

**WINE IN PRICE RANGE AS % OF TOTAL QUANTITY OF WINE TYPE SOLD  
by PRODUCER CELLARS AND PRODUCER CELLAR BOUND WHOLESALERS**

TYPE OF WINE		PERIOD	LITRES	% SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 ml)								
				TO 250	>250-310	>310-370	>370-470	>470-570	>570-680	>680-780	>780-1040	>1040
Natural White	Chardonnay	JAN 2015 - DEC 2015	777 898	13.3	16.6	17.2	11.2	32.4	7.2	1.4	0.4	0.4
		JAN 2016 - DEC 2016	739 589	20.7	16.8	5.1	29.1	24.2	0.4	1.3	0.7	1.7
		TREND*	95.1									
	Sauvignon Blanc	JAN 2015 - DEC 2015	2 312 978	17.2	23.1	13.3	34.6	9.2	2.1	0.1	0.2	0.2
		JAN 2016 - DEC 2016	2 040 508	26.1	22.9	8.0	20.7	19.7	1.0	1.1	0.2	0.2
		TREND*	88.2									
	Chenin Blanc	JAN 2015 - DEC 2015	1 327 811	45.3	12.7	24.8	14.5	2.2	0.1	0.3	0.0	0.1
		JAN 2016 - DEC 2016	1 335 632	36.2	11.9	24.9	19.4	6.2	0.2	0.7	0.1	0.2
		TREND*	100.6									
	Dry White	JAN 2015 - DEC 2015	910 151	40.8	13.7	20.8	22.2	1.0	0.1	0.4	0.4	0.6
		JAN 2016 - DEC 2016	955 839	39.3	22.9	12.3	22.3	1.5	0.6	0.3	0.4	0.4
		TREND*	105.0									
	Semi Sweet	JAN 2015 - DEC 2015	665 660	43.8	26.1	13.8	13.7	2.5	0.0	0.0	0.0	0.0
		JAN 2016 - DEC 2016	725 308	52.2	13.8	14.1	17.9	2.0	0.0	0.0	0.0	0.0
		TREND*	109.0									
Total White	JAN 2015 - DEC 2015	5 994 498	29.5	18.9	17.6	22.9	8.7	1.8	0.3	0.2	0.2	
	JAN 2016 - DEC 2016	5 796 876	33.2	18.5	13.0	21.4	11.9	0.6	0.8	0.3	0.4	
	TREND*	96.7										
Natural Red	Cabernet	JAN 2015 - DEC 2015	1 587 077	47.7	13.2	8.4	17.6	6.5	3.3	1.7	1.4	0.3
		JAN 2016 - DEC 2016	1 632 151	46.2	7.7	11.5	19.3	9.7	2.2	0.8	2.0	0.6
		TREND*	102.8									
	Pinotage	JAN 2015 - DEC 2015	1 266 730	25.4	10.0	30.2	16.8	12.1	2.8	1.6	0.8	0.4
		JAN 2016 - DEC 2016	1 276 729	28.7	8.0	26.7	16.4	14.8	3.1	0.8	1.1	0.5
		TREND*	100.8									
	Shiraz	JAN 2015 - DEC 2015	993 048	29.2	11.2	12.6	24.7	9.5	5.8	4.1	1.6	1.3
		JAN 2016 - DEC 2016	1 020 306	30.9	6.7	11.9	21.9	20.1	4.5	1.2	1.5	1.1
		TREND*	102.7									
	Merlot	JAN 2015 - DEC 2015	1 754 084	39.4	11.0	13.2	26.8	6.1	2.0	1.0	0.5	0.1
		JAN 2016 - DEC 2016	1 742 061	39.6	10.0	20.4	16.4	10.7	1.8	0.8	0.3	0.0
		TREND*	99.3									
	Other Red	JAN 2015 - DEC 2015	3 723 812	43.3	17.2	20.2	13.2	4.0	0.5	0.5	0.3	0.8
		JAN 2016 - DEC 2016	3 480 091	56.7	13.2	10.3	10.7	6.5	0.5	0.5	0.6	1.0
		TREND*	93.5									
Total Red	JAN 2015 - DEC 2015	9 324 753	39.4	13.7	17.4	18.2	6.5	2.1	1.3	0.7	0.6	
	JAN 2016 - DEC 2016	9 151 338	44.8	10.2	14.9	15.3	10.5	1.8	0.7	1.0	0.7	
	TREND*	98.1										
Rosé / Blanc de Noir	JAN 2015 - DEC 2015	1 496 921	59.3	24.6	7.8	6.8	1.3	0.0	0.0	0.0	0.0	
	JAN 2016 - DEC 2016	1 523 239	79.3	5.1	4.9	6.6	3.8	0.2	0.1	0.0	0.0	
	TREND*	101.8										
Sparkling Wine	Cap Classique	JAN 2015 - DEC 2015	33 183	0.0	0.0	0.0	8.7	46.8	19.7	0.8	9.6	14.4
		JAN 2016 - DEC 2016	28 973	0.4	0.0	0.0	-3.1	39.1	35.8	2.5	9.3	15.9
		TREND*	87.3									
	Other Sparkling	JAN 2015 - DEC 2015	575 619	0.4	1.1	34.1	46.5	4.1	6.3	7.2	0.0	0.2
		JAN 2016 - DEC 2016	565 756	18.8	2.2	4.8	48.9	5.6	11.5	7.8	0.0	0.3
TREND*	98.3											

\*Trend - Current period / Previous period