

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET
by PRIVATE CELLARS
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



Category: Total Still Wines	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202201-202201	1 317 994		42 073		61 975		62 142		100 068		64 636		44 376		64 208		72 150		208 601		330 583		100 668		115 859	
	202301-202301	1 468 711	111.4	87 569	208.1	42 850	69.1	60 361	97.1	73 250	73.2	100 335	155.2	55 387	124.8	101 432	158.0	104 925	145.4	283 465	135.9	206 375	62.4	190 414	189.1	162 353	140.1
Total Red	202201-202201	1 221 775		136 925		68 299		51 427		51 615		94 986		35 825		38 320		38 431		60 779		258 073		137 900		249 197	
	202301-202301	1 316 473	107.8	91 729	67.0	63 648	93.2	74 476	144.8	27 231	52.8	112 036	117.9	26 754	74.7	28 437	74.2	51 809	134.8	54 405	89.5	316 347	122.6	161 163	116.9	308 438	123.8
Total Rosé/Blanc de Noir	202201-202201	294 515		45 178		24 506		34 391		17 176		24 811		23 855		17 319		22 037		22 384		43 513		11 441		7 903	
	202301-202301	330 783	112.3	32 423	71.8	27 043	110.4	31 871	92.7	18 529	107.9	30 297	122.1	9 133	38.3	28 005	161.7	28 889	131.1	37 328	166.8	45 345	104.2	24 224	211.7	17 699	223.9
Perlé	202201-202201	11 193		0		0		0		0		154		8 739		2 291		0		0		9		0		0	
	202301-202301	35 100	313.6	0	0.0	0	0.0	0	0.0	48	0.0	0	0.0	33 075	378.5	1 713	74.8	0	0.0	0	0.0	264	2929.8	0	0.0	0	0.0
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
De-alcoholized wine & Non-alcoholic wine [Alcohol content > 0.5%]	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	41 036	0.0	0	0.0	0	0.0	0	0.0	8 469	0.0	8 469	0.0	32 567	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL STILL WINES	202201-202201	2 845 477		224 176		154 779		147 960		168 859		184 588		112 794		122 138		132 618		291 764		632 178		250 009		372 959	
	202301-202301	3 192 103	112.2	211 720	94.4	133 541	86.3	166 708	112.7	119 058	70.5	251 138	136.1	156 915	139.1	159 586	130.7	185 622	140.0	375 199	128.6	568 330	89.9	375 801	150.3	488 490	131.0

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202201-202201	141 236		2 973		19 335		7 310		10 945		1 847		5 002		7 106		10 387		11 086		19 520		0		36 628	
	202301-202301	177 345	125.6	9 923	333.8	535	2.8	1 959	26.8	5 468	50.0	11 641	630.4	3 511	70.2	18 049	254.0	8 707	83.8	28 994	261.5	21 803	111.7	17 963	0.0	48 792	133.2
Chenin blanc	202201-202201	146 093		5 129		1 123		450		16 949		18 636		8 027		15 502		24 976		13 588		8 344		15 867		17 504	
	202301-202301	214 667	146.9	2 423	47.2	505	45.0	1 581	351.3	6 706	39.6	24 638	132.2	24 734	308.1	13 924	89.8	44 945	180.0	36 780	270.7	17 262	206.9	15 701	99.0	25 470	145.5
Sauvignon blanc	202201-202201	462 737		7 545		1 361		10 659		62 264		24 559		21 332		27 484		24 458		45 357		135 851		62 077		39 789	
	202301-202301	604 479	130.6	26 538	351.7	12 667	930.6	3 528	33.1	48 199	77.4	42 350	172.4	17 712	83.0	62 811	228.5	33 096	135.3	67 464	148.7	97 705	71.9	129 587	208.8	62 821	157.9
Blends (cultivar)	202201-202201	175 263		1 187		1 025		2 043		5 433		6 977		4 208		6 461		4 948		1 893		120 719		10 383		9 986	
	202301-202301	69 726	39.8	1 957	164.9	636	62.1	236	11.6	4 847	89.2	4 934	70.7	6 670	158.5	4 702	72.8	9 954	201.2	7 484	395.3	6 043	5.0	10 443	100.6	11 822	118.4
Other White (cultivar)	202201-202201	44 801		303		20 565		1 529		515		378		1 633		1 386		153		1 757		3 580		8 208		4 794	
	202301-202301	38 704	86.4	3 041	1002.6	240	1.2	10 305	674.1	0	0.0	905	239.3	834	51.1	915	66.0	5 635	3683.2	1 071	61.0	2 382	66.5	6 505	79.2	6 877	143.4
Dry White (non-cultivar)	202201-202201	102 352		24 935		10 010		6 942		2 744		1 355		2 167		2 882		3 205		1 806		36 952		3 645		5 709	
	202301-202301	96 472	94.3	4 147	16.6	16 933	169.2	10 133	146.0	279	10.2	3 858	284.8	1 903	87.8	212	7.4	0	0.0	6 156	340.8	41 438	112.1	4 978	136.6	6 435	112.7
Natural Sweet White (non-cultivar)	202201-202201	32 364		0		8 552		8 781		1 220		3 392		288		2 926		0		35		706		452		876	
	202301-202301	57 911	178.9	10 108	0.0	11 330	132.5	10 321	117.5	7 664	628.2	10 313	304.1	23	8.1	543	18.6	2 063	0.0	90	260.9	225	31.9	5 230	1156.7	0	0.0
Semi Sweet White (non-cultivar)	202201-202201	213 149		0		5		24 430		0		7 494		1 719		462		4 024		133 080		4 911		35		573	
	202301-202301	209 407	98.2	29 433	0.0	5	100.0	22 298	91.3	87	0.0	1 697	22.6	0	0.0	277	59.9	526	13.1	135 426	101.8	19 516	397.4	8	23.4	135	23.6
TOTAL	202201-202201	1 317 994		42 073		61 975		62 142		100 068		64 636		44 376		64 208		72 150		208 601		330 583		100 668		115 859	
	202301-202301	1 468 711	111.4	87 569	208.1	42 850	69.1	60 361	97.1	73 250	73.2	100 335	155.2	55 387	124.8	101 432	158.0	104 925	145.4	283 465	135.9	206 375	62.4	190 414	189.1	162 353	140.1

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202201-202201	144 864		11 927		5 336		5 636		12 537		16 975		4 347		7 796		1 094		6 502		23 287		24 906		24 523	
	202301-202301	180 146	124.4	21 376	179.2	7 514	140.8	8 838	156.8	4 327	34.5	12 771	75.2	3 824	88.0	2 979	38.2	8 041	735.0	10 539	162.1	23 329	100.2	26 660	107.0	49 948	203.7
Merlot	202201-202201	130 993		3 984		5 693		546		6 577		19 258		6 553		4 963		12 787		6 075		30 605		16 234		17 719	
	202301-202301	128 478	98.1	1 962	49.2	4 412	77.5	3 441	630.5	3 099	47.1	29 772	154.6	2 930	44.7	1 218	24.5	10 290	80.5	5 326	87.7	38 270	125.0	11 179	68.9	16 581	93.6
Pinotage	202201-202201	84 416		4 761		1 890		389		1 704		13 327		2 504		7 179		4 538		5 127		8 278		21 950		12 770	
	202301-202301	144 531	171.2	3 487	73.2	5 744	303.9	2 466	633.5	6 619	388.5	3 685	27.6	3 695	147.6	8 355	116.4	16 159	356.1	8 389	163.6	33 545	405.2	31 151	141.9	21 237	166.3
Shiraz	202201-202201	99 452		7 372		1 508		2 303		8 115		5 105		4 102		1 523		2 494		6 750		7 753		14 959		37 469	
	202301-202301	120 773	121.4	6 838	92.8																						

Category: Rosé/Blanc de Noir	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Dry	202201-202201	151 101		1 066		4 487		3 142		13 930		6 755		19 155		15 878		22 019		22 228		23 099		11 441		7 903	
	202301-202301	202 868	134.3	2 601	244.0	2 942	65.6	720	22.9	11 221	80.5	14 005	207.3	9 126	47.6	24 483	154.2	28 885	131.2	37 250	167.6	29 823	129.1	24 115	210.8	17 699	223.9
Natural Sweet	202201-202201	113 395		44 112		20 015		31 250		3 246		9 577		4 585		419		0		90		103		0		0	
	202301-202301	15 611	13.8	66	0.1	6 876	34.4	0	0.0	113	3.5	6 107	63.8	6	0.1	2 138	510.9	0	0.0	0	0.0	212	206.3	95	0.0	0	0.0
Semi-Sweet	202201-202201	30 018		0		5		0		0		8 480		116		1 022		18		66		20 312		0		0	
	202301-202301	112 304	374.1	29 756	0.0	17 226	382792.2	31 151	0.0	7 196	0.0	10 186	120.1	0	0.0	1 384	135.4	5	25.0	78	118.2	15 310	75.4	15	0.0	0	0.0
TOTAL	202201-202201	294 515		45 178		24 506		34 391		17 176		24 811		23 855		17 319		22 037		22 384		43 513		11 441		7 903	
	202301-202301	330 783	112.3	32 423	71.8	27 043	110.4	31 871	92.7	18 529	107.9	30 297	122.1	9 133	38.3	28 005	161.7	28 889	131.1	37 328	166.8	45 345	104.2	24 224	211.7	17 699	223.9

Category: Perlé	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
GRAND TOTAL	202201-202201	11 193		0		0		0		0		154		8 739		2 291		0		0		9		0		0	
	202301-202301	35 100	313.6	0	0.0	0	0.0	0	0.0	48	0.0	0	0.0	33 075	378.5	1 713	74.8	0	0.0	0	0.0	264	2929.8	0	0.0	0	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Still Wine White	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Still Wine Red	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Rosé / Blanc de Noir	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized wine & Non-alcoholic wine [Alcohol content > 0.5%]	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Still Wine White	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	13 370	0.0	0	0.0	0	0.0	0	0.0	0	0.0	8 469	0.0	4901	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Still Wine Red	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	20 327	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	20327	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Rosé / Blanc de Noir	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	7 340	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	7340	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	41 036	0.0	0	0.0	0	0.0	0	0.0	0	0.0	8 469	0.0	32567	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Sparkling Wine	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cap Classique	202201-202201	202 732		1 203		16		0		6		1 696		29		2 347		5 743		11 568		14 500		85 977		79 650	
	202301-202301	175 126	86.4	1 504	125.0	0	0.0	0	0.0	1	12.5	0	0.0	0	0.0	1 468	62.5	2 607	45.4	18 968	164.0	9 833	67.8	42 253	49.1	98 491	123.7
Other Sparkling	202201-202201	62 728		479		315		0		5		8 588		1 973		33 255		3 812		2 082		1 858		2 604		7 814	
	202301-202301	61 463	98.0	209	43.6	0	0.0	0	0.0	227	5044.4	15 149	176.4	4 533	229.7	11 123	33.4	1 150	30.2	11 977	575.3	4 658	250.6	566	21.7	10 243	131.1
Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Category: De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	9 063	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	9 063	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202201-202201	265 460		1 682		331		0		11		10 284		2 002		35 602		9 554		13 650		16 358		88 581		87 463	
	202301-202301	245 653	92.5	1 712	101.8	0	0.0	0	0.0	228	2169.0	15 149	147.3	4 533	226.4	12 591	35.4	3 757	39.3	40 007	293.1	14 491	88.6	42 819	48.3	108 734	124.3

Sub-Category: Cap Classique	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202201-202201	124 176		553		16		0		6		1 696		0		2 208		5 129		6 279		11 006		41 956		55 327	
	202301-202301	124 432	100.2	1 196	216.5	0	0.0	0	0.0	1	12.5	0	0.0	0	0.0	1 333	60.4	2 070	40.3	11 864	188.9	5 435	49.4	23 071	55.0	79 461	143.6
Total Red	202201-202201	78 551		651		0		0		0		0		29		139		614		5 289		3 491		44 017		24 322	
	202301-202301	44 883	57.1	308	47.3	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	135	97.3	537	87.5	7 104	134.3	1 311	37.6	18 264	41.5	17 224	70.8
Total Rosé	202201-202201	5		0		0		0		0		0		0		0		0		0		2		3		0	
	202301-202301	5 811	110690.5	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	3 087	137200.0	918	30600.0	1 806	0.0
TOTAL																											

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202201-202201	21 753		88		225		0		5		7 219		1 973		1 946		2 339		0		179		23		7 814	
	202301-202301	33 039	151.9	36	41.0	0	0.0	0	0.0	227	5044.4	14 055	194.7	1 681	85.2	855	43.9	692	29.6	0	0.0	3 556	1986.5	65	290.0	10 243	131.1
Total Red	202201-202201	40 408		391		90		0		0		1 370		0		31 310		1 473		2 082		1 112		2582		0	
	202301-202301	19 361	47.9	173	44.1	0	0.0	0	0.0	0	0.0	1 094	79.8	2 852	0.0	10 268	32.8	458	31.1	2 914	139.9	1 102	99.1	501	19.4	0	0.0
Total Rosé	202201-202201	567		0		0		0		0		0		0		0		0		0		567		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
TOTAL	202201-202201	62 728		479		315		0		5		8 588		1 973		33 255		3 812		2 082		1 858		2 604		7 814	
	202301-202301	52 400	83.5	209	43.6	0	0.0	0	0.0	227	5044.4	15 149	176.4	4 533	229.7	11 123	33.4	1 150	30.2	2 914	139.9	4 658	250.6	566	21.7	10 243	131.1

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202201	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202301	9 063	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	9 063	0.0	0	0.0	0	0.0	0	0.0

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202201	13 148		80		0		180		480		6		113		273		5 003		471		1 512		2 468		2 563	
	202301-202301	18 460	140.4	300	377.4	0	0.0	479	266.0	17	3.5	270	4500.0	0	0.0	188	68.9	6 188	123.7	228	48.4	2 382	157.6	5 565	225.5	2 843	110.9

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price