

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET  
by PRIVATE CELLARS  
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



Category: Total Still Wines	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202201-202202	2 946 969		110 345		117 781		128 267		249 957		230 070		129 298		139 554		170 450		426 988		598 560		270 915		268 495	
	202301-202302	3 169 910	107.6	172 379	156.2	100 703	85.5	165 398	128.9	165 479	66.2	253 721	110.3	116 967	90.5	248 226	177.9	255 187	149.7	547 827	128.3	381 668	63.8	425 050	156.9	331 893	123.6
Total Red	202201-202202	3 157 773		379 167		172 771		151 354		111 005		348 268		76 608		88 971		130 127		114 087		589 109		402 703		593 602	
	202301-202302	3 195 319	101.2	194 130	51.2	120 670	69.8	170 028	112.3	68 198	61.4	302 378	86.8	70 486	92.0	97 053	109.1	114 790	88.2	119 137	104.4	752 209	127.7	457 102	113.5	729 138	122.8
Total Rosé/Blanc de Noir	202201-202202	752 215		142 990		82 380		90 699		38 592		49 803		37 803		39 177		42 643		51 933		107 167		51 747		17 283	
	202301-202302	767 129	102.0	62 501	43.7	48 863	59.3	101 989	112.4	38 331	99.3	77 997	156.6	23 255	61.5	51 845	132.3	56 670	132.9	82 758	159.4	95 447	89.1	96 933	187.3	30 540	176.7
Perlé	202201-202202	33 134		0		0		0		0		312		27 288		5 525		0		0		9		0		0	
	202301-202302	63 228	190.8	0	0.0	0	0.0	0	0.0	204	0.0	0	0.0	55 313	202.7	2 960	53.6	0	0.0	0	0.0	4 752	52796.4	0	0.0	0	0.0
Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%]	202201-202202	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202302	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
De-alcoholized wine & Non-alcoholic wine [Alcohol content > 0.5%]	202201-202202	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202302	32 666	0.0	0	0.0	0	0.0	0	0.0	0	0.0	8 469	0.0	24 197	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
<b>GRAND TOTAL STILL WINES</b>	<b>202201-202202</b>	<b>6 890 091</b>		<b>632 502</b>		<b>372 932</b>		<b>370 320</b>		<b>399 554</b>		<b>628 454</b>		<b>270 997</b>		<b>273 226</b>		<b>343 219</b>		<b>593 008</b>		<b>1 294 845</b>		<b>725 365</b>		<b>879 380</b>	
	<b>202301-202302</b>	<b>7 228 252</b>	<b>104.9</b>	<b>429 010</b>	<b>67.8</b>	<b>270 236</b>	<b>72.5</b>	<b>437 415</b>	<b>118.1</b>	<b>272 213</b>	<b>68.1</b>	<b>642 565</b>	<b>102.2</b>	<b>290 216</b>	<b>107.1</b>	<b>400 084</b>	<b>146.4</b>	<b>426 647</b>	<b>124.3</b>	<b>749 721</b>	<b>126.4</b>	<b>1 234 075</b>	<b>95.3</b>	<b>979 086</b>	<b>135.0</b>	<b>1 091 571</b>	<b>124.1</b>

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202201-202202	316 047		10 765		19 841		9 602		33 617		12 654		16 046		23 494		20 525		27 122		47 176		0		79 218	
	202301-202302	391 990	124.0	15 192	141.1	889	4.5	4 175	43.5	13 490	40.1	23 446	185.3	9 583	59.7	38 105	162.2	30 503	148.6	68 528	252.7	48 628	103.1	36 139	0.0	103 314	130.4
Chenin blanc	202201-202202	379 147		10 697		7 129		3 717		44 874		68 326		27 298		38 264		59 323		34 123		21 682		35 442		28 272	
	202301-202302	550 251	145.1	19 290	180.3	1 034	14.5	35 701	960.5	16 009	35.7	95 398	139.6	40 967	150.1	32 927	86.1	118 028	199.0	64 804	189.9	37 001	170.7	40 396	114.0	48 695	172.2
Sauvignon blanc	202201-202202	1 146 433		37 882		13 362		16 041		140 502		89 362		67 299		53 136		65 408		111 766		254 210		190 790		106 676	
	202301-202302	1 271 272	110.9	40 342	106.5	22 624	169.3	8 994	56.1	103 741	73.8	87 942	98.4	27 807	41.3	162 167	305.2	70 493	107.8	151 323	135.4	191 954	75.5	293 772	154.0	110 112	103.2
Blends (cultivar)	202201-202202	258 510		1 291		1 129		4 712		20 751		24 262		5 803		9 479		12 235		3 381		133 361		21 415		20 692	
	202301-202302	168 474	65.2	2 074	160.7	1 157	102.5	656	13.9	15 652	75.4	9 839	40.6	29 496	508.3	9 469	99.9	17 059	139.4	17 127	506.6	16 516	12.4	24 504	114.4	24 927	120.5
Other White (cultivar)	202201-202202	96 122		1 200		25 250		6 841		599		1 002		5 713		6 168		1 089		5 374		9 811		14 128		18 949	
	202301-202302	102 788	106.9	3 103	258.7	6 242	24.7	17 244	252.1	0	0.0	910	90.8	3 086	54.0	3 702	60.0	13 285	1220.0	1 851	34.4	8 184	83.4	16 819	119.0	22 949	121.1
Dry White (non-cultivar)	202201-202202	250 776		48 512		27 474		16 742		3 595		1 418		3 080		4 005		5 209		2 721		119 120		8 052		10 849	
	202301-202302	180 327	71.9	18 277	37.7	42 794	155.8	25 916	154.8	5 930	165.0	3 974	280.3	5 963	193.6	617	15.4	236	4.5	7 711	283.4	43 878	36.8	12 922	160.5	12 110	111.6
Natural Sweet White (non-cultivar)	202201-202202	93 510		0		23 559		21 559		6 019		13 495		585		4 200		540		79		1 374		1 030		2 808	
	202301-202302	122 419	130.9	16 543	0.0	25 954	110.2	31 600	146.6	10 572	175.6	21 975	162.8	64	11.0	744	17.7	5 031	0.0	400	505.2	46	3.4	481	46.7	9 011	320.9
Semi Sweet White (non-cultivar)	202201-202202	406 426		0		38		49 054		1		19 552		3 474		809		6 120		242 424		11 827		59		1 031	
	202301-202302	382 389	94.1	57 560	0.0	9	23.5	41 112	83.8	87	0.0	10 238	52.4	0	0.0	496	61.3	553	9.0	236 082	97.4	35 461	299.8	17	29.5	774	75.1
<b>TOTAL</b>	<b>202201-202202</b>	<b>2 946 969</b>		<b>110 345</b>		<b>117 781</b>		<b>128 267</b>		<b>249 957</b>		<b>230 070</b>		<b>129 298</b>		<b>139 554</b>		<b>170 450</b>		<b>426 988</b>		<b>598 560</b>		<b>270 915</b>		<b>268 495</b>	
	<b>202301-202302</b>	<b>3 169 910</b>	<b>107.6</b>	<b>172 379</b>	<b>156.2</b>	<b>100 703</b>	<b>85.5</b>	<b>165 398</b>	<b>128.9</b>	<b>165 479</b>	<b>66.2</b>	<b>253 721</b>	<b>110.3</b>	<b>116 967</b>	<b>90.5</b>	<b>248 226</b>	<b>177.9</b>	<b>255 187</b>	<b>149.7</b>	<b>547 827</b>	<b>128.3</b>	<b>381 668</b>	<b>63.8</b>	<b>425 050</b>	<b>156.9</b>	<b>331 893</b>	<b>123.6</b>

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202201-202202	336 131		32 467		6 825		14 597		27 316		41 058		6 673		14 475		6 894		13 402		60 237		49 612		62 576	
	202301-202302	390 290	116.1	30 998	95.5	11 371	166.6	15 522	106.3	8 551	31.3	28 800	70.1	5 424	81.3	9 621	66.5	18 185	263.8	24 463	182.5	91 484	151.9	46 479	93.7	99 393	158.8
Merlot	202201-202202	309 804		7 931		8 559		4 183		27 962		36 570		9 400		6 681		30 890		11 924		39 432		80 714		45 558	
	202301-202302	326 898	105.5	22 326	281.5	4 412	51.5	5 554	132.8	8 645	30.9	58 149	159.0	4 682	49.8	10 663	159.6	20 348	65.9	16 057	134.7	83 503	211.8	37 814	46.8	54 745	120.2
Pinotage	202201-202202	206 714		5 048		3 035		4 184		4 867		30 833		7 357		22 147		14 123		12 554		28 716		45 108		28 742	
	202301-202302	351 262	169.9	4 009	79.4	6 609	217.7	4 977	118.9	10 335	212.3	18 634	60.4	12 584	171.0	20 980	94.7	32 751	231.9	18 969	151.1	121 895	424.5	55 834	123.8	43 687	152.0
Shiraz	202201-202202	248 528		20 798		2 924		4 401		11 786		44 330		7 374		5 381		8 937									



Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202201-202202	73 914		998		225		0		5		32 525		7 202		7 924		2 816		0		408		45		19 495	
	202301-202302	72 608	98.2	380	38.0	0	0.0	1 163	0.0	227	5044.4	39 797	122.4	3 576	49.6	2 087	26.3	1 233	43.8	0	0.0	5 102	1251.1	393	873.3	16 381	84.0
Total Red	202201-202202	90 990		395		90		0		8		7 833		0		61 148		2 172		5 735		2 806		10 803		0	
	202301-202302	57 174	62.8	195	49.3	0	0.0	0	0.0	5	60.0	5 964	76.1	4 384	0.0	34 832	57.0	846	38.9	6 716	117.1	3 089	110.1	1 145	10.6	0	0.0
Total Rosé	202201-202202	3216		0		0		0		0		2 390		0		0		0		0		827		0		0	
	202301-202302	584	18.2	188	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	252	0.0	144	0.0	0	0.0	0	0.0	0	0.0	0	0.0
<b>TOTAL</b>	202201-202202	168 120		1 393		315		0		12		42 747		7 202		69 072		4 988		5 735		4 040		10 848		19 495	
	202301-202302	130 366	77.5	763	54.8	0	0.0	1 163	0.0	232	1929.2	45 761	107.1	7 960	110.5	37 171	53.8	2 223	44.6	6 716	117.1	8 190	202.7	1 538	14.2	16 381	84.0

Category: Low Alcohol wine [Alcohol content > 0.5%, but < than 4.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202202	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202302	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

Category: De-alcoholized & Non-alcoholic wine [Alcohol content < 0.5%] - Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202202	0		0		0		0		0		0		0		0		0		0		0		0		0	
	202301-202302	9 063	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	9 063	0.0	0	0.0	0	0.0	0	0.0

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202201-202202	23 662		217		0		378		597		6		244		394		9 726		560		3 137		3 077		5 328	
	202301-202302	34 987	147.9	426	196.4	0	0.0	1 219	322.5	46	7.7	507	8450.0	209	85.8	765	194.3	10 072	103.6	745	133.1	4 294	136.9	10 623	345.3	6 081	114.1

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price