

**WINE IN PRICE RANGE AS % OF TOTAL QUANTITY OF WINE TYPE SOLD  
by WHOLESALERS (EXCLUDING PRODUCER CELLAR BOUND WHOLESALERS)**

TYPE OF WINE		PERIOD	LITRES	% SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 ml)								
				TO 250	>250-310	>310-370	>370-470	>470-570	>570-680	>680-780	>780-1040	>1040
Natural White	Chardonnay	JAN 2015 - DEC 2015	1 153 770	4.7	16.9	7.6	15.9	32.2	15.4	2.0	3.8	1.6
		JAN 2016 - DEC 2016	1 316 368	5.2	2.9	24.8	14.9	43.8	3.0	0.4	4.9	0.1
		TREND*	114.1									
	Sauvignon Blanc	JAN 2015 - DEC 2015	4 136 786	5.7	16.0	9.6	23.1	19.9	4.2	1.0	11.9	8.6
		JAN 2016 - DEC 2016	3 927 231	2.2	7.5	22.3	31.2	13.2	1.5	0.1	21.9	0.1
		TREND*	94.9									
	Chenin Blanc	JAN 2015 - DEC 2015	1 187 583	33.4	35.0	12.3	13.2	4.1	1.3	0.7	0.0	0.0
		JAN 2016 - DEC 2016	1 108 631	16.5	8.2	44.5	23.5	4.3	2.8	0.0	0.1	0.1
		TREND*	93.4									
	Dry White	JAN 2015 - DEC 2015	11 869 304	64.9	9.2	10.7	11.7	3.2	0.1	0.1	0.2	0.0
		JAN 2016 - DEC 2016	10 675 130	64.2	10.7	15.5	8.7	0.4	0.0	0.0	0.4	0.0
		TREND*	89.9									
	Semi Sweet	JAN 2015 - DEC 2015	3 512 662	2.9	47.6	21.3	22.2	5.5	0.4	0.0	0.0	0.0
		JAN 2016 - DEC 2016	3 831 620	2.5	47.1	34.3	15.1	1.1	0.0	0.0	0.0	0.0
		TREND*	109.1									
	Total White	JAN 2015 - DEC 2015	21 860 103	38.9	18.5	12.1	15.8	8.3	1.8	0.4	2.6	1.7
		JAN 2016 - DEC 2016	20 858 980	34.9	16.2	22.4	15.3	5.9	0.6	0.1	4.6	0.0
		TREND*	95.4									
Natural Red	Cabernet	JAN 2015 - DEC 2015	1 748 763	5.0	12.6	5.8	19.2	9.7	15.7	16.2	10.1	5.8
		JAN 2016 - DEC 2016	1 860 339	4.4	6.1	15.8	17.9	13.1	15.0	19.4	0.9	7.4
		TREND*	106.4									
	Pinotage	JAN 2015 - DEC 2015	1 061 781	5.1	11.4	10.3	16.4	14.8	23.3	11.7	4.9	2.1
		JAN 2016 - DEC 2016	1 044 944	3.3	1.1	20.1	17.6	8.6	37.2	7.5	3.4	1.2
		TREND*	98.4									
	Shiraz	JAN 2015 - DEC 2015	1 155 191	12.6	9.8	13.3	18.8	11.1	8.1	11.4	8.8	6.0
		JAN 2016 - DEC 2016	1 214 360	12.9	3.3	19.3	14.1	11.6	16.0	12.1	6.6	4.2
		TREND*	105.1									
	Merlot	JAN 2015 - DEC 2015	2 392 140	6.9	17.6	15.4	22.4	10.2	10.4	9.9	6.0	1.2
		JAN 2016 - DEC 2016	2 370 061	5.0	1.2	18.4	30.8	9.9	22.6	9.0	1.9	1.2
		TREND*	99.1									
	Other Red	JAN 2015 - DEC 2015	15 701 890	9.3	37.7	27.1	7.9	8.4	4.4	2.8	2.1	0.2
		JAN 2016 - DEC 2016	15 963 175	8.5	60.9	8.2	6.7	9.8	0.8	3.6	1.3	0.1
		TREND*	101.7									
	Total Red	JAN 2015 - DEC 2015	22 059 765	8.7	30.8	22.6	11.4	9.1	7.1	5.5	3.6	1.2
		JAN 2016 - DEC 2016	22 452 879	7.8	44.2	11.1	11.1	10.1	6.8	6.1	1.7	1.1
		TREND*	101.8									
Rosé / Blanc de Noir	JAN 2015 - DEC 2015	7 918 477	42.2	19.0	11.1	17.3	9.4	1.0	0.0	0.0	0.0	
	JAN 2016 - DEC 2016	7 573 822	40.2	29.7	2.8	24.4	2.8	0.0	0.0	0.0	0.0	
	TREND*	95.6										
Sparkling Wine	Cap Classique	JAN 2015 - DEC 2015	682 141	0.1	23.6	0.7	0.7	1.2	0.1	4.0	14.0	55.7
		JAN 2016 - DEC 2016	777 252	18.1	0.0	0.5	1.8	0.3	0.0	1.8	20.0	57.5
		TREND*	113.9									
	Other Sparkling	JAN 2015 - DEC 2015	4 348 393	0.2	0.2	0.3	6.1	6.8	63.3	23.2	0.0	0.0
		JAN 2016 - DEC 2016	4 452 972	0.2	0.3	1.3	8.6	4.4	85.0	0.2	0.0	0.0
TREND*	102.4											

\*Trend - Current period / Previous period