

PARTICULARS OF WINE SOLD ON THE LOCAL MARKET
by PRODUCER CELLARS AND PRODUCER CELLAR BOUND WHOLESALERS
VOLUME IN RAND PER LITRE PRICE RANGE, VAT INCLUDED



Category: Total Still Wines	PERIOD	LITRES	TREND	LOW PRICE	TREND	BASIC	TREND	PREMIUM	TREND	SUPER PREMIUM	TREND	ULTRA PREMIUM	TREND
				<R35		>R35 - R55		>R55 - R80		>R80 - R120		>R120	
Total White	201801-201807	27 010 409		21 705 040		2 710 441		601 465		1 294 588		698 876	
	201901-201907	25 679 015	95.1	23 126 989	106.6	1 661 490	61.3	395 373	65.7	384 366	29.7	110 797	15.9
Total Red	201801-201807	16 442 763		10 593 428		3 196 154		772 894		526 896		1 353 391	
	201901-201907	16 756 695	101.9	12 439 010	117.4	2 076 187	65.0	489 848	63.4	145 858	27.7	1 605 792	118.6
Total Rosé/Blanc de Noir	201801-201807	8 900 297		6 191 256		2 189 981		59 362		164 395		295 302	
	201901-201907	9 967 213	112.0	9 208 407	148.7	700 490	32.0	37 484	63.1	2 844	1.7	17 988	6.1
Perl�	201801-201807	1 285 360		1 205 923		18 704		58 048		2 685		0	
	201901-201907	1 188 273	92.4	1 118 446	92.7	63 202	337.9	6 617	11.4	9	0.3	0	0.0
GRAND TOTAL STILL WINES	201801-201807	53 638 828		39 695 647		8 115 279		1 491 769		1 988 564		2 347 569	
	201901-201907	53 591 196	99.9	45 892 851	115.6	4 501 368	55.5	929 322	62.3	533 078	26.8	1 734 577	73.9

Category: Still White	PERIOD	LITRES	TREND	LOW PRICE	TREND	BASIC	TREND	PREMIUM	TREND	SUPER PREMIUM	TREND	ULTRA PREMIUM	TREND
				<R35		>R35 - R55		>R55 - R80		>R80 - R120		>R120	
Chardonnay	201801-201807	498 194		235 525		105 702		127 621		21 579		7 768	
	201901-201907	518 346	104.0	299 750	127.3	163 935	155.1	42 945	33.7	8 160	37.8	3 555	45.8
Chenin blanc	201801-201807	841 103		293 782		340 694		144 009		34 715		27 904	
	201901-201907	674 776	80.2	244 634	83.3	301 332	88.4	78 559	54.6	11 242	32.4	39 011	139.8
Sauvignon blanc	201801-201807	1 332 377		561 127		357 085		175 835		107 719		130 611	
	201901-201907	1 335 167	100.2	762 480	135.9	422 376	118.3	98 537	56.0	20 899	19.4	30 875	23.6
Blends (cultivar)	201801-201807	1 023 223		241 982		105 652		75 973		591 313		8 304	
	201901-201907	932 271	91.1	310 783	128.4	125 367	118.7	150 150	197.6	337 622	57.1	8 349	100.5
Other White (cultivar)	201801-201807	1 437 689		973 007		111 648		21 913		306 494		24 628	
	201901-201907	328 318	22.8	235 865	24.2	80 671	72.3	4 644	21.2	2 390	0.8	4 749	19.3
Dry White (non-cultivar)	201801-201807	4 664 818		4 031 606		443 752		29 993		27 424		132 044	
	201901-201907	5 170 071	110.8	4 945 892	122.7	208 326	46.9	10 160	33.9	3 529	12.9	2 165	1.6
Natural Sweet White (non-cultivar)	201801-201807	2 788 970		1 422 083		985 130		10 582		186 029		185 147	
	201901-201907	2 759 962	99.0	2 425 411	170.6	313 085	31.8	4 377	41.4	525	0.3	16 565	8.9
Semi Sweet White (non-cultivar)	201801-201807	14 424 036		13 945 929		260 780		15 541		19 316		182 470	
	201901-201907	13 960 103	96.8	13 902 174	99.7	46 398	17.8	6 002	38.6		0.0	5 530	3.0
TOTAL	201801-201807	27 010 409		21 705 040		2 710 441		601 465		1 294 588		698 876	
	201901-201907	25 679 015	95.1	23 126 989	106.6	1 661 490	61.3	395 373	65.7	384 366	29.7	110 797	15.9

Category: Still Red	PERIOD	LITRES	TREND	LOW PRICE	TREND	BASIC	TREND	PREMIUM	TREND	SUPER PREMIUM	TREND	ULTRA PREMIUM	TREND
				<R35		>R35 - R55		>R55 - R80		>R80 - R120		>R120	
Cabernet Sauvignon	201801-201807	936 631		390 987		211 505		50 954		72 764		210 421	
	201901-201907	868 158	92.7	447 103	114.4	277 740	131.3	76 105	149.4	25 656	35.3	41 553	19.7
Merlot	201801-201807	1 032 428		534 340		284 054		101 094		70 561		42 379	
	201901-201907	1 039 759	100.7	531 602	99.5	353 312	124.4	98 011	97.0	21 278	30.2	35 556	83.9
Pinotage	201801-201807	657 959		143 964		226 726		160 500		86 185		40 585	
	201901-201907	651 209	99.0	125 769	87.4	358 216	158.0	98 557	61.4	38 447	44.6	30 220	74.5
Shiraz	201801-201807	538 210		169 326		175 700		72 819		65 916		54 450	
	201901-201907	843 654	156.8	134 971	79.7	220 785	125.7	83 732	115.0	28 379	43.1	375 788	690.2
Blends (cultivar)	201801-201807	2 017 493		1 101 116		297 733		121 897		183 753		312 994	
	201901-201907	1 545 656	76.6	981 615	89.1	268 126	90.1	103 351	84.8	18 746	10.2	173 818	55.5
Other Red (cultivar)	201801-201807	1 127 151		95 589		366 100		189 916		6 565		468 981	
	201901-201907	1 187 874	105.4	121 074	126.7	110 399	30.2	18 566	9.8	11 346	172.8	926 489	197.6
Dry Red (non-cultivar)	201801-201807	5 846 556		5 097 700		613 923		46 977		18 832		69 124	
	201901-201907	5 967 984	102.1	5 769 814	113.2	173 126	28.2	6 166	13.1	834	4.4	18 044	26.1
Natural Sweet Red (non-cultivar)	201801-201807	3 739 147		2 687 625		892 163		22 503		8 300		128 556	
	201901-201907	4 040 368	108.1	3 737 594	139.1	292 587	32.8	4 704	20.9	1 173	14.1	4 311	3.4
Semi-Sweet Red (non-cultivar)	201801-201807	547 187		372 781		128 250		6 234		14 022		25 900	
	201901-201907	612 033	111.9	589 469	158.1	21 897	17.1	656	10.5		0.0	12	0.0
TOTAL	201801-201807	16 442 763		10 593 428		3 196 154		772 894		526 896		1 353 391	
	201901-201907	16 756 695	101.9	12 439 010	117.4	2 076 187	65.0	489 848	63.4	145 858	27.7	1 605 792	118.6

Category: Rosé/Blanc de Noir	PERIOD	LITRES	TREND	LOW PRICE	TREND	BASIC	TREND	PREMIUM	TREND	SUPER PREMIUM	TREND	ULTRA PREMIUM	TREND
				<R35		>R35 - R55		>R55 - R80		>R80 - R120		>R120	
Dry	201801-201807	363 771		232 182		52 670		20 237		19 166		39 516	
	201901-201907	720 307	198.0	652 178	280.9	29 793	56.6	26 868	132.8	2 675	14.0	8 794	22.3
Natural Sweet	201801-201807	8 412 569		5 861 842		2 125 226		32 400		137 314		255 786	
	201901-201907	8 964 837	106.6	8 297 914	141.6	652 393	30.7	6 332	19.5	110	0.1	8 089	3.2
Semi-Sweet	201801-201807	123 957		97 232		12 085		6 725		7 915		0	
	201901-201907	282 069	227.6	258 315	265.7	18 305	151.5	4 285	63.7	60	0.8	1105	0.0
TOTAL	201801-201807	8 900 297		6 191 256		2 189 981		59 362		164 395		295 302	
	201901-201907	9 967 213	112.0	9 208 407	148.7	700 490	32.0	37 484	63.1	2 844	1.7	17 988	6.1

Category: Perlé	PERIOD	LITRES	TREND	LOW PRICE	TREND	BASIC	TREND	PREMIUM	TREND	SUPER PREMIUM	TREND	ULTRA PREMIUM	TREND
				<R35		>R35 - R55		>R55 - R80		>R80 - R120		>R120	
GRAND TOTAL	201801-201807	1 285 360		1 205 923		18 704		58 048		2 685		0	
	201901-201907	1 188 273	92.4	1 118 446	92.7	63 202	337.9	6 617	11.4	9	0.3	0	0.0

Category: Sparkling Wine	PERIOD	LITRES	TREND	LOW PRICE	TREND	BASIC	TREND	PREMIUM	TREND	SUPER PREMIUM	TREND	ULTRA PREMIUM	TREND
				<R35		>R35 - R55		>R55 - R80		>R80 - R120		>R120	
Cap Classique	201801-201807	21 728		27		12		3 697		12 524		5 468	
	201901-201907	45 957	211.5	4 690	0.0	5 504	0.0	25 125	679.6	6 058	48.4	4 581	83.8
Other Sparkling	201801-201807	263 101		11		110 281		72 783		68 097		11 930	
	201901-201907	265 232	100.8	38 227	0.0	105 832	96.0	75 842	104.2	30 557	44.9	14 773	123.8
GRAND TOTAL	201801-201807	284 828		38		110 293		76 480		80 621		17 397	
	201901-201907	311 189	109.3	42 965	0.0	111 336	100.9	100 967	132.0	36 615	45.4	19 355	111.3

Sub-Category: Cap Classique	PERIOD	LITRES	TREND	LOW PRICE	TREND	BASIC	TREND	PREMIUM	TREND	SUPER PREMIUM	TREND	ULTRA PREMIUM	TREND
				<R35		>R35 - R55		>R55 - R80		>R80 - R120		>R120	
Total White	201801-201807	18 544		0		0		3 093		10 409		5 042	
	201901-201907	40 363	217.7	4 263	0.0	5 179	0.0	23 286	752.9	4 148	39.8	3 487	69.2
Total Red	201801-201807	0		0		0		0		0		0	
	201901-201907	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Total Rosé	201801-201807	3 184		27		12		604		2 115		426	
	201901-201907	5 594	175.7	427	0.0	325	0.0	1 838	304.2	1 910	90.3	1 094	256.9
TOTAL	201801-201807	21 728		27		12		3 697		12 524		5 468	
	201901-201907	45 957	211.5	4 690	0.0	5 504	0.0	25 125	679.6	6 058	48.4	4 581	83.8

Sub-Category: Other Sparkling	PERIOD	LITRES	TREND	LOW PRICE	TREND	BASIC	TREND	PREMIUM	TREND	SUPER PREMIUM	TREND	ULTRA PREMIUM	TREND
				<R35		>R35 - R55		>R55 - R80		>R80 - R120		>R120	
Total White	201801-201807	198 899		11		91 673		43 572		54 041		9 603	
	201901-201907	218 146	109.7	36 989	0.0	97 557	106.4	50 071	114.9	19 871	36.8	13 658	142.2
Total Red	201801-201807	0		0		0		0		0		0	
	201901-201907	1 818	0.0	389	0.0	49	0.0	85	0.0	1 283	0.0	12	0.0
Total Rosé	201801-201807	64 202		0		18 608		29 212		14 056		2 327	
	201901-201907	45 268	70.5	848	0.0	8 227	44.2	25 686	87.9	9 404	66.9	1 103	47.4
TOTAL	201801-201807	263 101		11		110 281		72 783		68 097		11 930	
	201901-201907	265 232	100.8	38 227	0.0	105 832	96.0	75 842	104.2	30 557	44.9	14 773	123.8

Category: Fortified	PERIOD	LITRES	TREND	LOW PRICE	TREND	BASIC	TREND	PREMIUM	TREND	SUPER PREMIUM	TREND	ULTRA PREMIUM	TREND
				<R35		>R35 - R55		>R55 - R80		>R80 - R120		>R120	
TOTAL	201801-201807	1 329 483		8 295		921 524		46 537		257 589		95 538	
	201901-201907	1 407 462	105.9	584 460	7045.9	495 208	53.7	69 166	148.6	188 897	73.3	69 732	73.0