

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET
by PRODUCER CELLARS, CELLARS AND WHOLESALERS
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



| Category: Total Still Wines | PERIOD | LITRES | TREND | LOW PRICE | TREND | BASIC | TREND | PREMIUM | TREND | SUPER PREMIUM | TREND | ULTRA PREMIUM | TREND |
|--------------------------------|----------------------|--------------------|-------------|--------------------|--------------|-------------------|-------------|-------------------|-------------|-------------------|-------------|-------------------|-------------|
| | | | | <R35 | | >R35 - R55 | | >R55 - R80 | | >R80 - R120 | | >R120 | |
| Total White | 201801-201807 | 78 531 618 | | 47 321 708 | | 15 404 146 | | 6 193 933 | | 6 429 284 | | 3 182 547 | |
| | 201901-201907 | 74 433 468 | 94.8 | 51 652 162 | 109.2 | 11 737 947 | 76.2 | 4 125 249 | 66.6 | 4 746 130 | 73.8 | 2 171 980 | 68.2 |
| Total Red | 201801-201807 | 56 165 444 | | 19 807 529 | | 18 768 532 | | 6 047 736 | | 5 105 851 | | 6 435 797 | |
| | 201901-201907 | 58 227 431 | 103.7 | 29 238 776 | 147.6 | 13 978 890 | 74.5 | 4 959 064 | 82.0 | 4 190 631 | 82.1 | 5 860 070 | 91.1 |
| Total Rosé/Blanc de Noir | 201801-201807 | 30 469 459 | | 19 081 846 | | 8 251 306 | | 1 956 863 | | 713 120 | | 466 323 | |
| | 201901-201907 | 27 301 619 | 89.6 | 21 992 921 | 115.3 | 3 619 852 | 43.9 | 1 070 693 | 54.7 | 497 685 | 69.8 | 120 468 | 25.8 |
| Perl  | 201801-201807 | 34 773 852 | | 13 987 176 | | 20 710 314 | | 63 402 | | 12 961 | | 0 | |
| | 201901-201907 | 33 000 987 | 94.9 | 28 648 449 | 204.8 | 4 315 754 | 20.8 | 33 486 | 52.8 | 3 037 | 23.4 | 261 | 0.0 |
| GRAND TOTAL STILL WINES | 201801-201807 | 199 940 373 | | 100 198 259 | | 63 134 298 | | 14 261 934 | | 12 261 215 | | 10 084 668 | |
| | 201901-201907 | 192 963 504 | 96.5 | 131 532 308 | 131.3 | 33 652 442 | 53.3 | 10 188 492 | 71.4 | 9 437 483 | 77.0 | 8 152 779 | 80.8 |

| Category: Still White | PERIOD | LITRES | TREND | LOW PRICE | TREND | BASIC | TREND | PREMIUM | TREND | SUPER PREMIUM | TREND | ULTRA PREMIUM | TREND |
|------------------------------------|----------------------|-------------------|-------------|-------------------|--------------|-------------------|-------------|------------------|-------------|------------------|-------------|------------------|-------------|
| | | | | <R35 | | >R35 - R55 | | >R55 - R80 | | >R80 - R120 | | >R120 | |
| Chardonnay | 201801-201807 | 2 276 657 | | 284 004 | | 439 715 | | 579 001 | | 520 748 | | 453 189 | |
| | 201901-201907 | 2 412 527 | 106.0 | 443 393 | 156.1 | 532 929 | 121.2 | 646 387 | 111.6 | 388 818 | 74.7 | 401 000 | 88.5 |
| Chenin blanc | 201801-201807 | 3 573 182 | | 769 987 | | 955 357 | | 871 329 | | 716 062 | | 260 446 | |
| | 201901-201907 | 2 915 961 | 81.6 | 494 643 | 64.2 | 1 141 583 | 119.5 | 615 945 | 70.7 | 346 331 | 48.4 | 317 460 | 121.9 |
| Sauvignon blanc | 201801-201807 | 7 187 514 | | 640 684 | | 1 989 252 | | 1 399 246 | | 1 634 647 | | 1 523 685 | |
| | 201901-201907 | 7 778 365 | 108.2 | 1 335 185 | 208.4 | 2 566 377 | 129.0 | 1 645 073 | 117.6 | 1 276 977 | 78.1 | 954 753 | 62.7 |
| Blends (cultivar) | 201801-201807 | 2 263 813 | | 259 796 | | 380 552 | | 659 640 | | 776 635 | | 187 190 | |
| | 201901-201907 | 2 401 444 | 106.1 | 326 594 | 125.7 | 606 030 | 159.3 | 437 461 | 66.3 | 829 149 | 106.8 | 202 210 | 108.0 |
| Other White (cultivar) | 201801-201807 | 13 530 457 | | 8 683 275 | | 4 084 416 | | 315 652 | | 239 768 | | 207 346 | |
| | 201901-201907 | 3 972 875 | 29.4 | 3 684 261 | 42.4 | 146 278 | 3.6 | 34 841 | 11.0 | 30 256 | 12.6 | 77 240 | 37.3 |
| Dry White (non-cultivar) | 201801-201807 | 13 201 271 | | 8 184 764 | | 2 847 385 | | 1 146 852 | | 760 481 | | 261 790 | |
| | 201901-201907 | 12 316 742 | 93.3 | 9 891 774 | 120.9 | 1 408 419 | 49.5 | 400 930 | 35.0 | 530 252 | 69.7 | 85 368 | 32.6 |
| Natural Sweet White (non-cultivar) | 201801-201807 | 3 488 010 | | 486 377 | | 646 024 | | 706 498 | | 670 073 | | 979 038 | |
| | 201901-201907 | 12 897 954 | 369.8 | 11 487 439 | 2361.8 | 1 297 461 | 200.8 | 58 325 | 8.3 | 7 839 | 1.2 | 46 891 | 4.8 |
| Semi Sweet White (non-cultivar) | 201801-201807 | 33 205 081 | | 25 931 839 | | 4 479 763 | | 1 158 702 | | 1 427 026 | | 207 750 | |
| | 201901-201907 | 29 737 598 | 89.6 | 23 988 874 | 92.5 | 4 038 870 | 90.2 | 286 287 | 24.7 | 1 336 508 | 93.7 | 87 058 | 41.9 |
| TOTAL | 201801-201807 | 78 531 618 | | 47 321 708 | | 15 404 146 | | 6 193 933 | | 6 429 284 | | 3 182 547 | |
| | 201901-201907 | 74 433 468 | 94.8 | 51 652 162 | 109.2 | 11 737 947 | 76.2 | 4 125 249 | 66.6 | 4 746 130 | 73.8 | 2 171 980 | 68.2 |

| Category: Still Red | PERIOD | LITRES | TREND | LOW PRICE | TREND | BASIC | TREND | PREMIUM | TREND | SUPER PREMIUM | TREND | ULTRA PREMIUM | TREND |
|----------------------------------|---------------|------------|-------|------------|-------|------------|-------|------------|-------|---------------|-------|---------------|-------|
| | | | | <R35 | | >R35 - R55 | | >R55 - R80 | | >R80 - R120 | | >R120 | |
| Cabernet Sauvignon | 201801-201807 | 3 488 010 | | 486 377 | | 646 024 | | 706 498 | | 670 073 | | 979 038 | |
| | 201901-201907 | 3 421 890 | 98.1 | 656 868 | 135.1 | 858 434 | 132.9 | 725 176 | 102.6 | 588 675 | 87.9 | 592 737 | 60.5 |
| Merlot | 201801-201807 | 4 045 112 | | 592 586 | | 984 146 | | 1 050 272 | | 790 606 | | 627 502 | |
| | 201901-201907 | 4 069 601 | 100.6 | 859 611 | 145.1 | 1 210 107 | 123.0 | 873 171 | 83.1 | 676 842 | 85.6 | 449 870 | 71.7 |
| Pinotage | 201801-201807 | 2 592 879 | | 197 871 | | 311 571 | | 788 576 | | 815 486 | | 479 374 | |
| | 201901-201907 | 2 741 505 | 105.7 | 196 292 | 99.2 | 857 646 | 275.3 | 438 238 | 55.6 | 844 749 | 103.6 | 404 580 | 84.4 |
| Shiraz | 201801-201807 | 2 485 574 | | 225 463 | | 610 296 | | 493 152 | | 384 288 | | 772 376 | |
| | 201901-201907 | 2 726 040 | 109.7 | 325 368 | 144.3 | 705 649 | 115.6 | 380 182 | 77.1 | 339 350 | 88.3 | 975 490 | 126.3 |
| Blends (cultivar) | 201801-201807 | 7 220 781 | | 1 169 986 | | 1 010 336 | | 1 451 809 | | 1 912 129 | | 1 676 521 | |
| | 201901-201907 | 6 652 936 | 92.1 | 1 098 605 | 93.9 | 1 414 987 | 140.1 | 1 834 404 | 126.4 | 1 075 777 | 56.3 | 1 229 163 | 73.3 |
| Other Red (cultivar) | 201801-201807 | 3 268 955 | | 287 079 | | 784 874 | | 405 830 | | 318 277 | | 1 472 896 | |
| | 201901-201907 | 3 684 150 | 112.7 | 830 144 | 289.2 | 341 519 | 43.5 | 210 436 | 51.9 | 409 051 | 128.5 | 1 892 999 | 128.5 |
| Dry Red (non-cultivar) | 201801-201807 | 16 801 228 | | 6 330 484 | | 9 509 406 | | 501 197 | | 189 859 | | 270 282 | |
| | 201901-201907 | 17 832 974 | 106.1 | 10 514 144 | 166.1 | 6 493 073 | 68.3 | 271 217 | 54.1 | 249 369 | 131.3 | 305 171 | 112.9 |
| Natural Sweet Red (non-cultivar) | 201801-201807 | 15 096 819 | | 10 118 205 | | 4 409 060 | | 427 564 | | 10 643 | | 131 347 | |
| | 201901-201907 | 15 976 859 | 105.8 | 14 111 103 | 139.5 | 1 736 370 | 39.4 | 116 452 | 27.2 | 6 102 | 57.3 | 6 832 | 5.2 |
| Semi-Sweet Red (non-cultivar) | 201801-201807 | 1 166 085 | | 399 478 | | 502 819 | | 222 838 | | 14 491 | | 26 460 | |
| | 201901-201907 | 1 121 476 | 96.2 | 646 641 | 161.9 | 361 105 | 71.8 | 109 789 | 49.3 | 716 | 4.9 | 3 226 | 12.2 |
| TOTAL | 201801-201807 | 56 165 444 | | 19 807 529 | | 18 768 532 | | 6 047 736 | | 5 105 851 | | 6 435 797 | |
| | 201901-201907 | 58 227 431 | 103.7 | 29 238 776 | 147.6 | 13 978 890 | 74.5 | 4 959 064 | 82.0 | 4 190 631 | 82.1 | 5 860 070 | 91.1 |

| Category: Rosé/Blanc de Noir | PERIOD | LITRES | TREND | LOW PRICE | TREND | BASIC | TREND | PREMIUM | TREND | SUPER PREMIUM | TREND | ULTRA PREMIUM | TREND |
|------------------------------|---------------|------------|-------|------------|-------|------------|-------|------------|-------|---------------|-------|---------------|-------|
| | | | | <R35 | | >R35 - R55 | | >R55 - R80 | | >R80 - R120 | | >R120 | |
| Dry | 201801-201807 | 2 544 360 | | 377 364 | | 386 380 | | 1 171 336 | | 406 101 | | 203 179 | |
| | 201901-201907 | 2 954 127 | 116.1 | 907 411 | 240.5 | 768 447 | 198.9 | 884 883 | 75.5 | 287 207 | 70.7 | 106 179 | 52.3 |
| Natural Sweet | 201801-201807 | 24 393 311 | | 15 745 232 | | 7 598 535 | | 645 634 | | 145 271 | | 258 640 | |
| | 201901-201907 | 21 167 591 | 86.8 | 18 342 494 | 116.5 | 2 697 910 | 35.5 | 104 043 | 16.1 | 10 487 | 7.2 | 12 658 | 4.9 |
| Semi-Sweet | 201801-201807 | 3 531 788 | | 2 959 250 | | 266 391 | | 139 894 | | 161 748 | | 4 505 | |
| | 201901-201907 | 3 179 900 | 90.0 | 2 743 016 | 92.7 | 153 495 | 57.6 | 81 766 | 58.4 | 199 991 | 123.6 | 1 632 | 36.2 |
| TOTAL | 201801-201807 | 30 469 459 | | 19 081 846 | | 8 251 306 | | 1 956 863 | | 713 120 | | 466 323 | |
| | 201901-201907 | 27 301 619 | 89.6 | 21 992 921 | 115.3 | 3 619 852 | 43.9 | 1 070 693 | 54.7 | 497 685 | 69.8 | 120 468 | 25.8 |

| Category: Perlé | PERIOD | LITRES | TREND | LOW PRICE | TREND | BASIC | TREND | PREMIUM | TREND | SUPER PREMIUM | TREND | ULTRA PREMIUM | TREND |
|-----------------|---------------|------------|-------|------------|-------|------------|-------|------------|-------|---------------|-------|---------------|-------|
| | | | | <R35 | | >R35 - R55 | | >R55 - R80 | | >R80 - R120 | | >R120 | |
| GRAND TOTAL | 201801-201807 | 34 773 852 | | 13 987 176 | | 20 710 314 | | 63 402 | | 12 961 | | 0 | |
| | 201901-201907 | 33 000 987 | 94.9 | 28 648 449 | 204.8 | 4 315 754 | 20.8 | 33 486 | 52.8 | 3 037 | 23.4 | 261 | 0.0 |

| Category: Sparkling Wine | PERIOD | LITRES | TREND | LOW PRICE | TREND | BASIC | TREND | PREMIUM | TREND | SUPER PREMIUM | TREND | ULTRA PREMIUM | TREND |
|--------------------------|---------------|-----------|-------|-----------|--------|------------|-------|------------|-------|---------------|-------|---------------|-------|
| | | | | <R35 | | >R35 - R55 | | >R55 - R80 | | >R80 - R120 | | >R120 | |
| Cap Classique | 201801-201807 | 1 796 366 | | 1 023 | | 1 326 | | 235 352 | | 264 171 | | 1 294 494 | |
| | 201901-201907 | 2 206 361 | 122.8 | 35 708 | 3490.5 | 12 628 | 952.6 | 151 062 | 64.2 | 986 908 | 373.6 | 1 020 056 | 78.8 |
| Other Sparkling | 201801-201807 | 2 006 683 | | 2 783 | | 156 202 | | 321 523 | | 1 270 867 | | 255 308 | |
| | 201901-201907 | 2 389 757 | 119.1 | 43 105 | 1549.1 | 231 670 | 148.3 | 479 799 | 149.2 | 1 513 470 | 119.1 | 121 713 | 47.7 |
| GRAND TOTAL | 201801-201807 | 3 803 049 | | 3 806 | | 157 528 | | 556 875 | | 1 535 038 | | 1 549 802 | |
| | 201901-201907 | 4 596 118 | 120.9 | 78 812 | 2071.0 | 244 298 | 155.1 | 630 861 | 113.3 | 2 500 378 | 162.9 | 1 141 769 | 73.7 |

| Sub-Category: Cap Classique | PERIOD | LITRES | TREND | LOW PRICE | TREND | BASIC | TREND | PREMIUM | TREND | SUPER PREMIUM | TREND | ULTRA PREMIUM | TREND |
|-----------------------------|---------------|-----------|-------|-----------|--------|------------|--------|------------|-------|---------------|-------|---------------|-------|
| | | | | <R35 | | >R35 - R55 | | >R55 - R80 | | >R80 - R120 | | >R120 | |
| Total White | 201801-201807 | 1 299 177 | | 523 | | 1 176 | | 144 180 | | 198 546 | | 954 753 | |
| | 201901-201907 | 1 535 467 | 118.2 | 28 447 | 5444.4 | 8 952 | 761.4 | 119 499 | 82.9 | 597 925 | 301.2 | 780 645 | 81.8 |
| Total Red | 201801-201807 | 70 | | 0 | | 0 | | 0 | | 14 | 0.0 | 0 | |
| | 201901-201907 | 3 307 | 0.0 | 0 | 0.0 | 0 | 0.0 | 19 | 0.0 | 2699 | 0.0 | 589 | 0.0 |
| Total Rosé | 201801-201807 | 497 118 | | 501 | | 150 | | 91 172 | | 65 611 | | 339 685 | |
| | 201901-201907 | 667 588 | 134.3 | 7 261 | 1450.7 | 3 676 | 2450.7 | 31 544 | 34.6 | 386 284 | 588.8 | 238 822 | 70.3 |
| TOTAL | 201801-201807 | 1 796 366 | | 1 023 | | 1 326 | | 235 352 | | 264 171 | | 1 294 494 | |
| | 201901-201907 | 2 206 361 | 122.8 | 35 708 | 3490.5 | 12 628 | 952.6 | 151 062 | 64.2 | 986 908 | 373.6 | 1 020 056 | 78.8 |

| Sub-Category: Other Sparkling | PERIOD | LITRES | TREND | LOW PRICE | TREND | BASIC | TREND | PREMIUM | TREND | SUPER PREMIUM | TREND | ULTRA PREMIUM | TREND |
|----------------------------------|---------------|-----------|-------|-----------|--------|------------|-------|------------|-------|---------------|-------|---------------|-------|
| | | | | <R35 | | >R35 - R55 | | >R55 - R80 | | >R80 - R120 | | >R120 | |
| Total White | 201801-201807 | 1 169 591 | | 1 460 | | 132 475 | | 119 895 | | 732 145 | | 183 618 | |
| | 201901-201907 | 1 236 696 | 105.7 | 40 043 | 2743.6 | 182 081 | 137.4 | 173 946 | 145.1 | 779 139 | 106.4 | 61 487 | 33.5 |
| Total Red | 201801-201807 | 281 609 | | 0 | | 0 | | 1 550 | | 229 798 | | 50 261 | |
| | 201901-201907 | 365 579 | 129.8 | 1517 | 0.0 | 2918 | 0.0 | 1 965 | 126.8 | 313 447 | 136.4 | 45 733 | 91.0 |
| Total Rosé | 201801-201807 | 555 483 | | 1 323 | | 23 728 | | 200 079 | | 308 924 | | 21 429 | |
| | 201901-201907 | 787 482 | 141.8 | 1 545 | 116.8 | 46 672 | 196.7 | 303 888 | 151.9 | 420 884 | 136.2 | 14 493 | 67.6 |
| TOTAL | 201801-201807 | 2 006 683 | | 2 783 | | 156 202 | | 321 523 | | 1 270 867 | | 255 308 | |
| | 201901-201907 | 2 389 757 | 119.1 | 43 105 | 1549.1 | 231 670 | 148.3 | 479 799 | 149.2 | 1 513 470 | 119.1 | 121 713 | 47.7 |

| Category: Fortified | PERIOD | LITRES | TREND | LOW PRICE | TREND | BASIC | TREND | PREMIUM | TREND | SUPER PREMIUM | TREND | ULTRA PREMIUM | TREND |
|---------------------|---------------|------------|-------|-----------|--------|------------|-------|------------|-------|---------------|-------|---------------|-------|
| | | | | <R35 | | >R35 - R55 | | >R55 - R80 | | >R80 - R120 | | >R120 | |
| TOTAL | 201801-201807 | 18 427 102 | | 14 048 | | 4 761 626 | | 10 669 356 | | 1 170 538 | | 1 811 535 | |
| | 201901-201907 | 18 056 307 | 98.0 | 605 657 | 4311.4 | 10 932 657 | 229.6 | 4 365 626 | 40.9 | 401 257 | 34.3 | 1 751 110 | 96.7 |