

**WINE IN PRICE RANGE AS % OF TOTAL QUANTITY OF WINE TYPE SOLD
by PRODUCER CELLARS AND PRODUCER CELLAR BOUND WHOLESALERS**

TYPE OF WINE		PERIOD	LITRES	% SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 ml)								
				TO 200	>200-240	>240-300	>300-360	>360-450	>450-550	>550-650	>650-750	>750
Natural White	Chardonnay	JAN 2011 - DEC 2011	571 039	2.2	31.8	5.5	50.7	8.1	1.3	0.3	0.1	0.0
		JAN 2012 - DEC 2012	552 639	1.6	10.7	19.7	20.4	41.6	1.6	0.9	0.2	3.3
		TREND*	96.8									
	Sauvignon Blanc	JAN 2011 - DEC 2011	1 674 309	2.1	34.4	8.4	21.6	30.5	1.3	0.2	0.1	1.5
		JAN 2012 - DEC 2012	1 642 960	2.4	40.7	7.7	12.4	34.6	2.0	0.1	0.0	0.0
		TREND*	98.1									
	Chenin Blanc	JAN 2011 - DEC 2011	896 787	27.0	14.2	29.8	13.6	14.0	1.2	0.1	0.0	0.0
		JAN 2012 - DEC 2012	878 401	22.6	20.8	25.5	16.4	13.8	0.8	0.0	0.0	0.1
		TREND*	97.9									
	Dry White	JAN 2011 - DEC 2011	827 866	38.4	24.9	26.2	6.1	3.2	0.5	0.5	0.2	0.1
		JAN 2012 - DEC 2012	909 374	34.0	22.5	21.7	9.8	4.6	3.7	3.0	0.1	0.7
		TREND*	109.8									
	Semi Sweet	JAN 2011 - DEC 2011	604 024	49.1	17.7	13.2	18.2	1.6	0.0	0.0	0.0	0.1
		JAN 2012 - DEC 2012	598 811	39.7	26.3	12.7	19.1	1.9	0.0	0.0	0.0	0.4
		TREND*	99.1									
	Total White	JAN 2011 - DEC 2011	4 574 025	19.8	26.2	16.1	20.4	15.7	1.0	0.2	0.1	0.6
		JAN 2012 - DEC 2012	4 582 185	17.3	27.8	16.0	14.5	21.2	1.8	0.7	0.1	0.6
		TREND*	100.2									
Natural Red	Cabernet	JAN 2011 - DEC 2011	1 065 467	35.2	4.1	19.9	6.2	25.5	2.3	1.7	1.4	3.7
		JAN 2012 - DEC 2012	1 091 259	16.4	19.9	10.1	11.0	28.6	2.4	5.0	1.3	5.2
		TREND*	102.4									
	Pinotage	JAN 2011 - DEC 2011	759 139	3.3	17.9	18.5	7.9	44.2	2.5	2.0	0.2	3.5
		JAN 2012 - DEC 2012	707 489	3.9	3.7	20.2	22.5	41.6	3.0	0.4	1.0	3.6
		TREND*	93.2									
	Shiraz	JAN 2011 - DEC 2011	650 893	2.6	1.9	20.3	12.3	40.2	13.3	2.0	2.9	4.5
		JAN 2012 - DEC 2012	691 475	5.4	4.9	14.5	19.0	29.6	13.4	1.5	1.5	10.2
		TREND*	106.2									
	Merlot	JAN 2011 - DEC 2011	765 926	2.5	3.2	34.3	9.9	47.0	1.4	0.6	1.0	0.0
		JAN 2012 - DEC 2012	749 646	4.7	0.4	18.0	28.4	39.7	3.0	0.6	5.2	0.0
		TREND*	97.9									
	Other Red	JAN 2011 - DEC 2011	2 380 469	36.8	23.0	9.9	14.4	12.2	1.7	0.3	0.2	1.4
		JAN 2012 - DEC 2012	2 331 664	38.5	17.1	8.5	16.4	11.7	2.1	0.5	1.7	3.5
		TREND*	97.9									
	Total Red	JAN 2011 - DEC 2011	5 621 894	23.4	13.6	17.5	11.1	27.0	3.2	1.1	0.8	2.3
		JAN 2012 - DEC 2012	5 571 531	21.1	12.2	12.3	18.1	24.8	3.8	1.5	2.0	4.2
		TREND*	99.1									
Rosé / Blanc de Noir	JAN 2011 - DEC 2011	805 086	79.4	6.5	7.4	5.6	0.5	0.5	0.0	0.0	0.0	
	JAN 2012 - DEC 2012	862 163	75.3	8.8	8.8	4.4	2.5	0.2	0.0	0.0	0.0	
	TREND*	107.1										
Sparkling Wine	Cap Classique	JAN 2011 - DEC 2011	34 671	0.0	0.0	1.7	0.4	3.9	55.8	22.0	11.0	5.2
		JAN 2012 - DEC 2012	28 538	0.0	0.0	0.0	1.4	28.3	17.2	6.0	12.8	34.3
		TREND*	82.3									
	Other Sparkling	JAN 2011 - DEC 2011	533 193	0.4	4.7	60.6	10.7	17.0	6.3	0.0	0.3	0.0
		JAN 2012 - DEC 2012	537 771	0.8	0.7	10.7	61.8	9.5	14.7	1.0	0.0	0.8
TREND*	100.9											

*Trend - Current period / Previous period