

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET
by WHOLESALERS (EXCLUDING PRODUCER CELLAR BOUND WHOLESALERS)
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



Category: Total Still Wines	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202001-202010	34 971 115		12 776 522		12 121 289		3 888 635		1 626 376		1 619 602		325 335		1 549 711		454 304		456 236		96 483		41 677		14 945	
Total Red	202001-202010	34 898 528		9 127 589		15 102 597		3 612 408		1 141 400		951 894		1 232 068		1 589 105		886 802		693 132		350 494		150 535		60 505	
Total Rosé/Blanc de Noir	202001-202010	14 736 659		5 369 976		7 008 622		580 107		984 913		329 875		140 767		243 236		43 574		35 125		227		79		158	
Perlé	202001-202010	26 748 588		10 745 611		15 455 852		470 424		54 063		383		22 065				164				28					
GRAND TOTAL STILL WINES	202001-202010	111 354 889		38 019 697		49 688 360		8 551 574		3 806 753		2 901 753		1 720 234		3 382 052		1 384 844		1 184 493		447 231		192 291		75 608	

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202001-202010	698 324		28 009		27		38 949		10 051		194 199		68 978		219 570		87 455		12 529		27 650		8 195		2 713	
Chenin blanc	202001-202010	959 028		223 411		40 505		75 275		94 392		150 995		34 396		284 299		32 647		9 293		1 807		5 636		6 374	
Sauvignon blanc	202001-202010	3 757 837		30 332		1 186 583		651 854		191 867		438 022		142 080		735 258		311 873		30 080		21 764		13 373		4 752	
Blends (cultivar)	202001-202010	475 265		19 045		6 491		8 951		116 758		145 633		14 221		130 637		47		419		20 419		12 541		103	
Other White (cultivar)	202001-202010	419 670		306 252		11 127		11 597		16 145		4 796		633		329		1 476		65 263		104		1 117		832	
Dry White (non-cultivar)	202001-202010	6 598 052		3 056 561		1 293 742		1 214 837		359 691		190 127		30 008		89 999		532		338 275		24 178		104			
Natural Sweet White (non-cultivar)	202001-202010	12 280 422		5 021 911		6 609 972		160 107		407 038		59 470		18 265		3 299						152		38		171	
Semi Sweet White (non-cultivar)	202001-202010	9 782 517		4 091 002		2 972 844		1 727 066		430 434		436 360		16 754		86 319		20 275		378		409		675			
TOTAL	202001-202010	34 971 115		12 776 522		12 121 289		3 888 635		1 626 376		1 619 602		325 335		1 549 711		454 304		456 236		96 483		41 677		14 945	

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202001-202010	1 114 212		46 774		176		78 067		34 994		58 157		286 291		275 456		64 841		132 033		70 852		39 224		27 347	
Merlot	202001-202010	1 584 139		13 580				104 398		91 610		92 990		447 138		469 854		100 982		179 502		56 233		24 954		2 898	
Pinotage	202001-202010	779 752		101 552		4 470		16 178		5 890		98 494		170 332		197 850		35 702		86 866		56 143		2 740		3 536	
Shiraz	202001-202010	681 342		18 080		63 352		35 079		42 570		44 565		134 543		151 280		30 832		80 062		50 016		23 032		7 933	
Blends (cultivar)	202001-202010	2 574 282		29 725		191 351		273 890		270 972		372 213		103 550		440 200		516 867		197 634		106 841		55 342		15 700	
Other Red (cultivar)	202001-202010	312 173		21 286		66 153		12 263		5 209		19 806		1 005		27 310		129 006		12 195		10 243		5 221		2 478	
Dry Red (non-cultivar)	202001-202010	11 606 835		4 194 057		4 274 025		2 712 588		193 706		135 795		70 152		12 299		8 571		4 839		167		21		614	
Natural Sweet Red (non-cultivar)	202001-202010	15 963 983		4 702 536		10 402 477		268 618		466 231		92 926		19 058		12 137											
Semi-Sweet Red (non-cultivar)	202001-202010	281 808				100 593		111 327		30 220		36 949				2 720											
TOTAL	202001-202010	34 898 528		9 127 589		15 102 597		3 612 408		1 141 400		951 894		1 232 068		1 589 105		886 802		693 132		350 494		150 535		60 505	

Category: Rosé/Blanc de Noir	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Dry	202001-202010	1 054 342		4 115		51 309		112 166		313 651		216 853		61 851		216 083		42 735		35 125		217		79		158	
Natural Sweet	202001-202010	12 480 812		4 713 517		6 601 299		422 833		628 398		64 020		47 491		2 517		727				10					
Semi-Sweet	202001-202010	1 201 505		652 344		356 014		45 109		42 864		49 001		31 425		24 636		113									
TOTAL	202001-202010	14 736 659		5 369 976		7 008 622		580 107		984 913		329 875		140 767		243 236		43 574		35 125		227		79		158	

Category: Perlé	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
GRAND TOTAL	202001-202010	26 748 588		10 745 611		15 455 852		470 424		54 063		383		22 065				164				28					

Category: Sparkling Wine	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cap Classique	202001-202010	363 422		17				17				2				106		3 480		11 991		84 511		120 940		142 370	
Other Sparkling	202001-202010	1 830 853		1 136		86		90 693		126 284		43 414		54 637		197 919		553 178		688 354		72 436		2 707		9	
GRAND TOTAL	202001-202010	2 194 275		1 153				90 710		126 284		43 415		54 637		198 025		556 658		700 345		156 946		123 647		142 379	

Sub-Category: Cap Classique	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202001-202010	258 524		14				17				2				101		77		242		70 671		90 655		96 748	
Total Red	202001-202010																										
Total Rosé	202001-202010	104 898		3												5		3 404		11 750		13 840		30 284		45 622	
TOTAL	202001-202010	363 422		17				17				2				106		3 480		11 991		84 511		120 940		142 370	

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202001-202010	1 103 105		18				57 520		58 066		41 309		54 365		197 919		294 508		339 612		57 202		2 577		9	
Total Red	202001-202010	300 955		363		86		33 173		67 355		1 378		232				129 895		184 899		9 282		130			
Total Rosé	202001-202010	426 793		755						863		727		41				128 776		163 842		5 951					
TOTAL	202001-202010	1 830 853		1 136		86		90 693		126 284		43 414		54 637		197 919		553 178		688 354		72 436		2 707		9	

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202001-202010	10 142 305		432		200 217		3 997 453		5 028 689		433 006		385 988		702				3		40 689		45 275		9 852	

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price.