

**WINE IN PRICE RANGE AS % OF TOTAL QUANTITY OF WINE TYPE SOLD
by WHOLESALERS (EXCLUDING PRODUCER CELLAR BOUND WHOLESALERS)**

TYPE OF WINE		PERIOD	LITRES	% SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 ml)								
				TO 200	>200-240	>240-300	>300-360	>360-450	>450-550	>550-650	>650-750	>750
Natural White	Chardonnay	JAN 2011 - DEC 2011	1 198 426	29.7	7.2	2.9	15.6	17.6	22.0	0.3	3.6	1.2
		JAN 2012 - DEC 2012	1 210 850	28.4	9.1	8.2	10.9	16.6	21.5	0.2	4.5	0.5
		TREND*	101.0									
	Sauvignon Blanc	JAN 2011 - DEC 2011	3 855 676	18.0	9.1	4.3	37.9	13.1	14.3	1.0	1.7	0.7
		JAN 2012 - DEC 2012	4 221 790	29.4	6.2	4.9	31.1	11.6	13.8	0.3	1.7	1.1
		TREND*	109.5									
	Chenin Blanc	JAN 2011 - DEC 2011	1 020 470	51.1	21.2	15.0	6.5	2.9	2.2	0.0	0.8	0.3
		JAN 2012 - DEC 2012	1 469 347	71.0	15.3	4.1	1.8	4.7	1.0	0.0	0.3	1.7
		TREND*	144.0									
	Dry White	JAN 2011 - DEC 2011	11 537 669	62.3	9.8	15.9	8.8	2.1	0.5	0.1	0.2	0.2
		JAN 2012 - DEC 2012	11 310 668	62.8	9.5	17.0	8.3	1.7	0.3	0.0	0.2	0.3
		TREND*	98.0									
	Semi Sweet	JAN 2011 - DEC 2011	2 605 656	3.1	29.1	46.2	17.8	3.5	0.3	0.0	0.0	0.0
		JAN 2012 - DEC 2012	2 593 418	2.5	23.5	55.5	16.2	2.1	0.0	0.0	0.0	0.2
		TREND*	99.5									
	Total White	JAN 2011 - DEC 2011	20 217 897	43.8	12.6	16.8	15.8	5.3	4.5	0.3	0.7	0.3
		JAN 2012 - DEC 2012	20 806 074	47.1	11.0	17.9	13.6	4.8	4.3	0.1	0.8	0.5
		TREND*	102.9									
Natural Red	Cabernet	JAN 2011 - DEC 2011	1 666 799	15.9	4.5	10.6	10.9	10.6	6.6	23.2	8.0	9.6
		JAN 2012 - DEC 2012	1 928 941	24.2	11.6	1.3	18.6	5.2	3.5	20.6	6.0	9.0
		TREND*	115.7									
	Pinotage	JAN 2011 - DEC 2011	997 366	18.2	4.1	2.4	15.2	18.7	24.4	11.4	3.9	1.5
		JAN 2012 - DEC 2012	1 066 762	12.7	6.2	11.5	22.6	10.6	19.7	11.4	3.5	1.7
		TREND*	107.0									
	Shiraz	JAN 2011 - DEC 2011	1 549 950	30.1	16.9	5.1	11.5	9.9	7.0	6.3	9.0	4.2
		JAN 2012 - DEC 2012	1 635 405	43.9	14.8	3.9	11.5	4.6	5.8	5.9	4.6	4.8
		TREND*	105.5									
	Merlot	JAN 2011 - DEC 2011	2 354 529	24.6	17.4	6.3	18.6	11.0	7.9	4.7	7.8	1.6
		JAN 2012 - DEC 2012	2 565 540	29.9	18.7	1.7	21.7	5.3	6.2	6.4	6.1	4.1
		TREND*	109.0									
	Other Red	JAN 2011 - DEC 2011	13 067 145	54.8	3.8	10.3	11.4	12.5	0.7	1.6	4.5	0.3
		JAN 2012 - DEC 2012	13 657 496	56.0	3.8	12.1	9.7	11.8	0.8	1.2	4.0	0.7
		TREND*	104.5									
	Total Red	JAN 2011 - DEC 2011	19 635 790	44.1	6.5	9.0	12.5	12.2	3.8	4.7	5.5	1.6
		JAN 2012 - DEC 2012	20 854 144	46.7	7.3	9.2	12.8	9.8	3.1	4.5	4.4	2.3
		TREND*	106.2									
Rosé / Blanc de Noir	JAN 2011 - DEC 2011	4 790 571	56.3	23.8	9.9	3.5	5.4	1.1	0.0	0.0	0.0	
	JAN 2012 - DEC 2012	4 954 739	55.9	21.6	13.7	1.5	6.9	0.0	0.0	0.0	0.4	
	TREND*	103.4										
Sparkling Wine	Cap Classique	JAN 2011 - DEC 2011	542 658	0.6	0.2	0.2	0.0	0.9	1.3	13.8	9.8	73.2
		JAN 2012 - DEC 2012	497 592	0.7	1.1	0.8	0.1	0.8	1.3	11.2	12.3	71.7
		TREND*	91.7									
	Other Sparkling	JAN 2011 - DEC 2011	5 894 632	0.2	0.4	0.4	8.6	5.2	84.5	0.1	0.1	0.6
		JAN 2012 - DEC 2012	5 607 598	0.1	0.1	0.3	8.1	6.9	83.2	0.3	0.0	1.1
TREND*	95.1											

*Trend - Current period / Previous period