

WINE IN PRICE RANGE AS % OF TOTAL QUANTITY OF WINE TYPE SOLD

by CELLARS (PRIVATE CELLARS and ESTATES)

Jan - Dec 2005

| TYPE OF WINE | LITRES | % SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 ml) | | | | | | | | |
|------------------------|-----------|--|------------|------------|------------|------------|------------|------------|------------|------|
| | | TO 117 | >117 - 149 | >149 - 177 | >177 - 221 | >221 - 296 | >296 - 370 | >370 - 444 | >444 - 592 | >592 |
| 1 <u>Natural White</u> | | | | | | | | | | |
| 1.1 Chardonnay | 1 260 591 | 2.6 | 0.8 | 0.6 | 4.9 | 14.1 | 20.6 | 10.6 | 18.5 | 27.3 |
| 1.2 Sauvignon Blanc | 2 725 320 | 0.6 | 0.9 | 1.3 | 14.1 | 22.1 | 15.9 | 16.1 | 15.1 | 13.9 |
| 1.3 Dry white | 2 952 875 | 12.1 | 14.2 | 10.9 | 11.8 | 21.3 | 16.1 | 6.7 | 3.1 | 3.9 |
| 1.4 Semi-sweet | 334 166 | 14.7 | 3.7 | 3.4 | 37.3 | 17.1 | 12.1 | 8.2 | 2.7 | 0.9 |
| 1.5 Chenin Blanc | 831 347 | 6.2 | 0.9 | 6.4 | 27.0 | 22.0 | 15.0 | 4.5 | 4.8 | 13.2 |
| 2 <u>Natural Red</u> | | | | | | | | | | |
| 2.1 Cabernet | 1 442 269 | 0.6 | 0.2 | 0.3 | 4.9 | 8.6 | 11.6 | 8.7 | 28.0 | 37.2 |
| 2.2 Pinotage | 1 113 364 | 2.2 | 0.7 | 1.2 | 2.2 | 6.7 | 16.1 | 6.3 | 45.1 | 19.5 |
| 2.3 Shiraz | 925 014 | 0.7 | 0.4 | 0.5 | 0.3 | 6.8 | 13.3 | 9.9 | 24.8 | 43.3 |
| 2.4 Other red | 4 422 126 | 2.1 | 4.7 | 15.1 | 7.4 | 18.8 | 8.9 | 8.4 | 13.8 | 20.8 |
| 2.5 Merlot | 1 112 202 | 3.2 | 0.5 | 6.9 | 1.5 | 13.7 | 16.0 | 11.3 | 21.6 | 25.1 |
| 3 Rose / Blanc de Noir | 1 206 920 | 2.3 | 46.8 | 5.4 | 16.3 | 16.6 | 4.0 | 5.0 | 2.9 | 0.7 |
| 4 <u>Sparkling</u> | | | | | | | | | | |
| 4.1 Cap classique | 568 162 | 0.2 | 0.0 | 0.0 | 13.6 | 0.1 | 3.7 | 5.5 | 28.0 | 48.9 |
| 4.2 Other sparkling | 262 438 | 0.8 | 0.1 | 0.6 | 25.3 | 34.1 | 10.5 | 2.4 | 20.4 | 5.9 |