

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET
by PRIVATE CELLARS
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



Category:	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND	
Total Still Wines																												
Total White	202301-202303	4 643 053		122 037		149 507		223 768		239 732		345 969		208 760		451 156		344 913		775 600		583 967		564 560		464 373		
	202401-202403	4 319 951	93.0	247 303	202.6	197 041	131.8	205 000	91.6	330 436	137.8	555 859	160.7	254 524	121.9	170 302	37.7	266 739	77.3	624 994	80.6	540 526	92.6	445 359	78.9	480 122	103.4	
Total Red	202301-202303	4 897 595		319 441		195 572		258 869		134 773		429 734		155 060		141 172		189 836		215 560		1 121 622		643 147		1 092 809		
	202401-202403	5 300 866	108.2	401 822	125.8	420 966	215.2	200 588	77.5	166 139	123.3	434 884	101.2	108 928	70.2	140 811	99.7	154 178	81.2	716 223	332.3	589 286	52.5	826 207	128.5	1 140 834	104.4	
Total Rosé/Blanc de Noir	202301-202303	1 115 447		87 808		85 828		133 427		81 151		103 514		53 117		66 546		74 282		110 951		143 938		128 862		46 024		
	202401-202403	994 449	89.2	77 200	87.9	137 451	160.1	55 030	41.2	26 883	33.1	125 823	121.6	57 526	108.3	40 465	60.8	39 414	53.1	118 474	106.8	114 431	79.5	158 664	123.1	43 086	93.6	
Perlé	202301-202303	129 013		0		0		0		378		0		111 464		2 942		0		1 252		12 977		0		0		
	202401-202403	167 644	129.9	1 646	0.0	1441	0.0	13 198	0.0	1 995	0.0	1 700	0.0	92 660	83.1	333	11.3	783	0.0	24 839	0.0	28 736	221.4	0	0.0	0	0.0	
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	202301-202303	0		0		0		0		0		0		0		0		0		0		0		0		0		0
	202401-202403	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0.0
De-aerated wine & Non-alcoholic wine [Alcohol content > 0.5%]	202301-202303	32 666		0		0		0		0		8 469		24 197		0		0		0		0		0		0		
	202401-202403	45 108	0.0	0	0.0	0	0.0	0	0.0	7532	0.0	18 214	0.0	19 148	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	
GRAND TOTAL STILL WINES	202301-202303	10 817 773		529 285		430 908		616 064		456 035		887 685		552 597		661 816		609 030		1 103 363		1 862 504		1 336 569		1 603 206		
	202401-202403	10 828 017	100.1	727 971	137.5	756 899	175.7	473 816	76.9	532 985	116.9	1 136 480	128.0	532 785	96.4	351 912	53.2	461 114	75.7	1 484 529	134.5	1 272 979	68.3	1 430 231	107.0	1 664 042	103.8	

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202301-202303	566 770		17 383		6 703		5 833		16 960		37 438		16 885		65 550		45 626		90 777		64 980		0		146 823	
	202401-202403	609 520	107.5	13 327	76.7	16 237	242.3	4 859	83.3	18 521	109.2	48 277	129.0	82 625	489.3	22 946	35.0	36 856	80.8	46 289	51.0	95 200	146.5	77 116	0.0	147 265	100.3
Chenin blanc	202301-202303	756 316		23 933		2 370		44 907		22 280		112 995		77 122		51 920		155 179		84 853		51 851		57 917		70 991	
	202401-202403	694 166	91.8	43 841	183.2	13 305	561.4	30 068	67.0	50 628	227.2	92 075	81.5	40 015	51.9	73 821	142.2	44 134	28.4	107 038	126.1	82 976	160.0	38 250	66.0	78 017	109.9
Sauvignon blanc	202301-202303	1 886 023		49 053		44 366		20 785		125 598		122 839		55 076		314 094		97 421		214 728		264 529		430 739		146 796	
	202401-202403	1 672 829	88.7	60 469	123.3	29 574	66.7	27 688	133.2	208 704	166.2	264 374	215.2	86 419	156.9	52 491	16.7	162 291	166.6	127 740	59.5	272 845	103.1	227 111	52.7	153 123	104.3
Blends (cultivar)	202301-202303	257 526		2 135		1 611		746		28 690		18 164		45 821		12 189		22 551		22 138		25 193		38 562		39 728	
	202401-202403	275 138	106.8	2 705	126.7	2 960	183.8	8 512	1140.6	37 021	129.0	82 397	453.6	25 966	56.7	8 737	71.7	17 760	78.8	12 417	56.1	5 692	22.6	33 271	86.3	37 702	94.9
Other White (cultivar)	202301-202303	142 107		3 460		10 998		18 994		7 826		1 072		4 961		4 403		15 803		3 062		16 526		22 777		32 227	
	202401-202403	160 077	112.6	5 484	158.5	26 237	238.6	20 373	107.3	0	0.0	7 478	697.7	10 454	210.7	7 575	172.0	2 132	13.5	6 331	206.8	10 813	65.4	22 685	99.6	38 770	120.3
Dry White (non-cultivar)	202301-202303	290 719		26 074		46 973		30 903		27 410		5 116		8 688		1 467		355		7 527		106 099		13 911		16 197	
	202401-202403	212 867	73.2	12 654	48.5	57 288	122.0	32 990	106.8	6 226	22.7	27 322	534.0	1 096	12.6	3 784	258.0	297	0.0	3 632	48.3	1 943	1.8	45 950	330.3	19 685	121.5
Natural Sweet White (non-cultivar)	202301-202303	169 260		0		36 434		38 109		10 882		37 243		207		853		7 209		400		71		624		10 793	
	202401-202403	167 383	98.9	11 967	0.0	51 440	141.2	11 194	29.4	2 146	19.7	3 275	8.8	7 935	3838.1	590	69.1	3 265	45.3	461	115.3	68 769	97035.8	784	125.5	5 559	0.0
Semi Sweet White (non-cultivar)	202301-202303	574 331		0		54		63 492		87		11 102		0		682		770		352 116		54 717		29		817	
	202401-202403	527 971	91.9	96 856	0.0	0	0.0	69 316	109.2	7 192	8266.1	30 661	276.2	14	0.0	360	52.8	5	0.6	321 087	91.2	2 287	4.2	194	661.6	0	0.0
TOTAL	202301-202303	4 643 053		122 037		149 507		223 768		239 732		345 969		208 760		451 156		344 913		775 600		583 967		564 560		464 373	
	202401-202403	4 319 951	93.0	247 303	202.6	197 041	131.8	205 000	91.6	330 436	137.8	555 859	160.7	254 524	121.9	170 302	37.7	266 739	77.3	624 994	80.6	540 526	92.6	445 359	78.9	480 122	103.4

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202301-202303	590 683		32 270		12 069		29 403		28 710		52 200		14 980		15 509		19 775		37 693		143 344		63 402		141 329	
	202401-202403	604 312	102.3	30 941	95.9	11 119	92.1	43 175	146.8	24 533	85.4	35 862	68.7	9 305	62.1	20 614	132.9	23 143	117.0	30 328	80.5	177 182	123.6	54 313	85.7	143 799	101.7
Merlot	202301-202303	519 561		38 812		5 548		9 019		11 036		89 826		10 156		21 119		47 590		22 516		125 479		54 069		84 392	
	202401-202403	424 828	81.8	8 159	21.0	889	16.0	23 736	263.2	43 867	397.5	75 200	83.7	4 717	46.4	26 042	123.3	29 697	62.4	44 293	196.7	60 671	48.4	50 215	92.9	57 343	67.9
Pinotage	202301-202303	532 968		6 463		6 672		14 608		13 704		19 209		18 455		28 255		52 832		38 376		165 513		76 697		92 185	
	202401-202403	493 709	92.6	26 213	405.6	5 266	78.9	11 889	81.4	20 628	150.5	27 094	141.0	15 144	82.1	34 171	120.9										

Category: Rosé/Blanc de Noir	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Dry	202301-202303	643 776		8 673		9 275		7 043		45 252		34 866		39 960		56 737		68 250		109 192		91 615		127 106		45 809	
	202401-202403	598 466	93.0	11 323	130.6	7 580	81.7	9 547	135.6	21 566	47.7	49 670	142.5	50 212	125.7	38 780	68.4	35 071	51.4	61 924	56.7	111 493	121.7	158 472	124.7	42 828	93.5
Natural Sweet	202301-202303	111 112		4 284		34 746		6 434		401		49 292		133		5 168		5 755		1 597		1 457		1 646		201	
	202401-202403	304 201	273.8	65 823	1536.5	129 871	373.8	45 483	0.0	5 282	1318.9	51 424	104.3	1 006	759.1	590	11.4	4 149	0.0	384	0.0	32	2.2	46	2.8	113	0.0
Semi-Sweet	202301-202303	360 559		74 851		41 807		119 950		35 499		19 356		13 025		4 641		277		163		50 866		110		15	
	202401-202403	91 781	25.5	54	0.0	0	0.0	0	0.0	35	0.1	24 730	127.8	6 309	48.4	1 095	23.6	194	70.2	56 166	34510.4	2 907	5.7	146	132.7	146	0.0
TOTAL	202301-202303	1 115 447		87 808		85 828		133 427		81 151		103 514		53 117		66 546		74 282		110 951		143 938		128 862		46 024	
	202401-202403	994 449	89.2	77 200	87.9	137 451	160.1	55 030	41.2	26 883	33.1	125 823	121.6	57 526	108.3	40 465	60.8	39 414	53.1	118 474	106.8	114 431	79.5	158 664	123.1	43 086	93.6

Category: Perlé	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
GRAND TOTAL	202301-202303	129 013		0		0		0		378		0		111 464		2 942		0		1 252		12 977		0		0	
	202401-202403	167 644	129.9	1 646	0.0	1 441	0.0	13 198	0.0	1 995	527.7	1 700	0.0	92 660	83.1	333	11.3	783	0.0	24 839	0.0	28 736	221.4	0	0.0	251	0.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Still Wine White	202301-202303	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202403	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Still Wine Red	202301-202303	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202403	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Rosé / Blanc de Noir	202301-202303	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202403	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202301-202303	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202403	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized wine & Non-alcoholic wine [Alcohol content > 0.5%]	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Still Wine White	202301-202303	9401		0		0		0		0		8 469		932		0		0		0		0		0		0	
	202401-202403	15 712	0.0	0	0.0	0	0.0	0	0.0	2753	0.0	12 422	0.0	537	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Still Wine Red	202301-202303	18 194		0		0		0		0		0		18 194		0		0		0		0		0		0	
	202401-202403	21 482	0.0	0	0.0	0	0.0	0	0.0	3119	0.0	0	0.0	18 148	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Rosé / Blanc de Noir	202301-202303	5 072		0		0		0		0		0		5 072		0		0		0		0		0		0	
	202401-202403	7915	0.0	0	0.0	0	0.0	0	0.0	1661	0.0	5792	0.0	463	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202301-202303	32 666		0		0		0		0		8 469		24 197		0		0		0		0		0		0	
	202401-202403	45 108	0.0	0	0.0	0	0.0	0	0.0	7532	0.0	18 214	0.0	19 148	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Sparkling Wine	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cap Classique	202301-202303	662 587		2 274		90		65		4		16		20		1 681		9 542		69 303		34 913		258 299		286 380	
	202401-202403	816 642	123.3	2 903	127.7	990	0.0	25	37.9	4 084	108900.0	400	0.0	4 303	0.0	12 263	729.6	12 734	133.4	97 446	140.6	22 001	63.0	351 482	136.1	307 956	107.5
Other Sparkling	202301-202303	202 120		1 508		9 761		1 165		259		62 771		11 326		41 616		3 546		18 953		11 510		5 156		31 627	
	202401-202403	261 449	129.4	1 157	76.7	11	0.0	367	0.0	24 494	9475.3	79 781	127.1	4 191	37.0	35 198	84.6	1 935	54.6	30 823	162.6	22 660	196.9	5 561	107.9	41 880	132.4
Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	202301-202303	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202403	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Category: De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling	202301-202303	9 063		0		0		0		0		0		0		0		0		9 063		0		0		0	
	202401-202403	25 308	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	25 308	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
GRAND TOTAL	202301-202303	873 770		3 781		9 851		1 230		262		62 787		11 345		43 297		13 089		97 319		46 424		263 455		318 007	
	202401-202403	1 103 400	126.3	4 060	107.4	1 001	0.0	392	31.8	28577	10897.0	80 181	127.7	8 494	74.9	72 769	168.1	14 669	112.1	128 269	131.8	44 661	96.2	357 043	135.5	349 836	110.0

Sub-Category: Cap Classique	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202301-202303	474 627		1 658		90		65		4		16		20		1 477		8 269		49 242		22 394		173 809		217 585	
	202401-202403	593 762	125.1	833	50.2	962	0.0	0	0.0	122	3260.0	304	0.0	2 029	0												

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202301-202303	113 517		744		113		1 163		254		56 764		5 457		5 173		1 928		0		6 672		700		31 627	
	202401-202403	172 521	152.0	797	107.2	11	0.0	302	0.0	22 295	8777.4	65 344	115.1	3 050	55.9	5 195	100.4	1 690	87.6	0	0.0	20 524	307.6	3 007	429.8	41 880	132.4
Total Red	202301-202303	78 779		398		9 648		2		5		6 008		5 869		36 191		1 474		9 890		4 838		4 456		0	
	202401-202403	63 378	80.5	359	90.2	0	0.0	65	0.0	2 199	0.0	14 369	239.2	1 142	19.5	4 696	13.0	245	16.6	30 823	311.7	1 961	40.5	2 554	57.3	0	0.0
Total Rosé	202301-202303	761		365		0		0		0		0		0		252		144		0		0		0		0	
	202401-202403	243	0.0	0	0.0	0	0.0	0	0.0	0	0.0	68	0.0	0	0.0	0	0.0	0	0.0	0	0.0	176	0.0	0	0.0	0	0.0
TOTAL	202301-202303	193 057		1 508		9 761		1 165		259		62 771		11 326		41 616		3 546		9 890		11 510		5 156		31 627	
	202401-202403	236 141	122.3	1 157	76.7	11	0.0	367	0.0	24 494	9475.3	79 781	127.1	4 191	37.0	9 890	23.8	1 935	54.6	30 823	311.7	22 660	196.9	5 561	107.9	41 880	132.4

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202301-202303	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202401-202403	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized & Non- alcoholic wine [Alcohol content < 0.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202301-202303	9 063		0		0		0		0		0		0		0		0		9 063		0		0		0	
	202401-202403	25 308	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	25 308	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202301-202303	51 770		426		0		4 795		349		736		209		1 128		16 706		1 246		5 618		11 487		9 072	
	202401-202403	63 151	122.0	412	96.7	4 215	0.0	3 333	69.5	5	1.3	2 689	365.4	1 539	0.0	9 243	819.7	3 750	22.4	5 501	441.7	4 031	71.7	15 518	135.1	12 918	142.4

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price