

**WINE IN PRICE RANGE AS % OF TOTAL QUANTITY OF WINE TYPE SOLD
by PRIVATE CELLARS**

TYPE OF WINE		PERIOD	LITRES	% SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 ml)								
				TO 121	>121 - 154	>154 - 183	>183 - 229	>229 - 306	>306 - 383	>383 - 459	>459 - 612	>612
Natural White	Chardonnay	JAN 2005 - DEC 2005	1 260 591	2.6	0.8	0.6	4.9	14.1	20.6	10.6	18.5	27.3
		JAN 2006 - DEC 2006	1 377 618	1.3	3.3	0.5	4.5	15.6	20.3	9.2	16.0	29.2
		TREND*	109.3									
	Sauvignon Blanc	JAN 2005 - DEC 2005	2 725 320	0.6	0.9	1.3	14.1	22.1	15.9	16.1	15.1	13.9
		JAN 2006 - DEC 2006	3 040 524	0.9	2.0	1.6	4.7	28.4	17.9	13.3	17.4	13.9
		TREND*	111.6									
	Chenin Blanc	JAN 2005 - DEC 2005	831 347	6.2	0.9	6.4	27.0	22.0	15.0	4.5	4.8	13.2
		JAN 2006 - DEC 2006	915 279	5.1	4.8	8.2	19.1	21.5	18.2	5.7	9.6	7.9
		TREND*	110.1									
	Dry White	JAN 2005 - DEC 2005	2 952 874	12.1	14.2	10.9	11.8	21.3	16.1	6.7	3.1	3.9
		JAN 2006 - DEC 2006	2 777 189	11.4	3.2	4.1	19.0	23.9	20.1	7.4	7.4	3.5
		TREND*	94.1									
	Semi Sweet	JAN 2005 - DEC 2005	334 166	14.7	3.7	3.4	37.3	17.1	12.1	8.2	2.7	0.9
		JAN 2006 - DEC 2006	462 796	8.3	8.6	5.5	42.0	14.2	13.9	2.9	2.8	1.8
		TREND*	138.5									
	Total White	JAN 2005 - DEC 2005	8 104 297	6.3	5.8	5.3	14.1	20.3	16.5	10.3	9.7	11.7
		JAN 2006 - DEC 2006	8 573 407	5.2	3.2	3.1	12.9	23.4	18.8	9.4	12.3	11.7
		TREND*	105.8									
Natural Red	Cabernet	JAN 2005 - DEC 2005	1 442 269	0.6	0.2	0.3	4.9	8.6	11.6	8.7	28.0	37.2
		JAN 2006 - DEC 2006	1 756 137	0.7	1.4	0.8	2.7	8.9	11.7	7.0	29.7	37.2
		TREND*	121.8									
	Pinotage	JAN 2005 - DEC 2005	1 113 364	2.2	0.7	1.2	2.2	6.7	16.1	6.3	45.1	19.5
		JAN 2006 - DEC 2006	1 341 567	1.0	0.8	0.3	0.7	6.3	17.0	9.6	42.9	21.4
		TREND*	120.5									
	Shiraz	JAN 2005 - DEC 2005	925 014	0.7	0.4	0.5	0.3	6.8	13.3	9.9	24.8	43.3
		JAN 2006 - DEC 2006	1 350 080	1.4	0.4	1.0	1.4	9.1	14.9	7.8	16.7	47.3
		TREND*	146.0									
	Merlot	JAN 2005 - DEC 2005	1 112 202	3.2	0.5	6.9	1.5	13.7	16.0	11.3	21.6	25.1
		JAN 2006 - DEC 2006	1 275 500	1.1	3.2	0.5	1.0	15.4	24.6	8.1	22.9	23.0
		TREND*	114.7									
	Other Red	JAN 2005 - DEC 2005	4 422 126	2.1	4.7	15.1	7.4	18.8	8.9	8.4	13.8	20.8
		JAN 2006 - DEC 2006	4 793 598	3.7	5.9	3.0	11.0	19.1	11.9	7.5	15.9	21.9
		TREND*	108.4									
	Total Red	JAN 2005 - DEC 2005	9 014 975	1.8	2.5	8.5	4.9	13.8	11.6	8.7	22.0	26.1
		JAN 2006 - DEC 2006	10 516 882	2.2	3.5	1.8	5.9	14.1	14.4	7.8	22.6	27.8
		TREND*	116.7									
Rosé / Blanc de Noir	JAN 2005 - DEC 2005	1 206 920	2.3	46.8	5.4	16.3	16.6	4.0	5.0	2.9	0.7	
	JAN 2006 - DEC 2006	1 301 396	4.1	2.6	7.2	52.8	15.9	6.0	9.3	0.8	1.4	
	TREND*	107.8										
Sparkling Wine	Cap Classique	JAN 2005 - DEC 2005	568 162	0.2	0.0	0.0	13.6	0.1	3.7	5.5	28.0	48.9
		JAN 2006 - DEC 2006	681 999	2.0	0.0	0.0	7.1	2.2	5.2	6.3	29.5	47.5
		TREND*	120.0									
	Other Sparkling	JAN 2005 - DEC 2005	262 438	0.8	0.1	0.6	25.3	34.1	10.5	2.4	20.4	5.9
		JAN 2006 - DEC 2006	265 384	0.4	0.2	0.2	2.3	55.2	20.7	3.9	13.4	3.7
TREND*	101.1											

Price categories will be adjusted yearly with inflation so that over the years, categories can be compared in real terms.

*Term - Current term / Previous term