

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET  
by WHOLESALERS (EXCLUDING PRODUCER CELLAR BOUND WHOLESALERS)  
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



Category: Total Still Wines	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202001-202007	22 471 735		12 996 641		4 056 116		1 772 938		1 137 039		653 049		195 087		1 066 175		226 261		280 463		50 106		29 222		8 639	
Total Red	202001-202007	17 473 101		7 384 543		5 440 114		688 276		730 093		444 805		812 535		878 139		443 723		419 365		108 758		99 356		23 395	
Total Rosé/Blanc de Noir	202001-202007	7 167 994		4 851 107		1 088 219		305 228		518 046		135 143		101 602		132 701		13 922		21 689		137		79		122	
Perlé	202001-202007	14 604 532		10 731 096		3 813 434		50 675		1 458		383		7 295				164				28					
<b>GRAND TOTAL STILL WINES</b>	<b>202001-202007</b>	<b>61 717 361</b>		<b>35 963 387</b>		<b>14 397 883</b>		<b>2 817 117</b>		<b>2 386 636</b>		<b>1 233 379</b>		<b>1 116 519</b>		<b>2 077 015</b>		<b>684 069</b>		<b>721 516</b>		<b>159 028</b>		<b>128 656</b>		<b>32 156</b>	

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202001-202007	439 452		1 107		27		38 794		986		128 536		33 997		171 229		35 051		2 807		21 098		4 656		1 165	
Chenin blanc	202001-202007	643 777		159 760		32 960		57 273		59 181		87 417		23 607		192 365		17 784		3 925		1 199		4 211		4 097	
Sauvignon blanc	202001-202007	2 662 723		10 235		1 186 578		302 755		144 429		194 180		87 388		537 615		160 397		12 838		13 913		9 341		3 055	
Blends (cultivar)	202001-202007	293 234		18 649		5 607		5 873		115 192		49 039		3 565		72 208		32		52		13 195		9 762		62	
Other White (cultivar)	202001-202007	463 830		394 264		8 069		9 077		13 552		2 639		633		324		1 386		32 839		49		739		260	
Dry White (non-cultivar)	202001-202007	4 073 357		2 045 796		400 992		1 024 541		237 638		58 416		26 283		51 445		532		227 624		91					
Natural Sweet White (non-cultivar)	202001-202007	5 892 476		4 602 840		978 414		79 573		176 797		47 202		6 870		504						152		124			
Semi Sweet White (non-cultivar)	202001-202007	8 002 886		5 763 991		1 443 470		255 053		389 265		85 619		12 746		40 485		11 080		378		409		389			
<b>TOTAL</b>	<b>202001-202007</b>	<b>22 471 735</b>		<b>12 996 641</b>		<b>4 056 116</b>		<b>1 772 938</b>		<b>1 137 039</b>		<b>653 049</b>		<b>195 087</b>		<b>1 066 175</b>		<b>226 261</b>		<b>280 463</b>		<b>50 106</b>		<b>29 222</b>		<b>8 639</b>	

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202001-202007	634 477		9 159		143		75 167		7 997		23 180		216 717		101 070		60 536		77 165		24 233		31 005		8 105	
Merlot	202001-202007	941 789		572				100 997		74 353		48 617		307 657		198 511		91 858		85 513		17 569		15 418		725	
Pinotage	202001-202007	481 918		70 542		768		13 081		4 140		82 883		112 141		85 533		32 937		58 987		17 864		912		2 132	
Shiraz	202001-202007	414 093		6 166		54 046		35 054		27 654		18 237		96 300		59 850		29 280		48 778		20 490		14 119		4 121	
Blends (cultivar)	202001-202007	1 479 164		29 071		190 079		74 986		249 022		118 967		41 512		412 698		155 493		142 455		21 836		36 191		6 854	
Other Red (cultivar)	202001-202007	178 313		9 386		56 944		5 900		2 444		16 942				5 306		69 011		2 459		6 753		1 711		1 458	
Dry Red (non-cultivar)	202001-202007	4 873 092		2 679 159		1 739 108		213 538		117 399		80 223		31 698		3 339		4 608		4 008		14					
Natural Sweet Red (non-cultivar)	202001-202007	8 289 903		4 580 489		3 298 914		128 251		217 793		48 832		6 510		9 113											
Semi-Sweet Red (non-cultivar)	202001-202007	180 353				100 113		41 302		29 294		6 924				2 720											
<b>TOTAL</b>	<b>202001-202007</b>	<b>17 473 101</b>		<b>7 384 543</b>		<b>5 440 114</b>		<b>688 276</b>		<b>730 093</b>		<b>444 805</b>		<b>812 535</b>		<b>878 139</b>		<b>443 723</b>		<b>419 365</b>		<b>108 758</b>		<b>99 356</b>		<b>23 395</b>	

Category: Rosé/Blanc de Noir	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Dry	202001-202007	638 680		3 458		36 545		57 382		279 363		49 152		57 509		119 843		13 412		21 689		127		79		122	
Natural Sweet	202001-202007	6 224 620		4 690 874		1 005 045		231 574		210 904		62 513		22 611		580		510				10					
Semi-Sweet	202001-202007	304 694		156 775		46 629		16 273		27 779		23 479		21 482		12 279											
<b>TOTAL</b>	<b>202001-202007</b>	<b>7 167 994</b>		<b>4 851 107</b>		<b>1 088 219</b>		<b>305 228</b>		<b>518 046</b>		<b>135 143</b>		<b>101 602</b>		<b>132 701</b>		<b>13 922</b>		<b>21 689</b>		<b>137</b>		<b>79</b>		<b>122</b>	

Category: Perlé	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
<b>GRAND TOTAL</b>	<b>202001-202007</b>	<b>14 604 532</b>		<b>10 731 096</b>		<b>3 813 434</b>		<b>50 675</b>		<b>1 458</b>		<b>383</b>		<b>7 295</b>				<b>164</b>				<b>28</b>					

Category: Sparkling Wine	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cap Classique	202001-202007	232 018		8				17								45		3 480		11 322		53 480		109 401		54 276	
Other Sparkling	202001-202007	1 026 897		756				90 403		40 340		6 674		39 744		119 996		547 544		164 130		16 179		1 131			
<b>GRAND TOTAL</b>	<b>202001-202007</b>	<b>1 258 915</b>		<b>763</b>				<b>90 420</b>		<b>40 340</b>		<b>6 674</b>		<b>39 744</b>		<b>120 041</b>		<b>551 024</b>		<b>175 452</b>		<b>69 658</b>		<b>110 532</b>		<b>54 276</b>	

Sub-Category: Cap Classique	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202001-202007	169 643		5				17								45		77		17		53 191		81 139		35 154	
Total Red	202001-202007																										
Total Rosé	202001-202007	62 376		3														3 404		11 306		288		28 262		19 123	
<b>TOTAL</b>	<b>202001-202007</b>	<b>232 018</b>		<b>8</b>				<b>17</b>								<b>45</b>		<b>3 480</b>		<b>11 322</b>		<b>53 480</b>		<b>109 401</b>		<b>54 276</b>	

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202001-202007	652 949		18				57 230		39 255		5 612		39 536		119 996		291 025		88 275		10 870		1 131			
Total Red	202001-202007	164 981		275				33 173		869		594		208				128 886		42 797		2 166					
Total Rosé	202001-202007	208 967		463						215		468						127 634		33 059		3 143					
<b>TOTAL</b>	<b>202001-202007</b>	<b>1 026 897</b>		<b>756</b>				<b>90 403</b>		<b>40 340</b>		<b>6 674</b>		<b>39 744</b>		<b>119 996</b>		<b>547 544</b>		<b>164 130</b>		<b>16 179</b>		<b>1 131</b>			

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
<b>TOTAL</b>	<b>202001-202007</b>	<b>5 530 810</b>		<b>300</b>		<b>400 361</b>		<b>3 823 600</b>		<b>799 255</b>		<b>382 618</b>		<b>71 342</b>		<b>442</b>				<b>3</b>		<b>40 590</b>		<b>10 345</b>		<b>1 955</b>	

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price.