

**\*VOLUME OF WINE CERTIFIED BY THE WINE AND SPIRIT BOARD**

LITRES

|                                | 1 MONTH           |                   |            | 3 MONTHS           |                    |            | 6 MONTHS           |                    |            | 12 MONTHS          |                    |            |
|--------------------------------|-------------------|-------------------|------------|--------------------|--------------------|------------|--------------------|--------------------|------------|--------------------|--------------------|------------|
|                                | Feb-16            | Feb-17            | TREND      | Dec-15<br>Feb-16   | Dec-16<br>Feb-17   | TREND      | Sep-15<br>Feb-16   | Sep-16<br>Feb-17   | TREND      | Mar-15<br>Feb-16   | Mar-16<br>Feb-17   | TREND      |
| <b><u>PRODUCER CELLARS</u></b> |                   |                   |            |                    |                    |            |                    |                    |            |                    |                    |            |
| Estate Wine                    | 0                 | 0                 |            | 0                  | 0                  |            | 0                  | 0                  |            | 0                  | 0                  |            |
| Wine of Origin                 | 5 692 683         | 6 625 479         | 116        | 13 993 263         | 15 112 375         | 108        | 29 508 983         | 33 384 095         | 113        | 58 090 571         | 64 835 430         | 112        |
| Geographical Unit Wine         | 6 509 419         | 8 831 204         | 136        | 18 237 188         | 22 952 411         | 126        | 35 168 727         | 47 741 112         | 136        | 72 384 282         | 88 362 739         | 122        |
| <b>SUB TOTAL</b>               | <b>12 202 102</b> | <b>15 456 683</b> | <b>127</b> | <b>32 230 451</b>  | <b>38 064 786</b>  | <b>118</b> | <b>64 677 710</b>  | <b>81 125 207</b>  | <b>125</b> | <b>130 474 853</b> | <b>153 198 169</b> | <b>117</b> |
| <b><u>WHOLESALERS</u></b>      |                   |                   |            |                    |                    |            |                    |                    |            |                    |                    |            |
| Estate Wine                    | 0                 | 0                 |            | 0                  | 0                  |            | 0                  | 0                  |            | 0                  | 0                  |            |
| Wine of Origin                 | 3 683 630         | 4 213 358         | 114        | 10 668 796         | 12 491 113         | 117        | 23 940 572         | 26 699 032         | 112        | 46 709 830         | 54 476 768         | 117        |
| Geographical Unit Wine         | 15 272 956        | 16 132 131        | 106        | 45 386 683         | 45 686 017         | 101        | 103 945 308        | 102 874 016        | 99         | 219 402 936        | 217 183 947        | 99         |
| <b>SUB TOTAL</b>               | <b>18 956 586</b> | <b>20 345 489</b> | <b>107</b> | <b>56 055 479</b>  | <b>58 177 130</b>  | <b>104</b> | <b>127 885 880</b> | <b>129 573 048</b> | <b>101</b> | <b>266 112 766</b> | <b>271 660 715</b> | <b>102</b> |
| <b><u>PRIVATE CELLARS</u></b>  |                   |                   |            |                    |                    |            |                    |                    |            |                    |                    |            |
| Estate Wine                    | 868 590           | 646 103           | 74         | 2 295 881          | 1 948 631          | 85         | 4 529 807          | 4 126 068          | 91         | 9 075 812          | 8 687 189          | 96         |
| Wine of Origin                 | 4 166 213         | 3 871 961         | 93         | 11 767 614         | 10 406 453         | 88         | 26 235 841         | 24 754 925         | 94         | 51 963 110         | 51 925 182         | 100        |
| Geographical Unit Wine         | 3 574 479         | 4 387 273         | 123        | 10 949 106         | 13 250 846         | 121        | 26 384 254         | 31 255 282         | 118        | 51 627 027         | 59 488 591         | 115        |
| <b>SUB TOTAL</b>               | <b>8 609 282</b>  | <b>8 905 337</b>  | <b>103</b> | <b>25 012 601</b>  | <b>25 605 930</b>  | <b>102</b> | <b>57 149 902</b>  | <b>60 136 275</b>  | <b>105</b> | <b>112 665 949</b> | <b>120 100 962</b> | <b>107</b> |
| <b>TOTAL</b>                   | <b>39 767 970</b> | <b>44 707 509</b> | <b>112</b> | <b>113 298 531</b> | <b>121 847 846</b> | <b>108</b> | <b>249 713 492</b> | <b>270 834 530</b> | <b>108</b> | <b>509 253 568</b> | <b>544 959 846</b> | <b>107</b> |

| <b><u>CERTIFIED</u></b><br><b><u>BULK EXPORTS</u></b><br>(included in above figures) | 1 MONTH           |                   |            | 3 MONTHS          |                   |            | 6 MONTHS           |                    |            | 12 MONTHS          |                    |            |
|--|-------------------|-------------------|------------|-------------------|-------------------|------------|--------------------|--------------------|------------|--------------------|--------------------|------------|
|  | Feb-16            | Feb-17            | TREND      | Dec-15<br>Feb-16  | Dec-16<br>Feb-17  | TREND      | Sep-15<br>Feb-16   | Sep-16<br>Feb-17   | TREND      | Mar-15<br>Feb-16   | Mar-16<br>Feb-17   | TREND      |
|  | <b>20 909 137</b> | <b>24 875 067</b> | <b>119</b> | <b>60 082 630</b> | <b>68 053 519</b> | <b>113</b> | <b>128 133 344</b> | <b>143 444 563</b> | <b>112</b> | <b>260 721 519</b> | <b>290 768 178</b> | <b>112</b> |

\*The total volume of wine certified in the 2016 calendar year made up 59% of the 2016 wine production (52.7%-2015,52%-2014,63.9%-2013,59.8%-2012,53.0%-2011,57.0%-2010)