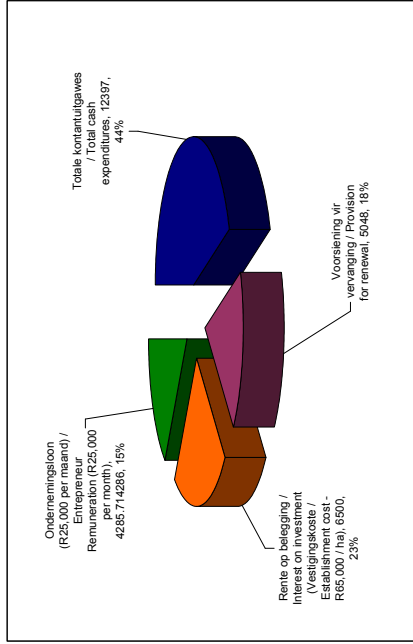


BEPALING VAN TEIKENINKOMSTE PER HA / DETERMINATION OF TARGET INCOME PER HA		70 ha eenheid / 70 ha unit R/ha
Totale kontantuitgawes / Total cash expenditures		13,397
Voor siening vir vervinging / Provision for renewal		5,603
Teikeninkomste na Produkieskoste / Target income after Production cost		19,000
Rente op belegging / Interest on investment (Vestigingskoste / Establishment cost - R70,000 / ha)	70000	8%
Teikeninkomste voor ondernemingsloon / Target income before Entrepreneur Remuneration		24,600
Ondernemingsloon (R27,000 per maand) / Entrepreneur Remuneration (R27,000 per month)	27000	12, 70
Teikeninkomste na ondernemingsloon / Target income after Entrepreneur Remuneration		29,229

Malmesbury / Perdeberg (Droëland / Dry land)



BEPALING VAN TEIKENINKOMSTE / DETERMINATION OF TARGET INCOME	Ton/ha						
	4	6	8	10	12	15	18
Opbrengs / Yield							
Totale kontantuitgawes / Total cash expenditures	3,349	2,233	1,675	1,340	1,116	893	744
Voor siening vir vervinging / Provision for renewal	1,401	934	700	550	467	374	311
Teikeninkomste na Produkieskoste / Target income after Production cost	4,750	3,167	2,375	1,900	1,583	1,267	1,056
Rente op belegging / Interest on investment (Vestigingskoste / Establishment cost - R65,000 / ha)	1,400	933	700	550	467	373	311
Teikeninkomste voor ondernemingsloon / Target income before Entrepreneur Remuneration	6,150	4,100	3,075	2,450	2,050	1,640	1,367
Ondernemingsloon (R25,000 per maand) / Entrepreneur Remuneration (R25,000 per month)	1,157	771	579	463	386	309	257
Teikeninkomste na ondernemingsloon / Target income after Entrepreneur Remuneration	7,307	4,871	3,654	2,923	2,436	1,949	1,624
#Teikeninkomste @ 700 liter herwinning per ton / Target income @ 700 litre recovery per ton	10,44	6,86	5,22	4,18	3,48	2,78	2,32
# Voor KelderKoste / Before Cellar cost							