

DOMESTIC SALES OF NATURAL WINE

GROSS LITRE

	1 MONTH			3 MONTHS			6 MONTHS			12 MONTHS			MARKET SHARE
	DEC 2004	DEC 2005	TREND	OCT 2004 DEC 2004	OCT 2005 DEC 2005	TREND	JUL 2004 DEC 2004	JUL 2005 DEC 2005	TREND	JAN 2004 DEC 2004	JAN 2005 DEC 2005	TREND	JAN 2005 DEC 2005
Wholesalers	18 529 180	17 396 234	93.89	48 189 460	45 831 344	95.11	90 729 028	86 534 805	95.38	170 166 428	163 520 774	96.09	54.31
Cellars	3 642 055	3 150 886	86.51	9 907 063	8 813 885	88.97	16 651 638	16 139 598	96.92	29 283 518	30 570 890	104.40	10.15
Producer Cellars	8 662 858	9 656 183	111.47	28 363 315	26 623 883	93.87	52 963 469	52 287 162	98.72	99 978 861	99 893 954	99.92	33.18
SUB TOTAL	30 834 093	30 203 303	97.95	86 459 838	81 269 112	94.00	160 344 135	154 961 565	96.64	299 428 807	293 985 618	98.18	97.64
Wine component of alc fruit bev	1 465 413	937 831	64.00	3 160 207	2 259 183	71.49	5 203 908	4 149 343	79.74	9 278 650	7 107 052	76.60	2.36
TOTAL	32 299 506	31 141 134	96.41	89 620 045	83 528 295	93.20	165 548 043	159 110 908	96.11	308 707 457	301 092 670	97.53	100.00

Included in these figures are the sales of locally bottled imported natural wine