	
	202301-202304	429 029	311.4	2 555	65.6	19 599	108.6	377 561	458.5	2 691	148.6	10 446	121.7	719	5.0	1 036	0.0	457	219.9	3 881	121.8	365	232.2	1 070	180.2	8 651	370.2
Dry White (non-cultivar)	202201-202204	3 933 804		2 584 645		673 362		298 891		327 914		0		2 904		0		178		0		1 579		44 833		0	
	202301-202304	3 817 128	97.0	2 394 555	92.6	217 956	32.4	444 006	148.6	643 158	196.1	28 793	0.0	1 534	52.8	123	0.0	28 118	15818.8	10 188	0.0	419	26.6	47 225	105.3	1055	0.0
Natural Sweet White (non-cultivar)	202201-202204	5 348 716		3 706 532		533 697		703 256		377 816		0		30 938		145		1 004		40		244		1 062		248	
	202301-202304	5 567 298	104.1	4 286 699	115.7	380 110	71.2	577 520	82.1	283 584	75.1	35 617	0.0	868	2.8	166	114.5	1 952	194.4	26	64.1	178	73.0	95	8.9	484	195.0
Semi Sweet White (non-cultivar)	202201-202204	4 867 785		3 491 260		90 495		50 095		1 216 022		2 698		328		689		1 313		13 559		1 328		0		0	
	202301-202304	4 039 195	83.0	3 771 531	108.0	10 867	12.0	70 821	141.4	88 679	7.3	89 032	3299.6	242	73.9	945	0.0	3 062	233.3	1 314	9.7	- 6	-0.5	2 709	0.0	0	0.0
TOTAL	202201-202204	15 854 804		10 241 595		1 437 929		1 375 197		2 139 848		143 047		102 199		79 177		43 259		211 570		14 744		59 588		13 419	
	202301-202304	16 528 609	104.2	10 950 914	106.9	700 670	48.7	1 726 454	125.5	1 289 450	60.3	716 051	500.6	504 808	493.9	64 728	81.8	96 917	224.0	319 388	151.0	52 383	355.3	73 254	122.9	33 592	250.3

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202201-202204	274 800		115 622		7 413		38 373		37 345		7 087		11 073		6 740		21 952		13 896		6 246		4 802		4 253	
	202301-202304	325 764	118.5	109 616	94.8	9 948	134.2	26 693	69.6	35 762	95.8	8 166	115.2	7 434	67.1	13 658	202.6	19 139	87.2	52 533	378.0	28 165	450.9	6 352	132.3	8 299	195.1
Merlot	202201-202204	360 605		173 533		30 440		4 247		57 661		16 695		8 550		19 236		28 294		4 673		6 095		3 764		7 419	
	202301-202304	400 917	111.2	144 558	83.3	22 664	74.5	36 348	0.0	71 200	123.5	15 890	95.2	12 937	151.3	15 630	81.3	25 098	88.7	16 934	362.3	29 612	485.9	3 464	92.0	6 585	88.8
Pinotage	202201-202204	274 370		41 572		13		78 937		34 450		29 791		12 770		24 880		21 908		12 308		8 798		4 518		4 428	
	202301-202304	354 615	129.2	33 365	80.3	39	305.9	35 125	44.5	64 339	186.8	38 523	129.3	75 706	592.8	15 625	62.8	14 512	66.2	28 376	230.6	31 082	353.3	5 895	130.5	12 028	271.7
Shiraz	202201-202204	184 480		42 099		5 123		22 839		39 948		9 331		8 598		11 079		16 567		13 478		6 547		4 316		4 557	
	202301-202304	377 065	204.4	42 504	101.0	10 455	204.1	7 721	33.8	25 944	64.9	218 139	2337.8	8 856	103.0	3 625	32.7	17 683	106.7	10 610	78.7	17 669	269.9	6 636	153.8	7 225	158.6
Blends (cultivar)	202201-202204	600 563		71 356		218 975		114 241		43 082		28 866		18 296		3 869		60 836		17 637		14 647		3 644		5 116	
	202301-202304	982 368	163.6	26 189	36.7	232 877	106.3	14																			

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202201-202204	67 939		0		0		41 442		122		1 283		3 722		0		7 106		3 436		5 330		5 573		0	
	202301-202304	75 788	111.6	50	0.0	0	0.0	22 213	54	14349	0.0	1 185	92.4	2 937	78.9	2 481		3 820	53.8	7 313	212.9	11 996	225.0	4 529	81.3	4 916	0.0
Total Red	202201-202204	54 445		303		0		34 827		0		386		4 434		749		3 588		4 714		4 948		497		0	
	202301-202304	42 376	77.8	548	180.9	0	0.0	20 886	60.0	3421	0.0	1 427	370.2	1 183	26.7	866	116	449	12.5	5 816	123	3 638	73.5	923	186	3 221	0.0
Total Rosé	202201-202204	473		0		0		0		0		0		0		0		0		0		473		0		0	
	202301-202304	9	1.9	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	9	0.0	0	0.0	0	0.0	0	0.0
TOTAL	202201-202204	122 856		303		0		76 269		122		1 668		8 156		0		10 694		8 150		10 751		6 070		0	
	202301-202304	118 173	96.2	598	197.3	0	0.0	43 099	56.5	17769	0.0	2 612	156.6	4 120	50.5	3 347	0.0	4 268	39.9	13 139	161.2	15 633	145.4	5 451	89.8	8 137	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202204	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202304	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202204	515		0		0		0		0		0		515.25		0		0		0		0		0		0	
	202301-202304	581	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	221	0.0	263	0.0	97	0.0	0	0.0	0	0.0	0	0.0

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202204	768 630		1 088		16 865		72 148		213 042		1 053		332 995		4 833		11 008		6 399		80 104		564		28 532	
	202301-202304	739 013	96.1	8 054	740.6	48 227	286.0	1 407	1.9	211 481	99.3	343 129	32585.8	2 597	0.8	6 055	125.3	18 961	172.2	16 991	265.5	55 706	69.5	1 225	217.2	25 181	88.3

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price