

**WINE IN PRICE RANGE AS % OF TOTAL QUANTITY OF WINE TYPE SOLD  
by PRODUCER CELLARS, CELLARS AND WHOLESALERS**

TYPE OF WINE		PERIOD	LITRES	% SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 ml)								
				TO 250	>250-310	>310-370	>370-470	>470-570	>570-680	>680-780	>780-1040	>1040
Natural White	Chardonnay	JAN 2015 - DEC 2015	3 973 614	5.5	11.7	8.7	14.1	24.9	11.7	3.9	6.2	13.3
		JAN 2016 - DEC 2016	4 369 107	7.1	7.3	12.1	15.3	23.9	9.2	4.7	6.6	13.8
		TREND*	110.0									
	Sauvignon Blanc	JAN 2015 - DEC 2015	13 575 159	6.0	16.6	7.1	17.9	16.2	6.8	5.1	11.8	12.5
		JAN 2016 - DEC 2016	13 415 962	5.8	13.1	9.5	18.3	17.0	4.5	3.9	18.3	9.7
		TREND*	98.8									
	Chenin Blanc	JAN 2015 - DEC 2015	4 297 642	24.7	22.8	16.0	12.1	11.5	3.2	2.5	3.4	3.9
		JAN 2016 - DEC 2016	4 530 962	16.2	16.9	22.7	16.0	12.3	4.1	3.9	3.6	4.2
		TREND*	105.4									
	Dry White	JAN 2015 - DEC 2015	16 012 615	51.4	10.8	11.8	13.1	4.3	1.7	3.4	1.3	2.3
		JAN 2016 - DEC 2016	15 488 801	48.9	11.6	15.8	10.9	3.0	4.6	1.4	1.4	2.3
		TREND*	96.7									
	Semi Sweet	JAN 2015 - DEC 2015	5 204 697	11.4	41.5	17.8	19.8	6.4	0.5	1.9	0.1	0.7
		JAN 2016 - DEC 2016	5 367 358	11.2	41.4	28.5	15.0	2.0	0.3	0.7	0.3	0.6
		TREND*	103.1									
Total White	JAN 2015 - DEC 2015	43 063 727	25.3	17.6	11.2	15.4	10.9	4.2	3.7	5.1	6.5	
	JAN 2016 - DEC 2016	43 172 191	23.2	15.9	15.8	14.7	10.3	4.4	2.7	7.3	5.8	
	TREND*	100.3										
Natural Red	Cabernet	JAN 2015 - DEC 2015	6 122 324	15.3	8.9	9.5	18.0	9.2	9.1	10.7	7.0	12.3
		JAN 2016 - DEC 2016	5 870 017	15.0	5.6	10.7	15.7	14.7	9.9	9.2	4.2	14.9
		TREND*	95.9									
	Pinotage	JAN 2015 - DEC 2015	5 007 088	7.8	5.4	11.4	30.9	11.0	9.9	6.6	7.8	9.3
		JAN 2016 - DEC 2016	4 709 973	9.0	3.1	13.7	15.3	24.6	12.2	4.9	8.5	8.6
		TREND*	94.1									
	Shiraz	JAN 2015 - DEC 2015	4 290 985	11.6	6.4	10.3	17.2	7.6	11.6	7.4	11.1	16.8
		JAN 2016 - DEC 2016	4 575 055	11.3	3.9	11.7	12.9	9.6	13.9	8.4	12.5	16.0
		TREND*	106.6									
	Merlot	JAN 2015 - DEC 2015	6 725 419	14.0	11.1	15.5	23.3	8.1	8.8	7.3	5.7	6.2
		JAN 2016 - DEC 2016	6 812 283	13.2	4.8	16.8	22.4	10.4	13.1	6.9	5.7	6.8
		TREND*	101.3									
	Other Red	JAN 2015 - DEC 2015	29 272 003	11.7	27.4	19.9	8.7	9.3	5.6	3.8	3.9	9.6
		JAN 2016 - DEC 2016	30 170 692	12.4	39.0	7.6	7.3	9.3	3.9	3.7	4.9	11.8
		TREND*	103.1									
Total Red	JAN 2015 - DEC 2015	51 417 819	12.0	19.2	16.4	14.6	9.2	7.4	5.6	5.5	10.1	
	JAN 2016 - DEC 2016	52 138 020	12.4	24.5	10.0	11.4	11.5	7.4	5.3	5.9	11.6	
	TREND*	101.4										
Rosé / Blanc de Noir	JAN 2015 - DEC 2015	12 182 964	35.4	25.0	10.3	14.6	8.9	2.6	1.4	1.0	0.9	
	JAN 2016 - DEC 2016	12 018 144	36.3	30.3	4.5	19.2	4.9	1.6	0.7	1.3	1.1	
	TREND*	98.6										
Sparkling Wine	Cap Classique	JAN 2015 - DEC 2015	2 619 160	0.2	6.7	0.2	0.3	1.2	6.6	9.1	36.2	39.5
		JAN 2016 - DEC 2016	3 260 230	4.4	0.1	0.1	0.6	1.9	7.2	5.5	25.3	54.9
		TREND*	124.5									
	Other Sparkling	JAN 2015 - DEC 2015	5 485 093	0.5	0.4	6.6	11.9	8.0	51.0	20.4	0.4	0.8
		JAN 2016 - DEC 2016	5 538 823	2.4	0.5	1.7	13.3	5.6	72.8	2.3	0.2	1.2
TREND*	101.0											

\*Trend - Current period / Previous period