

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET  
by WHOLESALERS (EXCLUDING PRODUCER CELLAR BOUND WHOLESALERS)  
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



Category: Total Still Wines	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202001-202008	27 193 425		14 282 677		6 330 065		2 363 410		1 287 937		849 950		250 131		1 144 291		264 579		320 857		56 747		32 674		10 105	
Total Red	202001-202008	22 816 432		8 592 363		8 458 737		1 006 529		863 687		579 450		948 841		976 759		546 567		504 778		192 773		111 993		33 957	
Total Rosé/Blanc de Noir	202001-202008	9 563 697		5 246 113		2 825 213		370 121		616 692		196 571		107 850		159 291		17 245		24 258		140		79		126	
Perlé	202001-202008	17 684 083		10 745 611		6 859 232		67 023		1 458		383		10 184				164				28					
<b>GRAND TOTAL STILL WINES</b>	<b>202001-202008</b>	<b>77 257 637</b>		<b>38 866 764</b>		<b>24 473 247</b>		<b>3 807 083</b>		<b>2 769 774</b>		<b>1 626 353</b>		<b>1 317 006</b>		<b>2 280 341</b>		<b>828 555</b>		<b>849 893</b>		<b>249 688</b>		<b>144 746</b>		<b>44 188</b>	

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202001-202008	483 453		1 121		27		38 929		2 333		134 171		50 022		174 046		48 071		4 277		24 080		4 768		1 609	
Chenin blanc	202001-202008	716 873		175 770		34 120		66 440		73 625		89 091		31 397		209 685		20 686		5 435		1 306		4 837		4 483	
Sauvignon blanc	202001-202008	2 888 542		22 876		1 186 578		396 035		156 368		215 524		111 913		572 118		180 602		16 359		15 337		11 209		3 623	
Blends (cultivar)	202001-202008	340 027		18 649		6 178		6 818		116 578		79 465		7 058		79 440		32		68		15 310		10 362		70	
Other White (cultivar)	202001-202008	558 894		475 479		8 566		9 077		13 777		2 639		633		329		1 386		45 734		54		901		320	
Dry White (non-cultivar)	202001-202008	4 738 170		2 222 702		691 408		1 103 978		282 986		99 626		26 373		61 859		532		248 607		99					
Natural Sweet White (non-cultivar)	202001-202008	7 821 222		4 779 613		2 618 370		113 256		240 836		58 939		9 428		504						152		124			
Semi Sweet White (non-cultivar)	202001-202008	9 646 244		6 586 469		1 784 819		628 877		401 434		170 496		13 308		46 310		13 271		378		409		473			
<b>TOTAL</b>	<b>202001-202008</b>	<b>27 193 425</b>		<b>14 282 677</b>		<b>6 330 065</b>		<b>2 363 410</b>		<b>1 287 937</b>		<b>849 950</b>		<b>250 131</b>		<b>1 144 291</b>		<b>264 579</b>		<b>320 857</b>		<b>56 747</b>		<b>32 674</b>		<b>10 105</b>	

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202001-202008	796 029		45 279		143		76 660		25 128		38 185		243 984		124 919		60 788		96 096		39 250		31 288		14 310	
Merlot	202001-202008	1 117 060		12 487				102 697		89 644		62 660		352 074		233 485		95 100		116 226		34 236		17 178		1 274	
Pinotage	202001-202008	541 556		70 551		1 164		14 333		4 585		85 886		134 394		94 066		33 381		69 265		30 279		963		2 692	
Shiraz	202001-202008	481 236		6 276		54 734		35 054		37 185		22 995		112 153		70 751		29 518		60 454		29 446		17 010		5 662	
Blends (cultivar)	202001-202008	1 785 737		29 703		190 864		139 763		254 467		186 315		58 293		422 665		252 831		147 310		52 673		42 525		8 328	
Other Red (cultivar)	202001-202008	191 868		9 485		56 944		6 242		2 444		16 944				7 842		69 175		11 288		6 849		3 017		1 640	
Dry Red (non-cultivar)	202001-202008	6 921 553		3 542 244		2 677 676		413 304		133 163		94 471		39 480		11 199		5 773		4 139		41		13		53	
Natural Sweet Red (non-cultivar)	202001-202008	10 775 523		4 876 340		5 376 619		160 130		286 903		57 955		8 463		9 113											
Semi-Sweet Red (non-cultivar)	202001-202008	205 869				100 593		58 348		30 170		14 039				2 720											
<b>TOTAL</b>	<b>202001-202008</b>	<b>22 816 432</b>		<b>8 592 363</b>		<b>8 458 737</b>		<b>1 006 529</b>		<b>863 687</b>		<b>579 450</b>		<b>948 841</b>		<b>976 759</b>		<b>546 567</b>		<b>504 778</b>		<b>192 773</b>		<b>111 993</b>		<b>33 957</b>	

Category: Rosé/Blanc de Noir	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Dry	202001-202008	744 573		3 458		40 883		68 683		283 362		104 612		58 231		144 017		16 735		24 258		130		79		126	
Natural Sweet	202001-202008	8 384 941		5 002 459		2 713 916		275 264		302 145		62 828		26 806		1 005		510				10					
Semi-Sweet	202001-202008	434 183		240 196		70 414		26 174		31 185		29 131		22 814		14 269											
<b>TOTAL</b>	<b>202001-202008</b>	<b>9 563 697</b>		<b>5 246 113</b>		<b>2 825 213</b>		<b>370 121</b>		<b>616 692</b>		<b>196 571</b>		<b>107 850</b>		<b>159 291</b>		<b>17 245</b>		<b>24 258</b>		<b>140</b>		<b>79</b>		<b>126</b>	

Category: Perlé	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
<b>GRAND TOTAL</b>	<b>202001-202008</b>	<b>17 684 083</b>		<b>10 745 611</b>		<b>6 859 232</b>		<b>67 023</b>		<b>1 458</b>		<b>383</b>		<b>10 184</b>				<b>164</b>				<b>28</b>					

Category: Sparkling Wine	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cap Classique	202001-202008	257 311		17				17				2				45		3 480		11 556		55 940		116 416		69 848	
Other Sparkling	202001-202008	1 146 577		869		86		90 673		68 097		7 889		39 879		126 299		552 793		234 362		24 494		1 136		1	
<b>GRAND TOTAL</b>	<b>202001-202008</b>	<b>1 403 889</b>		<b>886</b>				<b>90 690</b>		<b>68 097</b>		<b>7 891</b>		<b>39 879</b>		<b>126 344</b>		<b>556 273</b>		<b>245 918</b>		<b>80 434</b>		<b>117 552</b>		<b>69 849</b>	

Sub-Category: Cap Classique	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202001-202008	187 270		14				17				2				45		77		242		53 218		88 032		45 625	
Total Red	202001-202008																										
Total Rosé	202001-202008	70 041		3														3 404		11 315		2 722		28 384		24 223	
<b>TOTAL</b>	<b>202001-202008</b>	<b>257 311</b>		<b>17</b>				<b>17</b>				<b>2</b>				<b>45</b>		<b>3 480</b>		<b>11 556</b>		<b>55 940</b>		<b>116 416</b>		<b>69 848</b>	

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202001-202008	720 152		18				57 500		52 335		6 128		39 671		126 299		294 122		124 550		18 393		1 136		1	
Total Red	202001-202008	183 908		275		86		33 173		15 547		1 035		208				129 895		59 388		2 912					
Total Rosé	202001-202008	242 518		577						215		727						128 776		50 424		3 189					
<b>TOTAL</b>	<b>202001-202008</b>	<b>1 146 577</b>		<b>869</b>		<b>86</b>		<b>90 673</b>		<b>68 097</b>		<b>7 889</b>		<b>39 879</b>		<b>126 299</b>		<b>552 793</b>		<b>234 362</b>		<b>24 494</b>		<b>1 136</b>		<b>1</b>	

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
<b>TOTAL</b>	<b>202001-202008</b>	<b>7 394 806</b>		<b>379</b>		<b>500 451</b>		<b>3 997 337</b>		<b>2 290 117</b>		<b>395 823</b>		<b>143 461</b>		<b>606</b>				<b>3</b>		<b>40 689</b>		<b>21 706</b>		<b>4 235</b>	

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price.