

# DOMESTIC SALES AND EXPORT OF ALL WINE - BRUTO LITRES



## DOMESTIC SALES

	1 MONTH			3 MONTHS			6 MONTHS			12 MONTHS			MARKET SHARE
	MAY 2022	MAY 2023	TREND	MAR 2022 MAY 2022	MAR 2023 MAY 2023	TREND	DEC 2021 MAY 2022	DEC 2022 MAY 2023	TREND	JUN 2021 MAY 2022	JUN 2022 MAY 2023	TREND	JUN 2022 MAY 2023
Wholesalers	20 828 671	14 728 937	70.7	56 964 463	59 958 751	105.3	126 035 529	124 786 866	99.0	245 958 090	257 654 125	104.8	53.26
Private Cellars	4 535 542	4 163 954	91.8	12 828 680	12 101 017	94.3	25 437 212	24 113 747	94.8	54 614 470	53 807 388	98.5	11.12
Producer Cellars	9 661 040	11 282 818	116.8	27 043 077	28 284 309	104.6	54 702 357	60 442 389	110.5	105 044 999	133 238 101	126.8	27.54
<b>Total Still wine</b>	<b>35 025 253</b>	<b>30 175 709</b>	<b>86.2</b>	<b>96 836 220</b>	<b>100 344 077</b>	<b>103.6</b>	<b>206 175 098</b>	<b>209 343 002</b>	<b>101.5</b>	<b>405 617 559</b>	<b>444 699 614</b>	<b>109.6</b>	<b>91.93</b>
Fortified	3 451 123	2 387 936	69.2	7 808 896	6 972 907	89.3	13 728 608	12 205 228	88.9	25 589 345	26 285 409	102.7	5.43
Sparkling	823 412	690 613	83.9	2 374 368	2 173 578	91.5	6 103 528	5 930 974	97.2	11 453 027	12 772 292	111.5	2.64
<b>TOTAL</b>	<b>39 299 788</b>	<b>33 254 258</b>	<b>84.6</b>	<b>107 019 484</b>	<b>109 490 562</b>	<b>102.3</b>	<b>226 007 234</b>	<b>227 479 204</b>	<b>100.7</b>	<b>442 659 931</b>	<b>483 757 315</b>	<b>109.3</b>	<b>100.00</b>

## IMPORTS

Still wine	72 756	74 500	102.4	214 343	238 981	111.5	424 349	586 303	138.2	946 163	1 063 647	112.4	32.89
Fortified	80	387	483.8	4 101	1 313	32.0	7 928	7 848	99.0	12 327	15 546	126.1	0.48
Sparkling	139 634	205 947	147.5	419 628	511 128	121.8	747 109	863 416	115.6	1 604 482	2 154 381	134.3	66.63
<b>TOTAL</b>	<b>212 470</b>	<b>280 834</b>	<b>132.2</b>	<b>638 072</b>	<b>751 422</b>	<b>117.8</b>	<b>1 179 386</b>	<b>1 457 567</b>	<b>123.6</b>	<b>2 562 972</b>	<b>3 233 574</b>	<b>126.2</b>	<b>100.00</b>

## EXPORTS

Still wine	29 080 427	28 390 092	97.6	89 436 637	80 355 048	89.8	173 701 951	146 351 070	84.3	390 382 469	335 360 816	85.9	95.66
Fortified	17 281	21 463	124.2	50 117	67 486	134.7	118 577	106 042	89.4	200 976	242 620	120.7	0.07
Sparkling	417 389	331 431	79.4	962 163	1 061 581	110.3	1 772 068	1 979 418	111.7	4 056 937	3 878 711	95.6	1.11
Industrial wine	1 028 560	241 000	23.4	1 885 300	241 000	12.8	12 439 774	241 000	1.9	24 281 764	11 078 582	45.6	6.93
<b>TOTAL</b>	<b>30 543 657</b>	<b>28 983 986</b>	<b>94.9</b>	<b>92 334 217</b>	<b>81 725 115</b>	<b>88.5</b>	<b>188 032 370</b>	<b>148 677 530</b>	<b>79.1</b>	<b>418 922 146</b>	<b>350 560 729</b>	<b>83.7</b>	<b>103.77</b>

## DOMESTIC SALES AND EXPORTS

Still wine	64 105 680	58 565 801	91.4	186 272 857	180 699 125	97.0	379 877 049	355 694 072	93.6	796 000 028	780 060 430	98.0	93.50
Fortified	3 468 404	2 409 399	69.5	7 859 013	7 040 393	89.6	13 847 185	12 311 270	88.9	25 790 321	26 528 029	102.9	3.18
Sparkling	1 240 801	1 022 044	82.4	3 336 531	3 235 159	97.0	7 875 596	7 910 392	100.4	15 509 964	16 651 003	107.4	2.00
Industrial Wine	1 028 560	241 000	23.4	1 885 300	241 000	12.8	12 439 774	241 000	1.9	24 281 764	11 078 582	45.6	2.91
<b>TOTAL</b>	<b>69 843 445</b>	<b>62 238 244</b>	<b>89.1</b>	<b>199 353 701</b>	<b>191 215 677</b>	<b>95.9</b>	<b>414 039 604</b>	<b>376 156 734</b>	<b>90.9</b>	<b>861 582 077</b>	<b>834 318 044</b>	<b>96.8</b>	<b>101.58</b>

## TOTAL DOMESTIC SALES

Still wine	35 098 009	30 250 209	86.2	97 050 563	100 583 058	103.6	206 599 447	209 929 305	101.6	406 563 722	445 763 261	109.6	91.53
Fortified	3 451 203	2 388 323	69.2	7 812 997	6 974 220	89.3	13 736 536	12 213 076	88.9	25 601 672	26 300 955	102.7	5.40
Sparkling	963 046	896 560	93.1	2 793 996	2 684 706	96.1	6 850 637	6 794 390	99.2	13 057 509	14 926 673	114.3	3.07
<b>TOTAL</b>	<b>39 512 258</b>	<b>33 535 092</b>	<b>84.9</b>	<b>107 657 556</b>	<b>110 241 984</b>	<b>102.4</b>	<b>227 186 620</b>	<b>228 936 771</b>	<b>100.8</b>	<b>445 222 903</b>	<b>486 990 889</b>	<b>109.4</b>	<b>100.00</b>

Included in Total Domestic Sales is:

- the sales of imported still and fortified wine in bulk and bottled locally.
- packaged imports.
- the wine component utilised in the production of Alcoholic Fruit Beverages and 'Ales'.
- sales in the Southern African Customs Union (Botswana, Lesotho, Namibia and Eswatini).

Source for Export figures: DALRRD, Directorate Food Safety and QA.

Source for Import figures: SARS Customs.