

**WINE IN PRICE RANGE AS % OF TOTAL QUANTITY OF WINE TYPE SOLD
by PRODUCER CELLARS AND PRODUCER CELLAR BOUND WHOLESALERS**

			% SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 ml)									
TYPE OF WINE		PERIOD	LITRES	TO 121	>121 - 154	>154 - 183	>183 - 229	>229 - 306	>306 - 383	>383 - 459	>459 - 612	>612
Natural White	Chardonnay	JAN 2005 - DEC 2005	635 572	1.8	0.4	7.5	27.1	53.0	7.9	1.6	0.5	0.3
		JAN 2006 - DEC 2006	733 451	4.4	2.3	16.4	16.4	51.5	6.5	2.0	0.5	0.0
		TREND*	115.4									
	Sauvignon Blanc	JAN 2005 - DEC 2005	1 518 513	4.0	0.8	24.8	17.5	33.4	18.6	0.6	0.2	0.1
		JAN 2006 - DEC 2006	1 605 130	2.7	2.4	26.8	18.6	36.3	11.9	1.1	0.1	0.0
		TREND*	105.7									
	Chenin Blanc	JAN 2005 - DEC 2005	922 666	6.5	13.7	12.3	60.4	5.8	0.3	0.0	0.0	1.1
		JAN 2006 - DEC 2006	1 140 469	7.8	15.1	5.4	60.7	10.0	0.4	0.3	0.3	0.0
		TREND*	123.6									
	Dry White	JAN 2005 - DEC 2005	1 830 829	14.6	16.7	23.2	33.4	11.2	0.0	0.7	0.1	0.1
		JAN 2006 - DEC 2006	1 728 433	16.3	19.3	18.4	31.6	10.8	3.5	0.0	0.1	0.0
		TREND*	94.4									
	Semi Sweet	JAN 2005 - DEC 2005	1 335 213	3.0	27.4	24.1	29.9	15.5	0.0	0.0	0.0	0.0
		JAN 2006 - DEC 2006	1 324 245	4.9	28.7	20.9	28.4	17.1	0.0	0.0	0.0	0.0
		TREND*	99.2									
Total White	JAN 2005 - DEC 2005	6 242 794	7.1	13.0	20.6	32.1	21.0	5.4	0.5	0.1	0.2	
	JAN 2006 - DEC 2006	6 531 727	7.8	14.4	18.5	31.1	22.8	4.7	0.6	0.2	0.0	
	TREND*	104.6										
Natural Red	Cabernet	JAN 2005 - DEC 2005	785 422	0.8	0.5	0.9	4.7	45.2	16.6	16.6	13.5	1.2
		JAN 2006 - DEC 2006	1 126 368	3.4	8.5	0.5	9.3	29.3	22.9	6.1	19.7	0.3
		TREND*	143.4									
	Pinotage	JAN 2005 - DEC 2005	661 046	5.4	1.5	1.6	16.0	35.4	21.7	16.3	0.4	1.7
		JAN 2006 - DEC 2006	724 610	7.0	1.4	4.1	12.3	33.8	23.4	16.5	0.7	0.8
		TREND*	109.6									
	Shiraz	JAN 2005 - DEC 2005	659 275	1.0	1.6	1.5	7.0	43.9	9.6	16.6	16.1	2.6
		JAN 2006 - DEC 2006	775 862	4.1	1.4	3.0	11.6	37.1	17.8	8.4	16.0	0.6
		TREND*	117.7									
	Merlot	JAN 2005 - DEC 2005	618 386	1.0	0.9	0.3	7.6	51.9	15.2	21.3	0.3	1.4
		JAN 2006 - DEC 2006	759 652	2.1	0.5	1.2	14.8	47.1	14.8	18.7	0.8	0.0
		TREND*	122.8									
	Other Red	JAN 2005 - DEC 2005	2 505 793	1.4	1.9	30.9	13.9	40.1	2.5	8.5	0.4	0.3
		JAN 2006 - DEC 2006	2 856 141	5.0	11.0	22.8	11.0	34.3	5.4	8.5	1.8	0.2
		TREND*	114.0									
Total Red	JAN 2005 - DEC 2005	5 229 923	1.7	1.5	15.4	11.2	42.2	9.4	13.2	4.3	1.0	
	JAN 2006 - DEC 2006	6 242 633	4.5	7.0	11.5	11.4	35.2	13.4	10.2	6.5	0.3	
	TREND*	119.4										
Rosé / Blanc de Noir	JAN 2005 - DEC 2005	689 881	4.0	54.7	25.1	14.5	1.7	0.0	0.0	0.0	0.0	
	JAN 2006 - DEC 2006	843 480	8.0	59.4	15.1	8.2	9.2	0.0	0.0	0.0	0.0	
	TREND*	122.3										
Sparkling Wine	Cap Classique	JAN 2005 - DEC 2005	0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
		JAN 2006 - DEC 2006	0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
		TREND*	0.0									
	Other Sparkling	JAN 2005 - DEC 2005	926 067	6.3	1.9	4.9	57.8	27.6	1.2	0.3	0.0	
		JAN 2006 - DEC 2006	855 691	3.2	1.6	2.7	59.0	32.2	1.2	0.1	0.0	
TREND*	92.4											

Price categories will be adjusted yearly with inflation so that over the years, categories can be compared in real terms.

*Term - Current term / Previous term