

## VOLUME OF WINE CERTIFIED BY THE WINE AND SPIRIT BOARD\*

LITRES

|                                | 1 MONTH           |                   |            | 3 MONTHS           |                    |            | 6 MONTHS           |                    |            | 12 MONTHS          |                    |            |
|--------------------------------|-------------------|-------------------|------------|--------------------|--------------------|------------|--------------------|--------------------|------------|--------------------|--------------------|------------|
|                                | Nov-19            | Nov-20            | TREND      | Sep-19<br>Nov-19   | Sep-20<br>Nov-20   | TREND      | Jun-19<br>Nov-19   | Jun-20<br>Nov-20   | TREND      | Dec-18<br>Nov-19   | Dec-19<br>Nov-20   | TREND      |
| <b><u>PRODUCER CELLARS</u></b> |                   |                   |            |                    |                    |            |                    |                    |            |                    |                    |            |
| Estate Wine                    | 0                 | 0                 |            | 0                  | 0                  |            | 0                  | 0                  |            | 0                  | 0                  |            |
| Wine of Origin                 | 4584681           | 5443552           | 119        | 10002205           | 16560950           | 166        | 20324677           | 34222294           | 168        | 39469347           | 52209868           | 132        |
| Geographical Unit Wine         | 6946328           | 5355914           | 77         | 16036084           | 17260203           | 108        | 31793041           | 37545684           | 118        | 59072733           | 58632271           | 99         |
| <b>SUB TOTAL</b>               | <b>11 531 009</b> | <b>10 799 466</b> | <b>94</b>  | <b>26 038 289</b>  | <b>33 821 153</b>  | <b>130</b> | <b>52 117 718</b>  | <b>71 767 978</b>  | <b>138</b> | <b>98 542 080</b>  | <b>110 842 139</b> | <b>112</b> |
| <b><u>WHOLESALERS</u></b>      |                   |                   |            |                    |                    |            |                    |                    |            |                    |                    |            |
| Estate Wine                    | 0                 | 0                 |            | 0                  | 0                  |            | 0                  | 0                  |            | 0                  | 0                  |            |
| Wine of Origin                 | 3361732           | 3583179           | 107        | 10029069           | 11315207           | 113        | 19717990           | 22423068           | 114        | 39703805           | 35108047           | 88         |
| Geographical Unit Wine         | 16880787          | 12316256          | 73         | 44405937           | 44683944           | 101        | 93013412           | 90636573           | 97         | 177499541          | 155539656          | 88         |
| <b>SUB TOTAL</b>               | <b>20 242 519</b> | <b>15 899 435</b> | <b>79</b>  | <b>54 435 006</b>  | <b>55 999 151</b>  | <b>103</b> | <b>112 731 402</b> | <b>113 059 641</b> | <b>100</b> | <b>217 203 346</b> | <b>190 647 703</b> | <b>88</b>  |
| <b><u>PRIVATE CELLARS</u></b>  |                   |                   |            |                    |                    |            |                    |                    |            |                    |                    |            |
| Estate Wine                    | 807012            | 834303            | 103        | 2182789            | 2421344            | 111        | 4192872            | 4847139            | 116        | 8277970            | 7704003            | 93         |
| Wine of Origin                 | 4358934           | 4668774           | 107        | 12051356           | 14043501           | 117        | 24614982           | 26470401           | 108        | 44443709           | 43486010           | 98         |
| Geographical Unit Wine         | 5040621           | 5581554           | 111        | 14182777           | 16177853           | 114        | 27623173           | 31431606           | 114        | 52136723           | 52016738           | 100        |
| <b>SUB TOTAL</b>               | <b>10 206 567</b> | <b>11 084 631</b> | <b>109</b> | <b>28 416 922</b>  | <b>32 642 698</b>  | <b>115</b> | <b>56 431 027</b>  | <b>62 749 146</b>  | <b>111</b> | <b>104 858 402</b> | <b>103 206 751</b> | <b>98</b>  |
| <b>TOTAL</b>                   | <b>41 980 095</b> | <b>37 783 532</b> | <b>90</b>  | <b>108 890 217</b> | <b>122 463 002</b> | <b>112</b> | <b>221 280 147</b> | <b>247 576 765</b> | <b>112</b> | <b>420 603 828</b> | <b>404 696 593</b> | <b>96</b>  |

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|-----------------------------|-------------------|-------------------|-----------|-------------------|-------------------|------------|--------------------|--------------------|------------|--------------------|--------------------|------------|
|                             | Nov-19            | Nov-20            | TREND     | Sep-19<br>Nov-19  | Sep-20<br>Nov-20  | TREND      | Jun-19<br>Nov-19   | Jun-20<br>Nov-20   | TREND      | Dec-18<br>Nov-19   | Dec-19<br>Nov-20   | TREND      |
| <b><u>CERTIFIED</u></b>     |                   |                   |           |                   |                   |            |                    |                    |            |                    |                    |            |
| <b><u>BULK EXPORTS</u></b>  |                   |                   |           |                   |                   |            |                    |                    |            |                    |                    |            |
| (included in above figures) | <b>19 520 477</b> | <b>16 967 415</b> | <b>87</b> | <b>46 453 842</b> | <b>56 345 005</b> | <b>121</b> | <b>101 704 271</b> | <b>121 963 732</b> | <b>120</b> | <b>192 082 364</b> | <b>204 136 641</b> | <b>106</b> |

\*The total volume of wine certified in the 2019 calendar year made up 50% of the 2019 wine production (2018-61%, 61%-2017, 60%-2016, 53%-2015, 52%-2014, 64%-2013, 60%-2012, 53%-2011)