

**WINE IN PRICE RANGE AS % OF TOTAL QUANTITY OF WINE TYPE SOLD
by PRIVATE CELLARS**

TYPE OF WINE		PERIOD	LITRES	% SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 ml)								
				TO 260	>260-330	>330-390	>390-500	>500-600	>600-720	>720-830	>830-1100	>1100
Still Wine White	Chardonnay	JAN 2016 - DEC 2016	2 313 149	3.9	6.8	7.2	11.1	12.4	15.6	8.2	9.6	25.4
		JAN 2017 - DEC 2017	2 438 186	3.7	8.5	5.0	12.0	14.7	14.6	7.6	10.0	23.8
		TREND*	105.4									
	Sauvignon Blanc	JAN 2016 - DEC 2016	7 448 223	2.2	13.4	3.1	10.8	18.3	6.9	6.6	21.3	17.4
		JAN 2017 - DEC 2017	8 183 955	1.1	15.2	3.5	14.2	14.4	7.8	8.5	17.5	17.9
		TREND*	109.9									
	Chenin Blanc	JAN 2016 - DEC 2016	2 086 700	3.3	24.8	9.7	9.8	20.5	7.3	8.0	7.6	9.0
		JAN 2017 - DEC 2017	2 035 463	3.1	7.4	15.0	14.6	21.8	13.3	6.7	8.3	9.8
		TREND*	97.5									
	Dry White	JAN 2016 - DEC 2016	3 857 833	8.7	11.2	17.3	14.4	10.8	18.4	5.4	4.5	9.3
		JAN 2017 - DEC 2017	3 964 387	7.4	15.3	21.9	13.7	13.6	9.7	3.7	3.6	11.1
		TREND*	102.8									
	Semi Sweet	JAN 2016 - DEC 2016	810 430	15.9	39.5	13.9	12.0	6.3	2.1	4.4	1.7	4.3
		JAN 2017 - DEC 2017	729 516	2.5	47.4	13.2	14.6	12.5	1.5	1.7	2.4	4.2
		TREND*	90.0									
	Total White	JAN 2016 - DEC 2016	16 516 335	4.8	14.7	8.4	11.6	15.4	10.6	6.6	13.0	14.9
		JAN 2017 - DEC 2017	17 351 506	3.2	14.7	9.7	13.9	15.0	9.6	6.8	11.6	15.6
		TREND*	105.1									
Still Wine Red	Cabernet	JAN 2016 - DEC 2016	2 377 528	1.9	3.9	6.1	11.5	19.5	11.3	7.1	8.3	30.5
		JAN 2017 - DEC 2017	2 966 433	5.6	4.5	11.4	13.1	21.2	6.8	5.4	7.2	24.7
		TREND*	124.8									
	Pinotage	JAN 2016 - DEC 2016	2 388 300	0.9	1.4	3.9	13.7	37.0	6.2	6.1	14.7	16.2
		JAN 2017 - DEC 2017	2 853 626	1.2	1.6	3.5	21.4	30.6	6.7	4.9	12.0	18.2
		TREND*	119.5									
	Shiraz	JAN 2016 - DEC 2016	2 340 389	1.9	2.9	7.6	8.3	3.9	16.8	9.6	20.4	28.6
		JAN 2017 - DEC 2017	2 508 162	0.9	4.8	6.9	9.8	7.3	16.3	10.4	14.1	29.5
		TREND*	107.2									
	Merlot	JAN 2016 - DEC 2016	2 700 161	3.4	4.6	13.0	18.8	10.8	11.9	8.9	12.4	16.2
		JAN 2017 - DEC 2017	2 917 702	2.3	4.4	15.1	15.5	14.1	11.2	11.7	10.6	15.2
		TREND*	108.1									
	Other Red	JAN 2016 - DEC 2016	10 727 426	3.9	14.8	5.6	7.1	9.6	9.6	5.0	11.6	32.7
		JAN 2017 - DEC 2017	10 798 929	3.7	12.1	6.5	9.9	10.3	10.4	5.1	8.8	33.3
		TREND*	100.7									
	Total Red	JAN 2016 - DEC 2016	20 533 803	3.0	9.3	6.7	10.1	13.4	10.6	6.4	12.7	27.9
		JAN 2017 - DEC 2017	22 044 852	3.1	7.9	7.9	12.5	14.6	10.2	6.6	9.8	27.4
		TREND*	107.4									
Rosé / Blanc de Noir	JAN 2016 - DEC 2016	2 921 083	3.7	45.3	8.7	12.3	10.9	6.4	3.0	5.5	4.4	
	JAN 2017 - DEC 2017	3 034 621	2.8	35.2	11.5	13.5	10.6	10.6	5.1	7.9	2.9	
	TREND*	103.9										
Sparkling Wine	Cap Classique	JAN 2016 - DEC 2016	2 454 006	0.1	0.1	0.0	0.3	2.0	9.2	6.7	27.1	54.5
		JAN 2017 - DEC 2017	2 623 721	0.2	0.1	0.0	0.3	0.4	10.0	6.3	31.3	51.4
		TREND*	106.9									
	Other Sparkling	JAN 2016 - DEC 2016	520 095	3.5	0.1	1.9	14.3	15.7	35.4	14.3	2.0	12.9
		JAN 2017 - DEC 2017	685 757	1.7	1.9	3.1	20.7	8.3	39.3	6.6	7.9	10.5
TREND*	131.9											

*Trend - Current period / Previous period