

# DOMESTIC SALES AND EXPORT OF ALL WINE - BRUTO LITRES



## DOMESTIC SALES

	1 MONTH			3 MONTHS			6 MONTHS			12 MONTHS			MARKET SHARE
	FEB 2022	FEB 2023	TREND	DEC 2021 FEB 2022	DEC 2022 FEB 2023	TREND	SEP 2021 FEB 2022	SEP 2022 FEB 2023	TREND	MAR 2021 FEB 2022	MAR 2022 FEB 2023	TREND	MAR 2022 FEB 2023
Wholesalers	22 587 074	14 718 979	65.2	69 071 066	64 828 115	93.9	143 915 402	135 968 405	94.5	243 663 781	254 659 837	104.5	52.91
Private Cellars	4 369 751	4 230 770	96.8	12 608 532	12 012 730	95.3	29 313 619	27 550 456	94.0	55 414 172	54 535 051	98.4	11.33
Producer Cellars	10 127 150	10 211 548	100.8	27 659 280	32 158 080	116.3	57 412 310	72 450 784	126.2	103 200 043	131 996 869	127.9	27.43
<b>Total Still wine</b>	<b>37 083 975</b>	<b>29 161 297</b>	<b>78.6</b>	<b>109 338 878</b>	<b>108 998 925</b>	<b>99.7</b>	<b>230 641 331</b>	<b>235 969 645</b>	<b>102.3</b>	<b>402 277 996</b>	<b>441 191 757</b>	<b>109.7</b>	<b>91.67</b>
Fortified	1 966 328	1 034 646	52.6	5 919 712	5 232 321	88.4	11 777 702	11 522 076	97.8	23 548 984	27 121 398	115.2	5.64
Sparkling	968 929	893 387	92.2	3 729 160	3 757 396	100.8	7 520 128	8 229 327	109.4	11 186 783	12 973 082	116.0	2.70
<b>TOTAL</b>	<b>40 019 232</b>	<b>31 089 330</b>	<b>77.7</b>	<b>118 987 750</b>	<b>117 988 642</b>	<b>99.2</b>	<b>249 939 161</b>	<b>255 721 048</b>	<b>102.3</b>	<b>437 013 763</b>	<b>481 286 237</b>	<b>110.1</b>	<b>100.00</b>

## IMPORTS

Still wine	103 850	103 380	99.5	210 006	347 322	165.4	512 168	567 277	110.8	900 161	1 039 009	115.4	33.30
Fortified	538	874	162.5	3 827	6 535	170.8	6 675	10 414	156.0	21 229	18 334	86.4	0.59
Sparkling	107 767	80 720	74.9	327 481	352 288	107.6	804 121	1 067 910	132.8	1 563 413	2 062 881	131.9	66.11
<b>TOTAL</b>	<b>212 155</b>	<b>184 974</b>	<b>87.2</b>	<b>541 314</b>	<b>706 145</b>	<b>130.5</b>	<b>1 322 964</b>	<b>1 645 601</b>	<b>124.4</b>	<b>2 484 803</b>	<b>3 120 224</b>	<b>125.6</b>	<b>100.00</b>

## EXPORTS

Still wine	28 875 599	21 939 196	76.0	84 265 314	65 996 022	78.3	207 313 776	155 650 568	75.1	391 002 395	344 442 405	88.1	95.37
Fortified	6 072	2 297	37.8	68 460	38 556	56.3	117 974	93 012	78.8	205 452	225 251	109.6	0.06
Sparkling	333 776	309 997	92.9	809 905	917 837	113.3	2 105 627	1 785 177	84.8	4 366 772	3 779 293	86.5	1.05
Industrial wine	156 060		0.0	10 554 474		0.0	17 191 824		0.0	23 717 224	12 722 882	53.6	6.57
<b>TOTAL</b>	<b>29 371 507</b>	<b>22 251 490</b>	<b>75.8</b>	<b>95 698 153</b>	<b>66 952 415</b>	<b>70.0</b>	<b>226 729 201</b>	<b>157 528 757</b>	<b>69.5</b>	<b>419 291 843</b>	<b>361 169 831</b>	<b>86.1</b>	<b>103.04</b>

## DOMESTIC SALES AND EXPORTS

Still wine	65 959 574	51 100 493	77.5	193 604 192	174 994 947	90.4	437 955 107	391 620 213	89.4	793 280 391	785 634 162	99.0	93.26
Fortified	1 972 400	1 036 943	52.6	5 988 172	5 270 877	88.0	11 895 676	11 615 088	97.6	23 754 436	27 346 649	115.1	3.25
Sparkling	1 302 705	1 203 384	92.4	4 539 065	4 675 233	103.0	9 625 755	10 014 504	104.0	15 553 555	16 752 375	107.7	1.99
Industrial Wine	156 060	0	0.0	10 554 474	0	0.0	17 191 824	0	0.0	23 717 224	12 722 882	53.6	2.82
<b>TOTAL</b>	<b>69 390 739</b>	<b>53 340 820</b>	<b>76.9</b>	<b>214 685 903</b>	<b>184 941 057</b>	<b>86.1</b>	<b>476 668 362</b>	<b>413 249 805</b>	<b>86.7</b>	<b>856 305 606</b>	<b>842 456 068</b>	<b>98.4</b>	<b>101.31</b>

## TOTAL DOMESTIC SALES

Still wine	37 187 825	29 264 677	78.7	109 548 884	109 346 247	99.8	231 153 499	236 536 922	102.3	403 178 157	442 230 766	109.7	91.29
Fortified	1 966 866	1 035 520	52.6	5 923 539	5 238 856	88.4	11 784 377	11 532 490	97.9	23 570 213	27 139 732	115.1	5.60
Sparkling	1 076 696	974 107	90.5	4 056 641	4 109 684	101.3	8 324 249	9 297 237	111.7	12 750 196	15 035 963	117.9	3.10
<b>TOTAL</b>	<b>40 231 387</b>	<b>31 274 304</b>	<b>77.7</b>	<b>119 529 064</b>	<b>118 694 787</b>	<b>99.3</b>	<b>251 262 125</b>	<b>257 366 649</b>	<b>102.4</b>	<b>439 498 566</b>	<b>484 406 461</b>	<b>110.2</b>	<b>100.00</b>

Included in Total Domestic Sales is:

- the sales of imported still and fortified wine in bulk and bottled locally.
- packaged imports.
- the wine component utilised in the production of Alcoholic Fruit Beverages and 'Ales'.
- sales in the Southern African Customs Union (Botswana, Lesotho, Namibia and Eswatini).

Source for Export figures: DALRRD, Directorate Food Safety and QA.

Source for Import figures: SARS Customs.