

**PARTICULARS OF WINE SOLD ON THE LOCAL MARKET**  
**by PRODUCER CELLARS, PRIVATE CELLARS AND WHOLESALERS**  
**VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED**



Category: Total Still Wines	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202001-202009	67 488 426		28 713 898		16 143 982		5 403 496		2 534 347		2 576 599		2 392 030		1 985 467		1 076 907		2 364 628		1 939 871		1 281 795		1 075 405	
Total Red	202001-202009	61 332 031		18 694 975		16 965 667		4 252 697		2 735 707		2 271 141		2 598 863		2 547 672		1 727 194		1 595 152		2 741 753		2 378 971		2 822 239	
Total Rosé/Blanc de Noir	202001-202009	21 963 953		8 437 273		8 473 867		1 021 176		1 019 340		564 173		1 201 948		359 170		211 801		187 812		265 178		114 490		107 725	
Perlé	202001-202009	22 705 848		10 747 431		11 528 064		314 465		28 812		9 178		68 740		1 987		6 598		506		41		28			
<b>GRAND TOTAL STILL WINES</b>	<b>202001-202009</b>	<b>173 490 257</b>		<b>66 593 577</b>		<b>53 111 580</b>		<b>10 991 833</b>		<b>6 318 206</b>		<b>5 421 091</b>		<b>6 261 581</b>		<b>4 894 297</b>		<b>3 022 500</b>		<b>4 148 097</b>		<b>4 946 841</b>		<b>3 775 284</b>		<b>4 005 370</b>	

Category: Still White	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Chardonnay	202001-202009	2 315 361		307 674		48 691		185 330		82 033		356 273		130 196		278 156		177 876		190 157		178 187		126 482		254 307	
Chenin blanc	202001-202009	3 315 096		504 356		113 864		380 299		336 880		537 273		273 205		343 109		169 654		114 685		132 849		221 618		187 305	
Sauvignon blanc	202001-202009	9 416 748		719 298		1 448 184		1 159 500		659 366		775 809		473 253		1 016 543		601 003		512 256		943 279		724 784		383 473	
Blends (cultivar)	202001-202009	1 824 301		78 016		138 615		215 517		251 882		185 943		137 746		160 632		57 317		318 746		86 060		98 988		94 840	
Other White (cultivar)	202001-202009	1 146 214		623 370		65 595		47 251		42 074		56 864		39 541		14 943		8 528		60 106		62 811		42 250		82 882	
Dry White (non-cultivar)	202001-202009	11 552 385		4 950 954		3 345 963		1 528 128		384 967		192 371		156 268		81 299		14 365		311 595		490 223		56 947		39 305	
Natural Sweet White (non-cultivar)	202001-202009	12 288 872		5 592 853		5 412 282		319 119		342 423		134 020		400 996		29 804		6 946		6 087		8 069		9 303		26 971	
Semi Sweet White (non-cultivar)	202001-202009	25 629 448		15 937 377		5 570 790		1 568 351		434 723		338 047		780 825		60 982		41 219		850 997		38 394		1 422		6 322	
<b>TOTAL</b>	<b>202001-202009</b>	<b>67 488 426</b>		<b>28 713 898</b>		<b>16 143 982</b>		<b>5 403 496</b>		<b>2 534 347</b>		<b>2 576 599</b>		<b>2 392 030</b>		<b>1 985 467</b>		<b>1 076 907</b>		<b>2 364 628</b>		<b>1 939 871</b>		<b>1 281 795</b>		<b>1 075 405</b>	

Category: Still Red	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40 - <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cabernet Sauvignon	202001-202009	3 507 721		430 238		73 570		361 339		234 840		211 376		442 404		368 184		158 407		266 073		332 096		235 341		393 853	
Merlot	202001-202009	3 999 484		449 137		92 419		331 438		419 934		260 972		620 105		543 365		237 059		338 686		214 990		247 910		243 470	
Pinotage	202001-202009	2 926 996		203 175		21 763		222 353		163 604		215 969		397 358		311 583		221 994		217 319		550 707		191 878		209 293	
Shiraz	202001-202009	2 837 239		148 589		111 788		189 059		329 894		219 515		216 854		229 634		151 734		187 860		261 592		378 071		412 649	
Blends (cultivar)	202001-202009	7 896 617		296 108		844 227		527 627		657 192		483 450		348 164		910 057		703 255		442 820		1 050 153		883 980		749 583	
Other Red (cultivar)	202001-202009	2 552 558		81 881		135 552		108 613		134 625		517 550		66 201		66 956		221 308		88 797		151 142		316 192		663 742	
Dry Red (non-cultivar)	202001-202009	16 748 779		8 812 096		5 039 913		1 780 954		275 554		227 395		82 926		69 231		22 046		49 995		160 333		104 856		123 480	
Natural Sweet Red (non-cultivar)	202001-202009	17 692 485		6 752 063		9 621 123		517 292		487 938		88 300		170 102		19 692		3 241		980		4 027		2 772		24 956	
Semi-Sweet Red (non-cultivar)	202001-202009	3 170 151		1 521 689		1 025 310		214 021		32 125		46 614		254 750		28 970		8 152		2 622		16 713		17 971		1 215	
<b>TOTAL</b>	<b>202001-202009</b>	<b>61 332 031</b>		<b>18 694 975</b>		<b>16 965 667</b>		<b>4 252 697</b>		<b>2 735 707</b>		<b>2 271 141</b>		<b>2 598 863</b>		<b>2 547 672</b>		<b>1 727 194</b>		<b>1 595 152</b>		<b>2 741 753</b>		<b>2 378 971</b>		<b>2 822 239</b>	

Category: Rosé/Blanc de Noir	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Dry	202001-202009	2 583 409		33 217		444 783		180 395		408 495		288 233		203 365		311 541		208 737		176 771		133 000		108 133		86 739	
Natural Sweet	202001-202009	16 896 498		7 864 889		6 537 629		750 250		572 270		150 522		967 491		18 169		1 311		5 397		5 765		4 158		18 649	
Semi-Sweet	202001-202009	2 484 046		539 168		1 491 455		90 532		38 575		125 418		31 092		29 461		1 753		5 644		126 413		2 200		2 337	
<b>TOTAL</b>	<b>202001-202009</b>	<b>21 963 953</b>		<b>8 437 273</b>		<b>8 473 867</b>		<b>1 021 176</b>		<b>1 019 340</b>		<b>564 173</b>		<b>1 201 948</b>		<b>359 170</b>		<b>211 801</b>		<b>187 812</b>		<b>265 178</b>		<b>114 490</b>		<b>107 725</b>	

Category: Perlé	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
<b>GRAND TOTAL</b>	<b>202001-202009</b>	<b>22 705 848</b>		<b>10 747 431</b>		<b>11 528 064</b>		<b>314 465</b>		<b>28 812</b>		<b>9 178</b>		<b>68 740</b>		<b>1 987</b>		<b>6 598</b>		<b>506</b>		<b>41</b>		<b>28</b>			

Category: Sparkling Wine	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Cap Classique	202001-202009	1 431 682		2 000		1 004		6 102		980		32 229		53 289		11 222		44 109		92 867		266 133		490 498		431 248	
Other Sparkling	202001-202009	1 943 140		30 791		519		199 647		111 158		73 552		108 200		312 156		606 159		393 015		47 513		11 495		48 935	
<b>GRAND TOTAL</b>	<b>202001-202009</b>	<b>3 374 822</b>		<b>32 791</b>		<b>1 523</b>		<b>205 749</b>		<b>112 138</b>		<b>105 781</b>		<b>161 489</b>		<b>323 378</b>		<b>650 269</b>		<b>485 882</b>		<b>313 647</b>		<b>501 993</b>		<b>480 183</b>	

Sub-Category: Cap Classique	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202001-202009	1 036 890		1 533		1 013		6 075		421		30 648		40 436		8 510		26 114		49 348		202 600		355 165		315 026	
Total Red	202001-202009	828												42		567		23				197					
Total Rosé	202001-202009	393 963		467		- 9		27		560		1 581		12 812		2 145		17 973		43 519		63 336		135 333		116 221	
<b>TOTAL</b>	<b>202001-202009</b>	<b>1 431 682</b>		<b>2 000</b>		<b>1 004</b>		<b>6 102</b>		<b>980</b>		<b>32 229</b>		<b>53 289</b>		<b>11 222</b>		<b>44 109</b>		<b>92 867</b>		<b>266 133</b>		<b>490 498</b>		<b>431 248</b>	

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
Total White	202001-202009	1 121 878		3 256		329		117 911		77 260		51 795		79 193		162 879		327 410		210 630		35 679		10 282		45 254	
Total Red	202001-202009	228 887		26 894		190		79 526		33 416		19 969		26 354		149 048		147 401		96 270		8 436		1 191		3 681	
Total Rosé	202001-202009	592 375		640				2 210		482		1 789		2 653		229		131 348		86 115		3 398		23			
<b>TOTAL</b>	<b>202001-202009</b>	<b>1 943 140</b>		<b>30 791</b>		<b>519</b>		<b>199 647</b>		<b>111 158</b>		<b>73 552</b>		<b>108 200</b>		<b>312 156</b>		<b>606 159</b>		<b>393 015</b>		<b>47 513</b>		<b>11 495</b>		<b>48 935</b>	

Category: Fortified	PERIOD	LITRES	TREND	< R30	TREND	R30 - <R40	TREND	R40- <R50	TREND	R50 - <R60	TREND	R60 - <R70	TREND	R70 - <R80	TREND	R80 - <R90	TREND	R90 - <R100	TREND	R100 - <R120	TREND	R120 - <R150	TREND	R150 - <R200	TREND	>R200	TREND
<b>TOTAL</b>	<b>202001-202009</b>	<b>10 323 402</b>		<b>574</b>		<b>630 246</b>		<b>4 325 576</b>		<b>3 737 460</b>		<b>415 795</b>		<b>261 452</b>		<b>193 211</b>		<b>376 459</b>		<b>42 093</b>		<b>176 664</b>		<b>45 029</b>		<b>118 844</b>	

Note: In industry reporting, a 20% profit margin is added to the wholesale selling price to determine the retail selling price