

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET
by PRODUCER CELLARS, PRIVATE CELLARS AND WHOLESALERS
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



Category: Total Still Wines	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202001-202010	81 198 957		33 582 573		21 093 099		6 463 509		2 909 017		3 282 587		2 566 142		2 292 673		1 275 037		2 770 163		2 187 140		1 440 967		1 336 050	
Total Red	202001-202010	74 623 979		21 999 119		22 077 397		5 937 203		3 125 690		2 698 072		2 876 151		2 967 789		2 011 055		1 834 730		3 098 336		2 705 332		3 293 105	
Total Rosé/Blanc de Noir	202001-202010	27 817 249		9 731 924		12 055 920		1 290 226		1 263 923		725 923		1 244 735		440 034		259 031		216 852		331 060		134 110		123 511	
Perlé	202001-202010	27 486 714		10 747 431		16 026 967		517 765		82 310		10 241		91 504		1 987		7 265		1 176		41		28			
GRAND TOTAL STILL WINES	202001-202010	211 126 899		76 061 047		71 253 383		14 208 703		7 380 940		6 716 824		6 778 532		5 702 483		3 552 388		4 822 921		5 616 577		4 280 436		4 752 666	

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202001-202010	2 692 990		350 874		49 831		209 495		100 274		430 042		167 709		331 366		209 134		209 176		201 194		144 155		289 741	
Chenin blanc	202001-202010	3 876 786		571 677		121 575		420 590		387 867		651 174		318 621		404 539		214 737		133 938		154 513		237 356		260 198	
Sauvignon blanc	202001-202010	10 767 330		792 505		1 465 841		1 392 229		748 048		1 013 712		519 864		1 137 027		708 997		616 010		1 081 435		829 346		462 317	
Blends (cultivar)	202001-202010	2 105 839		88 173		161 360		249 230		281 251		227 372		164 178		182 929		65 445		374 110		96 310		110 026		105 456	
Other White (cultivar)	202001-202010	1 441 745		788 474		75 706		94 508		49 790		61 441		45 153		16 454		9 431		84 656		75 583		47 458		93 092	
Dry White (non-cultivar)	202001-202010	13 815 648		5 916 945		4 310 935		1 617 229		455 935		249 367		161 268		97 040		15 507		359 558		527 141		61 645		43 078	
Natural Sweet White (non-cultivar)	202001-202010	16 373 169		6 728 609		8 153 691		383 047		442 357		164 448		406 937		29 840		8 643		6 137		8 095		9 531		31 835	
Semi Sweet White (non-cultivar)	202001-202010	30 125 451		18 345 316		6 754 161		2 097 181		443 495		485 031		782 412		93 478		43 142		986 577		42 871		1 450		50 334	
TOTAL	202001-202010	81 198 957		33 582 573		21 093 099		6 463 509		2 909 017		3 282 587		2 566 142		2 292 673		1 275 037		2 770 163		2 187 140		1 440 967		1 336 050	

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202001-202010	4 034 630		493 541		82 361		405 231		274 333		244 009		467 570		492 033		172 390		305 692		367 686		269 889		459 895	
Merlot	202001-202010	4 679 320		597 436		127 535		344 792		453 013		299 987		699 522		669 831		270 969		399 697		248 985		275 937		291 617	
Pinotage	202001-202010	3 376 481		249 713		45 673		231 305		188 313		247 505		455 025		389 631		238 935		250 077		614 750		219 421		246 133	
Shiraz	202001-202010	3 193 806		183 504		116 904		200 844		363 660		247 625		238 878		272 576		170 597		209 007		297 164		422 642		470 404	
Blends (cultivar)	202001-202010	9 008 826		317 580		1 009 420		610 877		711 083		612 555		406 034		931 102		882 275		506 366		1 130 341		1 037 181		854 011	
Other Red (cultivar)	202001-202010	2 949 412		101 582		138 856		121 580		138 978		624 354		71 022		87 143		240 555		102 394		180 535		350 968		791 446	
Dry Red (non-cultivar)	202001-202010	21 500 748		10 829 714		6 239 911		3 089 796		331 379		253 543		109 428		74 343		23 941		57 635		237 819		108 552		144 688	
Natural Sweet Red (non-cultivar)	202001-202010	21 923 462		7 434 404		12 835 034		673 449		632 543		107 490		173 922		21 588		3 241		980		4 343		2 772		33 696	
Semi-Sweet Red (non-cultivar)	202001-202010	3 957 293		1 791 645		1 481 703		259 328		32 387		61 006		254 750		29 543		8 152		2 881		16 713		17 971		1 215	
TOTAL	202001-202010	74 623 979		21 999 119		22 077 397		5 937 203		3 125 690		2 698 072		2 876 151		2 967 789		2 011 055		1 834 730		3 098 336		2 705 332		3 293 105	

Category: Rosé/Blanc de Noir	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Dry	202001-202010	3 158 416		34 039		628 816		233 985		425 770		374 166		227 635		383 266		255 725		204 992		175 433		124 430		90 159	
Natural Sweet	202001-202010	21 268 064		8 952 002		9 348 854		953 855		792 345		171 216		978 373		19 861		1 576		5 439		6 107		7 481		30 957	
Semi-Sweet	202001-202010	3 390 769		745 884		2 078 250		102 386		45 808		180 541		38 727		36 907		1 730		6 421		149 521		2 200		2 395	
TOTAL	202001-202010	27 817 249		9 731 924		12 055 920		1 290 226		1 263 923		725 923		1 244 735		440 034		259 031		216 852		331 060		134 110		123 511	

Category: Perlé	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
GRAND TOTAL	202001-202010	27 486 714		10 747 431		16 026 967		517 765		82 310		10 241		91 504		1 987		7 265		1 176		41		28			

Category: Sparkling Wine	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cap Classique	202001-202010	1 847 953		3 578		1 011		6 104		980		32 565		55 866		13 261		54 127		110 529		325 647		660 850		583 436	
Other Sparkling	202001-202010	2 559 781		32 225		1 702		222 019		155 435		107 085		143 030		400 302		616 881		724 301		78 769		15 816		62 216	
GRAND TOTAL	202001-202010	4 407 733		35 803		2 713		228 123		156 416		139 650		198 896		413 563		671 008		834 830		404 416		676 666		645 651	

Sub-Category: Cap Classique	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202001-202010	1 325 742		3 059		1 016		6 075		421		30 984		42 975		10 506		28 244		63 941		247 548		466 069		424 905	
Total Red	202001-202010	1 329												42		567		23				197		500			
Total Rosé	202001-202010	520 882		519		- 5		29		560		1 581		12 849		2 187		25 860		46 589		77 902		194 281		158 531	
TOTAL	202001-202010	1 847 953		3 578		1 011		6 104		980		32 565		55 866		13 261		54 127		110 529		325 647		660 850		583 436	

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202001-202010	1 447 813		4 234		1 469		128 748		83 200		81 970		101 605		219 421		334 190		361 417		60 152		14 421		56 987	
Total Red	202001-202010	321 121		27 235		233		90 949		71 370		23 327		33 927		179 806		151 041		193 693		12 665		1 373		5 229	
Total Rosé	202001-202010	790 847		756				2 323		866		1 789		7 499		1 075		131 650		169 191		5 951		23			
TOTAL	202001-202010	2 559 781		32 225		1 702		222 019		155 435		107 085		143 030		400 302		616 881		724 301		78 769		15 816		62 216	

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
TOTAL	202001-202010	12 392 881		730		730 435		4 326 580		5 385 940		455 172		403 699		194 977		469 687		43 053		193 449		56 807		132 351	

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price