

VOLUME OF WINE CERTIFIED BY THE WINE AND SPIRIT BOARD*

LITRES

| | 1 MONTH | | | 3 MONTHS | | | 6 MONTHS | | | 12 MONTHS | | |
|--------------------------------|-------------------|-------------------|------------|--------------------|--------------------|------------|--------------------|--------------------|------------|--------------------|--------------------|------------|
| | Oct-16 | Oct-17 | TREND | Aug-16 Oct-16 | Aug-17 Oct-17 | TREND | May-16 Oct-16 | May-17 Oct-17 | TREND | Nov-15 Oct-16 | Nov-16 Oct-17 | TREND |
| <u>PRODUCER CELLARS</u> | | | | | | | | | | | | |
| Estate Wine | 0 | 0 | | 0 | 0 | | 0 | 0 | | 0 | 0 | |
| Wine of Origin | 5 257 333 | 5 869 234 | 112 | 16 487 002 | 17 775 712 | 108 | 34 564 403 | 34 310 276 | 99 | 62 333 952 | 71 948 653 | 115 |
| Geographical Unit Wine | 7 847 750 | 7 658 414 | 98 | 26 901 046 | 23 122 006 | 86 | 48 842 309 | 46 914 643 | 96 | 82 018 119 | 92 402 530 | 113 |
| SUB TOTAL | 13 105 083 | 13 527 648 | 103 | 43 388 048 | 40 897 718 | 94 | 83 406 712 | 81 224 919 | 97 | 144 352 071 | 164 351 183 | 114 |
| <u>WHOLESALERS</u> | | | | | | | | | | | | |
| Estate Wine | 0 | 0 | | 0 | 0 | | 0 | 0 | | 0 | 0 | |
| Wine of Origin | 4 764 441 | 3 907 401 | 82 | 14 648 721 | 14 729 692 | 101 | 28 910 568 | 27 770 228 | 96 | 52 536 033 | 53 459 100 | 102 |
| Geographical Unit Wine | 17 734 530 | 19 130 760 | 108 | 57 087 922 | 56 127 114 | 98 | 117 297 064 | 110 921 094 | 95 | 215 713 958 | 212 628 530 | 99 |
| SUB TOTAL | 22 498 971 | 23 038 161 | 102 | 71 736 643 | 70 856 806 | 99 | 146 207 632 | 138 691 322 | 95 | 268 249 991 | 266 087 630 | 99 |
| <u>PRIVATE CELLARS</u> | | | | | | | | | | | | |
| Estate Wine | 628 952 | 726 958 | 116 | 2 168 514 | 2 150 234 | 99 | 4 495 169 | 4 400 184 | 98 | 8 914 503 | 8 461 468 | 95 |
| Wine of Origin | 4 821 482 | 4 826 124 | 100 | 13 634 224 | 14 345 783 | 105 | 27 685 595 | 28 109 355 | 102 | 52 948 194 | 51 886 476 | 98 |
| Geographical Unit Wine | 5 353 142 | 7 228 101 | 135 | 17 180 384 | 18 675 832 | 109 | 31 901 738 | 36 950 901 | 116 | 56 525 072 | 65 031 008 | 115 |
| SUB TOTAL | 10 803 576 | 12 781 183 | 118 | 32 983 122 | 35 171 849 | 107 | 64 082 502 | 69 460 440 | 108 | 118 387 769 | 125 378 952 | 106 |
| TOTAL | 46 407 630 | 49 346 992 | 106 | 148 107 813 | 146 926 373 | 99 | 293 696 846 | 289 376 681 | 99 | 530 989 831 | 555 817 765 | 105 |

| <u>CERTIFIED</u> <u>BULK EXPORTS</u> (included in above figures) | 1 MONTH | | | 3 MONTHS | | | 6 MONTHS | | | 12 MONTHS | | |
|--|-------------------|-------------------|------------|-------------------|-------------------|-----------|--------------------|--------------------|-----------|--------------------|--------------------|------------|
| | Oct-16 | Oct-17 | TREND | Aug-16 Oct-16 | Aug-17 Oct-17 | TREND | May-16 Oct-16 | May-17 Oct-17 | TREND | Nov-15 Oct-16 | Nov-16 Oct-17 | TREND |
| | 22 106 279 | 25 220 039 | 114 | 77 534 022 | 74 469 214 | 96 | 158 048 039 | 147 530 829 | 93 | 279 406 135 | 294 070 559 | 105 |

*The total volume of wine certified in the 2016 calendar year made up 59% of the 2016 wine production (52.7%-2015,52%-2014,63.9%-2013,59.8%-2012,53.0%-2011,57.0%-2010)