

**WINE IN PRICE RANGE AS % OF TOTAL QUANTITY OF WINE TYPE SOLD
by WHOLESALERS (EXCLUDING PRODUCER CELLAR BOUND WHOLESALERS)**

			% SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 ml)									
TYPE OF WINE		PERIOD	LITRES	TO 260	>260-330	>330-390	>390-500	>500-600	>600-720	>720-830	>830-1100	>1100
Still Wine White	Chardonnay	JAN 2016 - DEC 2016	1 316 368	5.2	2.9	24.8	14.9	43.8	3.0	0.4	4.9	0.1
		JAN 2017 - DEC 2017	1 295 502	0.4	3.2	21.4	12.6	53.8	3.2	0.3	5.0	0.1
		TREND*	98.4									
	Sauvignon Blanc	JAN 2016 - DEC 2016	3 927 231	2.2	7.5	22.3	31.2	13.2	1.5	0.1	21.9	0.1
		JAN 2017 - DEC 2017	3 903 643	1.4	3.8	21.8	24.8	20.8	2.7	0.2	24.3	0.1
		TREND*	99.4									
	Chenin Blanc	JAN 2016 - DEC 2016	1 108 631	16.5	8.2	44.5	23.5	4.3	2.8	0.0	0.1	0.1
		JAN 2017 - DEC 2017	1 156 578	14.8	3.4	44.0	19.3	15.2	2.2	0.0	0.5	0.6
		TREND*	104.3									
	Dry White	JAN 2016 - DEC 2016	10 675 130	64.2	10.7	15.5	8.7	0.4	0.0	0.0	0.4	0.0
		JAN 2017 - DEC 2017	11 666 891	63.2	9.5	16.8	8.1	1.6	0.0	0.0	0.7	0.0
		TREND*	109.3									
	Semi Sweet	JAN 2016 - DEC 2016	3 831 620	2.5	47.1	34.3	15.1	1.1	0.0	0.0	0.0	0.0
		JAN 2017 - DEC 2017	4 704 239	0.8	32.9	54.2	8.2	3.9	0.0	0.0	0.0	0.0
		TREND*	122.8									
	Total White	JAN 2016 - DEC 2016	20 858 980	34.9	16.2	22.4	15.3	5.9	0.6	0.1	4.6	0.0
		JAN 2017 - DEC 2017	22 726 852	33.6	12.7	27.0	11.8	9.0	0.8	0.1	4.8	0.1
		TREND*	109.0									
Still Wine Red	Cabernet	JAN 2016 - DEC 2016	1 860 339	4.4	6.1	15.8	17.9	13.1	15.0	19.4	0.9	7.4
		JAN 2017 - DEC 2017	2 064 975	7.2	6.2	12.4	17.2	12.8	15.1	20.8	1.1	7.2
		TREND*	111.0									
	Pinotage	JAN 2016 - DEC 2016	1 044 944	3.3	1.1	20.1	17.6	8.6	37.2	7.5	3.4	1.2
		JAN 2017 - DEC 2017	1 042 696	1.2	1.1	17.4	22.9	8.1	34.0	9.8	3.0	2.5
		TREND*	99.8									
	Shiraz	JAN 2016 - DEC 2016	1 214 360	12.9	3.3	19.3	14.1	11.6	16.0	12.1	6.6	4.2
		JAN 2017 - DEC 2017	1 340 398	12.0	8.5	10.6	24.0	10.4	10.9	14.5	5.1	4.0
		TREND*	110.4									
	Merlot	JAN 2016 - DEC 2016	2 370 061	5.0	1.2	18.4	30.8	9.9	22.6	9.0	1.9	1.2
		JAN 2017 - DEC 2017	2 653 725	4.7	0.8	27.3	25.7	8.4	19.2	10.8	2.1	0.9
		TREND*	112.0									
	Other Red	JAN 2016 - DEC 2016	15 963 175	8.5	60.9	8.2	6.7	9.8	0.8	3.6	1.3	0.1
		JAN 2017 - DEC 2017	16 966 863	7.2	57.7	11.9	6.4	10.9	0.6	3.6	1.7	0.1
		TREND*	106.3									
	Total Red	JAN 2016 - DEC 2016	22 452 879	7.8	44.2	11.1	11.1	10.1	6.8	6.1	1.7	1.1
		JAN 2017 - DEC 2017	24 068 657	6.9	41.8	13.8	11.2	10.6	5.9	6.8	1.9	1.1
		TREND*	107.2									
Rosé / Blanc de Noir	JAN 2016 - DEC 2016	7 573 822	40.2	29.7	2.8	24.4	2.8	0.0	0.0	0.0	0.0	
	JAN 2017 - DEC 2017	7 393 091	36.3	23.2	11.9	19.4	8.4	0.8	0.0	0.0	0.0	
	TREND*	97.6										
Sparkling Wine	Cap Classique	JAN 2016 - DEC 2016	777 252	18.1	0.0	0.5	1.8	0.3	0.0	1.8	20.0	57.5
		JAN 2017 - DEC 2017	687 962	0.2	0.1	0.3	1.4	0.3	0.3	0.3	25.4	71.7
		TREND*	88.5									
	Other Sparkling	JAN 2016 - DEC 2016	4 452 972	0.2	0.3	1.3	8.6	4.4	85.0	0.2	0.0	0.0
		JAN 2017 - DEC 2017	4 489 937	0.0	0.2	0.3	11.3	1.5	82.7	3.9	0.0	0.0
TREND*	100.8											

*Trend - Current period / Previous period