

**WINE IN PRICE RANGE AS % OF TOTAL QUANTITY OF WINE TYPE SOLD
by PRODUCER CELLARS AND PRODUCER CELLAR BOUND WHOLESALERS**

			% SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 ml)									
TYPE OF WINE		PERIOD	LITRES	TO 260	>260-330	>330-390	>390-500	>500-600	>600-720	>720-830	>830-1100	>1100
Still Wine White	Chardonnay	DEC 2015 - NOV 2016	753 457	18.2	18.1	5.9	25.3	28.7	0.5	1.0	0.8	1.6
		DEC 2016 - NOV 2017	764 514	27.2	7.7	5.3	44.9	8.9	3.2	1.4	0.8	0.6
		TREND*	101.5									
	Sauvignon Blanc	DEC 2015 - NOV 2016	2 088 439	22.7	24.8	8.6	23.1	18.5	1.0	0.9	0.2	0.2
		DEC 2016 - NOV 2017	1 778 248	33.8	13.9	6.5	24.4	17.7	2.3	0.6	0.2	0.5
		TREND*	85.1									
	Chenin Blanc	DEC 2015 - NOV 2016	1 323 291	37.3	11.5	26.8	17.1	6.3	0.2	0.5	0.1	0.1
		DEC 2016 - NOV 2017	1 189 437	36.6	13.2	18.8	25.4	2.9	1.1	0.9	0.4	0.6
		TREND*	89.9									
	Dry White	DEC 2015 - NOV 2016	985 971	37.3	23.8	14.1	21.5	1.5	0.6	0.3	0.4	0.4
		DEC 2016 - NOV 2017	940 647	50.2	15.6	8.5	22.6	1.2	1.1	0.2	0.3	0.2
		TREND*	95.4									
	Semi Sweet	DEC 2015 - NOV 2016	732 434	52.7	14.8	13.2	17.4	1.8	0.0	0.0	0.0	0.0
		DEC 2016 - NOV 2017	899 153	46.9	13.9	19.4	18.1	1.0	0.0	0.7	0.0	0.0
		TREND*	122.8									
	Total White	DEC 2015 - NOV 2016	5 883 592	31.6	19.6	13.8	21.1	12.2	0.5	0.6	0.3	0.4
		DEC 2016 - NOV 2017	5 571 998	38.4	13.2	11.4	26.1	7.9	1.6	0.7	0.3	0.4
		TREND*	94.7									
Still Wine Red	Cabernet	DEC 2015 - NOV 2016	1 610 000	43.7	8.5	12.1	20.6	9.8	2.4	0.7	1.5	0.6
		DEC 2016 - NOV 2017	1 143 327	42.6	13.8	4.7	17.7	15.6	1.7	0.8	2.4	0.6
		TREND*	71.0									
	Pinotage	DEC 2015 - NOV 2016	1 250 847	29.2	8.6	26.9	14.9	14.8	3.4	0.7	1.0	0.4
		DEC 2016 - NOV 2017	1 287 692	19.9	13.3	18.3	26.9	17.0	1.6	0.8	1.2	0.9
		TREND*	102.9									
	Shiraz	DEC 2015 - NOV 2016	980 504	29.8	6.4	12.6	22.2	19.8	5.6	1.2	1.2	1.2
		DEC 2016 - NOV 2017	983 350	30.3	9.6	11.2	19.1	23.6	1.8	0.8	1.8	1.7
		TREND*	100.3									
	Merlot	DEC 2015 - NOV 2016	1 723 160	38.2	9.1	21.4	18.1	10.2	2.0	0.7	0.2	0.0
		DEC 2016 - NOV 2017	1 452 546	40.8	21.2	8.9	10.9	16.1	0.8	0.6	0.6	0.0
		TREND*	84.3									
	Other Red	DEC 2015 - NOV 2016	3 567 603	56.5	13.2	9.8	11.6	6.3	0.4	0.4	0.6	1.2
		DEC 2016 - NOV 2017	3 899 816	66.5	8.7	7.3	12.5	2.9	0.4	0.4	0.6	0.8
		TREND*	109.3									
	Total Red	DEC 2015 - NOV 2016	9 132 113	44.2	10.3	15.0	16.0	10.3	2.0	0.6	0.8	0.8
		DEC 2016 - NOV 2017	8 766 730	48.2	12.2	9.3	15.8	11.1	0.9	0.6	1.0	0.8
		TREND*	96.0									
Rosé / Blanc de Noir	DEC 2015 - NOV 2016	1 496 166	79.5	5.0	5.0	6.5	3.7	0.1	0.1	0.0	0.0	
	DEC 2016 - NOV 2017	1 570 308	69.9	11.9	4.7	10.5	2.5	0.4	0.1	0.0	0.0	
	TREND*	105.0										
Sparkling Wine	Cap Classique	DEC 2015 - NOV 2016	28 375	0.5	0.0	0.0	-3.2	53.5	21.4	2.7	9.9	15.1
		DEC 2016 - NOV 2017	37 014	0.2	0.0	7.5	6.2	8.1	54.0	1.1	8.8	14.0
		TREND*	130.4									
	Other Sparkling	DEC 2015 - NOV 2016	577 059	12.0	2.9	15.2	45.8	5.4	11.5	7.0	0.0	0.3
		DEC 2016 - NOV 2017	573 593	10.5	21.4	2.4	33.0	7.4	17.6	7.4	0.2	0.1
TREND*	99.4											

*Trend - Current period / Previous period